

The newsworthy for pharmacy

# Counsel backs PGC on adverts

## Upjohn to fight ban on Halcion

## Society looks to accredit cholesterol tests

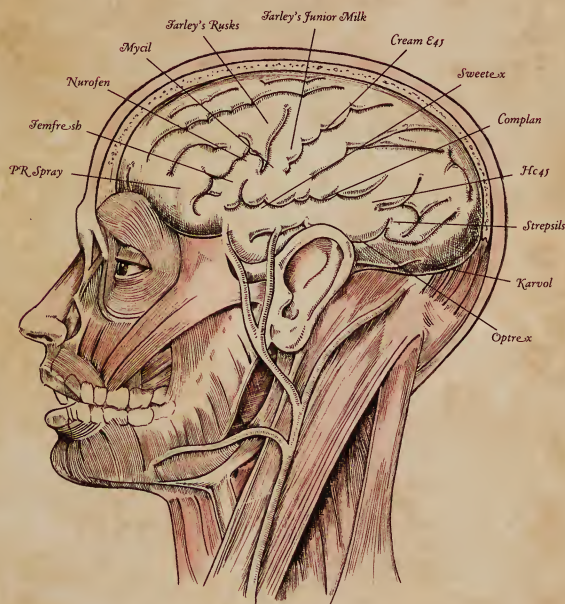
## EC hears of pharmacy's aims for the future

## The extended role in action in West Yorkshire

## Glover co-opted onto Council

## Focus on worm infections

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Editor: John Skelton, MRPharmS  
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Assistant Editor: Robert Darracott,  
MRPharmS

Contributing Editor: Adrienne de Mont,  
MRPharmS

Business Editor: Zachary Goldring, MSc  
Technical Editor: Charlotte Coker,  
MRPharmS

News Editor: Jane Feely, PhD, MRPharmS  
Beauty Editor: Sarah Purcell, BA

Reporter: Jacqui Brommell, MRPharmS  
Art Editor: Tony Lamb

Price List Controller: Colin Simpson  
Advertisement Manager:

Frances Shortland  
Assistant Advertisement Manager:

Doug Mylton

Advertisement Executives:

Julian de Bruxelles

Pauline Borda

Production: Shirley Wilson

Publisher: Ronald Salmon, FRPharmS

Director: Felin O'Brien

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# This week



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## Comment

It is not often that pharmacists can look to the Department of Health to get them out of a hole, but in view of the latest legal opinion handed down to the Pharmaceutical General Council, the proposed abolition of the regulations which currently prevent contractors advertising NHS pharmaceutical services has not come a moment too soon. While the Pharmaceutical Services Negotiating Committee was advised in August that the collection and delivery of prescriptions is not a pharmaceutical service under the NHS Act 1977 (and consequently its promotion legitimate), the PGC has been advised that within the terms of the 1978 Scottish Act it most certainly is! The two Acts are not dissimilar, and surely it was never the intention to define pharmaceutical services differently North and South of the border? So much for legal opinion!

The Council of the Royal Pharmaceutical Society has told the Department it is happy to accept the decision to remove the section in the Terms of Service referring to advertising. (This decision was made at the meeting of Council last week, but like much Council business that is considered "sensitive" was discussed "under the flag", so does not appear in the official report on p638). Furthermore Council expresses the hope that professional advertising will continue to be

monitored through the Code of Ethics. And so it should be. Voluntary codes of advertising practice work well in other areas, and there is no reason to suppose the Society is any less competent than, say, the PAGB or the APBI, at maintaining standards in its area of interest. At this stage it appears there are no plans to amend the new draft Code of Ethics currently being selectively distributed, so it must be presumed the Society feels adequate controls are already in place.

But back to the present. Where does the current conflict of opinion leave the contractor who wants to advertise his professional services? Dr Colin Virden, the PGC secretary, argues that until they are changed, one has to play by the rules in place. In Scotland the strong line taken by the PGC, and its strict interpretation of the regulations, has effectively throttled any promotional activities before they have got off the ground. But precedents have been set in England and Wales that effectively blow away any attempts there might be to enforce such an interpretation there. The complaints the NPA supported two years ago founded on FPC indifference, and the Society, now the final arbiter, has raised no objections to recent developments. In this light the Department's decision to change the rules is right because they are not only outdated in the current climate, but also unenforceable.

# Counsel supports PGC view on NHS advertising rules

It seems the Department of Health's proposal to abolish the current rules on the advertising of NHS pharmaceutical services has not come a moment too soon. Contrary to the advice given in England and Wales, senior counsel for the Pharmaceutical General Council in Scotland has concluded that collection and delivery services are "pharmaceutical services" under the NHS Act and therefore cannot be advertised under the current Regulations.

In his opinion to the PGC, counsel takes the view that although there is no definition of "dispense" in the NHS Act, Parliament regarded the dispensing of medicines as only one stage in a composite transaction of provision of services.

He goes on to reason that the 1978 Act envisaged three main stages: the receipt of the prescription, the dispensing of the drug or medicine, and the receipt by the patient of his medication. "All three are embraced in the concept of 'provision' and therefore form part of the 'pharmaceutical services' performed by the pharmacist."

Counsel concludes that collection and delivery services, as described to him, would be "pharmaceutical services" within the meaning of Section 27(1) of the 1978 Act, and it therefore follows that they may only be advertised using the words set out in the Regulations.

Counsel further suggested that

if his opinion on collection and delivery services were wrong, then the use of the NPA's "Action pack", or any similar material, would, in any case, have the effect of soliciting for custom, and would therefore be canvassing in contravention of the prohibition imposed by the Regulations.

He added that he thought the PGC's earlier circular — which informed contractors that it considered anything other than a simple statement that NHS prescriptions are dispensed

between certain times contravened the Regulations — is a correct summary of the current position, though it was appropriate to add that the PGC had been advised that the expression "pharmaceutical services" extends to the collection of prescriptions prior to dispensing of drugs and medicines and to the delivery of drugs and medicines once dispensed.

In a letter sent last week to the major pharmaceutical bodies, the Department says it intends to delete paragraph 7 of the Terms of Service

which would, in effect, make the Royal Pharmaceutical Society responsible for policing advertisements. Responses have to be in by October 25 for any changes to be incorporated in consolidated General Medical and Pharmaceutical Regulations.

The Pharmaceutical Services Negotiating Committee will be considering the DoH announcement at its meeting next week. The Royal Pharmaceutical Society has written to the DoH saying it agrees with the proposal.



## Guild to produce policy on medication errors

A Guild of Hospital Pharmacists policy statement on medication errors will be available shortly.

The statement, drawn up by the Guild's Practice Committee, was discussed by Guild Council at its meeting last week and will be presented to this week's group secretaries' meeting before being made available to the membership.

Following recent incidents involving medication errors in which pharmacists have been involved, the Guild's Executive is to consider whether further advice should be provided.

Guild Council is urging any member who is involved in a medicine-related error to inform the appropriate MSF union regional officer, the local accredited representative and Guild district member as soon as possible so all necessary support can be provided. **Unsocial hours payments** A number of authorities have reached local agreements with pharmacists on unsocial hours remuneration

with payments based on point 11 or even point 17 of the pay spine. Other involve enhanced time off in lieu arrangements. The Guild has long complained about the attachment of unsocial hours payments to point 4 of the pay spine, which meant almost every pharmacist was paid less than their normal hourly rate. The Guild has claimed payments should be linked to point 11, and general secretary David Bird says it is satisfying that settlements are at least in line with what had been resisted nationally. **Membership rises** Recruitment has been increasing in all NHS sections of MSF following agreements on regrading, with the Guild doing exceptionally well. There has also been growing recognition by self-governing trusts that MSF is an appropriate body to represent health service workers.

**In-service training** The Guild's Register on in-service training for pharmacists is now available through Group secretaries.

## A political football...

The central role which the NHS will play in the coming general election was confirmed during the Conservative party conference at Blackpool this week with John Major, the Prime Minister, taking the lead in a determined Government campaign to rebut Labour allegations that it intends to privatise the NHS.

Like the public opinion polls, private polls commissioned by the two main parties confirmed that Labour is running ahead of the Conservatives as being more committed to sustaining and improving the NHS.

Duncan Nichol, the chief executive of the NHS, became embroiled in the controversy through his decision to depart from the normal practice of senior civil servants in joining with ministers to deny Labour's privatisation charges. Should Labour win the election Mr Nichol would be unlikely to survive in his present post.

## Formal referral plan

Replying to the Government's document "The Health of the Nation", the Pharmaceutical Services Negotiating Committee says family health services authorities should be encouraged to subsidise health screening by pharmacists in return for a formal referral system for "at risk" patients. PSNC also says NHS purchaser units should be encouraged to contract out diagnostic services to community pharmacies.

## PSNC on the air

For two weeks from October 21, PSNC chairman David Sharpe will tour local radio stations in England and Wales talking about the changing role of the community pharmacist. Mr Sharpe will do a cholesterol test on the radio presenters as a "hook" to talk about the extended role.

## NHS maternity leave

Female NHS employees are to get improved maternity pay and leave. The new agreement provides for 18 weeks paid and up to 34 weeks unpaid maternity leave subject to only a year's qualifying service.



## Health strategy group meets

The "Wider Health" group, set up by the Government to help develop a health strategy for England, has met for the first time.

Minister for Health Virginia Bottomley, chairing the group, said every member of the community has an important role in improving health. "We are not developing a strategy just for the NHS. The sheer breadth of interest encompassed by the members of the group shows how wide the implications will be."

The group, which includes Tim Astill of the National Pharmaceutical Association and David Coleman, president of the Royal Pharmaceutical Society, will examine how to achieve co-operation between Government, statutory and voluntary bodies, national and local organisations, and families and individuals.

The "Wider Health" group is one of three taking forward work on the development of a health strategy for England.

## Lucozade case dismissed

Objections that the original labelling on Lucozade Sport was misleading have been dismissed by magistrates on the technicality that trading standards officers did not follow the correct procedure under the Food Act 1984.

Trading standards officers objected to wording that the drink "supplies glucose, minerals and energy to nourish muscles," and said the mineral content labelling did not constitute a nutritional claim under the Food Act.

Smithkline Beecham changed the labelling on packs this Summer when they were alerted to the fact that it was possibly misleading.

## Nurofen study grant

Entries are being invited for the second Pharmacy Practice Pain Study Grant worth £1,500.

The annual grant, awarded by the Nurofen Pain Relief Project, is intended to cover the costs of a pharmacy-based study into pain or pain management. Entry is open to all pharmacists and pharmacy students.

Entrants will be asked to submit a rationale for their proposed study for assessment by an independent panel. Closing date for entries is December 31. For further details and entry forms, send an SAE to: Nurofen Pain Relief Project (PP), 4 Cloisters House, 8 Battersea Park Road, London SW8 4BG.

## Upjohn to fight triazolam ban

Halcion manufacturers Upjohn say they are to request a hearing from the Committee on Safety of Medicines over the suspension of sales of triazolam products.

The company says it was notified on September 30 that the licence for Halcion would be suspended on October 2, based on allegations of incomplete information about the safety of the drug. Upjohn had been given until November 8 to appeal.

Upjohn were given the option of voluntarily removing the product prior to the suspension but refused. The company also failed in an attempt to get an injunction against the suspension. Upjohn say regulatory authorities around the world are being kept informed.

"There is absolutely no scientific or medical evidence that warrants the withdrawal of Halcion tablets in the UK or any other country," says Upjohn's chief executive officer Dr Theodore Cooper. "Clinical trial data and patient experience have demonstrated that it is a safe drug when used as recommended."

The suspension follows Upjohn's notifying the CSM of transcription errors related to a 1972 clinical trial. "Over the past several months the CSM has requested additional safety data on Halcion tablets. We have provided

this data and are convinced it supports the original decision to approve the product in 1978."

Dr Cooper adds: "It's unfortunate that a situation which has been fanned by sensational media coverage may remove a valuable medication from patients who can benefit from it."

In a letter to doctors, dentists and pharmacists, CSM chairman Professor William Asscher says information recently available to them indicates that triazolam is associated with a much higher frequency of reversible psychiatric side-effects, particularly loss of memory and depression.

● Thomas Kerfoot says pharmacists holding stocks of their triazolam tablets should return packs direct to them for credit, showing pharmacy name and address, by October 21.

● Customers currently holding full packs of Cox triazolam should return them to the company for credit by October 31.

● Paritalia say patients on triazolam 0.125mg at night can be transferred to temazepam 20mg (elderly 10mg) while those on the higher dose of 0.25mg can be transferred to temazepam 40mg (elderly 30mg). Dosage should be reviewed after two weeks, the company says.

## Government looks at card scripts

The Government is thought to be considering an automatic prescription generating machine which could supersede the FP10, according to an article in *Pulse* (October 5).

Doctors key patient and prescription details into the machine which then issues a card with a magnetic strip containing the information. The doctor signs the card and the patient takes it to the pharmacy where it is passed through a reader allowing the pharmacist to access the information.

After dispensing, the card is disposed of and data recorded from it transferred by modem link or disk to the Prescription Pricing Authority.

Another variation would see a machine issuing a ticket with printed information, which can be read by the pharmacist without a computer. According to the article, both ideas are under consideration, but there is no planned timetable for their introduction.

It is understood that the scheme's future could depend on whether the additional cost of equipment could be offset by administrative savings by GPs, pharmacists and the PPA, and by having more accurate information on prescribing.

## Nine 'principles' form new draft Code of Ethics

Self-selection display of General Sale List medicines will be more tightly controlled if a new Code of Ethics wins the support of the profession. And there will also be a minimum size for dispensaries and shop areas.

The draft restructured Code — now with the Royal Pharmaceutical Society's branches for comment — requires that GSLs are displayed "in such a way as to reduce to an absolute minimum the possibility that the sale is effected other than by a pharmacist or a suitably trained person".

This is one of a new series of "obligations" which puts flesh on the bones of nine ethics "principles": failure to comply with the obligations may lead to an allegation of misconduct and appearance before the Statutory Committee.

In background guidance the Code says self-selection displays should be arranged so as to create a "professional area" in which customers are guided to a "central service point manned by a suitably trained assistant".

Bowing to current practice, the

Code's requirement on direction of prescriptions has been reduced from a need for the patient to have "requested" direct transfer from the surgery to a specific pharmacy, to a more liberal "given consent" to direction — and then only "whenever possible".

Included in the body of the new Code is much of the guidance to the profession previously issued as Council statements. One provision is that, except for generics, pharmacists may not dispense parallel imports if the name on the medicine differs from that on the prescription.

A revised "Standards" appendix to the Code (based on the former guides to good dispensing practice and self-assessment of professional practice) has a similar "must comply" and "should comply" arrangement, and for the first time applies to hospital as well as community pharmacists.

Among the "guidance" provisions is a statement that the minimum area for a dispensary should be 15 square metres, but it is obligatory that the size should reflect the volume of prescriptions

dispensed. The same area recommendation is given for the sales and waiting area, and there should also be a quiet area where advice can be given without being overheard.

Another expanded section lays down standards for administration and management of pharmacies, which must have sound structures and provide clearly defined roles and responsibilities for pharmacists employed in administrative, management or advisory positions. Other firm requirements are for adequate indemnity insurance and sufficient education and training for both pharmacists and support staff.

Notes accompanying the draft documents point out that the proposals constitute the minimum standards that Council would expect to see in any contractually or legally-binding code of standards implemented by the NHS or under Section 66 of the Medicines Act.

Comments on the consultation draft must be with the Society's Ethics Division by December 31; the final Code will then be presented for adoption at the annual general meeting next May.

## NPA BOARD REPORT

# 'Guardians of the nation's health'

At last — a National Health Service! That was the clear message seen by the National Pharmaceutical Association in the Government's Green Paper "The Health of the Nation".

The NPA's response stresses the potential for pharmacists in health promotion and health education. Specifically, it refers to the potential value of community pharmacists in disseminating health promotion literature, counselling and advising, speaking to meetings of interest groups, health screening, and in participating in programmes aimed at reducing coronary heart disease, stroke, smoking, accidents, AIDS, diabetes and cancer — all identified as "key areas" in the Green Paper.

The NPA Board, meeting last month, was "keenly disappointed" that there was only one brief reference to pharmacists in the entire document, but noted that the Health Secretary William Waldegrave had publicly acknowledged the need for more recognition of the profession and

had undertaken to remedy the matter in the White Paper to be published in the Spring of 1992.

**Price Marking Order** The Order requires that goods which "are or may be for sale by retail" be priced in writing. The price indication must be "unambiguous and easily identifiable by a prospective purchaser as referring to the goods in question".

Mr Astill has written to the Trade Secretary Peter Lilley, protesting that many small retailers would find it impossible to comply with the Order's requirements, especially where goods are displayed other than on self-selection. Particular difficulties would be encountered in pricing legibly goods on display in a glass case or behind a counter.

**National Audit Office inquiry** During a meeting with the National Audit Office about its investigation of pharmaceutical services Mr Astill pointed out that pharmacists' gross profit on NHS business had been steadily eroded over their past 20 years. It has now been pared to such

an extent that there was no slack left, he said.

## Collection and delivery services

Wherever a prescription collection and delivery service from a central point is set up, it must be done in consultation with the local pharmaceutical committee, and all local pharmacists must be given the opportunity to participate. This was the firm view of the Board after hearing about a case in the North of England.

Although such services are permissible, they should always be co-ordinated by the LPC in the light of the RPSGB Council's statement on the subject and in accordance with the protocol agreed with the Department of Health, the Board felt. This requires, among other things, that all pharmacists affected by a proposed collection/delivery scheme should be given the opportunity to participate in it. It was felt that any pharmacist operating a service outside the protocol might be guilty of professional misconduct.

**"Health for all by the Year 2000"** Tim Astill is to represent the NPA at the first meeting of the World Health Organisation's Forum of European Pharmaceutical Associations to be held in Denmark in January 1992. The Forum has been set up to establish how pharmacists can best help to achieve the 38 primary health care targets set by the European members of the World Health Organisation as part of the worldwide "Health for All by the Year 2000" campaign.

**What price pharmacists?** An international seminar is to be convened in London on September 21, 1992, to discuss the various systems through which community pharmacists are remunerated.

**New training package** Plans for the production of a handbook on clinical pharmacy for the elderly were welcomed. The package would be of particular use to pharmacists with many elderly patients and to those providing services to residential and nursing homes.

**Local initiatives** The Board exhorted NPA members to take every advantage of opportunities to promote the role of the community pharmacist at a local level, following an invitation from the East Dorset Community Health Services Unit to participate in their conference "Caring is our Business". Wherever possible, there should be a "pharmacy" presence at events organised by such bodies.

**NPA staff training manual** The in-pharmacy staff training manual is being revised. Glaxo has sponsored the production of the aches and pains leaflet, which has been distributed free with the October *Pink Supplement*.

**New appointments** Pareshe Patel of Gravesend, Kent, will take over as secretary of the NPA's Dartford Branch, and Peter Catteree from Clay Cross, becomes secretary at Chesterfield Branch.

**Repeat prescription bags** A heavy-duty, re-sealable bag for accommodating repeat prescriptions generated in the surgery and for conveying them to the pharmacy will shortly be available from NPA Services.

**OTC Medicines Handbook** "Dr Mike Smith's Handbook of Over-the-Counter Medicines" has been deemed appropriate for sale through pharmacies and will be offered to members for sale at the publisher's price of £7.99.

## Four more Boots ads come to light

Since news of Boots' repeat prescription collection service advertisement in Hertfordshire appeared last week (*C&D*, October 5 p558) four more have been brought to *C&D*'s attention.

Somerset appears to be an area of particular activity with the same advertisement that appeared in the *Hemel Hempstead Gazette* running in the *Chard & Ilminster News* on August 7, the *Bridport News* on September 27 and the *Somerset County Gazette* on August 28.

Chard pharmacist Andrew Murdock of Brookside Pharmacy told *C&D* he did not know why the Chard advertisement appeared so much ahead of the others.

Three independent contractors took out an advertisement a week later based on the National Pharmaceutical Association's action pack, said Mr Murdock. Although there had been raised awareness as a result of the advertisements, a similar scheme had been operating in the area prior to the Boots proposals so the concept was not new to patients.

The same Boots advertisement appeared in the *Watford Observer* last month, Abbots Langley pharmacist John Tapster told *C&D*.

Boots have, within recent months, moved out of the town centre into a purpose-built Harlequin shopping centre on the outskirts and there was speculation that there may have been a drop in prescription numbers as a result.

Some local contractors were upset by the Boots campaign, said Mr Tapster, but he understood that doctors in the area were not receptive to Boots' proposals.

A spokeswoman for Boots told *C&D* the areas where the advertisements had appeared so far were chosen as they were considered "appropriate". As the company regarded future advertising plans as sensitive it was unwilling to say whether further advertisements would appear.

● According to *Pulse* (October 5), the introduction of a discount card offering GPs 10 per cent off goods in Boots stores has been postponed until next year. A spokeswoman for Boots said no date had been set for the card's launch.

## Doctor and pharmacist in £1,000-a-week swindle

An elaborate swindle hatched between a doctor and a pharmacist netted them over £1,000 a week from the NHS, a court has been told.

"This doctor and chemist together defrauded the NHS over a considerable period of time by falsely claiming drugs had been dispensed," prosecutor Timothy Langdale told Southwark Crown Court. He said it was impossible to say exactly how many bogus payments Dr Abdul Khalid and pharmacist Ketan Patel received but he estimated it was worth £5,000 a month.

The doctor, who lives in Grove Park, Wanstead, and practices as a GP in Palmerston Road, Walthamstow, and the pharmacist, of Cranleigh Drive, Ilford, and managing director of Goldleaf Associates Ltd, Forest Road, Walthamstow, deny 28 charges of procuring by deception cash from Redbridge & Waltham Forest FPC between June 1988 and June 1989.

Mr Langdale said there were two ways the men operated the swindle: by creating bogus prescriptions and claiming drugs had been dispensed by Goldleaf, and by submitting false claims to the FPC, saying drugs had been supplied by Goldleaf to the doctor for personal administration.

In the first, Dr Khalid signed the back of prescriptions making the patient exempt from payment. He

did this at the rate of 400-600 a month, Mr Langdale said.

In a trial expected to last eight weeks, the prosecution were not calling any former patients, but would be relying on documents and expert opinions.

Among evidence submitted by the prosecution was that Dr Khalid's average costs for treating infections was 263 per cent above other doctors running similar practices, with the average cost per item more than twice the national average. The doctor was more or less in line with other averages. "This is a consistency that runs all the way through — remarkably high infection percentages," said Mr Langdale.

The prosecution also claim that sample drugs were dispensed against prescriptions, despite being supplied for emergency use. Dennis Oromestre, national sales manager for Smithkline Beecham, told the court it was against the industry's Code of Practice for doctors and pharmacists to supply samples in this way. "They are to be used as a starter treatment when the patient is at home, so they can get antibiotics straight away," he explained.

He said samples were provided only very rarely to pharmacists, when they suffer damage to existing stock. They are not supplied for prescriptions. The case continues.



## Pharmaid's 1991 BNF collection

The annual Commonwealth Pharmaceutical Association's Pharmaid collection of old copies of the British National Formulary will take place between November 4-9. The aim is to beat the average total from previous years of 10,000.

AAH Pharmaceuticals have agreed that their constituent wholesale companies will collect copies of the 20th (mauve cover) and the 21st editions (lime green cover) during the week commencing November 4. By then it is anticipated that the 22nd issue will have been circulated.

The Commonwealth and British Medical Associations are encouraging doctors to give their copies of these two issues to pharmacist colleagues in advance of the collection.

Over the previous four years of the Pharmaid scheme, 40,000 copies of recently outdated issues of the BNF were collected and sent to Commonwealth developing countries.

## Migraine leaflet

The October campaign from the Pharmacy Healthcare Scheme deals with migraine. Leaflets pose a number of questions about headaches which patients answer to determine whether they may be suffering from migraine. The leaflets also attempt to dispel some common worries and myths about the condition.

The PHS again plans to support the National No Smoking Day campaign next March with a slightly larger campaign spread over two months. Details will follow when available but pharmacists who want to focus on this area and give it particular prominence are being advised to contact their local health promotion units to see if additional activities can be co-ordinated at local level.

## September premises changes

The September changes to the Pharmaceutical Register of premises show an overall increase of 30 which included 11 hospitals registering with the Royal Pharmaceutical Society.

In England, including London, there were 29 additions and seven closures. In Scotland there were six additions and no deletions and in Wales, three additions and one deletion.

The total number of premises on the register is up to 11,916.

## Pharmacy the last bastion...

It seems that pharmacy will soon be the last bastion of resale price maintenance following Dillon's well publicised attack on the net book agreement. Apparently their price reduction of 25 per cent on 40 top titles increased sales by 700 per cent but as yet the response from other book retailers and the publishers is unclear. Many in the book trade fear a contraction of the independent sector with the resulting concentration in the hands of the multiples inevitably leading to a reduction in the availability of specialist titles.

Wherever I go I always make a bee-line for the local bookshop and I would be sad to see those individualists replaced by the sterile conformity of the megastore with regimented rows of cut price bestsellers and not a specialist book in sight.

The reasons for resale price maintenance on medicines do not parallel those for books, but the consequences of its destruction would be the same. The desire of big business for profit before professionalism has become patently apparent and the next stage could be an attack on market share of medicines by price promotion. The Proprietary Articles Trade Association is presently strong and resolute. I trust it will remain so and will not give way in the future to the blandishments of big business.

## Products come and products go

Over the years many old fashioned remedies have bitten the dust, victims of a dwindling market or merely uneconomic for the larger manufacturers to bother with when they are inherited during the takeover of a smaller company. I suspect that is the cause of the demise of Matthews Fullers Earth Cream and of Kruschen Salts, both of which were recently discontinued by Nicholas Products but for which I have always had a steady sale. It seems a pity that these products have to

die. I would prefer it if their product licences could be re-sold to a smaller company prepared to continue their manufacture and even selectively promote them to the independent sector where the greatest demand is made by the public.

New products do, however, make their welcome appearance and are successful. Sea-band has established itself as a viable non-drug alternative for motion sickness and now a new product based on a similar principal, called Isocones, has been introduced for the treatment of insomnia (C&D October 5). Judging by the number of inquiries I receive for an alternative non-addictive treatment there is a good market but at £6.99 for a box of 18 disposable plasters the price could dissuade many elderly people from using them. It seems a pity that the product could not have been developed along similar permanent lines to Sea-band with the disposable plaster being marketed in parallel but at less cost either as a trial pack or for temporary relief.



## An old grouse that remains unresolved

It was an interesting and comprehensive special feature on colostomy and incontinence care in C&D September 28, but one which again raises the question of disparity of payments between appliance contractors and pharmacists. Certainly pharmacists are being paid ludicrously low fees, but when this was raised with the Department of Health its only suggestion was to reduce payments to appliance contractors to match!

Quite reasonably the British Surgical Trades Association vociferously objected to this proposal, and I fully support their action, but I would like to be able to offer the services the BSTA claims its members offer and compete with them on a level playing field. I cannot do so when, every time I provide that service, I do so at a loss. One way forward could be similar to the service offered by Nightingale Ostomy Ltd in Cardiff. This company has been established by a state registered nurse Beryl Thomas but similar schemes could be operated by consortia companies owned by pharmacists. Complementary pharmaceutical input could be provided by members of the consortia and other commercial areas of surgical supply, such as equipment, profitably developed outside of the inevitable constraints imposed by each individual's existing practice. Alternatively, a graduated payment scheme depending on level of service, as suggested by Martin Bennett of Sheffield LPC, would encourage single pharmacists to be involved up to their own practical limit.

At present The Department appears happy with the impasse since, as usual, it is the winner. But it is the patient who is receiving an incomplete service. A change in method of payment would involve a redistribution of the global sum but if a satisfactory way forward is not found then the patient will continue to receive a fragmented service, and pharmaceutical fees will continue to be drained away towards appliance contractors and mail order suppliers.

# Topical REFLECTIONS

# Scriptspecials

## Wide spectrum quinolone

Abbott Laboratories are launching Teflox (temafloxacin), a wide spectrum fluoroquinolone antibiotic. Its use is restricted to hospitals, with a GP launch expected early next year.

Teflox is said to be the first quinolone to have high activity against Gram-positive as well as Gram-negative species. Its high tissue penetration makes it particularly suitable for the management of acute respiratory infections with underlying disease such as chronic bronchitis, where infection is sited in bronchial mucosa. Teflox's lack of interaction with theophylline gives it a further edge over the older quinolones, say Abbott.

**Manufacturer** Abbott Laboratories Ltd, Queenborough, Kent, ME11 5EL

**Description** White ovaloid film-coated tablets containing 300mg temafloxacin, embossed with the Abbott logo on one side  
**Uses** Treatment of single or mixed infections caused by susceptible organisms for indications including infections of the lower respiratory tract, urinary tract, and skin, sexually transmitted diseases and

bacterial prostatitis

**Dosage** Determined by the severity and type of infection (see Data Sheet), eg lower respiratory tract infection: 300-600mg twice daily for one to two weeks. No adjustment of dose necessary in the elderly. Not recommended for use in children.

**Contra-indications, warnings etc** Hypersensitivity to fluoroquinolones. Pregnancy. Discontinue during breast feeding  
**Side-effects** Nausea and vomiting, diarrhoea, abdominal pain, somnolence, dyspepsia, asthenia, monilia vaginitis, rash, headache and dizziness. Less frequently reported reactions include pruritis, constipation, nervousness,

flatulence, insomnia and altered taste. As with other quinolones, transient increases in liver enzymes, bilirubin, serum creatinine, urea, prothrombin and activated partial thromboplastin time occasionally observed following administration

**Drug interactions** Antacids decrease absorption of temafloxacin and should not be taken within two hours before or after dosing  
**Supply restrictions** POM

**Packs** Blister pack of 14, 300mg tablets (£17.50 trade). Packs of 400mg tablets will have limited availability through hospitals  
**Licence numbers** 300mg 0037/0213, 400mg 02/14

**Issued** October 1991

## Nuvelle is an advance from Schering



This week Schering Health Care are launching Nuvelle, hormone replacement therapy which is said to offer clinical advantages over Cyclo-Progynova.

Nuvelle is a 28-day, one tablet daily formulation of oestradiol valerate and levonorgestrel. There are 16 white tablets containing 2mg oestradiol valerate and 12 pink tablets containing 2mg oestradiol valerate plus 75mcg levonorgestrel.

The move from a 21-day to 28-day presentation ensures that there is no return of menopausal symptoms at the end of each pack, says the company. To provide maximum protection against endometrial cancer, the progestogen course has been extended to 12 days. The daily dose of levonorgestrel has been reduced from 250mcg to 75mcg to provide a neutral lipid balance and minimise

progestogenic side-effects.

Treatment is continuous, and bleeding usually occurs within the last few days of one pack and the first week of the next. If the patient is still menstruating, treatment should begin on the fifth day of menstruation. Patients whose periods are very infrequent or who are postmenopausal may start at any time, provided pregnancy has been excluded.

**Contra-indications, warnings, side-effects, and precautions** are as for similar preparations containing oestradiol and levonorgestrel.

The white tablets bear a red "B" in a hexagon printed on both sides and the pink a black "B" in a hexagon. All are sugar coated.

Nuvelle comes in a "memo" pack of three by 28 tablets (£13.77 trade). **Schering Health Care Ltd.** Tel: 0444 232323.

### Medical Matters

## New guide for chest bugs soon

Recent changes in respiratory pathogens and their increasing resistance to the penicillins and other beta-lactam antibiotics has impelled the British Thoracic Society (BTS) to review its policies for the management of community-acquired pneumonia.

Anticipating the publication of new guidelines early next year, consultant chest physician Dr Rory Shaw, from St Mary's Hospital, Paddington, says that they have important implications for GPs and how they manage chest infections.

In particular, the need to provide antibiotic cover against a broad range of both conventional bacterial and atypical pathogens has become a matter of some urgency, stresses Dr Shaw.

The problem facing GPs is that they have to treat empirically before a diagnosis is to hand. In the majority of community cases a causative organism is never identified. "The pneumococcus is the dominant organism, and you can't really begin to think about an antibiotic policy unless it covers this," he cautions.

Dr Shaw points out that where

continued on p611

## Merieux DT vaccine

Merieux are introducing a diphtheria/tetanus vaccine, the first to be launched in Britain for 27 years and the first in a prefilled syringe format.

The syringe (£1.95) will offer surges the convenience of a ready-to-use liquid vaccine, thus avoiding any potential risk when breaking a glass ampoule, say Merieux. A conventional ampoule in a single dose presentation (£5.55, both prices trade), which avoids the possibility of cross-contamination, will also be manufactured.

The company is backing the launch with a support package for surgeries and will also be actively marketing the vaccine to surgeries who prefer to claim for them under paragraph 44 of the Red Book.

Technical queries should be made to the **Merieux Vaccination Information Services**. Tel: 0628 773737.

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### Ciba-Geigy OPDs

More Ciba-Geigy OPD packs are being introduced to replace the old 100s size: from October 7 Lopresor 50mg tablets (56.43.26), October 14 Tofranil 25mg tablets (84 £2.35) and Voltarol 25mg (84 £7.88), October 21 Tegretol 400mg tablets (56.66.56), November 4 Trasacor 160mg tablets (56.47.38), and November 11 Voltarol 50mg tablets (84 £15.32, all prices trade). **Ciba-Geigy Pharmaceuticals Ltd.** Tel: 0403 50101.

### Deponit changes

Schwarz Pharma have changed the packaging of Deponit 5 and 10mg — new packs are white with maroon lettering — but the product itself and the price are unchanged. Packs in the new livery will be issued from the end of October and will contain new patient information/instruction leaflet to improve patient care. **Schwarz Pharma Ltd.** Tel: 0494 772071.

### Iodosorb 20g tubes

Iodosorb ointment is now available in 20g tubes (2 £19.05), in addition to the existing 10g size. It is designed to cover wounds up to 45cm squared, ensuring nurses can manage large leg ulcers more conveniently say **Persteg Pharma Ltd.** Tel: 0256 477868.

Chemist & Druggist 12 OCTOBER 1991



# ABC

HERBAL HEAT PLASTER



## INTRODUCING THE NATURAL EFFECTIVE WAY TO HELP SOOTHE AWAY MUSCULAR PAIN

New ABC herbal heat plasters will provide welcome relief for the millions of people who suffer from rheumatic and muscular aches and pains.

Each ABC plaster contains a unique combination of Arnica and Capsicum which naturally activates body heat helping to soothe away pain and discomfort.

They're convenient and comfortable to use and simple to apply. There's no mess and no smell, just pleasant soothing heat, where its needed for up to 48 hours.

It's what many of your customers have been waiting for.

ABC herbal heat plasters are available in the display outer shown of 12 plasters (R.S.P. £2.25 each) from national wholesalers.

Alternatively you can take advantage of our special introductory price of £14.36 plus V.A.T. (normal trade price £17.23)

Simply fill in the coupon below and send it to: Chefaro Proprietaries Ltd, ABC Heat Plaster Offer, Cambridge Science Park, Milton Road, Cambridge, CB4 4FL enclosing a cheque payable to Chefaro Proprietaries.

Or call us on 0223 420956 for more information or to request a representative to call.

Normal Trade Price (per outer) INC. VAT	Offer Price (per outer) INC. VAT	Quantity (minimum 2 outers)	Value
£20.25	£16.87		

NAME .....

ADDRESS .....

.....

POSTCODE .....



# *Take a fresh look at Cream Silk*

*Twenty five years young and still  
No 1 in the £80 million Conditioner market  
(1990 rsp, source: AGB Superpanel)*



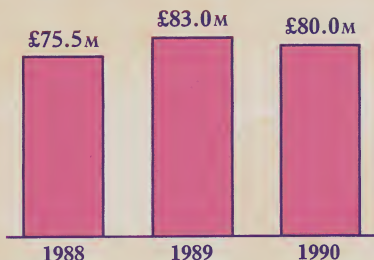
*... and now about to boost the fast growing  
'2 in 1' market*

**See inside for the full story of this important  
and exciting Cream Silk initiative—  
and for details of a highly attractive trade offer.**



# The Conditioner Market

- Conditioner sales were worth £80 million at rrp last year
- Premium priced specialist products have helped sustain the conditioner market despite the growing popularity of 2 in 1 shampoo and conditioners
- However 'conventional' products still account for 65% of conditioner sales



Source: AGB Superpanel

## Growth Opportunity

Extensive research has highlighted 3 areas in which Cream Silk will grow and boost category sales. All three are in line with market developments and present significant profit opportunities for retailers—

1. New Cream Silk conditioner
2. Cream Silk range of specialist conditioners
3. Cream Silk 2 in 1—the first such product from a major conditioner brand

**ELIDA**  
PROFESSIONAL

## New Cream Silk Conditioner

- New Formulation**—now contains **Panthenol Pro-vitamin B5** which helps to thicken hair and repair damage
  - New Packaging**—high quality, conveying specialist credentials and greatly improving shelf impact
  - New fragrance**—‘modern and liked’ in research
  - New range in 200ml & 350ml bottles**
    - Permed/Coloured
    - Dry/Damaged
- Two variants—meeting 90% of women's needs



# Three New Specialist Conditioning Aids



*... all enriched with Panthenol Pro-vitamin B5*



## **Cream Silk Intensive Conditioning Treatment**

—a penetrative restorative treatment for heat damaged or chemically treated hair. Three 15ml treatments in an attractive carton (six cartons to a display outer).



## **Cream Silk Hot Oil Therapy**

—a supplement to everyday conditioning. Provides deep conditioning and restores shine, body and bounce (and targets the fastest growing sector of the market).



## **Cream Silk Light Conditioning Spray**

—light, versatile oil-free spray on/leave on conditioner.

# New Cream Silk 2 in 1



2 in 1 shampoo and conditioners already account for 26% of the £190 million shampoo market (1990 rsp—AGB Superpanel)



2 in 1's offers retailers greater profit per facing through premium pricing



Cream Silk 2 in 1—again containing Panthenol Pro-vitamin B5—is unique. It's the first such product with a trusted conditioning heritage



Its two variants (one size—200ml) are specially formulated to clean and condition hair types most in need of conditioning  
—Permed/Coloured  
—Dry/Damaged



Distinctive packaging ensures Cream Silk 2 in 1 stands out on shelf



In salon tests Cream Silk 2 in 1 proved unbeatable for ease of both wet and dry combing and for absence of flyaway



# Free Marks & Spencer Gift Vouchers

*Below is a complete list of the new Cream Silk range to which this offer applies\*.*

*To receive a £5 Marks & Spencer Gift Voucher you must collect six TUC labels from different Cream Silk products (variants, but not sizes, count as different products for the purpose of this promotion).*

*To get a £10 Marks & Spencer Gift Voucher you must collect nine TUC labels from a minimum of 7 different Cream Silk products (and again variants count as different products but sizes do not).*



PRODUCT	PACK SIZE	SUGGESTED RETAIL PRICE
<i>Cream Silk Conditioner 200ml</i>		
<i>Permed/Coloured</i>	1 x 6	£1.39
<i>Dry/Damaged</i>	1 x 6	£1.39
<i>Cream Silk Conditioner 350ml</i>		
<i>Permed/Coloured</i>	1 x 6	£2.19
<i>Dry/Damaged</i>	1 x 6	£2.19
<i>Intensive Conditioning Treatment</i>	1 x 6	£1.49
<i>Hot Oil Treatment</i>	1 x 6	£1.49
<i>Light Conditioning Spray</i>	1 x 6	£1.99
<i>Cream Silk 2 in 1</i>		
<i>Permed/Coloured</i>	1 x 6	£1.79
<i>Dry/Damaged</i>	1 x 6	£1.79

*\*Cream Silk trial sizes are not included in this voucher promotion.*

***See your Wholesaler for Special Introductory Prices on the complete Cream Silk range during October/November.***

# Trade Offer— Independent Retailers Only

*Every Cream Silk **Outer** carries its own unique Traded Unit Code (TUC) and by collecting them—by buying new Cream Silk through your **Wholesaler**—you will receive Marks and Spencer Gift Vouchers worth either £5 or £10. Full details of this offer are on the previous page.*

*Complete the application form below and send it, with the TUC labels attached, to:*

**Room 533A, Elida Gibbs Limited, Hesketh House,  
Portman Square, London W1A 1DY.**

*Offer closes 31.12.91—Elida Gibbs accepts no responsibility for applications lost or delayed in the post.*

Trading Title \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_ Post Code \_\_\_\_\_

Telephone \_\_\_\_\_

*I have attached \_\_\_\_\_ TUC labels.*

*Please send me Marks and Spencer Gift Vouchers worth £ \_\_\_\_\_*

Name of supplying wholesaler: \_\_\_\_\_

Signed \_\_\_\_\_

Date \_\_\_\_\_

**NB.** Offer available only to bona fide retailers of Elida Gibbs products.





# *Heavyweight Concentrated Launch Support*

## **£1,900,000**

**NATIONAL TV CAMPAIGN**

October—December 1991



*New*  
***Cream  
Silk***

*with Panthenol Pro-vitamin B5*



*Conditioning Expertise From*

**ELIDA**

**PROFESSIONAL**



OCT 1991

# CHEMIST & DRUGGIST GENERICS

PIP CODES AND DRUG TARIFF PRICES



**Evans Medical Limited**

Langhurstwood Road, Langhurst, Horsham, West Sussex RH12 4QD Tel: 0403 41400 Telex: 877 933 EMLHOR Fax: 0403 61101



# Looking for a price? Here's one you can't refuse!

# £90


For just £90\* you personally will be posted **Chemist & Druggist**,  
**Chemist & Druggist Price List** and **Over the Counter**.

You'll get **Chemist & Druggist** every week. You'll get the  
**Monthly Price List** and our supplement for your sales staff,  
**Over the Counter**.


You'll be getting all the information that you need to  
make you and your business even more successful.


And your subscription will qualify as a tax  
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 Derek Shaw, Chemist & Druggist, Benn Publications Ltd,  
Circulation Dept., 40 Beresford Street, London SE18 6BQ.

X163/9012

\*price  
in UK

This supplement to Chemist & Druggist Price List provides the reference source for Pharmaceutical Interface Products codes for all commonly available pack sizes of drugs and medicines normally ordered from suppliers as generics. Where appropriate it also records Drug Tariff (England and Wales) prices: these will be updated in the weekly Price List Supplement as and when changes are notified to C&D, by the Pharmaceutical Services Negotiating Committee.

Codes and prices are also included for the main dressings packs and for common Tariff appliances. The lists of available sizes have been compiled by the NPA's information department and are being regularly updated with their co-operation. C&D and NPA would be pleased to receive details of any packs not currently listed and for which codes are required.

# CHEMIST & DRUGGIST GENERICS

PIP CODES AND DRUG TARIFF PRICES

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## The PIP code

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### History

The benefits arising from a common code for pharmacy products have long been recognised, and over the years various working parties have recommended the creation of such a code. In 1982 the National Pharmaceutical Association, in conjunction with Benn Retail Publications (publishers of *Chemist & Druggist*), create the PIPcode—in which they now hold joint copyright. This move had the support of several major pharmaceutical wholesalers.

### Definition

The PIPcode is a product identifying number which has been allocated to goods distributed through pharmacies. All types of products are included and every pack size and colour or other variation has its own unique PIPcode number. The codes are published alongside each product entry in the *Chemist & Druggist* monthly Price List and weekly supplements, ensuring that a readily accessible and up to date PIPcode reference is widely circulated.

A six-digit code was chosen for ease of keyboard entry—the last of these digits is a check digit (see p4) to minimise errors in recording. The PIPcode is maintained by the NPA on a central computer file which, in addition to the numeric code and description, has an increasing wealth of product data which can be accessed by licensed users.

### Uses

The individual computer systems operated by manufacturers, wholesalers and retailers can be interfaced to recognise the PIPcode, which therefore provides a common language. This enables the retailer to retain a freedom of choice of supplier and makes it possible for all involved in the distribution chain to benefit from streamlining their communications and merchandise handling systems.

In the short term, the PIPcode is being used mainly as an interface between retailer and supplier for the purpose of placing and receiving orders. From there it is expected that within retail phar-

macy the PIPcode will become increasingly used for stock control and point-of-sale data capture. Some computer bureaux already handle PIPcode data for clients, and many pharmacy computers, prescription labellers etc, make use of the PIPcode facility.

Computer users who choose to adopt the PIPcode as the primary code for their systems can avoid the time and expense of maintaining their own data base. This is believed to be a considerable advantage to smaller businesses and pharmacies which have only limited clerical resources.

### Developments

Several manufacturers are already using the PIPcode on their packaging and in their price lists, and more will follow their lead as the PIPcode becomes more widely established. Future developments of the PIPcode will be of particular interest to pharmacists.

It is also recognised that EAN product numbers will be increasingly used and the PIPcode has been designed with the flexibility to adapt to this development in due course.

The NPA believes that improved business and professional performances can be achieved by the judicious use of computer-generated information. The availability of a common code facilitated the introduction of computerised procedures into pharmacies and it is for this reason that the NPA has sponsored the introduction of the PIPcode and has arranged to act as Regulatory Authority for its administration.

Requests for further information on the code's use, details of data formats etc, and licence applications should be addressed to:

Mr Brian Dosser, FCA  
PIP Code Administrator  
National Pharmaceutical Association  
Mallinson House  
40-42 St Peter's Street  
St Albans  
Herts AL1 3NP



# PIP Code principles

The Pharmaceutical Interface Product Code Regulatory Authority is the National Pharmaceutical Association, which takes advice from a technical panel representing retail and wholesale PIP Code users, plus Chemist & Druggist and Fairsan (jointly responsible for code allocation).

The Code is based on computer codes used to maintain the C&D Price Service but has been augmented to incorporate a number of product categories not considered appropriate for publication in the C&D monthly Price List (such as some watches, confectionery, stationery). The full PIP Code master file is held on NPA's behalf by Fairsan.

Code users may find the following points of policy helpful:

## General

1. Manufacturer and distributor codes are published in Section I of the C&D Monthly Price List.
2. Codes in the range 60,000-64,999 have been reserved for users' own requirements, but some wholesalers have allocated part of the series to "service" items such as bags and bottles. Retailers should obtain details of such allocation from their usual suppliers before using this series as dump codes etc.
3. Discontinued items are deleted from the C&D Price List upon notification by the manufacturer but remain on the master file for a period of at least 18 months before their codes are used for another product. If a product is re-marketed by the same supplier within that period, every effort is made to use its former code.
4. Where there are minor adjustments to pack size the existing code is generally retained to help retailers monitor sales performance.
5. Both main and variant codes can be issued in advance of product launch with full security and confidentiality. The allocated numbers are reserved on the C&D and master file computers pending advice of launch. Manufacturers of ethicals are particularly asked to use this facility so that codes can be notified on their standard letter to wholesalers. Intercontinental Medical Statistics (IMS) and Chemist & Druggist have available a joint form (approved by ABPI and NAPD) for prior allocation of both SDA and PIP codes.

## Variants

6. Products which have no variants (colour, flavour, etc) are identified by a separate "main" code for each pack size, representing singles wherever possible. This code appears immediately before the trade price column in the C&D Price Service.
7. Where products include variants the "main" code does not appear — instead there are individual codes in italic type beneath the entry. However, a "main" code is still used by the C&D and Fairsan computers and can be obtained by application to either party. (This code may be used as a retailer dump code for example, but will not be recognised by wholesalers for ordering purposes).

8. Where variants are added to an existing range the "main" code will normally be retained as the variant code for the original version. If this variant is subsequently discontinued its code will remain the "main" code but will no longer be published.

## Special cases

9. PIP Codes for unbranded products are shown in the C&D Generics Supplement, published twice yearly and distributed free to all C&D subscribers. This supplement also lists wholesalers accepting PIP code for ordering purposes.

**Note:** It is not possible to code generics and packed goods separately for the many alternative suppliers. However, the NPA ensures that a code is available for each pack size known to be marketed. Pack sizes other than those listed should be notified to the NPA Information Department, which will initiate code allocation. Branded generics (ie, where a prescription calling for the brand name alone is sufficient to identify absolutely the product required) are to be found in the C&D Monthly Price List.

10. Certain surgical/sundries groupings are not fully covered by PIP code. This applies particularly to products (eg ostomy and incontinence) where the multitude of size and type variations is great, and/or product developments are frequent, so that retailers are likely to rely on manufacturers' product



number or full description for ordering from a wholesaler. However, some of the more standard and frequently prescribed brands and generic items (eg many NHS appliances) are coded in the C&D Price List and the Generics Supplement.

11. Products normally restricted to hospitals are not coded unless frequent out-patient prescriptions are anticipated by the manufacturer.

12. Promotional, temporary and seasonal packs are not coded: retailers and wholesalers should use the 60,000-64,999 series.

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## Check digit calculation

The check (sixth) digit of the PIPCode is arrived at by the following calculation:

1. Take each digit starting with units position then tens position and so forth and multiply by 2, 1, 2, 1, 2, etc.
2. Add up resultants of 1. (Add the digits not the products) ie. If resultant is two digits then add them together.
3. Subtract the figure at 2 from the next highest multiple of 10.
4. Answer is modulus 10 check digit. If no remainder then check digit is zero.

### To check

1. Take each digit (including check digit) and multiply by 1, 2, 1, 2, 1, 2 (starting in *units* position).
2. Total resultants as before.
3. Answer should be an exact multiple of 10.

### Example

7 3 5 8 9	(original number)
$\times 2 \times 1 \times 2 \times 1 \times 2$	(multiplicands)
= 14 3 10 8 18	(resultants)
= 26	(sum of digits)
	1 + 4 + 3 + 1 + 0 + 8 + 1 + 8
30 - 26	(subtract from next multiple of 10)
= 4	(this result is the modulus 10 check digit)

### Check

7 3 5 8 9 4	(PIPCode number)
14 3 10 8 18 4	(resultants)
= 30	(sum of digits)
= 0	(correct - exact multiple of 10)

## Coding queries

Coding queries related to products published or to be published in the C&D Price List may be addressed to Colin Simpson, Price List Controller, Chemist & Druggist, Benn Publications, Benn House, Sovereign Way, Tonbridge, Kent TN9 1RW (telephone 0732 364422).

Queries relating to codes held on the master file may be addressed to Colin Bell, Fairscan Retail Computer Services, 14a High Street, Lyndhurst, Hampshire SO43 7BD (telephone 0703 28 3222).

Matters of policy should be referred to Brian Dosser, PIP Code Administrator, National Pharmaceutical Association, Mallinson House, 40-42 St Peter's Street, St Albans, Herts AL1 3NP (telephone 0727 832161) from whom printouts of the master file in alphabetical or numerical order may be purchased.

The PIP code copyright is owned jointly by Benn Publications Ltd (publishers of Chemist & Druggist) and the National Pharmaceutical Association.

## Technical panel

The PIP code technical / consultative panel, set-up by the National Pharmaceutical Association to advise it on code maintenance and development, is chaired by Mr Brian Dosser of NPA and has the following members: Colin Bell (representing Fairscan Retail Computer Services, who maintain the PIP code master file), Fiona Mathias (NPA information department), Ron Salmon (Publisher of Chemist & Druggist, responsible for issue of PIP codes and their publication through C&D Price Service), Colin Simpson (C&D Price List controller), Brian Hopkins (a community pharmacist), Chris Nicholson (a community pharmacist), Geoff Thomas (Rowland & Co.).

## Advertiser

Evans Medical Ltd.

1

# PIP CODES FOR GENERICS

The following section gives Pharmaceutical Interfaced Product codes (PIP codes) for drugs and preparations, etc., which pharmacists order mainly as generics. All packed sizes known to be readily available have been coded, including packs listed in Part VII of the Drug Tariff (England and Wales), for which the latest Tariff prices at the time of going to press are listed alongside each item name.

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
785	500 g	Acacia (250 g) 773-663 (500 g) 773-655 Acetazolamide 250 mg tablets (100) 523-480 (500) 559-179	170	500 ml	Amaranth (25 g) 765-404 Amaranth solution (500 ml) 787-523
205	500 ml	Acetic (500 ml) 773-234	165	10 ml	Amethocaine 0.5% eye drops (10 ml) 792-358
120	500 ml	Acetic 33% acid (500 ml) 773-226 (2 l) 773-218 Acetic 6% dilute acid (2 l) 519-983	146	10 ml	Amethocaine 1% eye drops (10 ml) 792-341 Amethocaine 2% eye drops (10 ml) 589-812
155	500 ml	Acetic Glacial acid (500 ml) 773-200 (2 l) 773-192	682	100	Amiloride Hcl 5 mg tablets (100) 534-453 (250) 836-924 (500) 994-749 Amiloride Hydrochlorothiazide 5 mg/50 mg tablets (100) 798-082 (500) 798-074
127	500 ml	Acetone (50 ml) 773-648 (500 ml) 773-630 (2 l) 773-622 Acetone Technical (500 ml) 773-614 (2 l) 773-606 (25 l) 773-598	136	12	Aminoglutethimide 250 mg tablets (100) 924-464 Aminophylline 150 mg suppositories (12) 793-232
390	500 g	Acetylsalicylic acid (500 g) 773-184 Adrenaline Acid Tartrate (5 g) 773-572	609	10	Aminophylline 250mg/10ml i/v injection (10) 770-685
110	25 ml	Adrenaline solution (25 ml) 787-580 (30 ml) 543-256	150	12	Aminophylline 100 mg suppositories (12) 769-000
318	1ml x 10	Adrenaline Tartrate injection (0.50 ml) 770-743 (1 ml) 770-727 Alcohol, Absolute injection (2 ml x 10) 988-444 (5 ml x 10) 987-768	185	100	Aminophylline 100 mg tablets (100) 829-168 (250) 810-077 (500) 810-069 Aminophylline 200 mg tablets (100) 810-044
250	100	Allopurinol 100 mg tablets (100) 810-143 (250) 810-135 (500) 858-969	97	12	Aminophylline 360 mg suppositories (12) 793-224
871	100	Allopurinol 300 mg tablets (28) 810-119 (60) 589-903 (100) 810-101 (250) 777-425	561	500	Amitriptyline 10 mg tablets (100) 810-036 (500) 810-028
420	500 ml	Almond oil (25 ml) 962-944 (50 ml) 962-936 (200 ml) 931-063 (500 ml) 786-103 (2 l) 786-095 (5 l) 769-257 Aloes (Cape) Lump (100 g) 765-107 (250 g) 765-115 Aloes (Cape) Powder (100 g) 765-123 (250 g) 765-131 Alum Commercial Granulated (2 kg) 773-523 (5 kg) 765-156	205	500	Amitriptyline 25 mg tablets (100) 829-150 (500) 810-002 (1000) 809-996
119	500 g	Alum Powdered (100 g) 955-112 (500 g) 773-515 (2 kg) 773-507 (5 kg) 765-149	239	100	Amitriptyline 50 mg tablets (100) 809-988 (250) 734-723 (500) 809-970 Ammonia (500 ml) 773-440
731	500	Aluminium Hydroxide 500 mg tablets (500) 810-093 Aluminium Hydroxide Dried (500 g) 773-499	9	100 ml	Ammonia & Ipecacuanha mixture (500 ml) 788-133
362	2 l	Aluminium Hydroxide mixture (200 ml) 769-679 (500 ml) 560-664 (2 l) 788-141 Aluminium Sulphate (100 g) 765-164 (500 g) 773-481	390	500 ml	Ammonia Aromatic spirit (500 ml) 785-113 Ammonia Strong 0.88 solution (2 l) 787-473 (2.50 l) 787-465
			145	500 ml	Ammonia Strong solution (500 ml) 787-507 (2 l) 787-499
			329	500 ml	Ammonium Acetate Strong solution (500 ml) 787-432
			183	500 ml	Ammonium Aromatic solution (25 ml) 598-177 (500 ml) 787-408
			160	500 g	Ammonium Bicarbonate (500 g) 773-424 (5 kg) 765-180
			168	500 g	Ammonium Carbonate (500 g) 773-408 (2 kg) 765-198 (5 kg) 765-206
			175	500 g	Ammonium Chloride (500 g) 773-374 (2 kg) 773-366 (5 kg) 765-214
			1402	100	Ammonium Sulphate Technical (500 g) 773-341 Amoxycillin 250 mg capsules (100) 904-193 (500) 904-185 (2 l) 547-638



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
2798	100	Amoxycillin 500 mg capsules (100) 904-177 (2 l) 547-646			(50) 962-845 (100) 962-829 (500) 809-772 (1000) 809-764
175	100 ml	Amoxycillin 125mg/5ml mixture (100 ml) 771-238	46	100	Aspirin 300 mg tablets (24) 523-605 (25) 962-902 (50) 781-435 (100) 962-886 (500) 809-806 (1000) 809-798
326	100 ml	Amoxycillin 250mg/5ml mixture (100 ml) 800-268			
1669	500	Ampicillin 250mg capsules (28) 771-691 (100) 764-381 (500) 770-990 (1000) 770-982	441	1000	Aspirin Dispersible 300 mg tablets (24) 523-613 (25) 962-878 (50) 906-354 (100) 962-860 (500) 809-699 (1000) 809-681
1763	250	Ampicillin 500mg capsules (28) 771-766 (100) 770-974 (250) 770-966 (500) 572-743			
76	100 ml	Ampicillin 125mg/5ml mixture (100 ml) 793-000	510	1000	Aspirin Dispersible 75 mg tablets (100) 520-601 (1000) 809-715
123	100 ml	Ampicillin 250 mg/5 ml mixture (100 ml) 792-994	680	28	Atenolol 100 mg tablets (28) 770-248
		Ampicillin/Flucloxacillin 250mg/25mg capsules (100) 798-124 (500) 798-090	481	28	Atenolol 50 mg tablets (28) 770-438
		Amyl Acetate (500 ml) 773-333			Atropine 1% eye ointment (3 g) 792-556
832	12	Amyl Nitrite 0.2 ml vitellae (12) 772-244			Atropine Sulphate 0.5% eye drops (10 ml) 792-325
		Amyl Nitrite 0.3 ml vitellae (12) 772-236			Atropine Sulphate 1 mg/1 ml injection (10 ml) 770-594
480	100 ml	Anise Conc water (100 ml) 772-210 (500 ml) 772-194	67	10 ml	Atropine Sulphate 1% eye drops (10 ml) 792-317
288	25 ml	Anise oil (25 ml) 786-079 (50 ml) 786-061 (100 ml) 786-053	288	10	Atropine Sulphate 1.25 mg/1 ml injection (10) 770-586
		Aniseed (100 g) 765-248 (500 g) 776-096 (2 kg) 765-255			Atropine Sulphate 400 mcg/1 ml injection (10) 770-644
133	500 g	Aqueous cream (30 g) 546-135 (100 g) 791-871 (500 g) 791-863 (2.50 kg) 791-848			Atropine Sulphate 500 mcg/1 ml injection (10) 519-173
230	500 ml	Arachis oil (50 ml) 794-008 (200 ml) 545-905 (500 ml) 786-046 (2 l) 786-038 (4.50 l) 786-020 (5 l) 765-644 (22.50 l) 794-107			Atropine Sulphate 600 mcg/1 ml injection (10) 770-628 (100) 770-610
142	100 ml	Arnica Flowers tincture (25 ml) 771-964 (100 ml) 771-956 (500 ml) 771-949			Atropine Sulphate 800 mcg/1 ml injection (10) 770-602
61	200 ml	Aromatic Chalk & Opium mixture (500 ml) 598-235	2855	100	Atropine Sulphate tablets (100) 829-028
225	500 g	Arrowroot (50 g) 773-317 (100 g) 773-309 (500 g) 773-432	1217	100	Azathioprine 50 mg tablets (100) 594-341
		Asafetida tincture (500 ml) 771-923			Baclofen 10 mg tablets (100) 503-003
225	100 g	Ascorbic acid (100 g) 773-150 (500 g) 548-719 (2 kg) 765-263 (3 kg) 765-271			Balsam Tolu (100 g) 766-725
85	200	Ascorbic Acid 25mg tablets (100) 829-143 (500) 809-921	271	500 g	Barium meal (500 g) 548-693
650	10	Ascorbic Acid 500mg/5ml injection (10) 770-677			Barium Sulphate (500 g) 773-259 (2 kg) 765-289 (5 kg) 765-297
182	500	Ascorbic Acid 50mg tablets (100) 869-537 (500) 809-905 (1000) 809-897			Basilicon ointment (25 g) 962-811
118	100	Ascorbic Acid 100 mg tablets (100) 829-127 (500) 809-889			Battery 5g acid (0.50 gal) 998-740
141	100	Ascorbic Acid 200 mg tablets (100) 829-119 (500) 809-855			Bay Rum (120 ml) 924-399 (500 ml) 773-994 (2 l) 773-986
169	50	Ascorbic Acid 500 mg tablets (100) 829-101 (250) 809-830			BCG Intradermal Isoniazid Resistant vaccine 10 dose (1 vial) 515-312
120	100	Aspirin & Codeine tablets (25) 962-852			BCG Intradermal vaccine 10 dose injection (5 vials) 919-399 (10 vials) 923-425
					BCG Intradermal vaccine 50 dose injection (5) 515-304
					BCG Percutaneous vaccine 10 dose injection (10 vials) 749-788
			660	500 g	Beeswax White (Discs) (500 g) 773-960
			509	500 g	Beeswax White (Lumps) (500 g) 773-952
			841	500 g	Beeswax Yellow (Cakes) (500 g) 773-945
			310	500 ml	Belladonna tincture (500 ml) 771-915 (2 l) 771-899
			347	500	Bendrofluazide 2.5 mg tablets (50) 743-609 (100) 828-962 (500) 809-673 (1000) 809-665
					Bendrofluazide 5 mg tablets

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(50) 968-909			(500 ml) 792-986
		(100) 809-657			Bone Flour Edible
		(500) 809-640			(500 g) 778-241
		(1000) 828-954			(2 kg) 778-233
858	100	Benorylate 750 mg tablets	101	500 g	(5 kg) 778-225
		(100) 575-373			Borax
		(500) 764-993			(100 g) 778-217
		Benorylate suspension			(200 g) 778-316
		(11) 959-841			(500 g) 778-308
		(300 ml) 544-072			(2 kg) 778-290
250	500 g	Bentonite			(5 kg) 765-362
		(500 g) 735-787			Borax Technical
90	100 ml	Benzalkonium Chloride 50% solution			(450 g) 778-209
		(100 ml) 787-366			(1 kg) 778-191
		Benzene			(5 kg) 765-370
		(500 ml) 735-779	18	50 g	Boric Granular acid
		Benzhexol 2 mg tablets			(50 g) 962-761
		(100) 809-632			(100 g) 962-753
		(1000) 809-616			(500 g) 773-101
		Benzhexol 5 mg tablets	20	50 g	Boric Powder acid
		(100) 809-608			(50 g) 962-746
		(1000) 809-582			(100 g) 962-738
168	25 g	Benzocaine			(500 g) 773-077
		(5 g) 765-305			(10 kg) 765-388
		(25 g) 778-381			Brilliant Green & Crystal Violet paint
		(100 g) 765-313			(100 ml) 785-253
		(500 g) 765-321			Brilliant Green paint
121	100 g	Benzoic acid			(5 g) 766-808
		(100 g) 773-127			(25 g) 766-816
		(500 g) 773-119			Bromocriptine 25 mg tablets
		(2 kg) 765-339			(100) 770-149
294	500 g	Benzoic Acid Co ointment	667	500 ml	Buckthorn syrup
		(50 g) 805-960			(500 ml) 792-960
		(500 g) 791-384			(2 l) 766-089
93	100 ml	Benzoic Acid solution	208	500 g	Buffered cream
		(100 ml) 787-341			(500 g) 791-822
		(500 ml) 787-325			Burnt Sugar (Caramel)
298	500 ml	Benzoic Co tincture			(500 g) 778-167
		(25 ml) 734-715			(3 kg) 778-159
		(50 ml) 734-707			Burnt Sugar solution
		(500 ml) 771-865			(500 ml) 787-283
		(2 l) 771-857	155	100 ml	Cade oil
		Benzoic Gum (Sumatra)			(25 ml) 765-651
		(100 g) 766-824			(100 ml) 786-004
220	100 ml	Benzoic tincture	360	100 g	Caffeine Citrate
		(100 ml) 771-881			(100 g) 778-134
		(500 ml) 771-873			Caffeine Hydrate
310	500 ml	Benzyl Benzoate			(25 g) 778-126
		(500 ml) 778-373			Cajuput oil
		(2 l) 778-365			(100 ml) 785-980
189	500 ml	Benzyl Benzoate application	221	500 g	Calamine
		(100 ml) 772-509			(500 g) 778-100
		(500 ml) 772-491			(2 kg) 778-092
		(1.80 l) 772-483	213	500 g	Calamine & Coal Tar ointment
		(2 l) 772-475			(500 g) 791-350
		Betamethasone + Neomycin multidrop			Calamine Co cream
		0.1%/0.5%			(50 g) 934-711
		(5 ml) 836-890			(100 g) 934-703
		Betamethasone Valerate cream	195	500 g	Calamine Compound cream
		(15 g) 724-492			(500 g) 772-442
		(30 g) 594-184	120	500 ml	Calamine lotion
		Betamethasone Valerate ointment			(100 ml) 962-720
		(15 g) 724-476			(200 ml) 962-712
		(30 g) 594-176			(500 ml) 788-257
		Bethanidine 10 mg tablets			(2 l) 788-240
		(100) 724-633	278	500 g	Calamine, Aqueous cream
		Bethanidine 50 mg tablets			(100 g) 598-045
		(100) 724-567			(500 g) 791-814
99	12	Bisacodyl 10 mg suppositories	39	100 ml	Calamine, Oily lotion
		(12) 793-174			(100 ml) 889-287
1281	1000	Bisacodyl E/C 5 mg tablets			(1.80 l) 519-140
		(1000) 809-574	2962	10	Calciferol 300,000 units/1 ml injection
2800	500 g	Bismuth Salicylate			(5) 770-578
		(100 g) 765-347			(10) 747-998
		(250 g) 778-332	3535	10	Calciferol 600,000 units/2 ml injection
		(500 g) 778-324			(10) 922-989
900	250 g	Bismuth Subcarbonate	227	100	Calciferol High-strength 1980 0.25 mg tablets
		(250 g) 778-282			(100) 828-921
		(500 g) 598-896	296	100	Calciferol Strong 1.25 mg tablets
120	12	Bismuth Subgallate Co suppositories			(100) 809-525
		(12) 793-141	195	1 kg	Calcium Carbonate
135	12	Bismuth Subgallate suppositories			(500 g) 778-084
		(12) 793-158			(1 kg) 778-076
485	100 g	Bismuth Subnitrate			(2 kg) 765-396
		(100 g) 778-258			(5 kg) 778-050
		(2 kg) 765-354			Calcium Chloride 10 mmols/10 ml injection
		Bismuth Subnitrate & Iodoform paste			(10) 770-529
		(30 g) 786-350			Calcium Chloride 2.5 mmols/5 ml injection
88	10 ml	BJ6 eye drops			(10) 770-552
		(10 ml) 792-309			Calcium Chloride 5 mmols/10 ml injection
345	500 ml	Blackcurrant syrup			(10) 770-545

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		Calcium Chloride 5 mmols/5 ml injection (10) 770-537			(500 ml) 771-808
		Calcium Chloride Sterile solution (10 ml x 10) 739-268			Cardioplegia Concentrate injection (10 x 20 ml) 519-116
		Calcium Folate 0.15 mg tablets (10) 793-398	86	100	Cascara 125 mg (s/c) tablets (25) 944-132 (50) 781-351 (100) 944-124 (250) 809-426
		Calcium Folate 15 mg tablets (100) 559-302			Cascara elixir (500 ml) 796-854
		Calcium Folate 15 mg/ 2 ml injection (5) 836-882	932	500 ml	Cascara Liquid extract (50 ml) 768-739 (500 ml) 790-410
		Calcium Folate 3 mg/ 1 ml injection (5) 836-908	521	500 ml	Castor oil (50 ml) 962-654 (100 ml) 962-647 (500 ml) 785-964 (2 l) 785-956
		Calcium Folate 50 mg/ 5 mg injection (1) 503-359	326	500 ml	Catechu pale (500 g) 776-104 (2 kg) 766-139 (5 kg) 766-147
335	500 g	Calcium Gluconate (500 g) 778-043 (5 kg) 765-412			Catechu tincture (100 ml) 771-782 (500 ml) 771-774 (2 l) 794-156
430	5ml x 10	Calcium Gluconate 10% injection (5 ml) 770-511 (10 ml) 770-503	127	100ml	Cephalexin 125 mg/5 ml syrup (100 ml) 507-707
222	100	Calcium Gluconate 600 mg tablets (100) 828-913 (500) 809-483	2391	100	Cephalexin 250 mg capsules (100) 552-059 (500) 575-191
506	100	Calcium Gluconate Effervescent 1973 tablets (100) 828-905	1222	100	Cephalexin 250 mg tablets (100) 574-913 (500) 575-167
405	400 g	Calcium Hydroxide (400 g) 512-467 (500 g) 778-035	255	100ml	Cephalexin 250 mg/5 ml syrup (100 ml) 507-731
328	2 l	Calcium Hydroxide solution (500 ml) 766-022 (2 l) 787-242	2391	100	Cephalexin 500 mg capsules (100) 552-067 (500) 575-209
		Calcium Lactate (5 kg) 765-420	3159	100	Cephalexin 500 mg tablets (100) 575-159 (500) 575-183
123	100	Calcium Lactate 300 mg tablets (100) 954-982 (500) 809-475 (1000) 809-467			Cetomacrogol 1000 (500 g) 766-832
515	500 g	Calcium Lactate powder (500 g) 778-027 (2 kg) 548-891	364	500 g	Cetomacrogol Emulsifying ointments (500 g) 791-335
880	500 g	Calcium Phosphate (500 g) 778-019 (5 kg) 765-438	367	500g	Cetomacrogol Emulsifying Wax (500 g) 777-714
		Calcium Sulphate Dried Technical (500 g) 927-442 (1 kg) 777-946 (2 kg) 777-938 (5 kg) 777-920	180	500 g	Cetomacrogol Formula A cream (500 g) 791-780
557	500	Calcium with Vitamin D BPC 1973 tablets (50) 924-563 (100) 954-974 (500) 809-459	240	500 g	Cetomacrogol Formula B cream (100 g) 791-772 (500 g) 791-764
160	100 g	Camphor (100 g) 777-912 (500 g) 777-904			Cetostearyl Alcohol (500 g) 777-706 (2 kg) 777-698
108	100 ml	Camphor Conc water (500 ml) 772-178			Cetrimide (100 g) 777-680 (500 g) 777-672 (2 kg) 765-453
90	100 ml	Camphor Ice (25 g) 777-870			Cetrimide 40% Strong solution (2 l) 520-916
		Camphor spirit (25 ml) 785-097 (100 ml) 785-089 (500 ml) 785-063			Cetrimide cream (15 g) 598-425 (30 g) 559-070 (50 g) 546-143 (500 g) 791-756
		Camphor Tablets (125 g) 777-862 (500 g) 777-847			Cetyl alcohol (500 g) 793-687
320	500 g	Capsicum ointment (50 g) 768-937 (500 g) 791-343	240	2 kg	Chalk (500 g) 777-664 (1 kg) 777-656 (2 kg) 777-649 (5 kg) 595-082
115	100 ml	Capsicum tincture (100 ml) 771-840 (500 ml) 771-832	565	500 g	Chalk powder aromatic (500 g) 739-706
		Caramel (500 g) 768-259			Charcoal (500 g) 877-589 (2 kg) 766-188
		Carbachol 2 mg tablets (100) 809-434	122	100 g	Chloral Hydrate (100 g) 777-615 (250 g) 777-607 (500 g) 777-599
1325	500	Carbachol BPC 0.8% eye drops (10 ml) 792-291	241	500 ml	Chloral syrup (500 ml) 792-937
2603	500	Carbamazepine 100 mg tablets (100) 523-852 (500) 523-845	95	10 ml	Chloramphenicol 0.5% eye drops (10 ml) 792-283
		Carbamazepine 200 mg tablets (100) 523-837 (500) 523-829	68	4 g	Chloramphenicol 1% ointment (4 g) 792-549
		Carbamazepine 400 mg tablets (100) 523-811	138	10 ml	Chloramphenicol 10% ear drops (10 ml) 796-680
		Carbon Tetrachloride Commercial (500 ml) 777-755			
525	500 ml	Cardamom Aromatic tincture (500 ml) 771-824			
375	500 ml	Cardamom Co. tincture			



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		Chloramphenicol 250 mg capsules (100) 589-739 (1000) 563-510			(250) 994-608 (1000) 903-237
95	10 ml	Chloramphenicol 5% ear drops (10 ml) 796-706			Cisplatin 0.5 mg / ml injection (50 ml x 1) 503-334 (100 ml x 1) 503-342
		Chlorbutol (25 g) 777-565 (100 g) 777-557			Cisplatin 1 mg injection (10 ml x 1) 836-874 (50 ml x 1) 836-866 (100 ml x 1) 836-858
		Chlordiazepoxide 10 mg capsules (100) 994-525 (500) 523-514			Cisplatin 50 mg/70 ml injection (1) 559-310
		Chlordiazepoxide 5 mg capsules (100) 903-716 (500) 903-682			Citric Acid (50 g) 932-970
		Chlorhexidine Acetate (10 g) 777-540	500 g		Citric Monohydrate Granular acid (500 g) 773-044
		Chlorinated Lime Technical (500 g) 777-524	320	500 g	Citric Monohydrate Powder acid (50 g) 773-028 (500 g) 773-010 (2 kg) 773-002 (5 kg) 770-669
		Chlorinated Soda Surgical solution (2 l) 787-192			Citronella oil (4 ml) 520-890 (100 ml) 785-931 (500 ml) 785-923
98	25 g	Chlorocresol (25 g) 777-516 (100 g) 777-508			Clomiphene Citrate 50 mg tablets (30) 520-015
239	500 ml	Chloroform (500 ml) 777-482 (2 l) 777-474			Clomipramine 10 mg capsules (100) 765-016
412	500 ml	Chloroform & Morphine tincture (500 ml) 771-741 (2 l) 771-733			Clomipramine 25 mg capsules (100) 765-032
154	500 ml	Chloroform Conc water (500 ml) 772-152 (2 l) 772-145			Clomipramine 50 mg capsules (100) 765-065
236	500 ml	Chloroform spirit (500 ml) 785-055 (2 l) 785-048	325	100 ml	Clove oil (4 ml) 962-613 (10 ml) 924-290 (25 ml) 785-915 (50 ml) 785-907
		Chloroquine Phosphate 250mg tablets (1000) 589-796			Cloxacillin 125 mg/5 ml suspension (100 ml) 836-593
608	2 l	Chloroxylenol solutions (1 gall) 787-168 (2 l) 787-176			Cloxacillin 250 mg capsules (100) 523-571
		Chlorpheniramine 4 mg tablets (100) 589-788 (500) 523-464 (1000) 809-236			Cloxacillin 500 mg capsules (100) 523-563
		Chlorpromazine 100 mg tablets (500) 809-186 (1000) 590-208	3346	500	Co-Amilozide 2.5 mg/2.5 mg tablets (100) 575-217
		Chlorpromazine 100 mg/5 ml syrup (200 ml) 993-253 (500 ml) 993-394			Co-Amilozide 50 mg/5 mg tablets (100) 747-964 (500) 545-889
		Chlorpromazine 25 mg tablets (1000) 809-210	295	100	Co-Codamol dispersible tablets (60) 877-001 (100) 876-953
		Chlorpromazine 25 mg/1 ml injection (10) 923-060	710	500	Co-Codamol tablets (20) 769-455 (24) 552-109 (25) 918-722 (30) 547-778 (50) 918-706 (100) 918-698 (500) 994-574 (1000) 877-142
		Chlorpromazine 25 mg/5 ml syrup (125 ml) 992-966 (200 ml) 993-055 (500 ml) 993-139 (1 l) 552-075			Co-Codaprin dispersible tablets (500) 809-749 (1000) 809-731
		Chlorpromazine 50 mg tablets (500) 809-202 (1000) 809-194	780	500	Co-Dydramol tablets (100) 777-490 (500) 590-885
		Chlorpromazine 50 mg/2 ml injection (10) 923-367	836	500	Co-Fluampicil 250/250 capsules (100) 519-462
90	100	Chlorpropamide 100 mg tablets (100) 809-160 (250) 828-822 (500) 829-069			Co-Phenotrope tablets (100) 520-569 (500) 520-577 (1000) 520-585
135	100	Chlorpropamide 250 mg tablets (100) 809-152 (250) 828-814 (500) 829-093			Co-Proxamol tablets (100) 512-442
		Chlorthalidone 100 mg tablets (100) 579-920	142	100	Co-Tenidone 100 25 mg tablets (28) 794-966
		Chlorthalidone 50 mg tablets (100) 579-938			Co-Tenidone 50 12.5 mg tablets (28) 794-958
		Choline Chloride (500 g) 507-079	2434	500	Co-Trimoxazole 400/80 mg tablets (100) 809-004 (250) 808-998 (500) 808-980
1765	120	Cimetidine 200 mg tablets (120) 597-880			Co-Trimoxazole 480 mg/5 ml injection (5) 516-187
1859	60	Cimetidine 400 mg tablets (60) 597-898			Co-Trimoxazole 960 mg/10 ml injection (5) 516-195
1772	30	Cimetidine 800 mg tablets (30) 597-989			Co-Trimoxazole adult suspension (100 ml) 902-569
410	100ml	Cinnamon Conc water (25 ml) 936-443 (100 ml) 772-137			Co-Trimoxazole Dispersible tablets (100) 734-673 (500) 734-681
		Cinnamon oil (25 ml) 766-931 (100 ml) 785-949			
		Cinnarizine 15 mg tablets			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
1585	100	Co-Trimoxazole Forte 800/160 mg tablets (100) 808-964 Co-Trimoxazole paed 100/20 mg tablets (100) 792-564 Co-Trimoxazole paed 100/20mg tablets (500) 924-712 Co-Trimoxazole paed suspension (100 ml) 859-736 Co-Trimoxazole syrup (100 ml) 792-887 Coal Tar (100 g) 777-383 (500 g) 777-375	190	500g	(100 ml) 963-496 Copper Sulphate (500 g) 777-235 (2 kg) 777-227 Copper Sulphate Commercial (500 g) 777-219 (2 kg) 777-201 (5 kg) 777-193
279	500 g	Coal Tar & Salicylic Acid ointment (500 g) 791-301	655	100 ml	Creosote (100 ml) 777-185
245	500 ml	Coal Tar (Methylated) solution (500 ml) 787-143 (2 l) 787-135	1075	5 l	Cresol & Soap solution (100 ml) 787-119 (2 l) 787-101 (5 l) 787-093 (25 l) 734-772
196	500 g	Coal Tar ointment (250 g) 791-327 (500 g) 791-319	325	25 g	Crystal Violet (25 g) 777-177 (100 g) 765-511 Crystal Violet 1% solution (100 ml) 787-085 (500 ml) 787-077
263	500 g	Coal Tar paste (500 g) 786-343	1	10 ml	Crystal Violet paint (100 ml) 785-238 (500 ml) 785-220
375	500 ml	Coal Tar Strong solution (500 ml) 787-127 Cobalt Sulphate (500 g) 548-875 (2 kg) 765-461 (5 kg) 765-487 Cocaine 2% eye drops (10 ml) 792-275 (10 ml) 792-259			Cytarabine 1 g/20 ml injection (1) 924-118 (2) 519-801 Cytarabine 100 mg/5 ml injection (1) 559-328 (5) 792-663 Cytarabine 500 mg/10 ml injection (1) 878-470
320	4 ml	Cocaine 4% eye drops (4 ml) 792-267 (10 ml) 792-259			Danazol 100 mg capsules (100) 744-615 Danazol 200 mg capsules (100) 744-623 Dapsone 100 mg tablets (100) 808-915 Dapsone 50 mg tablets (100) 808-923
758	1 g	Cocaine Hydrochloride (1 g) 777-342 (2 g) 777-334 (5 g) 777-326 (25 g) 777-300			Dehydrocholic Acid 250 mg tablets (100) 808-907 Dexamethasone 0.5 mg tablets (500) 991-141 Dexamethasone 10 mg/2 ml injection (10 vials) 991-398 Dexamethasone 120 mg/5 ml injection (1) 545-244 Dexamethasone 2 mg tablets (100) 990-440 (500) 990-846 Dexamethasone 4 mg/1 ml injection (5) 792-788 Dexamethasone 5 mg/1 ml injection (10 amps) 991-968 Dexamethasone 8 mg/2 ml injection (5) 545-228 Dextrose BP 20% injection (20 ml) 770-479 Dextrose BP 25% injection (25 ml) 770-461 Dextrose BP 50% injections (20 ml) 770-453 (25 ml) 770-446
494	250 ml	Coconut, Fractionated oil (250 ml) 785-873 (500 ml) 785-865 (2 l) 765-669			Dextrose Liquid (5 g) 772-939 (10 g) 772-467 (20 g) 772-640 (25 g) 772-723 (50 g) 772-871 (75 g) 721-340 (140 g) 585-067 (250 g) 992-768 (420 g) 598-227 (500 g) 776-690 (5 kg) 776-682 Dextrose Monohydrate (500 g) 777-128 (2 kg) 777-110 (3 kg) 777-102 (5 kg) 777-094 (25 kg) 545-327
190	500 g	Coconut, Refined oil (50 g) 962-605 (90 g) 962-597 (250 g) 785-857 (500 g) 785-832 (2 kg) 785-824			Diamorphine 10 mg tablets (100) 772-426 Diamorphine Hydrochloride (1 g) 777-086 (2 g) 777-078 (5 g) 777-060 (25 g) 854-471
980	2 l	Cod Liver Oil (100 ml) 785-816 (200 ml) 954-990 (500 ml) 785-808 (2 l) 785-782 (5 l) 765-677			Diamorphine Hydrochloride 10 mg injection (5) 770-396
1250	2 l	Codeine Diabetic linctus (500 ml) 855-734 (2 l) 789-826			
700	2 l	Codeine linctus (100 ml) 768-622 (150 ml) 856-849 (200 ml) 924-407 (500 ml) 789-842 (2 l) 789-834			
18	100 ml	Codeine Paediatric linctus (100 ml) 788-703 (2 l) 789-818	119	450 g	
2750	25 g	Codeine Phosphate (25 g) 777-284 (100 g) 777-276			
472	250	Codeine Phosphate 15 mg tablets (100) 828-806 (250) 809-137 (500) 809-129			
490	250	Codeine Phosphate 30 mg tablets (100) 828-798 (250) 809-111 (500) 809-103 (1000) 809-095			
619	100	Codeine Phosphate 60 mg tablets (100) 828-780 (250) 809-087 (500) 809-079			
		Codeine Phosphate 60 mg/1 ml injection (10) 770-487			
374	500 ml	Codeine Phosphate syrup (500 ml) 792-903 (2 l) 792-895	1063	2 g	
330	100	Colchicine 500 mcg tablets (100) 828-764			
301	100 ml	Colchicum tincture	668	5	

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
2212	5	(100) 770-388 Diamorphine Hydrochloride 100 mg injection (5) 559-716			Dithranol Weak ointment (500 g) 791-269
798	5	Diamorphine Hydrochloride 30 mg injection (5) 770-370 (100) 770-362			Dopamine Hydrochloride 200 mg / 5 ml injection (5) 972-646 (10) 528-257
581	5	Diamorphine Hydrochloride 5 mg injection (5) 770-412 (100) 770-404			Dopamine Hydrochloride 800 mg / 5 ml injection (5) 528-265
10342	5	Diamorphine Hydrochloride 500 mg injection (5) 916-007			Dothiepin 25 mg capsules (100) 521-047 (600) 521-054
		Diaphragm pastilles (1) 542-431 (2) 542-423 (3) 542-415 (4) 542-407 (5) 542-399 (6) 542-381 (7) 542-373 (8) 542-365 (9) 542-357 (10) 542-340 (11) 542-332 (12) 542-324			Dothiepin 75 mg tablets (28) 521-021 (500) 521-039
130	500	Diazepam 10 mg tablets (500) 808-782 (1000) 808-774			Doxorubicin 10 mg injection (5 ml) 515-296
		Diazepam 10 mg/2 ml injection (10) 836-510			Doxorubicin 50 mg injection (25 ml) 914-259
115	1000	Diazepam 2 mg tablets (1000) 808-865 (5000) 559-104	2250	50	Doxycycline 100 mg capsules (10) 594-226 (50) 594-218 (100) 598-383
135	100 ml	Diazepam 2 mg/5 ml BNF elixir (500 ml) 734-889			Doxycycline 100 mg tablets (50) 747-493
		Diazepam 2 mg/5 ml syrup (100 ml) 859-629 (500 ml) 770-917			Effervescent Co. Double-Strength oral powder (12) 579-995
120	1000	Diazepam 5 mg tablets (500) 808-824 (1000) 808-816 (5000) 808-808			Effervescent Co. oral powder (12) 580-001
		Diazepam 5 mg/5 ml syrup (100 ml) 770-909	122	100	Effervescent Mouthwash solution tablets (25) 520-866 (100) 739-490 (1000) 739-482
		Dicalcium Phosphate (500 g) 765-529 (5 kg) 776-112	150	500 g	Emulsifying ointment (100 g) 794-164 (500 g) 791-236 (4.50 kg) 734-905
		Diethyl Phthalate (500 ml) 777-045 (2 l) 777-037	440	500 g	Emulsifying Wax (500 g) 776-997 (2 kg) 776-989 (5 kg) 765-552
		Diffunisal 250 mg tablets (100) 996-231	172	500 ml	Ephedrine 0.5% nasal drops (10 ml) 812-602 (500 ml) 796-615
		Diffunisal 500 mg tablets (100) 998-328	85	10 ml	Ephedrine 1% nasal drops (10 ml) 796-599 (500 ml) 796-581
		Digitoxin 100 mcg tablets (250) 808-709	246	500 ml	Ephedrine elixir (500 ml) 796-821
300	1000	Digoxin 125 mcg tablets (500) 589-895 (1000) 808-675	365	25 g	Ephedrine Hydrochloride (25 g) 776-971 (100 g) 776-963
438	1000	Digoxin 250 mcg tablets (1000) 594-325 (5000) 808-642	179	500	Ephedrine Hydrochloride 15 mg tablets (500) 827-741
216	500	Digoxin 62.5 mcg tablets (500) 808-683	193	500	Ephedrine Hydrochloride 30 mg tablets (100) 827-733 (500) 808-592 (1000) 808-584
1553	500	Dihydrocodeine 30 mg tablets (100) 503-300 (500) 590-893			Ephedrine Hydrochloride 30 mg/1 ml injection (10) 770-354
		Dihydrocodeine tartrate 50 mg/1 ml injection (5) 521-013	350	250	Ephedrine Hydrochloride 60 mg tablets (100) 827-717 (250) 808-576 (500) 923-888
347	100 ml	Dill Conc water (100 ml) 772-129	844	100	Ergometrine 500 mcg injection (1 ml x 10) 919-563
1500	100	Diltiazem 60 mg tablets (100) 544-387	879	100	Ergometrine 500 mcg tablets (100) 827-709
270	500 g	Dimethicone cream (500 g) 791-723			Ergometrine Mateate 250 mcg tablets (100) 808-568
		Dimethyl Phthalate (500 ml) 989-897	147	100 ml	Erythromycin 125 mg/5 ml suspension (100 ml) 594-267
		Diphtheria & Tetanus vaccine absorbed injection (0.50 ml x 10) 747-972 (5 ml x 1) 710-384	1013	500	Erythromycin 250 mg tablets (100) 792-630 (500) 808-485
		Dipyridamole 100 mg tablets (100) 530-378 (250) 794-131	216	100 ml	Erythromycin 250 mg/5 ml suspension (100 ml) 594-259
		Dipyridamole 25 mg tablets (100) 530-386	1032	100	Erythromycin 500 mg tablets (100) 547-349 (500) 858-829
799	100	Disopyramide phosphate 100 mg capsules (100) 551-259			Erythromycin 500 mg/5 ml suspension (100 ml) 594-242
		Disopyramide phosphate 150 mg capsules (100) 859-017	2150	500	Erythromycin Stearate 250 mg tablets (500) 859-801
2065	25 g	Dithranol (5 g) 777-011 (25 g) 777-003	970	100	Erythromycin Stearate 500 mg tablets (100) 859-785
					Ethanol 100% alcohol (25 ml) 770-701 (100 ml) 772-566 (250 ml) 765-586 (500 ml) 772-558
					Ethanol 70% alcohol (100 ml) 520-791



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
754	500 ml	(500 ml) 520-858 Ethanol 90% alcohol (100 ml) 772-616 (250 ml) 765-560 (500 ml) 772-590 (2 l) 765-578	2800	100	(250) 923-672 (500) 559-708 Flucloxacillin 500 mg capsules (28) 771-846 (100) 559-682 Flucloxacillin syrup (100 ml) 523-431 Fluorouracil 2.5 g/100 ml injection (1) 516-211 Fluorouracil 250 mg/10 ml injection (5) 516-203 Fluorouracil 500 mg injection (20 ml x 10) 836-825 Flurazepam 15 mg capsules (100) 594-200 (500) 589-721 Flurazepam 30 mg capsules (50) 973-594 (100) 594-192 (500) 589-713
701	5ml x 10	Ethanolamine Oleate injection (2 ml) 770-347 (5 ml) 770-339	171	500	Folic Acid 5 mg tablets (100) 827-600 (500) 808-295 (1000) 829-135
	10	Ether Anaesthetic (500 ml) 776-955 (2 l) 765-594	132	500 ml	Formaldehyde solutions (500 ml) 786-962 (2 l) 786-954 (5 l) 544-239
135	100 ml	Ether Nitrous spirit (100 ml) 785-022 (500 ml) 785-006 (2 l) 784-991	144	100	Frusemide 20 mg tablets (28) 547-711 (100) 589-887 (250) 808-279 (500) 589-879
335	500 ml	Ether Solvent (500 ml) 776-948 (2 l) 521-070 (2.50 l) 877-480			Frusemide 20 mg/2 ml injection (10) 861-138 Frusemide 250 mg/25 ml injection (10) 770-305
860	2 l	Ethereal Soap (Methylated) solution (500 ml) 787-051 (2 l) 787-044	400	1000	Frusemide 40 mg tablets (28) 547-729 (500) 808-238 (1000) 808-220 Frusemide 50 mg/5 ml injection (5) 770-313
986	100	Ethinylloestradiol 1 mg tablets (100) 827-667	2996	100	Frusemide 500 mg tablets (100) 808-212 Fuller's Earth Cream (30 g) 776-799 (60 g) 776-781 Fuller's Earth Powder (100 g) 776-831 (1 kg) 776-815 (2 kg) 776-807 Gamma Benzene Hexachloride (25 g) 766-873
244	100	Ethinylloestradiol 10 mcg tablets (100) 827-683 (250) 808-543 Ethinylloestradiol 20 mcg tablets (250) 808-527	531	500 g	Gelatin Powder (500 g) 776-765
442	100	Ethinylloestradiol 50 mcg tablets (100) 827-675 (250) 808-519	333	100 ml	Gelsemium tincture (500 ml) 771-683 Gentamicin 10 mg injection (1 ml) 836-817 Gentamicin 20 mg injection (2 ml) 836-775 Gentamicin 40 mg injection (1 ml) 836-809 Gentamicin 80 mg injection ampoules (2 ml) 836-791 Gentamicin 80 mg injection vials (2 ml) 836-759
576	500 ml	Eucalyptus oil (25 ml) 962-415 (100 ml) 785-766 (500 ml) 785-758 (2 l) 785-741 Eusol Solution A solution (2 l) 787-036 Eusol Solution B solution (2 l) 787-028 Fentanyl Citrate 0.05 mg / ml injection (10 ml x 5) 873-737 Fentanyl Citrate 0.05 mg / ml injection (2 ml x 5) 873-562 (10 ml x 10) 891-572	26	200 ml	Gentian Alkaline mixture (2 l) 787-994 Gentian Co tincture (500 ml) 771-675 (2 l) 766-105 Gentian Co. Conc. infusion (500 ml) 790-030 (2 l) 768-267 Gentian powders for mixtures (500 g) 766-881 Ginger (500 g) 776-732
440	500 g	Ferric Ammonium Citrate (500 g) 776-898 (2 kg) 770-719	515	500 ml	Ginger Powder (400 g) 744-607 (500 g) 776-716 Ginger Strong tincture (100 ml) 771-642 (500 ml) 771-634
265	500 ml	Ferric Chloride solution (500 ml) 786-996 (2 l) 794-289 Ferric Chloride Strong solution (500 ml) 786-988 (2 l) 786-970 Ferrous Fumarate 200 mg tablets (1000) 903-542	114	500 ml	Ginger syrup (500 ml) 792-846 Ginger Weak tincture (500 ml) 771-659
588	1000	Ferrous Gluconate 300 mg tablets (100) 827-659 (500) 808-444 (1000) 808-436 (5000) 808-428	317	100	Glibenclamide 2.5 mg tablets
245	500 ml	Ferrous Phosphate Co. syrup (100 ml) 734-756 (200 ml) 734-749 (500 ml) 792-879			
215	500 g	Ferrous Sulphate (500 g) 776-872 (5 kg) 770-867			
470	1000	Ferrous Sulphate Co 1973 S/C tablets (100) 827-618 (500) 808-345 (1000) 808-337 Ferrous Sulphate Commercial (2 kg) 776-864 (5 kg) 548-859 Ferrous Sulphate Dried (500 g) 776-856			
386	1000	Ferrous Sulphate S/C 200 mg tablets (100) 892-513 (500) 808-386 (1000) 808-378			
613	500 ml	Flexible collodion (100 ml) 772-376 (500 ml) 772-368 Flucloxacillin 125 mg/5 ml elixir (100 ml) 503-029			
1350	100	Flucloxacillin 250 mg capsules (28) 771-790 (100) 559-690			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
316	100	(28) 792-465 (100) 573-097 (500) 590-901 Glibenclamide 5 mg tablets (28) 792-531 (100) 573-089 (500) 530-360 (1000) 551-283 Glipizide 5 mg tablets (60) 563-494 Glycerin & Rose water (120 ml) 552-133 Glycerin Lemon & Honey (100 ml) 768-812 (200 ml) 768-804 Glycerin Lemon & Honey & Ipecacuanha (100 ml) 768-796 (200 ml) 768-788 Glycerin Sterile (25 ml) 734-871			(450 g) 767-368 (500 g) 740-035 (5 kg) 773-275 Henna Powder (25 g) 776-674 (100 g) 765-628 (500 g) 776-666 Heparin Calcium 25000 units/0.2 ml injection (10) 927-947 Heparin Sodium 5000 units/0.2 ml injections (5) 075-135 Heparin Sodium 5000 units/ml injection (1 ml x 10) 520-619 (5 ml x 10) 923-383 Hexamine (250 g) 776-625 (2 kg) 765-636 Histamine Acid Phosphate 1 mg/1 ml injection (10) 770-297 Hodges perspex pessaries (1) 543-199 (2) 543-181 (4) 543-173 (5) 543-165 (6) 543-157 (8) 543-140 (9) 543-132 (10) 543-124 (11) 543-116 (12) 543-108
54	12	Glycerin suppositories Adult mould size (12) 793-117 (150) 710-525 Glycerin suppositories Childrens mould size (12) 793-125 Glycerin suppositories Infants mould size (12) 793-133			166 10 ml Homatropine 1% eye drops (10 ml) 792-218 178 10 ml Homatropine 2% eye drops (10 ml) 792-200 351 500 g Honey Purified (500 g) 776-591 135 100 Hydralazine 25 mg tablets (100) 543-215 (250) 836-734 (500) 513-309 Hydralazine 50 mg tablets (250) 513-291 (500) 902-429 Hydralazine 50mg tablets (100) 543-207
252	500 ml	Glycerol (50 ml) 768-838 (100 ml) 790-246 (200 ml) 768-820 (500 ml) 790-238 (1 l) 520-593 (2 l) 790-212 (5 kg) 790-204 (6 kg) 790-196 (25 kg) 790-188 Glyceryl Trinitrate 5mg/5ml injection (5) 972-679 Glyceryl Trinitrate 25mg/5ml injection (5) 972-661 Glyceryl Trinitrate 300mcg tablets (100) 827-584			134 500 ml Hydrochloric acid (500 ml) 772-996 (2 l) 771-287 500 ml Hydrochloric Commercial acid (500 ml) 772-970 (2 l) 595-199 (2.50 l) 772-962 139 500 ml Hydrochloric Dilute acid (500 ml) 772-954 (2 l) 772-947 290 1 g Hydrocortisone (1 g) 776-575 (5 g) 776-567 (25 g) 544-940 (100 g) 510-156 Hydrocortisone & Neomycin ointment (15 g) 791-061 Hydrocortisone & Neomycin, 1.5% & 0.5% ear drops (10 ml) 796-664 Hydrocortisone & Neomycin, 1.5% & 0.5% eye drops (10 ml) 792-184
44	100	Glyceryl Trinitrate 500 mcg (mannitol basis) tablets (100) 845-172 (1000) 808-196			38 15 g Hydrocortisone 0.5% cream (15 g) 791-715 (50 g) 927-905 Hydrocortisone 0.5% eye ointment (3 g) 792-523
67	100	Glyceryl Trinitrate 600 mcg tablets (50) 808-147 (100) 827-543 (1000) 808-113 Glycine (500 g) 831-891 Gregory's Powder 300 mg tablets (100) 808-105 Guaiphenesin (500 g) 595-157 (1 kg) 765-610 Halibut Liver Oil capsules (80) 552-687 (100) 962-167 (1000) 770-925 Haloperidol 0.5 mg tablets (100) 925-321 (250) 924-506 (1000) 567-891 Haloperidol 1.5 mg tablets (100) 808-063 (250) 567-958 (1000) 836-684 Haloperidol 10 mg tablets (50) 924-076 (100) 579-912 (250) 567-966 Haloperidol 20 mg tablets (50) 924-084 (100) 567-883 (250) 959-890 Haloperidol 5 mg tablets (100) 808-048 (250) 567-925 (1000) 836-676			36 15 g Hydrocortisone 0.5% ointment (15 g) 791-186 (50 g) 744-573 47 15 g Hydrocortisone 1% cream (15 g) 791-707 (30 g) 791-699 (50 g) 791-681 (500 g) 791-640 Hydrocortisone 1% eye drops (10 ml) 792-192 Hydrocortisone 1% eye ointment (3 g) 792-515
235	12	Hamamelis & Zinc Oxide suppositories (12) 793-083			48 15 g Hydrocortisone 1% ointment (15 g) 791-178 (30 g) 791-160 (50 g) 523-597 (500 g) 791-137 Hydrocortisone 2.5% cream
170	12	Hamamelis 200 mg suppositories (12) 793-091			
195	500 ml	Hamamelis water (100 ml) 854-505 (500 ml) 772-111 (2 l) 772-103			
146	500 g	Hard paraffin			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(15 g) 791-632 (50 g) 744-540 (200 g) 927-913 Hydrocortisone 2.5% eye ointment (3 g) 792-507 Hydrocortisone 2.5% ointment (15 g) 791-129 (50 g) 744-581 (200 g) 873-877 (500 g) 791-111			(100) 770-891 (250) 770-883 Indomethacin 75 mg capsules (100) 579-870 Industrial Methylated spirit (1 gal) 521-096 (500 ml) 545-848 (1 l) 545-855 (2 l) 784-983 (5 l) 595-231 (20 l) 784-959 (25 l) 595-223
431	12	Hydrocortisone 25 mg suppositories (12) 793-075	301	21	Inositol Nicotinate 500 mg tablets (50) 970-327 (100) 743-617 (1000) 543-959 (5000) 543-967 Inositol Nicotinate 500mg tablets (500) 968-891 Invert Syrup syrup (500 ml) 792-804
2440	5 g	Hydrocortisone Acetate (5 g) 776-534 (25 g) 970-434 Hydrogen Peroxide 10 vol. solution (150 ml) 962-159 (200 ml) 546-044 (500 ml) 546-051 Hydrogen Peroxide 100 vol. solution (500 ml) 786-756 (2 l) 786-723	410	100 g	Iodine (100 g) 776-450 (500 g) 548-842 Iodine & Methyl Salicylate ointment (500 g) 791-020
84	450 ml	Hydrogen Peroxide 20 vol. solution (100 ml) 794-073 (150 ml) 734-731 (175 ml) 924-431 (200 ml) 794-222 (500 ml) 786-905 (2 l) 786-871 (5 l) 786-863 Hydrogen Peroxide 30 vol. solution (100 ml) 794-081 (150 ml) 962-126 (175 ml) 924-456 (500 ml) 786-830 (2 l) 786-814 Hydrogen Peroxide 40 vol. solution (500 ml) 786-798 (2 l) 786-772	135	100 ml	Iodine Aqueous solution (100 ml) 786-715 (500 ml) 786-699 Iodine NonStaining ointment (500 g) 791-038
165	500 g	Hydrous ointment (30 g) 521-088 (100 g) 507-533 (500 g) 791-103 (2.50 kg) 791-087	515	500 ml	Iodine Strong solution (500 ml) 786-632 (2 l) 786-624 Iodine tincture (15 ml) 962-118 (25 ml) 962-100 (30 ml) 744-532 (50 ml) 962-092 (500 ml) 845-081 Iodine Weak solution (500 ml) 786-616 (2 l) 786-608 Iodoform (100 g) 776-443 (500 g) 548-834 (3 kg) 768-382 Iodoform Co. paint (100 ml) 785-188 (500 ml) 785-170 Ipecacuanha & Morphine Co mixture (2 l) 787-945
85	10 ml	Hyoscine 0.25% eye drops (10 ml) 792-176	290	21	Ipecacuanha & Morphine mixture (500 ml) 787-960 (2 l) 787-952 Ipecacuanha & Squill glycerin (100 ml) 598-136 Ipecacuanha Liquid extract (25 ml) 790-386 (100 ml) 790-378 (500 ml) 790-360
1336	10	Hyoscine Hydrobromide 0.4 mg/1 ml injection (10) 770-255 Hyoscine Hydrobromide 0.6 mg/1 ml injection (10) 770-123	15	100 ml	Ipecacuanha paediatric mixture (100 ml) 767-061
338	500 ml	Hyoscynamus tincture (500 ml) 771-618	617	500 ml	Ipecacuanha tincture (500 ml) 771-592 (2 l) 771-584 Isinglass (15 g) 776-435 Isoaminile linctus (150 ml) 798-058
75	10 ml	Hypromellose 0.3% eye drops (10 ml) 792-168	159	100	Isoniazid 100 mg tablets (100) 827-477 (250) 807-834 (500) 807-826
642	500	Ibuprofen 200 mg tablets (12) 573-071 (24) 573-063 (500) 807-958 (1000) 589-770	350	250	Isoniazid 50 mg tablets (250) 807-842 (500) 969-188 Isoprenaline 1973 10 mg tablets (100) 827-469 Isopropyl alcohol (500 ml) 772-541 (2 l) 772-533 Isosorbide Dinitrate 10 mg tablets (100) 793-422 Isosorbide Dinitrate 20 mg tablets (100) 793-430 Isosorbide Mononitrate 10 mg tablets (100) 992-842 Isosorbide Mononitrate 20 mg tablets (60) 922-997 (100) 793-448
642	250	Ibuprofen 400 mg tablets (250) 807-933			
678	100	Ibuprofen 600 mg tablets (100) 543-264			
283	100 g	Ichthammol (100 g) 776-526 (500 g) 776-518			
367	500 ml	Ichthammol glycerin (100 ml) 595-306 (500 ml) 790-170			
335	500 g	Ichthammol ointment (25 g) 768-929 (250 g) 791-053 (500 g) 791-046			
185	250	Imipramine 10 mg tablets (250) 807-917 (500) 807-909 (1000) 807-891			
343	500	Imipramine 25 mg tablets (250) 807-883 (1000) 807-867 Indian Brandee (50 ml) 776-500 (100 ml) 776-492 (500 ml) 776-484 Indomethacin 100 mg suppositories (10) 793-067 (30) 793-059 (150) 530-980			
326	500	Indomethacin 25 mg capsules (500) 053-322	700	100	
275	100	Indomethacin 50 mg capsules			



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(500) 794-149			(100 ml) 784-934
		Isosorbide Mononitrate 40 mg tablets	260	500 ml	Lemon syrup
		(60) 959-684			(500 ml) 792-796
		(100) 770-164	161	500 ml	Light Liquid paraffin
		Juniper oil			(500 ml) 740-076
		(4 ml) 893-016			(2 l) 740-068
280	2 l	Kaolin & Morphine mixture			(4.50 l) 740-050
		(200 ml) 962-076			(22.50 l) 740-043
		(500 ml) 787-911			(25 l) 793-752
		(2 l) 787-903			Lignocaine 0.5% injection
205	1 kg	Kaolin Light			(10 x 10 ml) 914-226
		(500 g) 776-393			Lignocaine 1% injection
		(1 kg) 776-385			(10 x 5 ml) 836-536
		(2 kg) 776-377			(10 x 2 ml) 565-663
		(5 kg) 776-401			(10 x 10 ml) 565-655
120	500 ml	Kaolin mixture			(10 x 20 ml) 914-267
		(200 ml) 546-069			Lignocaine 2% injection
		(500 ml) 787-937			(10 x 2 ml) 754-671
		(2 l) 787-929			(10 x 5 ml) 836-528
153	500 ml	Kaolin Paediatric mixture			(10 x 20 ml) 519-124
		(100 ml) 894-675			Lignocaine 5% ointment
		(125 ml) 894-469			(15 g) 791-012
		(500 ml) 787-895			Lignocaine Hydrochloride
		(2 l) 787-887			(50 g) 543-991
135	200 g	Kaolin Poultice			(100 g) 544-007
		(100 g) 773-069			(500 g) 544-015
		(200 g) 775-676			Lignocaine topical 4% lotion
		Ketoprofen 100 mg capsules			(25 ml) 970-400
		(100) 924-647			Lignocaine topical 4% solution
		Ketoprofen 50 mg capsules			(25 ml) 788-182
		(100) 924-639			Linseed
1786	250	Labetolol 100 mg tablets			(500 g) 775-536
		(50) 903-062	367	500 ml	Linseed oil
		(100) 513-283			(100 ml) 734-830
		(250) 523-456			(500 ml) 785-634
2842	250	Labetolol 200 mg tablets			(2 l) 785-626
		(50) 902-908			(5 l) 785-618
		(100) 513-275			(25 l) 572-099
		(250) 523-449	347	2 l	Liquid paraffin
4481	250	Labetolol 400 mg tablets			(100 ml) 740-118
		(50) 859-777			(150 ml) 520-874
		(100) 787-572			(200 ml) 740-175
		(250) 987-354			(300 ml) 740-100
360	10 ml	Lachesine 1% eye drops			(500 ml) 740-167
		(10 ml) 792-150			(2 l) 740-159
525	500 ml	Lactic acid			(4.50 l) 740-142
		(250 ml) 772-921			(5 l) 740-134
		(500 ml) 772-913			(22.50 l) 740-126
		(2 l) 772-905			(25 l) 595-124
700	12	Lactic Acid 5% pessaries	585	2 l	Liquid Paraffin & Magnesium Hydroxide emulsion
		(12) 793-265			(500 ml) 790-527
175	500 g	Lactose			(1.80 l) 790-519
		(500 g) 775-643			(2 l) 790-501
		(5 kg) 768-499	145	500 ml	Liquid Paraffin emulsion
		Lactulose 3.35 g/5 ml solution			(200 ml) 790-618
		(200 ml) 987-313			(500 ml) 790-600
773	1 l	Lactulose solution			(1.80 l) 580-951
		(300 ml) 770-180			(2 l) 790-584
		(500 ml) 923-003			Liquid Sterile paraffin
		(1 l) 770-073			(20 ml) 740-092
		(5 l) 770-156			Liquorice Juice Sticks
		Lactulose syrup			(500 g) 775-502
		(1 l) 859-058	424	500 ml	Liquorice Liquid extract
		(5 l) 590-919			(500 ml) 790-352
		Lanette Wax SX			(2 l) 790-345
		(500 g) 775-577			Loperamide 2 mg capsules
256	500 g	Lanolin Anhydrous			(30) 544-080
		(500 g) 775-635	116	100	Lorazepam 1 mg tablets
		(4 kg) 765-446			(100) 807-776
351	500 g	Lanolin Hydrous			(500) 994-517
		(25 g) 775-593			(1000) 579-904
		(55 g) 775-585	183	100	Lorazepam 2.5 mg tablets
		(500 g) 775-619			(100) 807-768
		(2.50 kg) 775-569			(1000) 579-896
		(4 kg) 595-025	422	100	Lormetazepam 0.5 mg tablets
		Lanolin ointment			(30) 957-639
		(25 g) 934-687			(100) 957-654
		(55 g) 934-679	546	100	Lormetazepam 1 mg tablets
190	500 ml	Lavender Co tincture			(30) 957-662
		(500 ml) 771-576			(100) 957-670
		Lavender, Spike oil			Magenta
		(4 ml) 779-447			(25 g) 766-907
		(15 ml) 962-035	995	500 ml	Magenta paint
		(25 ml) 785-675			(500 ml) 785-154
		(100 ml) 785-667	110	500 ml	Magnesium Carbonate Aromatic mixture
		Lead Acetate Technical			(200 ml) 598-144
		(500 g) 775-544			(500 ml) 598-243
		(5 kg) 768-531	230	500 g	Magnesium Carbonate Heavy
240	100 ml	Lemon oil			(100 g) 775-486
		(100 ml) 785-642			(500 g) 775-478
455	100 ml	Lemon spirit			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(2 kg) 775-460			(168) 520-098
		(5 kg) 768-572			(250) 772-285
190	500 g	Magnesium Carbonate Light			(500) 903-856
		(25 g) 775-445			Mefenamic Acid 500 mg capsules
		(500 g) 775-437			(100) 772-293
		(2 kg) 775-411			Mefenamic Acid 500 mg tablets
385	2 l	Magnesium Carbonate mixture			(100) 770-131
		(2 l) 787-879	644	100 g	Menthol
150	500 ml	Magnesium Hydroxide mixture			(5 g) 774-893
		(200 ml) 598-110			(25 g) 774-885
		(500 ml) 787-853			(100 g) 774-877
		(2 l) 787-846			(400 g) 774-869
560	500 g	Magnesium Oxide Heavy	187	500 ml	Menthol & Benzoin Co inhalation
		(500 g) 775-403			(25 ml) 924-415
180	2 kg	Magnesium Sulphate			(50 ml) 924-423
		(100 g) 775-387			(500 ml) 789-883
		(200 g) 775-379	213	500 ml	Menthol & Eucalyptus inhalation
		(500 g) 775-361			(50 ml) 768-747
		(2 kg) 775-353			(100 ml) 010-777
		(5 kg) 775-346			(500 ml) 789-867
		(50 kg) 775-338			(2 l) 789-859
		Magnesium Sulphate 10% injection			Menthol & Wintergreen cream
		(10 ml) 770-107			(25 g) 585-141
		Magnesium Sulphate 50% injection			Menthol Crystals
		(2 ml) 747-485			(5 g) 956-474
		Magnesium Sulphate Commercial	477	25 g	Mercuric Chloride
		(1.50 kg) 775-320			(5 g) 768-721
		(2 kg) 775-312			(10 g) 768-887
		(3 kg) 775-304			(25 g) 774-851
		(4 kg) 774-984			(100 g) 768-895
		(25 kg) 793-695			(500 g) 768-994
		(50 kg) 774-968			Mercuric Iodide
185	500 g	Magnesium Sulphate Dried			(25 g) 572-065
		(500 g) 774-950			(100 g) 548-826
		(1 kg) 774-943			(250 g) 769-091
		(5 kg) 768-648			(500 g) 769-109
18	200 ml	Magnesium Sulphate mixture			Mercuric Oxide Yellow ointment
		(200 ml) 767-046			(500 g) 790-998
365	500 g	Magnesium Sulphate paste			Mercurochrome
		(25 g) 955-153			(5 g) 774-836
		(50 g) 955-146	239	100	Metformin 500 mg tablets
		(500 g) 786-269			(100) 559-096
309	500 g	Magnesium Trisilicate			(500) 807-677
		(500 g) 774-935	244	60	Metformin 850 mg tablets
		(2 kg) 774-919			(60) 994-533
		(5 kg) 774-901			(300) 512-434
		Magnesium Trisilicate Co mixture			(500) 544-973
		(200 ml) 956-482	651	500 ml	Methadone 1 mg/ml mixture
		Magnesium Trisilicate Co oral powders			(500 ml) 595-835
		(200 g) 739-599	510	1 g	Methadone Hydrochloride
164	500g	Magnesium Trisilicate Co powder			(1 g) 774-760
		(500 g) 739-581			(2 g) 831-743
505	500	Magnesium Trisilicate Compound tablets			(5 g) 774-752
		(100) 892-588	470	500 ml	Methadone linctus
		(500) 807-727			(200 ml) 768-358
		(1000) 807-719			(500 ml) 789-784
311	2 l	Magnesium Trisilicate mixture			Methanol Technical
		(200 ml) 787-820			(2 l) 774-802
		(500 ml) 787-812			Methionine
		(2 l) 787-804			(250 g) 548-818
		Magnesium Trisilicate oral powders			(500 g) 548-800
		(200 g) 739-615			(1 kg) 548-792
212	2 l	Magnesium Trisilicate powder for mixtures			Methionine USNF 250 mg tablets
		(2 l) 739-789			(50) 807-669
745	2 l	Maize oil			(250) 807-651
		(2 l) 785-600			Methotrexate 1g/10ml injection
		(4.50 l) 785-592			(1) 516-237
		Malachite Green			Methotrexate 50mg injection
		(25 g) 520-775			(2 ml x 5) 833-392
		(100 g) 520-783			(2 ml) 482-497
		Malt & Cod Liver Oil			Methotrexate 5g/50ml injection
		(1 lb) 961-979			(1) 507-384
		(2 lb) 961-946*			Methotrexate 5mg injection
		Malt Extract Plain			(2 ml) 382-929
		(1 lb) 961-953			Methotrexate 10mg tablets
		(2 lb) 961-961			(100) 526-913
430	500 ml	Malt liquid 1954 extract			Methotrexate 2.5mg tablets
		(500 ml) 790-329			(100) 793-547
		Manganese Sulphate			Methyl Ethyl Ketone
		(500 g) 877-316			(2 l) 774-703
		(5 kg) 768-671			Methyl Hydroxybenzoate
		Mannitol			(25 g) 774-695
		(500 g) 520-767			(100 g) 770-040
		Mastic Co. paint			(500 g) 769-174
		(100 ml) 785-147	455	500 ml	Methyl Salicylate
		Mastic Gum			(50 ml) 774-687
		(25 g) 767-228			(500 ml) 774-679
4162	100	Medroxyprogesterone 100 mg tablets			(2 l) 774-661
		(100) 563-536	246	500 ml	Methyl Salicylate liniment
		Mefenamic Acid 250 mg capsules			(200 ml) 543-223
		(100) 903-997			(500 ml) 845-156

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
415	500 g	(21) 788-331 Methyl Salicylate ointment (25 g) 794-230 (500 g) 790-980	345	12	(10) 770-057 Morphine Sulphate 15 mg suppositories (12) 793-026
220	100 g	Methylcellulose 20 (100 g) 774-737 (500 g) 774-729	264	5	Morphine Sulphate 15 mg/1 ml injection (5) 770-032 (10) 770-024
544	250	Methyldopa 125 mg tablets (250) 807-644 (500) 807-636	551	12	Morphine Sulphate 30 mg suppositories (12) 793-018
3415	1000	Methyldopa 250 mg tablets (500) 807-610 (1000) 807-602	294	5	Morphine Sulphate 30 mg/1 ml injection (5) 769-992 (10) 769-984
3438	500	Methyldopa 500 mg tablets (500) 807-545 Methylene Blue (5 g) 767-269 Methylprednisolone injection (1 g/16ml) 998-641 (250 mg/2ml) 754-655 (500 mg/8ml) 889-840 Methylprednisolone Sodium subcutaneous injection (1 g/50 ml) 566-430 (125 ml/5 ml) 958-355 (500 ml/20 ml) 563-908 Metoclopramide 10 mg/2 ml injection (10) 924-514	210	100 ml	Morphine Sulphate 60 mg/2 ml injection (5) 769-976 Mustard & Wintergreen cream (25 g) 955-161 Mydracaine Moorfields Formula 1 injection (0.30 ml x 10) 769-950 Mydracaine Moorfields Formula No 2 injection (0.30 ml x 10) 769-943
230	100	Metoclopramide BP 10 mg tablets (100) 807-511 (500) 807-503 Metoclopramide syrup (100 ml) 551-275 (1 l) 543-942			Myrrh tincture (25 ml) 961-912 (250 ml) 771-527 (25 l) 923-409 Nalidixic Acid 500 mg tablets (56) 594-291 Naloxone 20 mcg/ml injection (2 ml x 10) 510-099 Naloxone 400 mcg/1 ml injection (3) 521-005 Naloxone 400 mcg/ml injection (1 ml x 10) 510-107 Naphthalene Commercial Balls (500 g) 774-539 (2 kg) 774-513
875	100	Metoprolol 100 mg tablets (56) 544-106 (100) 975-227 (500) 909-739	2058	250	Naproxen 250 mg tablets (60) 547-737 (250) 563-361
471	100	Metoprolol 50 mg tablets (56) 544-098 (100) 975-201 (500) 975-219	1648	100	Naproxen 500 mg tablets (60) 547-745 (100) 550-541 (250) 793-414 Neatsfoot oil (500 ml) 934-042 (2 l) 785-576
695	250	Metronidazole 200 mg tablets (21) 807-495 (250) 807-487	438	15 g	Neomycin & Hydrocortisone cream (15 g) 791-582 Neomycin 0.5% cream (15 g) 791-616 (500 g) 791-590 Neomycin 0.5% eye ointment (3 g) 792-481 Neomycin 0.5% ointment (15 g) 790-956 Neomycin 1% eye ointment (3 g) 792-473
725	100	Metronidazole 400 mg tablets (100) 594-317 Metronidazole injection (100 mg/20 ml) 770-958	205	5 g	Neomycin Sulphate (25 g) 774-471 (100) 836-668 (100 g) 970-368
682	100	Mianserin 10 mg tablets (90) 792-929 (100) 550-483 (500) 793-273	146	10 ml	Neomycin Sulphate 0.5% eye drops (10 ml) 792-143 Neostigmine 2.5 mg/1 ml injection (10) 519-132 Nepenthe injection (0.50 ml x 10) 892-174 (0.50 ml) 403-915 Nepenthe Oral solution (100 ml) 191-593
1370	100	Mianserin 20 mg tablets (50) 793-364 (100) 550-509 (500) 923-979	90	100	Nicotinamide 1973 50 mg tablets (100) 827-345 (500) 807-446
2032	100	Mianserin 30 mg tablets (28) 793-380 (100) 597-864 (500) 923-995 Miconazole Nitrate 2% cream (30 g) 521-062 Mineralised Methylated spirit (5 gal) 519-199 (200 ml) 784-926 (500 ml) 784-918 (750 ml) 914-234 (21) 784-900 (51) 595-215 (25 l) 595-207	102	100	Nicotinic Acid 100 mg tablets (500) 807-362
948	2 g	Morphine & Atropine injection (1 ml x 10) 769-968 Morphine Hydrochloride (0.30 g) 766-220 (2 g) 774-646 (5 g) 774-638 (25 g) 854-489	322	500	Nicotinic Acid 50 mg tablets (500) 807-396
263	12	Morphine Hydrochloride 15 mg suppositories (12) 793-042 Morphine Hydrochloride 30 mg suppositories (12) 793-034	1139	100	Nifedipine 10 mg capsules (100) 921-775
555	250 ml	Morphine Hydrochloride solution (250 ml) 786-558 (500 ml) 786-541	797	100	Nifedipine 5 mg capsules (100) 921-809 Nikethamide 25% injection (2 ml x 10) 769-927 (5 ml x 10) 769-919
948	2 g	Morphine Sulphate (2 g) 774-588 (5 g) 774-570 (25 g) 854-497	170	500	Nitrazepam 5 mg tablets (500) 807-354 (1000) 807-347
253	5	Morphine Sulphate 10 mg/1 ml injection (5) 770-065	283	500 ml	Nitric acid (500 ml) 772-889 Nitrofurantoin 100 mg tablets (50) 743-591 (100) 915-918 (1000) 807-255



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
pence			pence		
426	100	Nitrofurantoin 50 mg tablets (50) 970-228 (100) 916-924 (250) 807-305 (1000) 734-608 Normal Saline eye drops (10 ml) 792-135 Noscipine linctus (500 ml) 789-776 Nux Vomica Alkaline mixture (200 ml) 767-038 Nux Vomica elixir (2 l) 580-969 Nux Vomica powder (500 g) 767-285 Nystatin pessaries (100) 838-755			(65 mm) 542-779 (68 mm) 542-761 (71 mm) 542-753 (74 mm) 542-746 (77 mm) 542-738 (80 mm) 542-720 (85 mm) 542-712 (90 mm) 542-704 (95 mm) 542-696 (100 mm) 542-688 Papaveretum & Hyoscine injection (1 ml) 769-885 Papaveretum 10 mg/1 ml injection (10) 769-901 Papaveretum 20 mg/1 ml injection (10) 769-893 Paracetamol (100 g) 774-414 (500 g) 774-406 Paracetamol & Caffeine 450 mg/30 mg tablets (500) 971-564 Paracetamol 120 mg capsules (24) 552-125 Paracetamol 250 mg/5 ml suspension (500 ml) 994-046 Paracetamol 500 mg capsules (12) 544-916 (24) 552-117
250	30 ml	Nystatin suspension (30 ml) 544-049			Paracetamol 500 mg tablets (12) 547-760 (20) 598-102 (24) 559-146 (25) 961-839 (48) 559-138 (50) 961-821 (96) 559-120 (100) 961-813 (500) 807-149 (1000) 807-131 (5000) 807-123 (10000) 855-718 Paracetamol Infant elixir (100 ml) 961-847
205	500 ml	Oleic acid (500 ml) 772-855 (5 l) 520-759			251 500 ml Paracetamol Paediatric elixir (100 ml) 764-423 (500 ml) 796-771 (2 l) 796-763 Paradichlorobenzene (3 kg) 774-364 Patent Blue V (5 g) 767-376 Penicillamine 125 mg tablets (100) 792-648 Penicillamine 250 mg tablets (100) 792-655 Penicillamine 50 mg tablets (100) 792-671
288	500 ml	Olive oil (75 ml) 924-126 (150 ml) 924-175 (300 ml) 924-183 (500 ml) 785-543 (2 l) 785-535 (4.50 l) 785-527 Olive Oil & Raspberry vinegar (100 ml) 931-303	2108	5000	53 100 ml Penicillin V 125 mg/5 ml syrup (100 ml) 792-713 82 100 ml Penicillin V 250 mg/5 ml syrup (100 ml) 792-705 1650 1000 Penicillin VK 250 mg tablets (20) 547-752 (500) 807-073 (1000) 807-065 Pentabarbitalone Sodium (500 g) 767-384 Pentazocine 25 mg tablets (100) 575-357 Pentazocine 50 mg capsules (100) 575-365 (500) 575-324 955 20 Pentazocine 50 mg suppositories (20) 772-418 699 10 Pentazocine Lactate 30 mg/ml injection (10) 772-319 1341 10 Pentazocine Lactate 60 mg/ml injection (10) 772-335 Pepper Black (250 g) 774-323 Peppermint 1-50 emulsion (500 ml) 833-335 Peppermint Conc (15 ml) 961-789 338 100 ml Peppermint Conc water (100 ml) 772-061 (500 ml) 772-053 85 100 ml Peppermint Conc. emulsion (100 ml) 790-444 (250 ml) 520-742 (500 ml) 790-428
265	500 ml	Opium Camphorated tincture (500 ml) 771-444 (2 l) 771-436			
270	100 ml	Opium tincture (100 ml) 771-485			
760	100 ml	Orange Co spirit (25 ml) 974-139 (100 ml) 784-850 Orange Flower Conc water (25 ml) 772-095 (100 ml) 772-087 Orange Flower Triple water (100 ml) 548-701 (500 ml) 772-079 Orange oil (50 ml) 785-519			
288	500 ml	Orange syrup (500 ml) 792-747 (2 l) 792-739			
556	100 ml	Orange tincture (100 ml) 771-410 Orphenadrine 50 mg/5 ml syrup (200 ml) 993-485 (500 ml) 993-964 Orris (100 g) 774-448 (500 g) 793-703 Oxalic Commercial acid (500 ml) 765-735 (500 g) 772-822 (5 kg) 765-750			
122	100	Oxazepam 10 mg tablets (100) 915-975 (500) 807-164			
136	100	Oxazepam 15 mg tablets (100) 915-959 (500) 807-156			
165	100	Oxazepam 30 mg tablets (100) 902-874 Oxprenolol Hydrochloride 160 mg slow release (28) 859-504 Oxprenolol Hydrochloride 160 mg tablets (100) 807-172			
148	100	Oxprenolol Hydrochloride 20 mg tablets (100) 807-206			
214	100	Oxprenolol Hydrochloride 40 mg tablets (100) 807-198			
356	100	Oxprenolol Hydrochloride 80 mg tablets (100) 807-180			
60	100 ml	Oxytetracycline 125 mg/5 ml syrup (100 ml) 792-721			
1182	1000	Oxytetracycline 250 mg tablets (500) 807-230 (1000) 807-222 P.V.C. pessaries (50 mm) 542-829 (53 mm) 542-811 (56 mm) 542-803 (59 mm) 542-795 (62 mm) 542-787			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
595	100 ml	Peppermint essence (4 ml) 520-908 (15 ml) 924-365 Peppermint oil (25 ml) 785-493 (50 ml) 785-485 (100 ml) 785-477 (500 ml) 765-693 Peppermint Pills (150) 763-128			Phosphoric acid (500 ml) 772-814 (2 l) 765-768 Physostigmine & Pilocarpine 0.25%/2% eye drops (10 ml) 792-085
329	100 ml	Peppermint spirit (100 ml) 784-843	190	10 ml	Physostigmine & Pilocarpine 0.25%/4% eye drops (10 ml) 792-077
140	2ml × 10	Pethidine Hydrochloride 100 mg injection (2 ml × 10) 769-836 (10 ml × 10) 769-828	190	10 ml	Physostigmine 0.5%/4% eye drops (10 ml) 792-069
111	1ml × 10	Pethidine Hydrochloride 50 mg injection (1 ml × 10) 769-851 (5 ml × 10) 769-844	189	10 ml	Physostigmine 0.25% eye drops (10 ml) 792-119
97	10ml × 50	Pethidine Hydrochloride 50 mg tablets (50) 503-367	190	10 ml	Physostigmine 0.5% eye drops (10 ml) 792-101
175	100 g	Phenazone (100 g) 774-190	111	10 ml	Pilocarpine 0.5% eye drops (10 ml) 792-051
220	25 g	Phenobarbitone (25 g) 774-299	111	10 ml	Pilocarpine 1% eye drops (10 ml) 792-044
220	250	Phenobarbitone 100 mg tablets (250) 806-950	120	10 ml	Pilocarpine 2% eye drops (10 ml) 792-036
307	1000	Phenobarbitone 15 mg tablets (500) 807-040 (1000) 807-032	136	10 ml	Pilocarpine 3% eye drops (10 ml) 792-028
513	1000	Phenobarbitone 60 mg tablets (500) 806-984	151	10 ml	Pilocarpine 4% eye drops (10 ml) 792-010
271	500 ml	Phenobarbitone elixir (500 ml) 796-755 (2 l) 796-748			Pindolol 15 mg tablets (30) 793-471
200	25 g	Phenobarbitone Sodium (25 g) 774-281 Phenobarbitone Sodium 15 mg injection (10) 769-802	857	60	Pindolol 5 mg tablets (100) 787-630
		Phenobarbitone Sodium 200 mg injection (10) 769-778			Pine, Siberian Fir oil (100 ml) 785-444 (500 ml) 793-745
		Phenobarbitone Sodium 30 mg injection (10) 769-794	857	30	Piroxicam 10 mg capsules (60) 513-259
66	100	Phenobarbitone Sodium 30 mg tablets (1000) 806-927	857	30	Piroxicam 20 mg capsules (30) 513-242
		Phenobarbitone Sodium 60 mg injection (10) 769-786			Plaster of Paris (500 g) 956-466
210	100 g	Phenol Crystals (25 g) 774-174 (100 g) 774-166 (500 g) 771-113	336	100 ml	Podophyllin Co. paint (100 ml) 785-139
7	10 ml	Phenol ear drops (10 ml) 796-656	349	25 g	Podophyllin Resin (25 g) 774-067
10	200 ml	Phenol Gargle (200 ml) 764-365			Polysorbate 20 (25 ml) 767-418
675	500 ml	Phenol Liquefied (500 ml) 774-158 (2 l) 774-141			Polysorbate 80 (25 ml) 767-426
		Phenol Oily 5% injection (2 ml × 10) 769-760 (5 ml × 10) 769-752 (25 ml vial) 769-745			Polythene ring pessaries (50 mm) 542-977 (53 mm) 542-969 (56 mm) 542-951 (59 mm) 542-944 (62 mm) 542-936 (65 mm) 542-928 (68 mm) 542-910 (71 mm) 542-902 (74 mm) 542-894 (77 mm) 542-886 (80 mm) 542-878 (85 mm) 542-860 (90 mm) 542-852 (95 mm) 542-845 (100 mm) 542-837
440	25 g	Phenolphthalein (25 g) 774-133			Potassium Acetate (500 g) 767-434 (5 kg) 767-459
		Phenox etol (500 g) 767-392			Potassium Acid Tartrate (50 g) 774-026 (100 g) 774-018 (500 g) 774-034
		Phenylbutazone 100 mg tablets (1000) 708-131	260	500 g	Potassium Bicarbonate (500 g) 774-000 (5 kg) 765-792
175	10 ml	Phenylbutazone 200 mg tablets (1000) 510-149	328	500 g	Potassium Bromide (500 g) 712-125 (5 kg) 765-800
		Phenylephrine 10% eye drops (10 ml) 792-127	325	500 g	Potassium Chlorate (500 g) 712-091 (5 kg) 765-818
698	1000	Phenytol 100 mg tablets (100) 827-139 (500) 806-760 (1000) 806-752	210	500 g	Potassium Chloride (500 g) 712-083 (2 kg) 765-826
349	500	Phenytol 50 mg tablets (100) 827-147 (250) 806-794 (500) 806-786 (1000) 806-778			Potassium Chloride 1 g/10 ml injection (10) 769-729
		Pholcodine (25 g) 774-117			Potassium Chloride 1 g/5 ml injection (10) 769-737
144	500 ml	Pholcodine linctus (50 ml) 961-771 (100 ml) 768-606 (200 ml) 712-224 (500 ml) 789-750 (2 l) 789-743			Potassium Chloride 1.5 g/10 ml injection (10) 769-711
239	500 ml	Pholcodine Strong linctus (500 ml) 789-735 (2 l) 789-727			Potassium Chloride 2 g/10 ml injection (10) 769-703
					Potassium Chloride 20% sterile (5 ml × 10) 739-250

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
220	500 g	Potassium Chloride Strong sterile (10 ml × 10) 739-243	384	500	Prednisone 20 mg tablets (100) 572-172
		Potassium Citrate (500 g) 712-075 (2 kg) 773-929 (5 kg) 773-911			Prednisone 5 mg tablets (100) 827-055 (500) 806-588 (1000) 806-570
		Potassium Citrate & Hyoscymus mixture (2 l) 503-292			Procaine 2% injection (2 ml × 10) 769-695
403	2 l	Potassium Citrate Conc. mixture (2 l) 787-762	398	25 g	Procaine Hydrochloride (25 g) 773-689 (100 g) 765-883 (500 g) 765-891
		Potassium Citrate mixture (500 ml) 787-788 (2 l) 787-770			Prochlorperazine 5 mg tablets (1000) 724-518
		Potassium Dichromate (100 g) 773-903 (500 g) 765-834	508	100	Procyclidine 5 mg tablets (100) 523-555 (500) 523-415
		Potassium Dihydrogen Phosphate (500 g) 831-909 (5 kg) 765-842	166	500 ml	Proflavine cream (50 ml) 791-566 (100 ml) 941-104 (500 ml) 791-541 (2 l) 791-525
271	100	Potassium Effervescent 1968 tablets (100) 827-113	255	5 g	Proflavine Hemisulphate (5 g) 773-671 (25 g) 765-909 (100 g) 765-917
		Potassium Ferricyanide Commercial (100 g) 773-895 (500 g) 765-859			Promazine 100 mg tablets (50) 967-703 (250) 970-376 (1000) 970-392
		Potassium Hydroxide 10% solution (100 ml) 767-954 (500 ml) 767-962 (2 l) 767-970			Promazine 25 mg tablets (50) 831-255 (250) 831-727 (1000) 831-750
620	500 g	Potassium Hydroxide BO pellets (500 g) 773-887			Promazine 25 mg/5 ml syrup (200 ml) 994-707 (500 ml) 994-798
190	500 ml	Potassium Hydroxide solution (500 ml) 786-533			Promazine 50 mg tablets (50) 838-698 (250) 967-653 (1000) 967-679
338	100 g	Potassium Iodide (100 g) 773-879 (250 g) 598-052 (500 g) 773-861			Promazine 50 mg/5 ml syrup (200 ml) 994-871 (500 ml) 994-970
32	200 ml	Potassium Iodide & Ammonia mixture (2 l) 787-754			Promethazine 5 mg/5 ml syrup (125 ml) 994-558 (1 l) 552-083
		Potassium Iodide & Ammonia mixture Double Strength (2 l) 787-747			Promethazine Hydrochloride 25 mg tablets (500) 563-395
		Potassium Iodine 60 mg tablets (500) 806-703			Propantheline 15 mg tablets (500) 959-866 (1000) 806-539
		Potassium Nitrate (500 g) 773-838 (5 kg) 765-867	125	500	Propranolol 10 mg tablets (100) 770-495 (250) 806-513 (500) 806-505 (1000) 806-497
		Potassium Nitrate Technical (500 g) 773-812 (5 kg) 765-875			Propranolol 160 mg capsules (28) 798-215 (100) 547-968
365	500 g	Potassium Permanganate (25 g) 773-788 (50 g) 773-770 (500 g) 773-754 (3 kg) 773-739			Propranolol 160 mg tablets (60) 765-081 (100) 806-422
		Potassium Permanganate crystals (25 g) 956-458	400	1000	Propranolol 40 mg tablets (100) 860-767 (250) 806-471 (500) 806-463 (1000) 806-455
		Potassium Phosphate 10 mmol/5 ml injection (10) 772-277			Propranolol 80 mg tablets (60) 765-073 (500) 806-430
		Potassium Phosphate 20 mmol/10 ml injection (10) 772-251			Propylene Glycol (500 ml) 712-059 (2 l) 712-042 (5 l) 765-933 (25 kg) 548-784
		Potassium Phosphate injection (17.42%) 771-931	130	100	Propylhydroxybenzoate (25 g) 711-630 (250 g) 765-925
		Potassium Quadroxolate (500 g) 773-697			Propylthiouracil 50 mg tablets (100) 827-048
		Prazosin 0.5 mg tablets (100) 519-207			Protamine Sulphate 50 mg/5 ml injection (10) 769-687
		Prazosin 1 mg tablets (100) 519-405			Pumice Powder (500 g) 712-034
		Prazosin 2 mg tablets (100) 519-413			Pumilio Pine oil (100 ml) 785-428
		Prazosin 5 mg tablets (100) 519-421			Purified water (4.50 l) 772-038 (1 l) 723-700 (2 l) 772-046
182	500	Prednisolone 1 mg tablets (100) 827-097 (500) 806-687 (1000) 806-679			
767	1000	Prednisolone 5 mg tablets (100) 827-089 (500) 806-653 (1000) 806-646			
		Prednisolone 50 mg tablets (100) 970-061	980	10	
		Prednisolone E/C 2.5 mg tablets (50) 970-046 (100) 970-053 (500) 806-620 (1000) 544-023			
276	500	Prednisone 1 mg tablets (100) 827-063 (500) 806-612 (1000) 806-604	207	5 l	



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(5 l) 845-321 (25 l) 772-020 (50 l) 793-786			Rhubarb powder (25 g) 765-958 (100 g) 711-929
159	100	Pyridoxine Hydrochloride BP 10 mg 1973 tablets (100) 827-030 (500) 836-726	1720	100	Rifampicin 150 mg capsules (100) 575-332
164	100	Pyridoxine Hydrochloride BP 20 mg 1973 tablets (100) 827-022 (500) 836-718	3440	100	Rifampicin 300 mg capsules (100) 575-340
285	100	Pyridoxine Hydrochloride BP 50 mg 1973 tablets (100) 827-014 (250) 806-398 (500) 836-700			Ring fluid pessaries (1) 543-090 (2) 543-082 (3) 543-074 (4) 543-066 (5) 543-058 (6) 543-041 (7) 543-033 (8) 543-025 (9) 543-017 (10) 543-009 (11) 542-993 (12) 542-985
425	250 ml	Quassia (250 g) 767-483 Quillaia tincture (100 ml) 771-402 (250 ml) 771-394			Rose Water emulsion (100 ml) 920-637 Rose Water & Witch hazel (200 ml) 920-629 Rose Water Conc. (25 ml) 772-012 (500 ml) 772-004 Rose Water Triple (500 ml) 771-998 (2 l) 771-980 (25 l) 923-417
1638	250	Quinidine Sulphate 200 mg tablets (100) 827-006 (250) 806-380 (500) 806-372			Rosemary oil (25 ml) 785-394 (100 ml) 785-386 Saccharin 12.5 mg tablets (100) 961-748 (500) 961-730 (1000) 961-722
2194	250	Quinidine Sulphate 300 mg tablets (100) 826-990 (250) 806-356 (500) 806-349			Saccharin Sodium (25 g) 711-903 (100 g) 711-895 Saccharin solution (500 ml) 786-491
355	500 ml	Quinine Ammoniated solution (500 ml) 786-517 Quinine Ammoniated tincture (25 ml) 771-378 Quinine Bisulphate 200 mg tablets (100) 959-924	418	100 ml	Salbutamol 2 mg tablets (250) 523-589 (500) 572-727
390	100	Quinine Bisulphate 300 mg tablets (100) 826-982 (250) 919-548 (500) 806-323 (1000) 806-315	853	500	Salbutamol 4 mg tablets (500) 572-719
1170	100	Quinine Dihydrochloride BPC 1973 300 mg tablets (100) 826-974 Quinine Hydrochloride BP 1958 300 mg tablets (100) 826-966 Quinine Sulphate (25 g) 712-000 (100 g) 767-491 (250 g) 793-711 (500 g) 767-509	208	200dos	Salbutamol inhaler (1000) 563-353
251	100	Quinine Sulphate 125 mg tablets (100) 826-958	462	500 g	Salicylic acid (100 g) 772-798 (500 g) 772-780 (5 kg) 765-776
370	100	Quinine Sulphate 200 mg tablets (100) 826-941 (250) 806-299 (500) 806-281 (1000) 806-273	423	500 g	Salicylic Acid & Sulphur cream (450 g) 595-256 Salicylic Acid & Sulphur ointment (500 g) 790-907 Salicylic Acid collodion (100 ml) 772-350
1800	500	Quinine Sulphate BP 300 mg tablets (100) 826-933 (250) 806-265 (500) 806-257 (1000) 806-240	280	450 g	Salicylic Acid ointment (450 g) 790-923 (500 g) 790-915 Senega Liquid extract (100 ml) 765-602 (500 ml) 790-303 Shellac Orange (100 g) 548-776 (500 g) 711-838 Silica Gel Technical (500 g) 711-820 (5 kg) 765-966
		Rape oil (2 l) 785-410 (5 l) 765-701			Silver Nitrate (25 g) 711-804 Simple eye ointment (4 g) 792-457
		Raspberry Cone Juice 112 (500 ml) 711-986			Simple linctus (100 ml) 733-048 (200 ml) 921-379 (500 ml) 789-719 (2 l) 789-701
307	500 ml	Raspberry syrup (500 ml) 792-697 (2 l) 792-689 Raspberry vinegar (100 ml) 739-409 (500 ml) 739-391 Rennet essence (100 ml) 961-755	2320	25 g	Simple Paediatric linctus (100 ml) 922-112 (300 ml) 537-167 (500 ml) 769-661 (2 l) 789-693
97	100	Reserpine 250 mcg tablets (500) 806-224 Resin (100 g) 765-495 (500 g) 765-503 (1 kg) 585-042 Resin Powder (500 g) 711-952	324	2 l	Simple, White ointment (500 g) 790-857
280	100 g	Resorcinol (25 g) 711-945 (100 g) 711-937 Resorcinol & Sulphur paste (500 g) 786-251 Rhubarb Ammonia Soda mixture (200 ml) 767-012	336	2 l	Soap (Methylated) liniment (100 ml) 956-441 (500 ml) 788-315
227	500 ml	Rhubarb Co tincture (50 ml) 817-908 (100 ml) 793-778 (500 ml) 771-352	165	500 g	
			249	500 ml	

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
269	500 ml	(2 l) 788-307 Soap Methylated spirit (100 ml) 784-835 (200 ml) 784-827 (500 ml) 784-819 (2 l) 784-801	630	500 g	Sodium Citrate 3.8% injection (2 ml x 5) 739-235 (10 x 2 ml) 923-037 Sodium Citrate 3.8% sterile (10 ml x 10) 739-227 Sodium Hydroxide Pellets (500 g) 741-264 Sodium Hydroxide Technical (500 g) 741-025 (3 kg) 741-017 (5 kg) 741-009 Sodium Hypochlorite 12% solution (2 l) 768-143 (5 l) 768-150 Sodium Iodide (100 g) 740-985 (500 g) 740-977 Sodium Lauryl Sulphate (500 g) 740-969 (5 kg) 765-982
205	500 g	Soap Soft Green (500 g) 711-788 (5 kg) 711-762 Soap spirit (100 ml) 941-062 (200 ml) 941-054	2750	500 g	Sodium Metabisulphate (100 g) 740-951 (500 g) 740-944 Sodium Metabisulphate Technical (50 g) 548-735 (5 kg) 548-743
320	1000	Soda Mints 500 g tablets (100) 961-631	85	100 g	Sodium Nitrite (100 g) 765-990 (500 g) 740-910 Sodium Nitroprusside 50 mg/10 ml injection (5) 972-711
307	500 g	Sodium Acid Phosphate (500 g) 711-747 (5 kg) 765-974	270	500 g	Sodium Perborate (500 g) 740-902
280	500 g	Sodium Benzoate (100 g) 548-768 (500 g) 711-739 Sodium Bicarbonate 300 mg tablets (500) 806-182	341	500 g	Sodium Phosphate (500 g) 740-894 (5 kg) 766-006
1550	20 x 10	Sodium Bicarbonate 5% injection (20 ml x 10) 854-513 (50 ml x 10) 854-521 Sodium Bicarbonate 500 mg capsules (1000) 544-957 Sodium Bicarbonate 600 mg tablets (500) 806-166	213	500 g	Sodium Potassium Tartrate (500 g) 740-886 Sodium Propionate (500 g) 767-855 (5 kg) 767-863
1519	50 x 10	Sodium Bicarbonate 8.4% injection (10) 573-105	412	500 g	Sodium Salicylate Crystals (500 g) 740-852 Sodium Salicylate mixture (200 ml) 766-972 Sodium Salicylate Powder (250 g) 740-878 (500 g) 740-860 (2 kg) 766-014 (5 kg) 794-263 Sodium Sequecarbonate (2 kg) 741-249 Sodium Silicate (5 l) 767-871 Sodium Sulphate (100 g) 741-223 (200 g) 741-215 (500 g) 741-207 (2 kg) 741-181 (5 kg) 741-173
60	100	Sodium Bicarbonate co tablets (100) 769-463 (1000) 771-295	152	500 g	Sodium Sulphate Dried (500 g) 741-165 Sodium Sulphide (100 g) 767-889 Sodium Thiosulphate (10 kg) 793-729 Sodium Thiosulphate Technical (500 g) 741-140 (1 kg) 741-132 Sodium Valproate 200 mg tablets (100) 519-769 Soft Soap 10% solution (500 ml) 546-127 Soft White (sterile) paraffin (30 g) 739-946 (15 kg) 546-283
2	10 ml	Sodium Bicarbonate ear drops (10 ml) 796-649 Sodium Bicarbonate Granulated (2 kg) 711-705	171	500 g	Soft White paraffin (15 g) 546-234 (30 g) 546-267 (90 g) 924-498 (100 g) 546-275 (500 g) 739-987 (2 kg) 739-979 (3 kg) 739-961 (4.50 kg) 739-953 (12.50 kg) 766-238 Soft Yellow (Sterile) paraffins (15 g) 546-382 (30 g) 739-888 Soft Yellow paraffin (500 g) 739-938
15	100 ml	Sodium Bicarbonate paediatric mixture (100 ml) 767-004			
205	2 kg	Sodium Bicarbonate Powder (100 g) 711-689 (200 g) 711-671 (500 g) 711-663 (1 kg) 711-655 (2 kg) 741-470 (3 kg) 924-555 (5 kg) 563-379 (50 kg) 741-462 Sodium Bromide (500 g) 741-454 Sodium Carbonate Anhydrous (500 g) 741-439 (2 kg) 548-750 Sodium Chlorate Commercial (500 g) 741-413 (4 kg) 543-231 (5 kg) 741-363			
128	500 g	Sodium Chloride (500 g) 741-330 (1 kg) 741-322 (2 kg) 741-314 (5 kg) 741-306 (50 kg) 544-148 Sodium Chloride & Dextrose 450/200 mg tablets (100) 904-045 Sodium Chloride (Saturated) solution (500 ml) 767-988 (2 l) 768-119			
1675	50 ml x 10	Sodium Chloride 0.9% injection (2 ml x 10) 769-646 (5 ml x 10) 769-638 (10 ml x 10) 769-620 (20 ml x 10) 769-612 (50 ml x 10) 769-604 (100 ml x 1) 974-931 (500 ml x 1) 974-956 (1000 ml x 1) 974-949			
97	100	Sodium Chloride 300 mg tablets (100) 954-966 (1000) 544-379			
598	20 x 10	Sodium Chloride Hypertonic Saline 30% injection (10 ml x 10) 769-596			
4	100 ml	Sodium Chloride solution (500 ml) 767-335 (2 l) 767-343 (5 l) 767-350			
265	500 g	Sodium Citrate (500 g) 741-298 (5 kg) 741-280			

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(2 kg) 739-920 (3 kg) 739-912 (4.50 kg) 739-904 (15 kg) 546-390 (30 kg) 545-764 (100 kg) 794-255			(25 g) 766-063 (100 g) 740-845
330	1 l	Sorbitol noncrystallising solution (250 ml) 786-483 (1 l) 786-475	385	100 g	Sulphadiazine 500 mg tablets (500) 806-067 Sulphadimidine (100 g) 740-837 (500 g) 545-434 (2 kg) 766-055 Sulphadimidine 500 mg tablets (100) 845-107 (1000) 791-426
1100	100	Spironolactone 100 mg tablets (28) 519-751 (100) 826-867 (250) 836-692 (500) 793-539	69	100 ml	Sulphadimidine Paediatric mixture (500 ml) 787-622 Sulphaguanidine (500 g) 766-642 Sulphaguanidine 1973 500 mg tablets (1000) 589-747 Sulphanilamide (500 g) 545-590 (2 kg) 766-659 (5 kg) 766-683
1350	500	Spironolactone 25 mg tablets (28) 519-488 (100) 793-513 (500) 806-109	715	100	Sulphasalazine 500 mg tablets (100) 793-554 (500) 551-267 Sulphathiazole 100 g (100 g) 836-577 (500 g) 773-135 Sulphosalicylic acid (100 g) 772-764
1200	100	Spironolactone 50 mg tablets (28) 519-744 (100) 513-267	186	500 g	Sulphur ointment (25 g) 934-729 (500 g) 790-865
185	500 ml	Squill elixir (500 ml) 796-722 Squill Liquid extract (500 ml) 790-287	150	500 g	Sulphur Precipitated (250 g) 740-829 (500 g) 740-811 (2 kg) 766-071 Sulphur Roll (500 g) 740-803
376	2 l	Squill Opiate linctus (100 ml) 768-598 (200 ml) 768-580 (500 ml) 789-685 (2 l) 789-677	110	500 g	Sulphur Sublimed (100 g) 740-787 (500 g) 740-779 (2 kg) 740-761
133	500 ml	Squill Opiate Paediatric linctus (500 ml) 789-669 (2 l) 789-651	215	500 ml	Sulphuric acid (500 ml) 772-756
811	2 l	Squill Oxymel (500 ml) 741-116 (2 l) 741-108 Squill syrup (500 ml) 744-557	150	500 ml	Sulphuric Dilute acid (500 ml) 772-731 Sulphuric Technical acid (2 l) 772-699 Sunflower oil (2 l) 785-345 (5 l) 765-719
368	500 ml	Squill tincture (500 ml) 739-367 Squill vinegar (2 l) 739-359	336	2 l	Surgical spirit (100 ml) 544-734 (200 ml) 961-565 (500 ml) 961-557 (2 l) 784-793 (5 l) 595-249
135	500 g	Starch (500 g) 741-090	269	2 l	Syrup (2 l) 792-622 Syrup (Preserved) syrup (2 l) 792-614
275	500 g	Stearic acid (500 g) 772-772 (2 kg) 765-784 Sterculia (500 g) 741-066	109	500 g	Talc dusting powder (500 g) 790-667
433	100	Stilboestrol 1 mg tablets (100) 826-859 (500) 806-091	146	500 g	Talc Purified (500 g) 740-753 (2 kg) 740-746 (5 kg) 766-113
816	100	Stilboestrol 5 mg tablets (100) 826-842 (250) 781-112 (500) 806-083 Storax (Prepared) (25 g) 768-168	160	500 g	Talc Purified (Sterilised) (500 g) 740-738 Talc Technical (1 kg) 740-696 (5 kg) 740-688
		Stramonium & Potassium Iodide mixture (200 ml) 766-964 Strychnine Hydrochloride (1 g) 766-048 (2 g) 797-654 (5 g) 741-058 (10 g) 770-859 (25 g) 741-041	664	30	Tamoxifen 10 mg tablets (30) 547-406 (60) 802-405 (100) 732-875 (250) 547-398
		Strychnine Hydrochloride solution (250 ml) 786-459 Sucralfate 1 g tablets (100) 503-011 Sulindac 100 mg tablets (100) 791-442 (500) 791-913 Sulindac 200 mg tablets (100) 792-226 (500) 574-863	968	30	Tamoxifen 20 mg tablets (30) 547-380 (100) 732-883 (250) 798-413
143	10 ml	Sulphacetamide 10% eye drops (10 ml) 792-002 Sulphacetamide 10% eye ointment (3 g) 792-408 (4 g) 792-390	2200	30	Tamoxifen 40 mg tablets (30) 923-011 Tamoxifen 40mg tablets (250) 798-421
57	4 g	Sulphacetamide 2.5% eye ointment (3 g) 792-440 (4 g) 792-432 Sulphacetamide 20% eye drops (10 ml) 791-996 Sulphacetamide 30% eye drops (10 ml) 791-988	1450	500 g	Tannic acid (100 g) 772-681 (500 g) 772-673
110	4 g	Sulphacetamide 6% eye ointment (4 g) 792-416	485	500 ml	Tannic Acid glycerin (500 ml) 790-063 Tar (Stockholm Tar)
463	100 g	Sulphacetamide Sodium			



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
299	500 g	(450 g) 740-670 Tartaric acid (50 g) 932-962 (500 g) 772-657 Tartrazine (25 g) 740-654			Toluene (500 ml) 740-621 (2 l) 740-613
154	100 ml	Tartrazine Co. solution (100 ml) 786-426	322	100 g	Toothache tincture (10 ml) 954-958 Tragacanth Co oral powder (100 g) 739-532 (500 g) 739-524
1206	500	Temazepam 10 mg capsules (100) 549-428 (500) 549-410 (1000) 727-826	235	500 g	Tragacanth Mucilage (500 g) 740-605
1206	500	Temazepam 10 mg tablets (100) 770-222 (500) 791-418	985	100 g	Tragacanth Powder (25 g) 740-589 (100 g) 740-571 (500 g) 740-563
1052	250	Temazepam 20 mg capsules (50) 549-402 (250) 549-394 (500) 965-723			Treacle Black (16 lb) 740-480 (500 g) 740-506 (7.25 kg) 793-737
1052	250	Temazepam 20 mg tablets (100) 770-230 (250) 776-054			Triazolam 0.125 mg tablets (30) 805-978 (250) 805-945 (500) 598-409 (1000) 807-578
		Terpin & Codeine linctus (200 ml) 793-562 (2 l) 789-644			Triazolam 0.25 mg tablets (30) 877-209 (250) 805-952 (500) 598-433 (1000) 877-217
		Tetanus vaccine (AD) (0.50 ml x 1) 710-442	320	25 g	Trichloroacetic acid (25 g) 772-624 (500 g) 793-661
		Tetanus vaccine absorbed injection (0.50 ml x 10) 894-170 (5 ml x 1) 710-269			Trichloroethane (2 l) 545-616
752	500	Tetracycline 250 mg capsules (500) 770-842			Trichloroethylene Technical (500 ml) 740-548 (2 l) 740-530
746	500	Tetracycline 250 mg tablets (100) 826-818 (500) 806-034 (1000) 806-026	610	100 ml	Triclofos elixir (100 ml) 134-254 (2 l) 134-262
		Theobroma oil (100 ml) 765-727 (500 g) 785-337			Triethanolamine Lauryl Sulphate (2 l) 740-514
		Thiamine Hydrochloride (100 g) 768-226 (500 g) 768-234			Trifluoperazine 1 mg tablets (100) 589-846
		Thiopentone Sodium 0.5 g injection (10) 747-501			Trifluoperazine 5 mg tablets (100) 589-838
		Thiopentone Sodium injection (0.50 g x 20 ml) 784-207 (2.50 g x 100 ml) 784-215	311	100	Trimethoprim 100 mg tablets (28) 503-318 (100) 805-838 (250) 805-820 (500) 724-500
		Thioridazine 100 mg tablets (1000) 859-157	457	100	Trimethoprim 200 mg tablets (14) 503-326 (100) 805-812 (250) 579-888 (500) 551-473
		Thioridazine 25 mg tablets (1000) 859-322			Trimethoprim 300 mg tablets (100) 836-585
		Thioridazine 25 mg/5 ml syrup (1 l) 995-803 (125 ml) 995-050 (200 ml) 995-258 (500 ml) 995-589			Turmeric (25 g) 933-788
		Thioridazine 50 mg tablets (1000) 859-298			Turpentine (200 ml) 931-048
280	100 g	Thymol (25 g) 548-628 (100 g) 740-647 (500 g) 766-121			Turpentine Commercial oil (2 l) 785-295
322	2 l	Thymol Co. glycerin (100 ml) 768-770 (150 ml) 717-306 (200 ml) 768-762 (300 ml) 972-075 (500 ml) 768-754 (2 l) 790-055	217	500 ml	Turpentine liniment (500 ml) 788-299 (2 l) 788-281
240	1000	Thyroxine 180 100 mcg tablets (1000) 805-903 (5000) 805-895	214	500 ml	Turpentine oil (500 ml) 785-329 (2 l) 785-311
222	1000	Thyroxine 180 50 mcg tablets (1000) 826-735			Turpentine substitute (200 ml) 519-082 (500 ml) 519-074
183	500	Thyroxine 25 mcg tablets (500) 805-929	512	500 ml	Urea (500 g) 740-365
		Tiaprofenic Acid 200 mg tablets (84) 519-991	720	500 ml	Valerian Conc. infusion (500 ml) 789-941
		Tiaprofenic Acid 300 mg tablets (56) 520-007			Valerian Simple tincture (500 ml) 771-279
		Timolol Maleate 10 mg tablets (100) 842-849			Vanillin (25 g) 768-242
725	500	Tolbutamide 500 mg tablets (500) 805-887	1362	100	Verapamil Hydrochloride 120 mg tablets (100) 530-337 (500) 798-298
		Tolu Compound Paediatric linctus (2 l) 519-157			Verapamil Hydrochloride 160 mg tablets (100) 902-734
143	500 ml	Tolu solution (500 ml) 786-400	446	100	Verapamil Hydrochloride 40 mg tablets (100) 554-956 (250) 590-364 (500) 798-397
127	500 ml	Tolu syrup (500 ml) 792-598 (2 l) 792-580	890	100	Verapamil Hydrochloride 80 mg tablets (100) 554-949

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		(250) 590-877 (500) 798-348 Vinblastine Sulphate 10 mg/10 ml injection (1) 836-999 (5) 519-819 (10) 519-827 Vincristine 1 mg/1 ml injection (1) 519-835 (5) 563-338 Vincristine 2 mg/2 ml injection (1) 519-843 (5) 563-437 Vincristine Sulphate 1 mg injection (10 ml x 1) 836-981 Vincristine Sulphate 2 mg injection (10 ml x 1) 836-973 Vincristine Sulphate 5 mg injection (10 ml x 1) 836-965 Vitamin A & D capsules (500) 770-826 Vitamin A, C & D tablets (100) 805-804 434 1000 Vitamin B Compound Strong tablets (250) 805-747 (1000) 805-721 165 500 Vitamin B Compound tablets (100) 805-796 (1000) 805-762 458 500 Vitamin capsules (100) 770-792 (250) 770-784 (500) 770-776 (1000) 770-768 Vitamin E 100 mg tablets (100) 833-343 Warfarin 1 mg tablets (100) 734-665 (500) 734-657 Warfarin 3 mg tablets (100) 734-640 (500) 734-632 Warfarin 5 mg tablets (100) 734-624 (500) 734-616 Watch Spring, Medium pessaries (1) 542-555 (2) 542-548 (3) 542-530 (4) 542-522 (5) 542-514 (6) 542-506 (7) 542-498 (8) 542-480 (9) 542-472 (10) 542-464 (11) 542-456 (12) 542-449 Watch spring, Thin pessaries (1) 542-670 (2) 542-662 (3) 542-654 (4) 542-647 (5) 542-639 (6) 542-621 (7) 542-613 (8) 542-605 (9) 542-597 (10) 542-589 (11) 542-571 (12) 542-563 1134 50 x 10 Water for Injections (1 ml x 10) 769-570 (2 ml x 10) 769-554 (5 ml x 10) 769-547 (10 ml x 10) 769-521 (20 ml x 10) 769-513 (50 ml x 1) 769-505 (50 ml x 10) 769-497 Waterglass (250 ml) 523-522 143 500 g Wax Low Melting Point paraffin (450 g) 739-862 (500 g) 723-809 (2 kg) 739-847 Wheatgerm oil (100 ml) 785-261 (5 l) 765-743 412 2l White liniment (500 ml) 788-273 (2 l) 788-265 White Spirit			(200 ml) 889-311 (500 ml) 889-295 White vinegar (2 l) 739-342 286 500 ml Wild Cherry syrup (500 ml) 792-572 (2 l) 988-667 Witch Hazel Distilled (50 ml) 740-332 (100 ml) 740-324 (200 ml) 740-316 (500 ml) 740-308 (2 l) 740-290 483 500 g Wool Alcohol White ointment (450 g) 790-840 Wool Alcohols (500 g) 740-282 312 500 g Wool Fat Hydrous ointment (500 g) 790-824 Xylene (500 ml) 740-274 (2 l) 740-266 Xylene Technical (500 ml) 740-258 200 1000 Yeast BPC 1973 300 mg tablets (100) 826-719 (1000) 805-705 Yeast Dried Fermentative (0.50 oz) 579-979 Zinc & Castor Oil cream (30 g) 961-458 263 500 g Zinc & Castor Oil ointment (15 g) 545-780 (50 g) 519-181 (100 g) 794-792 (200 g) 794-826 (500 g) 790-774 315 500 g Zinc & Coal Tar paste (500 g) 786-228 Zinc & Ichthammol cream (500 g) 791-475 Zinc & Salicylic acid halfstrength paste (500 g) 786-160 300 500 g Zinc & Salicylic Acid paste (40 g) 786-210 (70 g) 786-202 (250 g) 786-194 (500 g) 786-186 Zinc Carbonate (500 g) 548-727 170 500 g Zinc Co. paste (500 g) 786-236 441 500 g Zinc cream (500 g) 791-509 399 500 g Zinc ointment (25 g) 768-853 (500 g) 790-790 200 500 g Zinc Oxide (500 g) 740-233 (2 kg) 740-217 435 500 g Zinc Sulphate (100 g) 740-209 (500 g) 740-191 (5 kg) 771-220 164 10 ml Zinc Sulphate & Adrenaline eye drops (10 ml) 791-962 163 10 ml Zinc Sulphate 0.25% eye drops (10 ml) 791-970 Zinc, Castor Oil & Lanolin cream (50 g) 768-986 (100 g) 768-978 (200 g) 768-960 (500 g) 791-483 Zinc, Starch & Talc dusting powder (100 g) 961-417 (500 g) 790-642

Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		<b>APPLIANCES</b>			
		Absorbent Cotton BP			(22.5 cm x 45 cm x 7 mm) 738-245
31		(25 g) 739-219			Multiple Pack Dressing
68		(100 g) 739-201	183		(No. 1) 738-658
252		(500 g) 739-193	293		(No. 2) 738-641
		Absorbent Cotton, Hospital Quality			Perforated Film Absorbent Dressing sterile
51		(100 g) 739-185	50		(5 cm x 5 cm) x 10 738-633
165		(500 g) 739-177	102		(10 cm x 10 cm) x 10 738-625
		Cellulose Wadding BP	192		(20 cm x 20 cm) x 10 734-962
139		(500 g) 738-674			Semipermeable adhesive
		<b>BANDAGES</b>			film dressing
		Cotton Conforming Bandage BP	65		(10 cm x 10 cm) 564-567
28/27		(5 cm x 3.5 m) 739-169			(10 cm x 12 cm) 548-461
36/35		(7.5 cm x 3.5 m) 739-151			(10.2 cm x 12.7 m) 567-719
44/43		(10 cm x 3.5 m) 739-144			Semipermeable Waterproof Plastic
59/58		(15 cm x 3.5 m) 739-136			Wound Dressing BP sterile
		Cotton Crepe Bandage BP	239		(8.5 cm x 6 cm) 738-617
118		(7.5 cm) 739-128	31		Standard Dressings
152		(10 cm) 739-110			(No. 4 x 3 x 10) 738-591
		Crepe Bandage BP			(No. 16) 738-583
48		(5 cm) 739-102			Sterile Dressing Pack
67		(7.5 cm) 739-094	46		(Specification 10) 738-575
89		(10 cm) 739-086	40		Sterile Dressing Pack with Non-Woven Pads
127		(15 cm) 739-078			(Specification 35) 738-567
		Elastic Adhesive Bandage BP			Sterile Knitted Viscose Dressing
137		(5 cm) 739-060	120		type 1 N/A
199		(7.5 cm) 739-052			(9.5 cm x 9.5 cm) 738-559
266		(10 cm) 739-045	13		Droppers
		Elastic Diachylon Bandage Ventilated			(1) 738-542
227		(7.5 cm x 4.5 m) 739-029	9		Eye Baths
		Elastic Web Bandage BP Blue Line			(1) 844-977
45		(7.5 cm) 739-011	170		Eye Shades
63		(10 cm) 739-003			(10) 738-534
		Elastic Web Bandage with Foot Loop Blue	24		Finger Cots
		Line			(10) 738-526
285		(7.5 cm) 738-997	75		Finger Stalls Polythene Disposable
		Elastic Web Bandage without Foot Loop Red	150		(25) 738-518
		Line			(50) 738-500
162		(7.5 cm x 2.75 m) 738-989	20		Finger Stalls Simulated Leather
209		(7.5 cm x 3.75 m) 738-971			(Small) 943-134
		Flexible Adhesive Bandage Porous	20		(Medium) 943-126
236		(7.5 cm) 738-963	20		(Large) 943-118
		Heavy Cotton and Rubber Elastic Bandage	20		(Ex. Large) 943-092
487		(7.5 cm) 738-955			<b>GAUZES</b>
		Hydrocortisone and Silicone Bandage	54		Absorbent Cotton Gauze Type 13
311		(7.5 cm x 2 m) 738-948	109		Light BP Sterile
		Nylon and Viscose Stretch Bandage	165		(90 cm x 1 m) 738-492
26		(5 cm x 4 m) 738-930	319		(90 cm x 3 m) 738-484
35		(7.5 cm x 4 m) 738-922			(90 cm x 5 m) 738-476
44		(10 cm x 4 m) 738-914			(90 cm x 10 m) 738-468
66		(15 cm x 4 m) 738-906			Absorbent Cotton Gauze Type 13
149		Open-Wove Bandage Type 1	761		Light not sterilised
248		(2.5 cm x 5 m) 738-898			(25 m) 738-450
350		(5 cm x 5 m) 738-880			Absorbent Cotton and Viscose Ribbon
451		(7.5 cm x 5 m) 738-872	37		Gauze Sterile
		(10 cm x 5 m) 738-864	40		(1.25 cm x 5 m) 738-443
		Plaster of Paris Bandage Gypsona			(2.5 cm x 5 m) 738-435
61		(7.5 cm x 2.7 m) 738-856	10		Chlorhexidine Acetate Gauze Sterile
81		(10 cm x 2.7 m) 738-849	20		(5 cm x 5 cm) 738-427
		Suspensory Bandage Cotton Type 1	18		(10 cm x 10 cm) 738-419
89		(Small) 738-831			Framycetin Sulphate Gauze Dressing Sterile
89		(Medium) 738-823	63		(10 cm x 10 cm) 738-401
89		(Large) 738-815	109		Gauze and Capsicum Cotton Tissue
92		(Ex. Large) 738-807			(28 g) 738-369
		Suspensory Bandage Cotton Type 2			(56 g) 738-351
72		(Small) 738-799	169		Gauze and Cellulose Wadding Tissue
74		(Medium) 738-781			(500 g) 738-344
78		(Large) 734-988	338		Gauze and Cotton Tissue
80		(Ex. Large) 734-970			(500 g) 738-336
		Suspensory Bandage Cotton Type 3	268		Gauze and Cotton Tissue DT
84		(Small) 738-773			(500 g) 734-954
88		(Medium) 738-765	14		Paraffin Gauze Dressing Sterile
92		(Large) 738-757	100		(10 cm x 10 cm) 738-393
95		(Ex. Large) 738-740			(10 cm x 10 cm 10's) 738-385
		Triangular Calico Bandage	21		Sodium Fusidate Gauze Dressing Sterile
61		(90 cm x 127 cm) 738-732			(10 cm x 10 cm) 738-377
		Zinc Paste Bandage			<b>HYPODERMIC NEEDLES &amp; SYRINGES</b>
81/131		(7.5 cm x 6 m) 738-724	1057		Click Count U100
		Zinc Paste and Coal Tar Bandage			Insulin Syringe
125		(7.5 cm x 6 m) 738-716			(1 ml) 564-526
		Zinc Paste and Ichthammol Bandage			Hypodermic needles 21 g
127		(7.5 cm x 6 m) 738-708			(40 mm x 8 mm) 12 591-032
		Zinc Paste, Calamine & Chloroquinol Bandage			Hypodermic needles 23 g
190		(7.5 cm x 6 m) 805-317			(32 mm x 6 mm) 12 591-065
		Zinc Paste and Calamine Bandage			Hypodermic needles 23 g
190		(7.5 cm x 6 m) 738-682			(25 mm x 6 mm) 12 591-099
		<b>DRESSINGS</b>			Hypodermic needles 26 g
		Boil Dressings			(25 mm x 5 mm) 12 592-956
29		(3) 738-666			Hypodermic needles 26 g
		Latex Foam Adhesive			(20 mm x 5 mm) 12 593-715
					Hypodermic needles 26 g
					(13 mm x 5 mm) 12 593-749



Cost	Qty	PIP Codes	Cost	Qty	PIP Codes
<i>pence</i>			<i>pence</i>		
		<b>Hypodermic Syringes Insulin Syringe</b>			
563		(1 ml) 738-310	13		(1.25 cm x 1 m) 737-635
563		(2 ml) 738-302	26		(1.25 cm x 3 m) 737-627
		<b>Hypodermic Syringe Carrying Case</b>	37		(1.25 cm x 5 m) 737-619
175		(1) 738-252	18		(2.5 cm x 1 m) 737-601
		<b>Insulin Syringe U100</b>	39		(2.5 cm x 3 m) 737-593
533		(0.5 ml) 564-559	53		(2.5 cm x 5 m) 737-585
533		(1 ml) 564-542	91		(5 cm x 5 m) 737-577
		<b>Ordinary Purpose Syringe</b>	127		(7.5 cm x 5 m) 737-569
494		(1 ml) 738-278			<b>SWABS</b>
494		(2 ml) 738-260	318		<b>Filmated Gauze Swab</b>
		<b>Pre-Set U100 Insulin Syringe</b>			(10 cm square x 100) 737-536
880		(1 ml) 564-534	253		<b>Filmated Non-Woven Fabric Swab</b>
		<b>Preset Insulin Syringe</b>			(10 cm square x 100) 737-510
738		(1 ml) 738-294	309		<b>Gauze Swab Type 13 Light</b>
738		(2 ml) 738-286			(10 cm square x 100) 737-551
		<b>LINTS</b>	181		<b>Gauze Swab Type 13 Light BP Sterile</b>
		<b>Absorbent Lint</b>			(7.5 cm square x 5 x 10) 737-544
37		(25 g) 738-237	16		<b>Non-Woven Fabric Swab</b>
125		(100 g) 738-229	211		(7.5 cm square x 5) 530-345
540		(500 g) 738-211			(10 cm square x 100) 737-528
		<b>Boric Lint</b>			<b>SYRINGES</b>
142		(100 g) 738-203	232		<b>Bladder/Irrigating</b>
		<b>PLASTERS</b>			(100 ml) 737-502
		<b>Belladonna Adhesive Plaster BP</b>	73		<b>Ear</b>
28		(19 cm x 12.5 cm) 738-054			(60 ml) 737-494
57		(28 cm x 17.5 cm) 738-047	352		<b>Enema Higginson's</b>
		<b>Salicylic acid adhesive plaster</b>			(1) 737-486
		20% (7.5 cm x 4.5 cm) 956-649	61		<b>Spare Vaginal Pipes</b>
		40% (7.5 cm x 4.5 cm) 956-672			(15 cm) 737-478
		<b>PROTECTIVES</b>	31		<b>Test Tubes</b>
		<b>Arm Sleeve</b>			(12.5 cm x 15 mm x 10) 737-460
53		(20 cm x 30 cm) x 10's 737-965			<b>TRUSSES</b>
53		(20 cm x 60 cm) x 10's 737-957			<b>Spring Truss</b>
		<b>E.M.A. Film Gloves Disposable</b>	2193		<b>Double-Inguinal Scrotal</b>
101		(Small 30's) 738-039	333		(1) 737-361
297		(Small 100's) 738-021	179		(back pad) 737-353
101		(Medium 30's) 738-013	360		(Single) 737-346
297		(Medium 100's) 738-005			(Double) 737-338
101		(Large 30's) 737-999	1296		<b>Femoral</b>
297		(Large 100's) 737-981	2006		(Single) 737-403
		<b>Foot Bag</b>			(Double) 737-395
53		(32.5 cm x 50 cm) x 10's 737-940	1174		<b>Inguinal</b>
		<b>Leg Sleeve</b>	1638		(Single) 737-445
53		(25 cm x 45 cm) x 10's 734-947			(Double) 737-437
53		(32.5 cm x 45 cm) x 10's 734-939	1446		<b>Inguinal Rat-Tail</b>
53		(32.5 cm x 75 cm) x 10's 734-921	2160		(Single) 737-429
		<b>Polythene Occlusive Dressings Disposable</b>			(Double) 737-411
		<b>Gloves</b>	1446		<b>Scrotal</b>
220		(25) 737-973	2160		(Single) 737-387
		<b>Shorts</b>			(Double) 737-379
140		(Medium) x 10 737-932			<b>Elastic Band Truss</b>
140		(Large) x 10 737-924	833		<b>Inguinal</b>
		<b>Torso Vest</b>	1387		(Single) 737-296
145		(60 cm x 60 cm) x 10 737-916			(Double) 737-288
		<b>Trousers</b>	867		<b>Scrotal</b>
270		(Large) x 10 737-882	1411		(Single) 737-270
		<b>Rectal Dilators D.T. Size A</b>			(Double) 737-262
		(small) 956-656	947		<b>Umbilical</b>
		(medium) 956-631	1359		(Single) 737-254
		(large) 956-813			(Double) 737-247
		<b>Rectal Dilators D.T. Size B</b>	131		<b>Vaccination Pads</b>
		(small) 567-867			(10) 737-205
		(medium) 567-875			
		(large) 567-859			
		<b>SURGICAL ADHESIVE TAPES</b>			
		<b>Elastic Surgical Adhesive Tape</b>			
35		(2.5 cm x 1.5 m) 737-841			
70		(2.5 cm x 4.5 m) 737-833			
		(5 cm x 4.5 m) 567-842			
		<b>Impermeable Plastic Surgical Adhesive Tape</b>			
47		(2.5 cm x 3 m) 737-825			
71		(2.5 cm x 5 m) 737-817			
191		(5 cm x 5 m) 737-809			
131		(7.5 cm x 5 m) 737-791			
		<b>Impermeable Plastic Surgical Adhesive Tape</b>			
78		(2.5 cm x 1 m) 957-282			
148		(2.5 cm x 5 m) 737-775			
		(5 cm x 5 m) 737-767			
		<b>Permeable Woven Surgical Synthetic Adhesive Tape</b>			
68		(1.25 cm x 5 m) 737-759			
89		(2.5 cm x 5 m) 737-742			
158		(5 cm x 5 m) 737-734			
		<b>Permeable Non-Woven Surgical Synthetic Adhesive Tape</b>			
		(1.25 cm x 5 m) 957-076			
		(2.5 cm x 5 m) 956-995			
		(5 cm x 5 m) 957-001			
		<b>Zinc Oxide Surgical Adhesive Tape</b>			

# Wholesalers accepting PIP code

The following wholesalers were, at the time of going to press, either able to accept orders by PIP code or in the process of introducing the facility.

**A.A.H. Pharmaceuticals Ltd**  
West Lane  
Runcorn  
Cheshire  
WA7 2PE  
Tel: 0928 717070  
Fax: 0928 714375

Whitemyres Avenue  
Mastrick  
Aberdeen AB2 6HQ  
Tel: 0224 692553

Prince Regent Road  
Belfast BT5 6RP  
Tel: 0232 401401

Unit 2  
PO Box 81  
St Philips Road  
Kingsland Trading Estate  
Bristol BS99 7HS  
Tel: 0272 559893

4b Milton Street  
Abbeyhill  
Edinburgh EH8 8HG  
Tel: 031-556 8281  
Lockfield Avenue  
Enfield  
Middx EN3 7QR  
Tel: 081-804 2499

PO Box 3  
Cray Road  
Foots Cray  
Kent DA14 5DG  
Tel: 081-300 0191

120 Lobley Hill Road  
Gateshead NE8 4YR  
Tel: 091 4605181

Unit 2  
27 Kilbirmie Place  
Tradeston Industrial Estate  
Glasgow G5 8QR  
Tel: 041-429 4661-5

PO Box 1  
88 Bury New Road  
Heywood  
Lancs OL10 4RQ  
Tel: 0706 69931

Stallings Lane  
Brierley Hill  
Kingswinford  
West Midlands DY6 7LB  
Tel: 0384 296000

PO Box 12  
Bruntcliffe Lane  
Morley  
Leeds LS27 9LL  
Tel: 0532 537131

Crocus Street  
Meadows Industrial Estate  
Nottingham NG2 2GB  
Tel: 0602 865944

Farthing Road  
Ipswich  
Suffolk IP1 5AT  
Tel: 0473 462725

Manor Avenue  
Paignton  
Devon TQ3 2HU  
Tel: 0803 558531

8 Bridgewater Close  
Reading  
Berks RG3 1LT  
Tel: 0734 582661

Stonefield Way  
South Ruislip  
Middx HA4 0JP  
Tel: 081-845 2323

6 Brett Drive  
Bexhill-on-Sea  
Sussex TN40 2JP  
Tel: 0424 220118

135 Gors Road  
Cwmbrwrla  
Swansea SA5 8LX  
Tel: 0792 653271

**Ayrshire Pharmaceuticals Ltd**  
Townholm  
Kilmarnock  
Ayrshire KA3 1BA  
Tel: 0563 22248  
Fax: 0563 22248 Ex. 41

**Ayrton Saunders Ltd**  
Murhall Street  
Burslem  
Stoke-on-Trent ST6 4BN  
Tel: 0782 577031  
Fax: 0782 826057

**North Cheshire Trading Est.**  
Prenton  
Birkenhead L43 3DS  
Tel: 051 608 6331  
Fax: 051 608 5087

**Barclays & Sons Ltd**  
Estate Road No. 8  
South Humberside Ind. Est.  
Grimsby  
South Humberside DN31 2TG  
Tel: 0472 358111  
Fax: 0472 242515

**Bleasdale Ltd**  
2 Birch Park  
Huntington Road  
York YO3 9BJ  
Tel: 0904 641151

**Bradford Chemist Alliance Ltd**  
Alliance House  
York Street  
Bradford  
West Yorks BD8 0HN  
Tel: 0274 495821  
Fax: 0274 481005

**Daniel Pharmaceuticals**  
Mansfield Road  
Derby DE1 3RE  
Tel: 0332 40671  
Fax: 0332 290672

Pottinger Street  
Ashton-under-Lyne OL7 0JZ  
Tel: 061-330 5161

North Wingfield Road  
Grassmoor  
Nr Chesterfield S42 5EG  
Tel: 0246 850481

**William Davidson Ltd**  
PO Box 21  
Craigshaw Drive  
West Tullos Industrial Estate  
Aberdeen AB9 8BE  
Tel: 0224 873522

**East Anglian Pharmaceuticals Ltd**  
Pinetrees Business Park  
Pinetrees Road  
Norwich  
Norfolk NR7 9BB  
Tel: 0603 300033  
Fax: 0603 33274

**Hall Forster & Co Ltd**  
PO Box 1DB  
Pooley Close  
Newcastle-upon-Tyne  
NE99 1DB  
Tel: 091 2862911  
Fax: 091 2715788

**George Foster Burnley Ltd**  
Farrington Place  
Rossendale Road  
Burnley BB11 5TZ  
Tel: 0282 26363  
Fax: 0282 413697

**John Hamilton (Pharmaceuticals) Ltd**  
South Elgin Street  
Clydebank G81 1PL  
Tel: 041-952 3261  
Fax: 041-951 1708

**Herbert Ferryman Ltd**  
Galen House  
1-9 Oakley Road  
Shirely  
Southampton SO9 7AT  
Tel: 0703 788011  
Fax: 0703 789165

Unit L  
Littlejohns Lane  
Battlefarm Est.  
Reading  
Berkshire RG3 1LG  
Tel: 0734 391211  
Fax: 0734 393066

**Hills Pharmaceuticals Ltd**  
Talbot Street  
Briercliffe  
Burnley BB10 2JY  
Tel: 0282 25932  
Fax: 0282 38606

Milner Street  
Warrington  
Cheshire WA5 1AD  
Tel: 0925 51441

**Henry Sykes & Son**  
Waterloo Bridge Works  
Kirkheaton  
Nr Huddersfield  
HD5 0BW  
Tel: 0484 53661

**Macarthy Medical Ltd**  
219 North Street  
Romford  
Essex RM1 4JQ  
Tel: 0708 746033  
Fax: 0708 764131

7-11 Glentamar Road  
Balmore Industrial Estate  
Glasgow G22 7UG  
Tel: 041-336 5363

Cavalry Hall Industrial Estate  
Weedon  
Northants. NN7 4PF  
Tel: 0327 42299

Unit A  
Ditton Ind. Estate  
Ditton Walk  
Cambridge CB5 8RD  
Tel: 02205 5361

Farringdon Avenue  
Harold Hill  
Romford RM3 8EF  
Tel: 04023 49311

**Mawdsely-Brooks & Co Ltd**  
Chemiserve House  
East Ordsall Lane  
Salford  
Manchester M33 2FS  
Tel: 061-833 9741  
Fax: 061-839 2351

Chemiserve House  
Varney Avenue  
Spon Lane Trading Estate  
West Bromwich  
West Midlands B70 6AE  
Tel: 021-525 1213  
Fax: 021-525 2031

**Mawson & Proctor  
Pharmaceuticals Ltd**  
Kingsway South  
Team Valley  
Gateshead  
Tyne & Wear NE8 1YX  
Tel: 091 4872111  
Fax: 091 4910222

**Michael Stewart Wholesale  
Chemists Ltd**  
PO Box 13  
Great Gutter Lane  
Willerby  
Hull HU10 6DU  
Tel: 0482 659464  
Fax: 0482 657725

**Philip Harris Medical Ltd**  
Hazelwell Lane  
Stirchley  
Birmingham B30 2PS  
Tel: 021 433 3030  
Fax: 021 433 4400

**PIF Pharmaceuticals Ltd**  
Prospect Place  
Lenton  
Nottingham NG7 1RX  
Tel: 0602 474531  
Fax: 0602 417097

**I. & N. Rabin Ltd**  
16-24 Orsman Road  
London N1 5QJ  
Tel: 071-739 3411  
Fax: 071-739 2079

**Raines, Clark & Co Ltd**  
17-19 Smith's Place  
Leith Walk  
Edinburgh EH6 8NU  
Tel: 031-554 7551

**Ridley (Wholesale Chemists)  
Ltd**  
PO Box 25  
Nicholson House  
Burgh Road  
Carlisle CA2 7ND  
Tel: 0228 24121  
Fax: 0228 515011

**L Rowland & Co  
(Wholesale) Ltd**  
Dolydd Road  
Wrexham  
Clwyd LL13 7TF  
Tel: 0978 290555  
Fax: 0978 291069

**Sangers (Maidstone) Ltd**  
Parkwood  
Sutton Road  
Maidstone ME15 9NN  
Tel: 0622 754977  
Fax: 0622 678159

**Sangers (Northern Ireland) Ltd**  
2 Prince Regent Road  
Belfast BT5 6QX  
Tel: 0232 401111  
Fax: 0232 401240

1a Circular Road  
Mullaghmore  
Omagh  
co Tyrone BT79 7JA

**Sants Pharmaceutical  
Distributors Ltd**  
551 Etruria Road  
Bastford  
Stoke-on-Trent ST4 6HH  
Tel: 0782 612635  
Fax: 0782 660727

**Smith & Hill (Chemists) Ltd**  
PO Box 110  
Sheffield S1 1SH  
Tel: 0742 440321  
Fax: 0742 436054

**Tatford, Graham & Co Ltd**  
Jackson Close  
Grove Road  
Cosham  
Portsmouth PO6 1HU  
Tel: 0705 210050  
Fax: 0705 326364

**James Taylor Pharmaceuticals**  
Unit E Hawkhill Court  
Midwynd  
Dundee DD1 4JG  
Tel: 0382 21611  
Fax: 0382 21948

**T. A. Ward & Co Ltd**  
39 King Street  
Blackburn BB2 2DW  
Tel: 0254 698111



# Suppliers

The following list of suppliers of generics has been compiled by C&D and the National Pharmaceutical Association's information department. It does not generally include wholesalers, whose addresses can be found on p29 or in *C&D Directory*. However, the six suppliers whose prices are used as the basis for calculation of Drug Tariff (England and Wales) prices are listed and identified by †.

## †Approved Prescription Services

(code 1359)  
Whitcliffe House  
Whitcliffe Road  
Cleckheaton  
West Yorkshire BD19 3BZ  
Tel: 0274 876776

## Berk Pharmaceuticals Ltd

(code 1169)  
Whitecliffe House  
Whitecliffe Road  
Cleckheaton  
West Yorkshire BD19 2BZ  
Tel: 0274 876776

## Bioglan Laboratories Ltd

(code 1253)  
1 The Cam Centre  
Wilbury Way  
Hitchin  
Herts SG4 0TW  
Tel: 0462 38444

## Biorex Laboratories Ltd

(code 2043)  
2 Crossfield Chambers  
Gladbeck Way  
Enfield  
Middlesex EN2 7HT  
Tel: 081-366 9301

## David Bull Labs

(code 7893)  
Harris Road  
Warwick CV34 5GH  
Tel: 0926 402003

## DDSA Pharmaceuticals

(code 3004)  
310 Old Brompton Road  
London SW5 9JQ  
Tel: 01-373 7884

## Campdale Ltd

(code 7164)  
54/62 Silver Street  
Whitwick  
Leicestershire  
LE6 3ET  
Tel: 0530 510520

## C.P. Pharmaceuticals

(code 0180)  
Red Willow Road  
Wrexham Industrial Estate  
Wrexham  
Clwyd LL13 9PX  
Tel: 0978 661261

## L. D. Collins & Co Ltd

(code 5279)  
Sunray House  
9 Plantagenet Road  
New Barnet  
Herts EN5 5JG  
Tel: 081-440 1470

## Colourama Pharmaceuticals

(code 0130)  
44-58 Lancaster Street  
London SE1 0RP  
Tel: 071-928 5077

## G. D. Cooper & Co Ltd

(code 0360)  
20 Progress Way  
Croydon  
Surrey CR0 4XD  
Tel: 081-681 6945  
Fax: 081-681 3445

## †A. H. Cox & Co Ltd

(code 2631)  
Whiddon Valley  
Barnstaple  
Devon EX32 8NS  
Tel: 0271 75001

## Cross-Pharma Ltd

(code 0780)  
20 Duncrue Road  
Belfast BT3 9BP  
Tel: 0232 776877

## Cupal Ltd

(code 2788)  
Pharmaceutical Laboratories  
Blackburn  
Lancs BB2 2DX  
Tel: 0254 580321

## D.E. Pharmaceuticals

(code 0245)  
Derwent House  
Prudhoe Station  
Pudhoe on Tyne  
Northumberland NE42 6NP  
Tel: 0661 35755

## Doncaster Pharmaceuticals Ltd

(code 7148)  
7 Kirk Sandall Ind. Estate  
Kirk Sandall  
Doncaster DN3 1QR  
Tel: 0302 886031

## Ethical Generics Ltd

(code 8736)  
Cambridgeshire Business Park  
Ely  
Cambs CB7 4EE  
Tel: 0353 67731

## Eurochem Ltd

(code 1259)  
Imperial Way  
29 North Way  
Walworth Industrial Estate  
Andover  
Hants SP10 5HH  
Tel: 0264 65955

## Europharm

(code 8154)  
Ladysave House  
Decoy Road  
Worthing BN14 8ND  
Tel: 0903 213303

1st Floor  
Carne House  
Parsons Lane  
Bury  
Lancs  
Tel: 061 797 1220

## †Evans Medical Ltd

(code 3651)  
Foster Avenue  
Woodside Park Estate  
Dunstable  
Beds LU5 5TA  
Tel: 0582 608308

## Fisons Pharmaceuticals

see C.P. Pharmaceuticals

## Gee's Generics

(code 9056)  
38 Woolmer Way  
Bordon  
Hants GU35 9QF  
Tel: 04203 87501

## D.P. Generics

(code 0094)  
Unit A3  
Cowdray Centre  
Cowdray Avenue  
Colchester CO1 1BH  
Tel: 0206 67326

## Generics (UK) Ltd

(code 0110)  
Station Close  
Potters Bar  
Herts EN6 1TL  
Tel: 0707 44556

## Hillcross Pharmaceuticals Ltd

(code 0215)  
Primrose Mill  
Harrison Street  
Briercliffe  
Burnley BB10 2HP  
Tel: 0282 25932

## Hills Pharmaceuticals Ltd

(code 4816)  
Talbot Street  
Briercliffe  
Burnley  
Lancs BB10 2JY  
Tel: 0282 25932

## Kent Pharmaceuticals Ltd

(code 0315)  
Letrasset Site  
Wotton Road  
Ashford TN23 2LL  
Tel: 0233 38614

## †Thomas Kerfoot & Co Ltd

(code 5528)  
Vale of Bardsley  
Ashton-under-Lyne  
Lancs OL7 9RR  
Tel: 061 330 4531

## Schering-Plough Ltd

(code 5609)  
Mildenhall  
Bury St. Edmunds  
Suffolk IP28 7AX  
Tel: 0638 716321

**Lagap Pharmaceuticals**  
(code 8120)  
Woolmer Way  
Bardon  
Hants GU35 9QE  
Tel: 04203 8301

**J. M. Loveridge plc**  
(code 6159)  
Higher Merley Lane  
Corfe Mullen  
Wimbourne  
Dorset BH21 3EQ  
Tel: 0202 882306

**†Medicopharma Ltd**  
(code 2502)  
Chesham House  
Chesham Close  
Romford  
Essex RM1 4JX  
Tel: 0708 46033

**Martons Pharmaceuticals**  
(code 0290)  
60 Adams Street  
Birmingham B7 4LT  
Tel: 021 359 8071

**Mepra-Pharm Ltd**  
(code 0240)  
Brent House  
Kenton Road  
Harrow  
Middlesex HA3 8DA  
Tel: 081-907 4332

**Millpledge Pharmaceutical  
Market Service**  
(code 7232)  
Whinleys Estate  
Church Lane  
Clarborough  
Retford  
Nottinghamshire DN22 9NA  
Tel: 0777 705142

**Munro Wholesaler  
Medical Supplies**  
(code 0165)  
3 Braeview Place  
East Kilbride  
Tel: 035 52 43091

**National Generics**  
(code 8445)  
170 Cape Hill  
Smethwick  
Warley  
West Midlands B66 4SJ  
Tel: 021 565 3101

**Norgate Ltd**  
(code 7211)  
Unit 8  
Provincial Works  
The Avenue  
Starbeck  
Harrogate HG1 4QF  
Tel: 0423 888866

**OPD Laboratories**  
(code 0915)  
861 Coronation Road  
London NW10 7PT  
Tel: 081-961 6868

**H. N. Norton & Co Ltd**  
(code 7070)  
Patman House  
George Lane  
South Woodford  
London E18 2LS  
Tel: 081-530 7166

**Pearce Laboratories**  
(code 0260)  
Viaduct Road  
Leeds LS4 2BR  
Tel: 0532 431862

**Philip Harris Medical Ltd**  
(code 4590)  
Hazelwell Lane  
Stirchley  
Birmingham B30 2PS  
Tel: 021-433 3030

**Wm Ransom & Son plc**  
(code 7280)  
104 Bancroft  
Hitchin  
Herts SG5 1LY  
Tel: 0462 37615

**Regent Laboratories Ltd**  
(code 0206)  
Cunard Road  
North Acton  
London NW10 6PN  
Tel: 081-965 3637

**Daniels Pharmaceuticals Ltd**  
(code 8467)  
Mansfield Road  
Derby DE1 3RE  
Tel: 0332 40671

**Rima Pharmaceuticals Ltd**  
(code 0358)  
214/216 St Jame's Road  
Croydon  
Surrey CR0 2BW  
Tel: 081-683 1266

**Rusco Pharmaceuticals**  
(code 3682)  
Healthways House  
45 Station Approach  
West Byfleet  
Surrey KT14 6NE  
Tel: 093 23 41133

**Sigma Pharmaceuticals**  
(code 0994)  
P.O. Box 233  
1 Colonial Way  
Watford WD2 4PJ  
Tel: 0923 50201

**Sterwin Medicines**  
(code 9059)  
Sterling Winthrop House  
Onslow Street  
Guildford  
Surrey GU1 4YS  
Tel: 0483 505515

**Sussex Pharmaceuticals**  
(code 7131)  
Charlwoods Road  
East Grinstead  
West Sussex RH19 2HL  
Tel: 0342 311311

**Thomson & Joseph Ltd**  
(code 0280)  
T & J House  
119 Plumstead Road  
Norwich  
Norfolk NR1 4JT  
Tel: 0603 39511

**Thornton & Ross Ltd**  
(code 9627)  
Linthwaite Laboratories  
Huddersfield HD7 5QH  
Tel: 0484 842217

**†Unichem Plc**  
(code 9837)  
Cox Lane  
Chessington  
Surrey KT9 1SN  
Tel: 081-391 2323

**Waymade Ltd**  
(code 0350)  
Unit 15  
Adam Business Centre  
Cranes Farm Road  
Basildon  
Essex SS14 3JF  
Tel: 0268 531111

**The Wallis Laboratory**  
(code 2317)  
11 Camford Way  
Sundon Park  
Luton LU3 3AN  
Tel: 0582 584884

**J. Waterhouse & Co Ltd**  
(code 0115)  
Unit 7  
Shepley Industrial Estate  
South  
Shepley Road  
Audenshaw  
Manchester M34 5DW  
Tel: 061 3204710

**Wyeth Generics**  
**Wyeth Laboratories**  
(code 0518)  
Huntercombe Lane South  
Taplow  
Maidenhead  
Berks SL6 0PH  
Tel: 06286 4377

Omissions from this list should  
be notified to *Chemist &  
Druggist* or NPA information  
department.

# 17.5% VAT READY RECKONER

Basic Price	VAT @17.5%	Inclusive price VAT @17.5%	Basic Price	VAT @17.5%	Inclusive price VAT @17.5%	Basic Price	VAT @17.5%	Inclusive price VAT @17.5%	Basic Price	VAT @17.5%	Inclusive price VAT @17.5%
1	0.18	1.18	51	8.93	59.93	101	17.67	118.68	151	26.43	177.43
2	0.35	2.35	52	9.10	61.10	102	17.85	119.85	152	26.60	178.60
3	0.52	3.53	53	9.27	62.28	103	18.03	121.03	153	26.78	179.78
4	0.70	4.70	54	9.45	63.45	104	18.20	122.20	154	26.95	180.95
5	0.88	5.88	55	9.63	64.63	105	18.38	123.38	155	27.13	182.13
6	1.05	7.05	56	9.80	65.80	106	18.55	124.55	156	27.30	183.30
7	1.23	8.23	57	9.97	66.98	107	18.73	125.73	157	27.48	184.48
8	1.40	9.04	58	10.15	68.15	108	18.90	126.90	158	27.65	185.65
9	1.58	10.58	59	10.33	69.33	109	19.07	128.08	159	27.83	186.83
10	1.75	11.75	60	10.05	70.50	110	19.25	129.25	160	28.00	188.00
11	1.93	12.93	61	10.68	71.68	111	19.42	130.43	161	28.18	189.18
12	2.10	14.10	62	10.85	72.85	112	19.60	131.60	162	28.35	190.35
13	2.27	15.28	63	11.03	74.03	113	19.78	132.78	163	28.53	191.53
14	2.45	16.45	64	11.20	75.20	114	19.95	133.95	164	28.70	192.70
15	2.63	17.63	65	11.38	76.38	115	20.13	135.13	165	28.88	193.88
16	2.80	18.08	66	11.55	77.55	116	20.30	136.30	166	29.05	195.05
17	2.98	19.98	67	11.73	78.73	117	20.48	137.48	167	29.23	196.23
18	3.15	21.15	68	11.90	79.90	118	20.65	138.65	168	29.40	197.40
19	3.33	22.33	69	12.08	81.08	119	20.83	139.83	169	29.58	198.58
20	3.50	23.50	70	12.25	82.25	120	21.00	141.00	170	29.75	199.75
21	3.68	24.68	71	12.43	83.43	121	21.18	142.18	171	29.93	200.93
22	3.85	25.85	72	12.60	84.60	122	21.35	143.35	172	30.10	202.10
23	4.03	27.03	73	12.78	85.78	123	21.53	144.53	173	30.28	203.28
24	4.20	28.20	74	12.95	86.95	124	21.70	145.70	174	30.45	204.45
25	4.38	29.38	75	13.13	88.13	125	21.88	146.88	175	30.63	205.63
26	4.55	30.55	76	13.30	89.30	126	22.05	148.05	176	30.80	206.80
27	4.73	31.73	77	13.48	90.48	127	22.23	149.23	177	30.98	207.98
28	4.90	32.90	78	13.65	91.65	128	22.40	150.40	178	31.15	209.15
29	5.07	34.08	79	13.83	92.83	129	22.58	151.58	179	31.33	210.33
30	5.25	35.25	80	14.00	94.00	130	22.75	152.75	180	31.50	211.50
31	5.43	36.43	81	14.18	95.18	131	22.93	153.93	181	31.68	212.68
32	5.60	37.60	82	14.35	96.35	132	23.10	155.10	182	31.85	213.85
33	5.78	38.78	83	14.53	97.53	133	23.28	156.28	183	32.02	215.03
34	5.95	39.95	84	14.70	98.70	134	23.45	157.45	184	32.20	216.20
35	6.13	41.13	85	14.88	99.88	135	23.63	158.63	185	32.38	217.38
36	6.30	42.30	86	15.05	101.05	136	23.80	159.80	186	32.55	218.55
37	6.48	43.48	87	15.23	102.23	137	23.98	160.98	187	32.72	219.73
38	6.65	44.65	88	15.40	103.40	138	24.15	162.15	188	32.90	220.90
39	6.83	45.83	89	15.58	104.58	139	24.33	163.33	189	33.08	222.08
40	7.00	47.00	90	15.75	105.75	140	24.50	164.50	190	33.25	223.25
41	7.18	48.18	91	15.93	106.93	141	24.68	165.68	191	33.43	224.43
42	7.35	49.35	92	16.10	108.10	142	24.85	166.85	192	33.60	225.60
43	7.53	50.53	93	16.28	109.28	143	25.03	168.03	193	33.77	226.78
44	7.70	51.70	94	16.45	110.45	144	25.20	169.20	194	33.95	227.95
45	7.88	52.88	95	16.63	111.63	145	25.38	170.38	195	34.13	229.13
46	8.05	54.05	96	16.80	112.80	146	25.55	171.55	196	34.30	230.30
47	8.22	55.23	97	16.98	113.98	147	25.73	172.73	197	34.47	231.48
48	8.40	56.40	98	17.15	115.15	148	25.90	173.90	198	34.65	232.65
49	8.58	57.58	99	17.32	116.33	149	26.08	175.08	199	34.83	233.83
50	8.75	58.75	100	17.50	117.50	150	26.25	176.25	200	35.00	235.00





# CHEMIST & DRUGGIST

## PRICE SERVICE

Trade prices are per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate price is subject to retail price maintenance. Italic figure (0.14) is manufacturers recommended price. Light upright (0.14) is a suggested guide. a = price advanced, r = price reduced. ● = new entry, d = delete, c = change or correction, i = insert. **Three simple rules for rapid price checking. 1. Look under 'This Week's changes'. If price is not listed. 2. Check cumulative section. If price is not listed. 3. Refer to the last main price list. Price is latest notified.**

**This week's changes to October Price List.**

PIP code Trade VAT Retail										PIP code Trade VAT Retail									
3 HANDS (Jeyes)										sunflower & wheat									
disinfectant										cream									
floral 595-087										50g 136-788 1.800 S 3.17									
AMILOSPARE (Ashbourne Pharms)										aurelius aftershave									
tablets										50ml 385-914 3.260 S 3.75									
5mg										blusher pressed powder									
28 499-087 1.950 S ... POM c										148-676 1.220 S 2.15									
AMIX 250 (Ashbourne Pharms)										eye make-up									
suspension										colour crayons									
250mg/5ml										colour options compact									
499-111 3.960 S ... POM a										325-852 1.250 S 2.20									
AZZARO (Prestige & Collections)										eyeshadow potets									
pour homme										046-342 0.930 S 1.64									
after shave										325-860 0.880 S 1.55									
75ml 353-813 ... S 16.00 c										pressed powder									
125ml 356-535 ... S 26.25 c										148-650 1.250 S 2.20									
125ml 094-748 ... S 18.00 c										Kohl pencil									
150ml 476-523 ... S 22.50 c										325-944 0.880 S 1.55									
150ml 476-507 ... S 11.25 c										mascara									
150ml 476-507 ... S 10.25 c										148-684 1.250 S 2.20									
100ml 357-111 ... S 8.25 c										remover lotion									
150ml 357-335 ... S 13.25 c										50ml 020-925 1.360 S 2.40									
86g 095-265 ... S 19.85 c										translucent									
75ml 283-432 ... S 31.00 c										compressed									
125ml 353-565 ... S 17.50 c										12g 326-124 1.700 S 2.99									
100ml 346-601 ... S 9.20 c										refill 186-817 1.130 S 1.99									
75ml 165-787 ... S 9.25 c										25g 326-074 2.070 S 3.65									
150ml 476-499 ... S 18.00 c										75g 371-484 1.360 S 2.40									
125ml 094-771 ... S 8.25 c										facial cleansing bar									
BABYLISS (Babyliiss)										hair care									
body flier										henna conditioner									
massager										279-596 10.170 S 14.30 d									
beauty										150ml 148-908 2.130 S 3.75									
bodytender massager										150ml 148-825 0.940 S 1.65									
760 314-856 23.060 S 33.67 a										150ml 148-833 0.990 S 1.75									
BAREFOOT (Potter's Herbal Supplies)										lip liner									
tablets										020-933 0.880 S 1.55									
feverfew 200mg										lipstick									
30 308-031 13.330(10) S 2.25 a										make-up base									
90 307-983 16.540(5) S 5.89 a										25g 013-078 1.620 S 2.85									
herbripin										13ml 326-652 1.160 S 2.05									
valerian 300mg										50ml 385-898 1.330 S 2.35									
84 430-694 17.530(10) S 3.09 a										pencil/crayon sharpener									
BEAUTY WITHOUT CRUELTY (Beauty Without Cruelty)										skin care									
lip colour crayons										020-958 1.130 S 1.99 d									
lipint										326-272 1.130 S 1.99 d									
perfume range										avocado moisturiser									
aurelia										150ml 142-984 2.260 S 3.99									
calista										cleansing cream									
8ml 015-529 4.340 S 7.66 d										lilac									
8ml 015-594 4.340 S 7.66 d										75g 326-694 1.700 S 2.99									
8ml 327-601 5.500 S 9.71 d										cucumber cleansing									
8ml 327-668 3.040 S 5.36 d										milk									
8ml 023-242 4.340 S 7.66 d										150ml 143-073 1.990 S 3.50									
8ml 327-825 4.340 S 7.66 d										enriched moisturising									
8ml 015-701 4.340 S 7.66 d										cream									
skin care										75g 020-883 1.990 S 3.50									
										50ml 186-072 1.130 S 1.99									
										100ml 020-909 1.650 S 2.90									
										flowers of lilac hand									
										150ml 134-809 1.560 S 2.75									
										150ml 143-081 1.840 S 3.25									
										rose petal skin freshener									
										100ml 020-917 2.130 S 3.75									
										15ml 384-891 1.020 S 1.80									
										soothing eye balm									
										Sun Care									
										after sun moisturiser									
										100ml 291-724 1.840 S 3.25									
										lotion									
										100ml 291-344 2.750 S 4.85									
										100ml 291-518 2.260 S 3.99									
										100ml 291-484 2.550 S 5.00									

For health conscious customers .....it's the

## NATURAL CHOICE

**FROMENT**

Toasted  
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### Natural and Toasted

**TOP QUALITY  
PRODUCTS AT VERY  
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**John H. Heron Ltd., 145 Boothferry Road, Goole DN14 6AX. Tel: (0405) 764271**

sun delectant cream	50ml	291-028	2.130	S	3.75	•	
sunflower & wheat cream	75g	386-052	1.990	S	3.50	•	
ylolanda dusting powder	100g	386-037	1.220	S	2.15	•	
BEECHAM'S (SmithKline Beecham Health Care)							
powders, tablets	40	311-670	8.830(6)	S	2.26 P	•	
BEMAX (SmithKline Beecham Drinks)							
Effective October 07							
crunchy	500g	027-987	7.350(6)	Z	1.55	•	
original	250g	123-570	8.500(12)	Z	0.89	•	
BLEOMYCIN, LUNDBECK (Lundbeck)	250g	006-015	7.800(12)	Z	0.82	•	
ampoules							
BODY HEALTH (Body Health)	10	348436159.710		S	... POM	c	
Natural Extracts Range							
bath & shower gel	230ml	377-325	9.240(6)	S	2.55	•	
herbal	230ml	377-309	9.000(6)	S	2.48	•	
lemon & ginseng							
bath foam	230ml	377-473	9.600(6)	S	2.64	•	
rose & jasmine							
bath foaming oil	230ml	377-507	10.600(6)	S	2.65	•	
envigorating	230ml	377-499	10.800(6)	S	2.94	•	
bath soothing oil							
body lotion	230ml	377-523	10.500(6)	S	2.94	•	
cocoa butter	230ml	377-515	10.200(6)	S	2.85	•	
vitamin E & jasmine							
cleansing gel	230ml	376-087	9.600(6)	S	2.76	•	
passion fruit							
cleansing lotion							
honey, almond & jojoba oil	230ml	376-111	9.840(6)	S	2.83	•	
conditioner	265ml		9.960(6)	S	2.67	•	
banana 578-401, camomile 578-385							
protein cream rinse	265ml	374-421	9.960(6)	S	2.67	•	
moisturising cream	50ml		10.260(6)	S	2.93	•	
aloe vera 578-690, fragrance free 578-708, vitamin E 578-716							
shampoo	265ml	374-058	9.600(6)	S	2.58	•	
camomile							
conditioning jojoba oil	265ml	373-894	9.660(6)	S	2.59	•	
frequent wash	265ml	374-074	9.480(6)	S	2.54	•	
grapefruit							
protein enriched	265ml	374-082	9.600(6)	S	2.58	•	
coconut oil							
skin tonic	230ml	376-913	9.300(6)	S	2.64	•	
alder flower							
water toner	230ml	376-350	9.300(6)	S	2.64	•	
rose							
CABDRIVERS (BMS Laboratories)							
(distributors Opal Products)							
linctus	100ml	039-07	6.300(6)	S	1.85 P	•	
junior	100ml	017-491	6.300(6)	S	1.85 P	•	
sugar-free							
CALGEL (Wellcome)	10g	490-920	9.020(12)	S	1.31 P	•	
teething gel							
CALPOL (Wellcome)							
Effective October 14							
extra for adults	12	260-224	7.850(12)	S	1.14	•	
tablets	24	260-331	14.040(12)	S	2.04	•	
paediatric suspension							
120mg/5ml	70ml	469455	8.740(12)	S	1.27 P	•	
120mg/5ml	140ml	487440	15.900(12)	S	2.31 P	•	
sugar free	140ml	457-804	15.900(12)	S	2.31 P	•	
CALPOL SIX PLUS (Wellcome)	100ml	164-871	16.110(12)	S	2.34 P	•	
suspension							
CARNATION (Nestle Health Care)							
Effective October 01							
Slender meal replacement	44cashes 28g	449-405	19.860(12)	Z	1.99	•	
CHRISTIAN DIOR (Parfums Christian Dior)							
Effective January 02							
Dune							
eau de toilette	25ml	416-412	...	S	25.00	•	
flacon	100ml	417-329	...	S	39.00	•	
flacon	50ml	416-529	...	S	27.00	•	
natural spray	100ml	417-550	...	S	42.00	•	
perfume	30ml	416-388	...	S	110.00	•	
flacon in coffret	7.5ml	416-347	...	S	48.00	•	
natural spray	7.5ml	416-354	...	S	29.00	•	
CIRCO-THERM (Manbi Healthcare)							
neoprene supports							
ankle sleeve			4.450	S	8.99	•	
left & right							
small 581-710, medium 581-728, large 581-736, extra large 581-744							
elbow support			7.450	S	14.99	•	
compression strap	small 581-751, medium 581-769, large 581-777, extra large 581-785		22.450	S	44.99	•	
hinged knee	small 581-484, medium 581-518, large 581-094, extra large 581-102		44.950	S	89.99	•	
option 4 knee	small 581-410, medium 581-428, large 581-573, extra large 581-581		14.950	S	29.99	•	
sacro lumbar support	small 581-161, medium 581-176, large 581-187, extra large 581-195		425-710	S	39.99	•	
shoulder motion control	universal	425-710	19.950	S	39.99	•	
stabilized knee	small 581-047, medium 581-054, large 581-062, extra large 581-070		19.950	S	39.99	•	
thermofoam lumbar support	small 581-203, medium 581-211, large 581-401, extra large 581-476		9.950	S	19.99	•	
thigh sleeve	small 581-763, medium 581-801, large 581-819, extra large 581-827		9.950	S	19.99	•	
universal knee	small 581-263, medium 581-297, large 581-021, extra large 581-039		9.950	S	19.99	•	
wrap around knee	small 581-835, medium 581-806, large 581-114, extra large 581-155		14.950	S	29.99	•	
stabilized	small 581-096, medium 581-044, large 581-112, extra large 581-138		418-343	S	7.99	•	
wrist wrap	left & right						
DENT-O-CARE (Dent.O.Care)							
dental tape	25yds	138-826	7.500(10)	S	1.35	•	
100yds	140-954	2.150	S	3.75	•		
mirror and light toothbrushes	137-034	3.250	S	5.90	•		
curaprox microbrush heads	5	231-548	1.900	S	3.15	•	
curaprox microbrush holder	231-522	1.800	S	3.05	•		
interdental	6	1.050	S	1.75	•		
626 584-748							
plastic coated	130-344	1.450	S	2.30	•		
with holder	122-788	1.100	S	1.85	•		
plastic coated wire interspace	134-684	6.600(12)	S	1.25	•		
DIPHTHERIA (TETANUS VACCINE (see Merieux))							
DILCOLAX (Windsor Healthcare)							
laxative suppositories	10mg	200	357-228	18.300	S	32.26 P	d
5mg	50	357-251	4.000	S	7.05 P	d	
laxative tablets	1000	079-78	19.000	S	33.49 P	d	
EFAMOL OIL (Briannia Health)							
(distributors Windsor Healthcare)							
evening primrose oil	10ml	088-625	16.900(10)	S	2.99	d	
dropper bottle							
ENER-G (General Designs)							
(distributors Farillon)							
Effective October 21							
gluten free/wheat free	285g	239-079	2.620	Z	3.49	a	
cannelloni	454g	238-519	2.620	Z	3.49	a	
lasagna	454g	021-600	2.620	Z	3.49	a	
rice pasta shells	447g	238-493	2.620	Z	3.49	a	
spaghetti	300g	239-046	2.620	Z	3.49	a	
tagliatelle	200g	427-567	1.120	Z	1.49	a	
tapacio bread	454g	239-061	2.620	Z	3.49	a	
vermicelli	200g	427-625	1.120	Z	1.49	a	
white rice bread							
FIRST (Young Nutrition)							
ready to drink	200ml	381-343	...	Z	0.42	•	
infant milk							
FORWARD (Young Nutrition)							
ready to drink	200ml	381-616	...	Z	0.42	•	
follow on milk							
GRANNY ANN (Ilona Products)							
Hi Fi biscuits	100g		5.800(15)	Z	0.53	a	
original 046-573, date syrup 580-548						i	
high cut biscuits	150g	386-573	7.500(12)	Z	0.83	a	
GRIP TIGHT (Lewis Woolf)							
soothers	426-106	5.730(10)	S	1.00	•		
Softsoother designer	10	426-361	5.500(10)	S	0.96	•	
HACKS (Alma Holdings)							
stick with vit C	402-461	6.890(36)	S	0.30	a		
HALCION (Upjohn)							
tablets	125mcg	30	181-446	1.720	S	... POMCDB d	
250mcg	30	181-461	2.320	S	... POMCDB d		
HALFAN (SmithKline Beecham Pharms)							
(halofantrine Hcl) tablets	250mg	12	296-129	13.960	S	... POM	•
HALOFANTRINE HCL (see Halfan)							
HANIMEX (Hanimes)							
cameras							
35mm compact	35CT	497-784	13.900	S	20.43	d	
35KF	259-382	27.320	S	40.87	d		
35CS	497-826	34.780	S	51.09	d		
35CTM	497-776	20.860	S	30.65	d		
35FEB	497-818	27.820	S	40.87	d		
35KF	259-408	31.300	S	45.98	d		
35KAF	259-655	38.260	S	56.20	d		
35KAS	259-861	41.730	S	61.30	d		
kit	35KAF	259-833	41.730	S	61.30	d	
kit	35KAS	259-903	45.210	S	66.41	d	
blister	35mm/35CIS	179-895	13.900	S	20.42	d	
35mm/35CIS	180-459	17.380	S	25.53	d		
blister kit	110LF	179-598	9.770	S	15.32	d	
busted	35mm/35CIS	180-442	17.380	S	25.54	d	
pocket	110TFM	179-838	13.030	S	20.42	d	
double take	35mm & 110	179-507	22.820	S	35.75	d	
kit							
Edward Bear photographer	110	179-374	5.210	S	8.16	d	
kit	110LFT	259-994	13.030	S	20.42	d	
kit							
radio pack							
compact camera	35mm	179-473	16.300	S	25.53	d	
kit	TZ1	226-936	17.380	S	25.54	d	
electronic flashguns	X215	260-019	6.260	S	9.20	d	
X215	260-182	10.420	S	15.33	d		
PRO550	31-068	41.730	S	61.30	d		
projectors							
autofocus	497-982	66.080	S	97.07	d		
autofocus	497-966	59.120	S	86.85	d		
slide viewer							
Felitor	DB200	044-081	38.260	S	56.20	d	
Simon	SVSS824	260-059	69.560	S	102.17	d	
Vivitar series							
flash gun	600	488-643	34.770	S	51.09	d	
HYCAL (SmithKline Beecham Drinks)							
Effective October 21	6oz	276-402	16.080(24)	Z	1.07	a	
IBCOL (Icyes)							
disinfectant	1gal	13.956(4)	S	...	i		
thick							
spring fresh 584-615	500ml		6.860(12)	S	...	i	
lemon fresh 584-680, pot pourri 584-631							
IBUPROFEN (see Phor Pain)							



[illegible]

dark hair S81-447, light hair S81-454	50ml	2.610	S	4.10	i	
dark hair S81-462, light hair S81-470	50ml	1.950	S	3.05	i	
anti-cellulite S81-413, for dry skin S81-421, muscular aches & pains S81-439					i	
essential oils						
aniseed	100ml	390-021	1.860	S	2.90	●
basil	100ml	390-013	2.840	S	4.05	●
bay	100ml	390-061	2.130	S	3.35	●
benzoin	100ml	390-040	1.630	S	2.55	●
bergamot	100ml	390-012	2.840	S	4.45	●
black pepper	100ml	390-079	3.400	S	5.05	●
cajuput	100ml	390-237	1.630	S	2.55	●
camomile roman	100ml	390-328	4.780	S	7.50	●
camomile roman	5ml	390-046	5.560	S	8.70	●
	100ml	390-336	10.040	S	15.70	●
camphor	100ml	390-492	1.630	S	2.55	●
carrot seed	100ml	390-500	3.830	S	5.90	●
cedarwood	100ml	390-575	1.630	S	2.55	●
cinnamon leaf	100ml	390-583	1.630	S	2.55	●
clary sage	100ml	390-609	3.430	S	5.40	●
doe leaf	100ml	390-617	2.060	S	3.25	●
elder	100ml	391-698	2.480	S	3.90	●
eucalypt	100ml	391-819	2.480	S	3.90	●
fennel sweet	100ml	391-810	1.630	S	2.55	●
frankincense	100ml	392-811	1.860	S	2.90	●
geranium	100ml	392-910	5.780	S	9.05	●
ginseng	100ml	393-025	2.780	S	4.35	●
grassy	100ml	393-033	3.390	S	5.30	●
jasmin	2.5ml	393-024	9.250	S	14.45	●
juniper	100ml	393-421	2.650	S	4.15	●
lavender	100ml	395-988	2.060	S	3.25	●
lemongrass	100ml	396-300	1.630	S	2.55	●
lime	100ml	396-333	1.630	S	2.55	●
mandarin	100ml	399-410	2.060	S	3.25	●
marigold tagette	100ml	399-600	3.830	S	5.90	●
marjoram	100ml	400-069	1.630	S	2.55	●
myrtle	100ml	400-507	2.480	S	3.90	●
neroli	100ml	400-523	4.780	S	7.50	●
niaouli	2.5ml	400-522	7.160	S	11.20	●
nutmeg	100ml	400-531	1.630	S	2.55	●
orange	100ml	400-895	2.650	S	4.15	●
orange	100ml	401-083	1.630	S	2.55	●
patchouli	100ml	401-240	1.860	S	2.90	●
peppermint	100ml	402-556	2.060	S	3.25	●
petigrain	100ml	402-545	2.060	S	3.25	●
pine needle	100ml	402-891	1.860	S	2.90	●
rose	100ml	403-360	2.130	S	3.35	●
rose	2.5ml	403-907	8.340	S	13.05	●
rosemary	100ml	405-407	1.860	S	2.90	●
rosewood	100ml	405-496	1.630	S	2.55	●
sandalwood	100ml	405-753	2.480	S	3.90	●
tea tree	100ml	406-173	2.090	S	3.25	●
thyme red	100ml	406-231	5.160	S	8.15	●
thyme white	100ml	406-611	2.650	S	4.15	●
verbena	100ml	406-520	1.630	S	2.55	●
vetiver	100ml	406-819	1.630	S	2.55	●
ylang ylang	100ml	406-868	2.840	S	4.45	●
evening primrose oil	100ml	407-971	2.840	S	4.45	●
floral waters	100ml	413-062	1.910	S	2.99	●
camomile S81-355, honey S81-363, lavender flower S81-377, orange flower S81-389, rose S81-397	100ml	413-062	1.910	S	2.99	●
floral waters	100ml	413-062	1.910	S	2.99	●
witch hazel S81-405	15ml		0.750	S	1.18	●
moisturising bath oils						
apple blossom S81-468, herbal S81-496, jasmine S81-504, lavender S81-512, lemon & lime S81-520, orange blossoms S81-538, pine S81-546, rose S81-553	100ml		2.550	S	3.99	●
apple blossom S81-561, herbal S81-579, jasmine S81-587, lavender S81-595, lemon & lime S81-603, orange blossoms S81-611, pine S81-629, rose S81-637	30g	412-554	1.950	S	3.05	●
moisturising cream						
vegetable oils						
cold pressed						
almond	50ml	407-809	0.810	S	1.30	●
	100ml	414-116	1.290	S	2.05	●
avocado	50ml	407-882	1.140	S	1.80	●
	100ml	414-132	1.950	S	3.05	●
grapeseed	50ml	409-748	0.810	S	1.30	●
	100ml	419-697	1.290	S	2.05	●
jojoba	50ml	408-913	1.950	S	3.05	●
	100ml	414-577	3.420	S	5.35	●
peach kernel	50ml	409-722	1.140	S	1.80	●
	100ml	417-699	1.950	S	3.05	●
wheatgerm	50ml	410-795	1.140	S	1.80	●
	100ml	412-007	1.950	S	3.05	●
NATURAL SPONGES (Natural Sponges)						
code A	377-622	0.250	S	---	●	
code B	377-663	0.500	S	---	●	
code C	378-026	0.800	S	---	●	
code D	378-604	1.000	S	---	●	
code E	378-901	1.500	S	---	●	
code F	378-950	2.000	S	---	●	
code G	378-008	2.500	S	---	●	
code H	379-024	3.000	S	---	●	
code I	379-081	4.000	S	---	●	
code J	379-047	5.000	S	---	●	
code K	379-415	6.000	S	---	●	
code L	379-449	7.000	S	---	●	
code M	379-297	8.000	S	---	●	
code N	379-313	10.000	S	---	●	
code O	379-321	12.500	S	---	●	
code P	379-239	15.000	S	---	●	
code Q	379-542	20.000	S	---	●	
code R	379-594	25.000	S	---	●	
code S	381-459	0.750	S	---	●	
code T	381-459	0.750	S	---	●	
code U	381-459	0.750	S	---	●	
code V	381-459	0.750	S	---	●	
code W	381-459	0.750	S	---	●	
code X	381-459	0.750	S	---	●	
code Y	381-459	0.750	S	---	●	
code Z	381-459	0.750	S	---	●	
code AA	381-459	0.750	S	---	●	
code AB	381-459	0.750	S	---	●	
code AC	381-459	0.750	S	---	●	
code AD	381-459	0.750	S	---	●	
code AE	381-459	0.750	S	---	●	
code AF	381-459	0.750	S	---	●	
code AG	381-459	0.750	S	---	●	
code AH	381-459	0.750	S	---	●	
code AI	381-459	0.750	S	---	●	
code AJ	381-459	0.750	S	---	●	
code AK	381-459	0.750	S	---	●	
code AL	381-459	0.750	S	---	●	
code AM	381-459	0.750	S	---	●	
code AN	381-459	0.750	S	---	●	
code AO	381-459	0.750	S	---	●	
code AP	381-459	0.750	S	---	●	
code AQ	381-459	0.750	S	---	●	
code AR	381-459	0.750	S	---	●	
code AS	381-459	0.750	S	---	●	
code AT	381-459	0.750	S	---	●	
code AU	381-459	0.750	S	---	●	
code AV	381-459	0.750	S	---	●	
code AW	381-459	0.750	S	---	●	
code AX	381-459	0.750	S	---	●	
code AY	381-459	0.750	S	---	●	
code AZ	381-459	0.750	S	---	●	
code BA	381-459	0.750	S	---	●	
code BB	381-459	0.750	S	---	●	
code BC	381-459	0.750	S	---	●	
code BD	381-459	0.750	S	---	●	
code BE	381-459	0.750	S	---	●	
code BF	381-459	0.750	S	---	●	
code BG	381-459	0.750	S	---	●	
code BH	381-459	0.750	S	---	●	
code BI	381-459	0.750	S	---	●	
code BJ	381-459	0.750	S	---	●	
code BK	381-459	0.750	S	---	●	
code BL	381-459	0.750	S	---	●	
code BM	381-459	0.750	S	---	●	
code BN	381-459	0.750	S	---	●	
code BO	381-459	0.750	S	---	●	
code BP	381-459	0.750	S	---	●	
code BQ	381-459	0.750	S	---	●	
code BR	381-459	0.750	S	---	●	
code BS	381-459	0.750	S	---	●	
code BT	381-459	0.750	S	---	●	
code BU	381-459	0.750	S	---	●	
code BV	381-459	0.750	S	---	●	
code BW	381-459	0.750	S	---	●	
code BX	381-459	0.750	S	---	●	
code BY	381-459	0.750	S	---	●	
code BZ	381-459	0.750	S	---	●	
code CA	381-459	0.750	S	---	●	
code CB	381-459	0.750	S	---	●	
code CC	381-459	0.750	S	---	●	
code CD	381-459	0.750	S	---	●	
code CE	381-459	0.750	S	---	●	
code CF	381-459	0.750	S	---	●	
code CG	381-459	0.750	S	---	●	
code CH	381-459	0.750	S	---	●	
code CI	381-459	0.750	S	---	●	
code CJ	381-459	0.750	S	---	●	
code CK	381-459	0.750	S	---	●	
code CL	381-459	0.750	S	---	●	
code CM	381-459	0.750	S	---	●	
code CN	381-459	0.750	S	---	●	
code CO	381-459	0.750	S	---	●	
code CP	381-459	0.750	S	---	●	
code CQ	381-459	0.750	S	---	●	
code CR	381-459	0.750	S	---	●	
code CS	381-459	0.750	S	---	●	
code CT	381-459	0.750	S	---	●	
code CU	381-459	0.750	S	---	●	
code CV	381-459	0.750	S	---	●	
code CW	381-459	0.750	S	---	●	
code CX	381-459	0.750	S	---	●	
code CY	381-459	0.750	S	---	●	
code CZ	381-459	0.750	S	---	●	
code DA	381-459	0.750	S	---	●	
code DB	381-459	0.750	S	---	●	
code DC	381-459	0.750	S	---	●	
code DD	381-459	0.750	S	---	●	
code DE	381-459	0.750	S	---	●	
code DF	381-459	0.750	S	---	●	
code DG	381-459	0.750	S	---	●	
code DH	381-459	0.750	S	---	●	
code DI	381-459	0.750	S	---	●	
code DJ	381-459	0.750	S	---	●	
code DK	381-459	0.750	S	---	●	
code DL	381-459	0.750	S	---	●	
code DM	381-459	0.750	S	---	●	
code DN	381-459	0.750	S	---	●	
code DO	381-459	0.750	S	---	●	
code DP	381-459	0.750	S	---	●	
code DQ	381-459	0.750	S	---	●	
code DR	381-459	0.750	S	---	●	
code DS	381-459	0.750	S	---	●	
code DT	381-459	0.750	S	---	●	
code DU	381-459	0.750	S	---	●	
code DV	381-459	0.750	S	---	●	
code DW	381-459	0.750	S	---	●	
code DX	381-459	0.750	S	---	●	
code DY	381-459	0.750	S	---	●	
code DZ	381-459	0.750	S	---	●	
code EA	381-459	0.750	S	---	●	
code EB	381-459	0.750	S	---	●	
code EC	381-459	0.750	S	---	●	
code ED	381-459	0.750	S	---	●	
code EE	381-459	0.750	S	---	●	
code EF	381-459	0.750	S	---	●	
code EG	381-459	0.750	S	---	●	
code EH	381-459	0.750	S	---	●	
code EI	381-459	0.750	S	---	●	
code EJ	381-459	0.750	S	---	●	
code EK	381-459	0.750	S	---	●	
code EL	381-459	0.750	S	---	●	
code EM	381-459	0.750	S	---	●	
code EN	381-459	0.750	S	---	●	
code EO	381-459	0.750	S	---	●	
code EP	381-459	0.750	S	---	●	
code EQ	381-459	0.750	S	---	●	
code ER	381-459	0.750	S	---	●	
code ES	381-459	0.750	S	---	●	
code ET	381-459	0.750	S	---	●	

	FT025	381-653	0.250	S	--	●	herbal		28g	369-027	14.600(10)	\$	2.59	GSL	a
	FTD50	381-061	0.500	S	--	●	psoriasis		35g	237-081	14.600(10)	\$	2.59	GSL	a
	FT100	381-467	1.000	S	--	●	skin clear		30g	375-691	12.680(10)	\$	2.25	GSL	a
	FT150	381-525	1.500	S	--	●	ulmex soap (slippery elm)		250ml	389-247	26.740(6)	\$	7.85	●	a
sponge in drum	FT200	381-566	2.000	S	--	●	varicose		28g	367-912	14.600(10)	\$	2.59	GSL	a
3½in	code 1	379-444	1.400	S	--	●	soap								
4½in	code 3	380-485	2.450	S	--	●	skin clear		22oz	375-774	6.810(12)	\$	1.05	a	
4in	code 2	380-261	1.900	S	--	●	tablets								
5½in	code 5	380-824	3.550	S	--	●	acidosis		100	346-916	16.650(10)	\$	2.99	GSL	a
5in	code 6	380-499	4.100	S	--	●	ana-sed		50	349-407	15.620(10)	\$	2.79	GSL	a
header card pack	code 4	380-758	3.050	S	--	●	anti-smoking		100	349-522	13.670(5)	\$	4.85	GSL	a
							antibron		75	390-344	16.260(10)	\$	2.89	GSL	a
							anifect		50	349-530	20.080(10)	\$	3.59	GSL	a
							anitgan		100	349-548	22.100(10)	\$	3.95	GSL	a
							anitis		84	349-555	24.160(10)	\$	4.29	GSL	a
									50	351-663	16.630(10)	\$	2.99	GSL	a
									100	351-917	27.700(10)	\$	4.89	GSL	a
									84	185-200	24.160(10)	\$	6.05	a	
							bacache		100	366-765	18.480(10)	\$	3.29	GSL	a
							bolido aid to slimming		300	366-781	12.040(10)	\$	2.15	GSL	a
							brewers yeast		100	366-818	11.710(10)	\$	3.85	GSL	a
							charcoal								
							chinese god								
							(herbal adaptogen)								
PANALEVE 6+ (Pinewood Healthcare)	i						chloryll		60	389-296	23.670(3)	\$	10.19	●	a
(paracetamol 250mg/5ml)							diuretics		150	237-073	30.280(10)	\$	5.39	GSL	a
suspension	100ml	426-924	13.250(12)	S	1.89	P	G.B (gallbladder)		60	321-927	22.610(10)	\$	3.99	GSL	a
sugar-free	150ml	426-965	17.760(12)	S	2.48	P	garlic		100	430-686	22.610(10)	\$	3.99	GSL	a
	500ml	426-999	2.830	S	--	P	natural herb		100	330-654	19.450(10)	\$	3.45	GSL	a
							neuralex		100	330-670	18.850(10)	\$	3.35	GSL	a
PARACETAMOL (see Junior Panaleve, Panaleve 6+)							P.M.T.		100	057-174	20.460(6)	\$	5.65	a	
PATIENT-READY (Johnson & Johnson Medical)							pasiflora		100	330-836	17.160(10)	\$	3.05	GSL	a
sterile dressing with non-woven pads	069773	40.800(48)	S	1.50	a		picletabs		50	330-902	19.450(10)	\$	3.45	GSL	a
PEGINA (Potter's Herbal Supplies)							raspberry leaf		100	330-984	9.710(5)	\$	3.45	GSL	a
indigestion mixture	200ml	213-496	28.650(10)	S	5.05	GSL	rheumatism slacks		100	334-656	22.610(10)	\$	3.99	GSL	a
PHOR PAIN (Goldcrest Pharmaceuticals)							rutin		125	334-904	22.610(10)	\$	3.99	GSL	a
(ibuprofen 200mg) tablets	24	384-057	12.870(12)	S	--	P	sciargo		100	334-904	22.610(10)	\$	3.99	GSL	a
	48	384-297	23.760(12)	S	--	P			100	334-904	22.610(10)	\$	3.99	GSL	a
	96	384-339	20.050(6)	S	--	P	senna standardised		50	342-612	13.970(10)	\$	2.49	GSL	a
POTTER & CLARKE (Potter's Herbal Supplies)							skin clear		50	297-242	16.260(10)	\$	2.89	GSL	a
									100	297-259	12.680(5)	\$	4.49	GSL	a
catarrh pastilles							slippery elm stomach		84	185-314	24.160(10)	\$	4.29	a	
slippery elm	45g	389-510	8.090(12)	S	2.22		strength		100	315-254	22.600(10)	\$	4.39	GSL	a
multiplied 389-619, unaltered 583-298	1lb	1004-216	14.700(6)	S	1.39		tabritis		100	315-205	25.330(10)	\$	7.95	GSL	a
POTTERS, (Potter's Herbal Supplies)									200	390-310	22.500(5)	\$	9.95	GSL	a
bottled wets							plus		300	354-415	30.950(5)	\$	10.89	GSL	a
antispasmodic drops	50ml	339-994	12.150(10)	S	2.15	GSL	tranquilliser		80	265-397	24.710(10)	\$	4.39	GSL	a
herbal teas							well woman		84	353-953	12.880(6)	\$	3.75	GSL	a
sciargio	420-018	9.230(6)	S	2.65	GSL	d	publications		50	373-333	18.480(10)	\$	3.29	GSL	a
ointments	003-632	9.230(6)	S	2.65	GSL	d	Anthritis & Herbal Medicine		389-791	0.560	\$	0.75	●	a	
corn/callous tablets	25g	375-709	13.270(10)	S	2.35	GSL	Green Pharmacy by Barbara Griggs		389-825	5.950	\$	7.95	●	a	
D4 special stomach natural herb	252	366-872	25.160(5)	S	8.89	GSL	Home Herbal by Barbara Griggs		389-965	3.750	Z	4.99	●	a	
neuralex	50	331-976	12.150(10)	S	2.15	GSL	by Barbara Griggs		389-999	9.510	Z	14.25	●	a	
neuritis	50	330-662	12.150(10)	S	2.15	GSL	Potter's Cyclopedia								
pasiflora	50	377-564	16.800(10)	S	2.99	GSL	PURESSA (House of Bentley)								
strength	50	330-860	10.390(10)	S	2.75	GSL	(distributors Opal Products)								
bottled wets	297-275	15.600(10)	S	2.75	GSL	a	make-up								
adiantine	100ml	003-780	12.680(10)	S	2.25	GSL	remover/cleansing bar		100g	167471	7.620(6)	\$	2.25	a	
asthma & chest mixture	150ml	383-968	20.070(10)	S	3.59	GSL	RYBAR (Rybar)								
balm of Gilead	100ml	004-069	15.260(10)	S	2.45	GSL	(distributors Parillon)								
catarrh mixture	150ml	383-992	28.650(10)	S	5.05	GSL	standard inhaler		no.1	396-408	9.290	\$	16.38	a	
comfrey oil infused complete essence	100ml	017-293	10.480(10)	S	1.83	GSL	SAMUEL PAR (Bioconcepts)								
peersies damiana & saw palmetto elixir	200ml	004-085	27.940(10)	S	4.95	GSL	a natural spot treatment								
E.R.C. essence	250ml	388-272	36.580(6)	S	16.69	GSL	formule B roll on		6ml	374-041	54.490(10)	\$	25.60	●	a
herbal shampoo	100ml	004-218	19.470(10)	S	3.45	GSL	formule B roll-on		6ml	374-280	76.800(30)	\$	4.49	●	a
herbal shampoo (soapsles)	100ml	004-234	12.780(10)	S	2.25	a	SENSODYNE (Stafford-Miller)								
horehound & aniseed	100ml	389-489	12.780(10)	S	2.25	●	Search								
cough mixture	150ml	004-242	20.070(10)	S	3.59	GSL	happy kids		365-775	9.230(12)	S	--	●	a	
Indian brandie	100ml	004-259	15.230(10)	S	2.49	GSL	SHANNON (Shannon)								
indigestion mixture	150ml	384-008	28.590(10)	S	5.25	GSL	colostomy & ileostomy appliances								
life drops	50ml	313-882	15.230(10)	S	2.49	GSL	colostomy								
lightning cough	200ml	004-275	20.070(10)	S	3.59	GSL	appliance complete		TJS962	409-441	15.390	\$	--	a	
remedy	100ml	015-461	24.170(10)	S	4.29	GSL	foam rings		TJS962B	416-180	0.670	\$	--	a	
nine rubbing oils	200ml	004-275	20.070(10)	S	3.59	GSL	deodorant			389-254	2.460	\$	--	●	a
prostat	100ml	015-461	24.170(10)	S	4.29	GSL	Easychange								
(bladder discomfort)	250ml	389-205	26.740(10)	S	7.85	GSL	appliance		TJS	376-426	4.060	\$	--	a	
sarsaparilla liquid	100ml	017-301	20.710(10)	S	3.69	GSL	Easychange disposable								
skin clear lotion	150ml	390-302	11.430(10)	S	2.05	GSL	spare bags with		ring 100	376-442	40.500	\$	--	a	
skin eruptions mixture	150ml	384-016	34.140(10)	S	6.09	GSL	spare plasters with								
spanish turmy mixture	150ml	254-607	18.480(10)	S	3.25	GSL	Freedom colostomy set								
stomach mixture	150ml	388-330	24.860(10)	S	4.49	GSL	bags with elastic								
tonic & nerveine	150ml	017-319	25.460(10)	S	4.49	GSL	necks		50	377-580	20.250	\$	--	a	
essence	150ml	017-319	25.460(10)	S	4.49	GSL	spare parts								
vegetable cough	200ml	017-327	17.550(10)	S	3.09	GSL	elastic belt & shield		TJS962D	438-531	4.080	\$	--	a	
remover	200ml	017-327	17.550(10)	S	3.09	GSL	flange ring		TJS962E	438-549	2.040	\$	--	a	
whizz distilled	100ml	379-636	12.680(10)	S	2.25	GSL	locking rings		TJS962C	433-995	2.030	\$	--	a	
BPC capsules	100ml	379-636	12.680(10)	S	2.25	GSL	ileostomy								
ginger root	30	322-529	12.680(10)	S	2.25	a	ouffit adhesive		TJS948A	371-882	68.430	\$	--	a	
herb compounds	65g	001-453	11.430(10)	S	2.05	GSL	TJS948T	374-900	36.290	\$	--	a			
Kashahremedy lin cleansing	65g	001-446	10.780(10)	S	1.95	GSL	TJS948NA	372-466	66.270	\$	--	a			
medicated extract of rosemary	100ml	004-952	12.680(10)	S	2.25	GSL	ouffit non-adhesive								
molasses	1lb	077-666	15.03X(12)	Z	1.65	a	ileostomy appliance								
ointments	2lb	015-453	23.150(12)	Z	2.55	a	adhesive		TJS948B	374-445	44.190	\$	--	a	
comfrey	25g	367-904	10.490(10)	S	1.85	GSL	day bags								
dermatoc	55g	340-216	14.600(10)	S	2.59	GSL	with tap outlet		TJS948J	407-007	23.190	\$	--	a	
eczema	28g	367-991	14.600(10)	S	2.59	GSL	disposable bag with								
green tilewort	28g	367-920	14.600(10)	S	2.59	GSL	double sided plasters								
	28g	368-001	14.600(10)	S	2.59	GSL	25		TJS948A	383-570	13.660	\$	--	a	
							elastic belts & shield		TJS948C	384-701	6.770	\$	--	r	
							facepiece		TJS948B	384-669	6.900	\$	--	r	
							plasters sealed ends		12in x5in	408-542	5.550	\$	--	r	
							spare parts								
							day bags		TJS948F	393-486	20.270	\$	--	a	
							disposable bags 100		TJS948G	393-769	10.040	\$	--	a	

night bags	TJS948E	384-727	23.190	S	...	a
night bags with tap outlet	TJS948K	408-526	25.290	S	...	a
rubber retaining ring	TJS948H	401-810	5.460	S	...	a
tape closing		438-580	1.470	S	...	a
washers Kaygee		438-556	6.050	S	...	a
SODIUM AMYTAL (Lilly) tablets						
60mg		100	265-025	2.450	S	... POMCDB
SUMATRIPTAN (see Imigran)						
SURGIGOODS (Henleys of Horney)						
abduction pads						
flame retardant cover						
large	H-200	172-312	27.220	S	...	a
small	H-201	172-643	24.260	S	...	a
two spare liners	H204	417-592	2.310	S	...	i
waterproof cover						
large	H-202	172-973	25.870	S	...	a
small	H-203	172-684	23.210	S	...	a
hollow-core fibre range chair/wheelchair pad	H-330	376-293	35.440	S	...	a
cover	H-332	348-314	19.430	S	...	a
foot pillow	H-360	377-427	9.640	S	...	a
mattress pads						
one piece version	H-309	370-684	68.250	S	...	a
spare covers						
trevira/PVC	H-301	372-078	16.600	S	...	a
trevira/trevira	H-306	372-144	15.400	S	...	a
with trevira	H-305	370-635	75.340	S	...	a
with trevira/PVC	H-300	370-544	77.690	S	...	a
protective cover						
heavy duty	H-302	372-490	8.400	S	...	a
lightweight	AMC-3	372-540	3.680	S	...	a
ring cushion cover						
heavy duty	H-354	377-419	3.150	S	...	a
trevira/PVC	H-351	376-517	4.490	S	...	a
spare inner cores	H-307	372-565	6.570	S	...	a
V-shaped pillow	H-370	490-318	16.800	S	...	a
cover polycotton cover PVC	H-371	490-326	6.230	S	...	a
pressure care products	42369	490-367	1.690	S	...	a
armchair bedrest	H-490	492-082	58.380	S	...	a
spare covers						
polycotton	H-493	053-488	17.480	S	...	a
quilted	H-492	052-209	15.730	S	...	a
backrest pillow	H-480	492-074	36.400	S	...	a
bed boot						
large	H-230	490-649	5.830	S	...	a
medium	H-232	490-631	5.430	S	...	a
bed bootie						
large	H-234	490-615	5.290	S	...	a
medium	H-236	490-607	5.100	S	...	a
elbow protector	H-250	1719-234	3.860	S	...	a
spare fleece liner	H-251	054-023	1.910	S	...	a
synthetic fleece	H-252	1719-599	2.420	S	...	a
heel protector	H-240	490-581	3.790	S	...	a
spare fleece liner	H-241	053-561	1.600	S	...	a
synthetic fleece						
35cm x 46cm	H-221	492-265	2.590	S	...	a
46cm x 51cm	H-220	492-157	3.700	S	...	a
68cm x 153cm	H-224	492-181	13.880	S	...	a
68cm x 76cm	H-222	492-173	7.170	S	...	a
wedge backrest & leg support						
high	H-460	492-058	40.310	S	...	a
low	H-440	491-845	20.960	S	...	a
medium	H-450	491-902	30.230	S	...	a
spare cover	H-442	048-009	8.360	S	...	a
	H-452	047-787	9.210	S	...	a
	H-462	047-779	10.100	S	...	a
wedge chair cushion						
fur fabric cover	H-082	490-573	13.840	S	...	a
vinyl cover	H-080	490-565	17.670	S	...	a
wheelchair cushion						
fur fabric cover						
seat & back	H-072	490-532	24.960	S	...	a
vinyl cover						
seat & back	H-070	490-516	33.680	S	...	a
support splints						
elbow 43cm	H-272	172-239	7.570	S	...	a
spare velcro straps	H-273	172-455	2.240	S	...	a
foam 29cm	H-270	172-015	6.490	S	...	a
spare velcro straps	H-271	172-430	1.870	S	...	a
vapour permeable polyurethane covers						
envelope style	VP-5	173-344	8.500	S	...	a
wheelchair padding	H-430	417-568	41.860	S	...	i
TAMPAX (Tambrands)						
Effective October 01						
handbag container	469-999	5.950(12)	S	...	a	
tampons						
mini	10	125-088	6.380(12)	S	...	a
	40	136-861	23.760(12)	S	...	a
regular	10	334-979	7.880(12)	S	...	a
	40	334-987	29.180(12)	S	...	a
super	10	335-018	8.390(12)	S	...	a
	40	335-017	31.760(12)	S	...	a
super plus	10	286-799	9.080(12)	S	...	a
	40	291-338	34.920(12)	S	...	a
TAU-MARIN (Initiatives Link)						
toothbrushes						
baby	077-487	0.860	S	1.49	a	
travel kit	12.5ml	046-995	1.380	S	2.39	a
refill gel	2 x 12.5ml	043-794	0.800	S	1.39	a
TEFLOX (Abbott) (temefloxacin) tablets						
300mg	140	354-837	175.000	S	...	POM
TEMAFLOXACIN (see Teflox)						
TRIAZOLAM, UPIOHIN (Upjohn) tablets						
125mcg	30	264-192	0.710	S	...	POMCDB d
125mcg	250	294-211	5.880	S	...	POMCDB d

125mcg	1000	181-453	23.480	S	...	POMCDB d
250mcg	30	264-234	1.230	S	...	POMCDB d
250mcg	250	291-294	10.180	S	...	POMCDB d
250mcg	1000	183-400	40.700	S	...	POMCDB d
VICTORY V (Alma Holdings)						
lozenges	bag	415-976	5.820(24)	S	0.38	a
	stick	415-992	5.820(24)	S	0.38	a
VITAPOLINE (Sara Lee H/Hold Personal Care)						
Intensive conditioner	3 x 15ml	094-797	6.910(6)	S	1.79	c
WASSEN (Wassen International) (distributors Jenks Group)						
garlic tablets	60	426-882	12.090(6)	S	3.55	●
WELLA (Wella)						
balms						
hot oil treatment	15ml	209-464	8.530(6)	S	1.89	a
wash & care	200ml	209-395	8.350(6)	S	1.83	a
Colour Confidence	colourants	6.290(3)	S	2.79		
soft golden brown 73 815-993						
ZAL (Jeyes)						
bath cleaner	215g	185-942	...	S	0.77	d
disinfectant						
pine	500ml	5.270(12)	S	...		
floral 584-599						
ZANTAC (Glaxo)						
tablets						
effervescent						
150mg	60	183-707	31.250	S	...	POM
200mg	30	183-715	31.250	S	...	POM
ZINNAT (Glaxo)						
suspension						
sachets						
125mg	14	110-049	7.200	S	...	POM

## Cumulative Amendments

1000 (Jean Patou)						
body lotion	200ml	352-203	15.160	S	28.50	a
dusting powder	200g	356-444	19.950	S	27.50	r
cau de 1000'						
flacon de luxe	30ml	313-046	27.130	S	51.00	a
	60ml	313-262	43.880	S	82.50	a
	60ml	313-700	47.610	S	89.50	a
vapomiseur						
cau de toilette	30ml	312-314	13.830	S	26.00	a
flacon	60ml	312-504	22.340	S	42.00	a
	45ml	312-512	20.210	S	38.00	a
vapomiseur	90ml	312-900	31.380	S	59.00	a
parfums						
flacon de luxe	15ml	312-082	77.130	S	145.00	a
	30ml	312-090	120.740	S	227.00	a
	60ml	312-249	188.830	S	355.00	a
flaconnette luxe	7ml	311-936	47.610	S	89.50	a
vapomiseur	7.5ml	312-280	48.140	S	90.00	r
soap	100g	356-550	5.850	S	11.00	a
A-RETINOL (Jamieson, C.E.)						
essential body lotion	220ml	060-343	7.230	S	12.75	d
eye cream						
intense recovery	15g	061-416	9.640	S	17.00	d
gentle foaming cleanser	220ml	060-491	5.350	S	9.50	d
night moisture surge						
phase two	60g	061-275	9.930	S	17.50	d
night treatment	110g	060-111	13.620	S	24.00	d
rejuvenating hand cream	110g	059-741	5.350	S	9.50	d
skin freshener						
oxygenating	220ml	061-549	5.350	S	9.50	d
vital day moisturizer	90ml	061-317	7.520	S	12.25	d
spf 20	90ml	061-443	8.790	S	15.50	d
ACTIDIL (Wellcome)						
clair	500ml	002-444	7.300	S	... P	d
ADEXOLIN (Seven Seas)						
Effective October 01						
(in 0.28ml: vitamin A 450ug, vitamin D 10ug, ascorbic acid 30mg)						
vitamin drops						c
A, C & D	10ml	003-582	7.200(12)	S	1.17 GSL	d
A, C & D	25ml	109-587	6.100(6)	S	1.99 GSL	d
AGFA (Agfa-Gevaert)						
(distributors Swains)						
chemicals						
multicontrast developer						
concentrate	5ltr	337-212	25.970(3)	S	...	●
ALCON (Alcon)						
contact lens care solutions						
acrosol saline solution	125ml	219-089	1.190	S	1.79 GSL	a
ALGICON (Rorer Pharms)						
antacid						
suspension	500ml	2.600	S	... P	r	i
antised 565-671						
AMES (Ames)						
lancets	200	234-765	5.780	S	10.19	c
ANIMALE (Andmaw Enterprises)						
eau de parfum						
atomiseur						
50ml	195-891	15.950	S	30.00	●	
100ml	195-917	25.000	S	47.00	●	
50ml	195-883	14.900	S	28.00	●	
100ml	195-909	23.950	S	45.00	●	
1oz	195-875	79.800	S	150.00	●	
1oz	195-834	37.250	S	70.00	●	
AQUAMAID (Aquamaid)						
vitamin E cream	50ml	360-586	2.090	S	3.68	d
amber gold						
pure tea tree oil	15ml	069-500	2.810	S	4.95	a
aquatan						
sun cream	50g	195-859	3.380	S	5.95	r
tablets	30	495-200	2.380	S	4.20	r
bodycare						
oil facial scrub	40g	068-783	1.960	S	3.45	r



100 cream evening gold	50ml	068-924	3.660	S	6.45	a	aloe vera 199-604, passion flower 511-410	150ml	1.130	S	2.25	r	
pure evening primrose oil	15ml	069-583	2.520	S	4.45	a	aloe vera 201-483, passion flower 511-527	250ml	1.630	S	3.25	r	
Eyebright gelée	15g	053-652	1.390	S	2.45	r	foam bath	75ml	0.630	S	1.25	r	
golden crown royal jelly	50ml	069-005	3.950	S	6.95	r	aloe vera 835-314, passion flower 835-338	150ml	1.130	S	2.25	r	
moisturising cream	60	068-536	2.380	S	4.20	a	aloe vera 836-114, passion flower 836-149	250ml	1.630	S	3.25	r	
hair nutrition	15ml	233-296	2.520	S	4.45	a	aloe vera 836-171, passion flower 502-203	75ml	0.750	S	1.50	r	
jogoba	15ml	233-296	2.520	S	4.45	a	foaming bath oil	75ml	0.750	S	1.50	r	
pure oil	6 week	498-543	6.210	S	10.95	a	green frappe 185-892, passion fruit perri 503-615	150ml	1.380	S	2.75	r	
super energiser	120ml	012-498	3.380	S	5.95	r	green frappe 185-991, passion fruit perri 503-631	250ml	1.380	S	2.75	r	
shampoo	50ml	068-791	3.380	S	5.95	r	liquid soap	250ml	180-339	1.380	S	2.75	r
nourish hair conditioner	10ml	438-234	2.240	S	4.45	a	liquid soap	250ml	1.130	S	2.25	r	
retinol cream	50ml	068-916	2.520	S	4.95	a	aloe vera 181-420, passion flower 502-617	150ml	1.000	S	1.99	d	
vitamin E	10ml	068-916	2.520	S	4.95	a	shower gel	150ml	1.000	S	1.99	d	
oil rollette	50ml	116-970	3.660	S	6.45	a	pineapple 574-962, white musk 574-970	100g	1.150	S	2.30	d	
vitamin E cream	50g	078-931	11.320	S	19.95	r	talcum powder	100g	1.150	S	2.30	d	
vitamin FF cream	90	309-807	9.050	S	15.95	GSL	aloe vera 179-549					d	
WS	180	116-330	16.990	S	29.95	GSL	deoberry 574-988					d	
cream							green apple 502-286					d	
tablets							body scrub					d	
ARIPICOLIN (R.P Drugs)							exfoliator	250ml	218-495	2.480	S	4.95	r
Effective October 07							eye gel	10ml	218-456	0.880	S	1.75	r
symp	2.5mg/5ml	200ml	1004-07	3.600	S	---	facial scrub	100ml	218-263	1.700	S	3.40	r
	2.5mg/5ml	200ml	1004-15	7.200	S	---	exfoliator	15ml	218-384	1.480	S	2.95	r
	5mg/5ml	200ml	298-372	6.350	S	---	fragrances	30ml	2.750	S	5.50	d	
	5mg/5ml	500ml	298-463	12.700	S	---	perfume oil					d	
ARRID (Carter Wallace)							flin 214-650					d	
cream	40g	108-704	14.000(12)	S	1.83	a	roll-on deodorant	50ml	215-186	1.200	S	2.40	a
essence	150ml	410-563	14.760(12)	S	1.89	r	ladies	25ml	2.500	S	4.99	a	
extra dry	150ml	443-448	12.320(12)	S	1.61	a	spray					a	
aerol	200ml	443-448	14.980(12)	S	1.97	a	risque 574-434					a	
	150ml	479-014	12.320(12)	S	1.61	a	haircare range					a	
for men	200ml	372-904	14.980(12)	S	1.79	r	conditioner	75ml	0.650	S	1.30	r	
	50ml	116-095	7.880(12)	S	1.04	a	aloe vera frequent 172-916					r	
roll on	50g	360-073	14.820(12)	S	1.94	a	green apple 573-667					r	
solid							jogoba creme 833-269, just herbal 833-277, nettle & sage 833-285					r	
AUSSIE BRONZE (Sun Distributors)							sage & dandelion 573-675					r	
sun preparations							silk protein 833-293					i	
aloe vera sunburn gel	50ml	153-270	1.300	S	2.30	●	white musk 573-683	150ml	1.150	S	2.30	d	
SPF4	125ml	195-438	1.950	S	3.65	●	aloe vera frequent 173-446					d	
broad spectrum							green apple 573-568					d	
SPF15+	50ml	153-489	1.300	S	2.30	●	jogoba creme 833-434, just herbal 833-442, nettle & sage 833-624					a	
	125ml	153-304	2.730	S	5.55	●	sage & dandelion 573-576					a	
dark tanning oil	50ml	153-205	1.300	S	2.30	●	silk protein 833-632					i	
SPF4	250ml	165-605	2.750	S	5.25	●	white musk 573-384	250ml	1.650	S	3.30	r	
fluro zinc	15g	195-453	1.500	S	2.99	●	green apple 573-618					d	
SPF15+							jogoba creme 835-264, just herbal 835-272, nettle & sage 835-280					a	
goldcoat spray oil	125ml	195-446	1.950	S	3.65	●	sage & dandelion 573-626					a	
SPF4	50ml	153-205	1.300	S	2.30	●	silk protein 835-298					i	
le naturel zinc	15g	195-453	1.500	S	2.99	●	white musk 573-659					a	
SPF15+	15g	195-461	1.500	S	2.99	●	hair gel	100ml	218-407	0.900	S	1.80	a
shades of summer zinc	50ml	153-497	1.300	S	2.30	●	shampoo	75ml	0.630	S	1.25	r	
SPF15+	125ml	153-338	2.870	S	5.75	●	aloe vera-one 832-709, camomile 832-725, jogoba 832-741					d	
sunscreen lotion	50ml	153-338	2.870	S	5.75	●	white musk 574-954	150ml	1.130	S	2.25	r	
SPF8	125ml	153-338	2.870	S	5.75	●	aloe vera-one 170-472, camomile 832-766, jogoba 832-774					i	
tansaver moisturiser	50ml	153-213	1.300	S	2.30	●	white musk 574-939	250ml	1.630	S	3.25	r	
SPF4	125ml	165-621	1.950	S	3.65	●	aloe vera-one 170-746, camomile 832-816, jogoba 832-824					i	
zinc white pot	50g	195-537	0.850	S	1.65	●	white musk 574-947					d	
SPF15+							wash & condition	75ml	171-728	0.750	S	1.30	r
B.Q. (MacarthyLabs)							150ml	172-254	1.250	S	2.50	r	
(distributors Farillon)							250ml	172-494	1.750	S	3.50	r	
Effective October 01							10ml	218-198	0.880	S	1.75	r	
Roules (Quies ear plugs)	034-025	1.290	S	---	a	lip balm						d	
BABY BIO (Pap Britannica)						massage gel	50ml	219-469	1.650	S	3.30	r	
Effective October 01						anti-cellulite	100ml	219-865	2.980	S	5.95	r	
rooting bag	294-926	15.300(24)	S	1.13	d	men's toiletries						d	
bulb fibre	No.1	347-260	10.110(18)	S	0.99	Just for Men						d	
	No.2	348-102	10.670(8)	S	2.35	after shampoo	75ml	206-706	0.770	S	1.50	r	
	No.3	348-128	9.060(4)	S	1.99	conditioner	150ml	206-854	1.280	S	2.50	r	
flask	030-440	11.570(24)	S	0.85	a	body balin	250ml	207-605	1.790	S	3.50	r	
lifestyle	medium	302-562	12.970(18)	S	1.27		75ml	209-379	0.770	S	1.50	r	
flydown	50ml	420-133	12.770(18)	S	1.25	a	150ml	210-070	1.280	S	2.50	r	
house plant compost	No.1	302-380	14.500(18)	S	1.42	a	250ml	210-088	1.790	S	3.50	r	
	No.2	417-998	15.660(8)	S	3.45	a	150ml	209-072	0.770	S	1.50	r	
	No.3	484-384	12.260(4)	S	5.40	a	150ml	209-247	1.280	S	2.50	r	
leaf gloss	No.4	159-939	4.680	S	8.25	a	250ml	209-361	1.790	S	3.50	r	
leafline	200ml	160-069	18.040(12)	S	2.65	a						d	
flask	030-700	16.340(24)	S	1.20	a	brush on shaving						d	
mister	1pin	279-265	15.660(12)	S	2.30	creme	150ml	213-124	1.750	S	3.50	r	
rota	bottle	279-273	10.720(18)	S	1.05	deodorant stick	50ml	212-738	1.200	S	2.40	r	
BABY PLAY SAFE (Sales & Marketing Innovations)						facial moisturising gel	75ml	211-623	1.750	S	3.50	r	
baby care set	195-743	---	S	6.99	●	foam bath	150ml	207-837	0.750	S	1.50	r	
bath thermometer							50ml	208-424	1.250	S	2.50	r	
inflatable whale	195-610	---	S	3.99	●		250ml	208-306	1.750	S	3.50	r	
BALNEUM (Merck)						ginseng shampoo	75ml	206-042	0.750	S	1.50	r	
bath additive	200ml	417-261	2.860	S	---	P	150ml	206-444	1.250	S	2.50	r	
BALSAMKA (Health World)							250ml	206-557	1.750	S	3.50	r	
muscle baln	20g	334-151	1.980	S	3.49	●	skin preparations					d	
BABY M (Barry M Cosmetics)							day creme					d	
aromatherapy products							vitamin A & E	30ml	185-785	0.980	S	1.95	r
bath oil								50ml	185-793	1.480	S	2.95	r
with vitamin E	100ml	218-594	1.480	S	2.95	r	dry skin reviver					d	
facial skin oil							ultra rich	150ml	195-057	2.250	S	4.50	r
with vitamin E	30ml	218-842	0.480	S	0.95	r	face masques	50ml	185-730	1.750	S	3.50	r
almond	30ml	218-982	1.750	S	3.50	r	aloe vera 183-038					d	
evening primrose	30ml	219-048	1.380	S	2.75	r	evening primrose 574-079					d	
jogoba	30ml	218-990	1.750	S	3.50	r	facial cleansers	75ml	0.650	S	1.30	r	
wheatgerm	30ml	218-990	1.750	S	3.50	r	aloe vera 188-011, avocado & cucumber 504-407					d	
massage oil							deoberry 574-129, evening primrose 574-137					d	
with vitamin E	100ml	218-586	1.380	S	2.75	r	oatmeal & lemon 504-415	150ml	1.150	S	2.30	d	
bath preparations							aloe vera 188-029, avocado & cucumber 507-202					d	
body shampoo	75ml	0.630	S	1.25	r							d	
aloe vera 188-271, passion flower 511-360												d	

dewberry 574-087, evening primrose 574-095 oatmeal & lemon 507-210	250ml	1.650	S	3.30	i	ginseng & royal jelly night cream	30ml	192-401	1.750	S	3.47	d		
aloe vera 188-086, avocado & cucumber 507-251					d	almond protein open pore cream	30ml	192-807	1.230	S	2.45	d		
dewberry 574-103, evening primrose 574-111 oatmeal & lemon 507-269	75ml	0.750	S	1.50	r	bearberry & clary sage	50ml	194-647	2.030	S	4.04	d		
facial lotion	150ml	1.250	S	2.50	r	BEBEALM (Bebelac)	200g	253-328	12.000(12)	S	...	d		
dewberry 574-186, evening primrose 574-194	150ml	1.250	S	2.50	r	herbal baby drink								
dewberry 574-145, evening primrose 574-152	250ml	1.750	S	3.50	r	BEL BEAUTY (Hartmann, Paul)								
dewberry 574-160, evening primrose 574-178	30ml	0.980	S	1.95	r	balls	35g	135-616	0.470	S	0.70	r		
facial moisturising	50ml	1.480	S	2.95	r	70g	135-624	0.780	S	1.15	r			
cream	150ml	1.250	S	2.50	r	120g	135-913	1.270	S	1.90	r			
aloe vera 185-330, avocado & cucumber 502-708 vitamin A & E 574-202	250ml	1.750	S	3.50	r	buds	100	134-353	0.450	S	0.70	r		
aloe vera 185-777, avocado & cucumber 502-971	30ml	0.980	S	1.95	r	200	134-361	0.600	S	1.05	r			
facial toner	50ml	1.480	S	2.95	r	60	353-474	0.700	S	1.25	●			
aloe vera 188-425	75ml	0.650	S	1.30	r	cosmetic buds	70	134-710	0.540	S	0.95	r		
dewberry 574-269, evening primrose 574-277	150ml	1.150	S	2.30	d	pads	100g	134-627	0.630	S	0.99	r		
rosewater & witchhazel 510-164, sage confrey & cucumber 510-206	250ml	1.750	S	3.50	r	pleats	200g	134-692	1.020	S	1.60	r		
aloe vera 189-837					d	squares	45	134-882	0.780	S	1.15	r		
dewberry 574-228, evening primrose 574-236					d	balls	70g	136-069	0.780	S	1.15	r		
rosewater & witch hazel 510-271, sage confrey & cucumber 510-289	250ml	1.650	S	3.30	d	pads	100	243-576	0.720	S	1.19	r		
aloe vera 190-447					d	pleats	100g	135-970	0.690	S	1.05	r		
dewberry 574-244, evening primrose 574-251					d	BETNOVATE (Glaxo)	200g	136-044	1.140	S	1.85	r		
rosewater & witch hazel 510-537, sage confrey & cucumber 510-545	250ml	1.650	S	3.30	d	cream								
facial wash	75ml	190-777	0.650	S	1.25	pump	100g	130-898	4.450	S	...	POM	●	
aloe vera 188-425	50ml	191-288	1.130	S	2.25	0.1%								
dewberry 574-343	100ml	191-338	1.630	S	3.25	ointment								
foot gel	100ml	1.130	S	2.25	●	pump								
peppermint 574-426	75ml	191-585	0.680	S	1.35	0.1%	BIO (Pan Britannica)	100g	132-936	4.450	S	...	POM	●
foot lotion	150ml	191-635	1.180	S	2.35	r	woody							
hand & body lotion	250ml	191-833	1.680	S	3.35	r	dark oak	7l	429-491	17.970(2)	S	15.84	d	
aloe vera 186-700	75ml	0.750	S	1.50	r	golden chestnut	1.5l	429-467	22.720(8)	S	5.01	d		
cocoa butter 574-871, dewberry 574-889	150ml	1.250	S	2.50	r	red cedar	3.5	411-454	21.800(4)	S	9.60	d		
passion flower 504-167	250ml	1.750	S	3.50	r	anti-ant duster	1.5l	388-595	22.720(8)	S	5.01	d		
aloe vera 187-187					●	arbres	7l	429-459	17.970(4)	S	15.84	d		
cocoa butter 574-442, dewberry 574-756	50ml	194-639	1.000	S	1.99	pruning compound	3.5l	429-442	21.800(6)	S	9.60	d		
passion flower 504-233	150ml	1.250	S	2.50	r	large	No.1	237-31	11.740(18)	S	1.15	a		
aloe vera 187-294	250ml	1.750	S	3.50	r	bolster	No.2	304-820	12.600(12)	S	1.85	a		
cocoa butter 574-764, dewberry 574-772					d	boltec	medium	017-277	19.400(12)	S	2.85	a		
passion flower 504-365					d	grasechands		429-426	97.020(6)	S	2.85	a		
hand creme	50ml	194-639	1.000	S	1.99	bone meal	medium	033-803	17.870(18)	S	1.75	a		
hawthorn	30ml	192-898	1.200	S	2.40	chestnut compound	3kg	420-182	19.060(8)	S	4.20	a		
night cream	100ml	218-057	2.300	S	4.50	chiorophos	medium	281-030	15.320(12)	S	2.25	a		
evening primrose & royal jelly	100ml	216-994	2.300	S	4.50	coolglass	No.1	356-048	21.960(18)	S	2.15	●		
sun care products	100ml	217-307	2.300	S	4.50	crop saver	No.2	356-107	20.090(6)	S	5.90	●		
sun creme	100ml	218-057	2.300	S	4.50	disinfectant	big pack	429-241	36.770(12)	S	5.40	a		
spf 10	100ml	218-057	2.300	S	4.50	house & garden	small pack	429-239	19.910(18)	S	1.95	a		
spf 4	100ml	216-994	2.300	S	4.50	dithane 945	50ml	281-05	15.220(18)	S	1.49	a		
spf 6	100ml	217-307	2.300	S	4.50	fenitrothion	200ml	281-13	25.530(12)	S	3.75	a		
sun lotion	150ml	216-499	2.300	S	4.50	fillip	1ltr	281-253	15.630(6)	S	4.59	a		
spf 10	150ml	216-499	2.300	S	4.50	foliar feed	250ml	281-246	17.870(18)	S	1.75	a		
spf 4	150ml	216-267	2.300	S	4.50	flower maker	1ltr	484-683	9.190(6)	S	2.70	a		
spf 6	150ml	216-283	2.300	S	4.50	glide	500ml	484-675	11.570(12)	S	1.70	a		
sun oil	150ml	215-913	2.300	S	4.50	growmore	200ml	027-93	16.000(12)	S	2.35	a		
spf 12	150ml	215-913	2.300	S	4.50	growmore	1kg	356-246	6.740(12)	S	0.99	●		
anti-cellulite	75ml	220-038	0.900	S	1.79	handy	30g	380-543	10.830(12)	S	2.39	●		
after massage toner	150ml	220-475	1.510	S	3.01	hexyl	6kg	356-253	9.060(4)	S	1.99	●		
massage milk	75ml	220-509	1.000	S	1.99	hoser	12kg	356-295	7.930(2)	S	6.99	●		
hair preparations	150ml	220-624	1.790	S	3.58	humigro	450ml	283-697	24.170(12)	S	3.55	a		
body shampoo	75ml	0.640	S	1.28	d	humus	small	019-562	14.300(18)	S	1.40	a		
green apple 196-634, wild poppy 510-966	150ml	1.000	S	1.99	d	medium	medium	019-570	30.540(18)	S	2.99	a		
green apple 196-774, wild poppy 510-974	150ml	1.000	S	1.99	d	body	1 quart	488-344	20.390(6)	S	5.99	a		
green apple 196-998, wild poppy 510-982	150ml	1.000	S	1.99	d	hoser	200ml	356-436	23.760(12)	S	3.49	●		
foam bath	75ml	0.640	S	1.28	d	humigro	No.2	030-650	12.480(8)	S	2.75	a		
wild poppy 833-244	150ml	1.000	S	1.99	d	humus	No.3	030-676	11.910(4)	S	5.25	a		
wild poppy 833-327	250ml	1.410	S	2.81	d	lawn spreader	No.4	378-828	5.360	S	9.45	a		
wild poppy 834-721	250ml	1.410	S	2.81	d	lawn tonic	handy pack	030-643	9.870(12)	S	1.75	a		
fragrance free					d	lawn weed killer	12in	406-348	10.750	S	18.95	a		
cleansing lotion	75ml	202-937	0.770	S	1.53	d	1000sq.ft	030-692	12.940(8)	S	2.85	a		
facial moisturising lotion	150ml	204-412	1.280	S	2.55	d	4000sq.ft	488-536	18.040(4)	S	7.95	a		
facial toner	250ml	204-651	1.790	S	3.58	d	50ml	401-265	14.810(18)	S	1.45	a		
men's toiletries	75ml	203-497	0.770	S	1.53	d	100ml	401-273	22.980(18)	S	2.25	a		
Just for Men	150ml	204-644	1.280	S	2.55	d	200ml	401-281	24.170(12)	S	3.55	a		
Potions for Men	250ml	205-815	1.790	S	3.58	d	400ml	484-642	39.830(12)	S	5.85	a		
after shave	75ml	203-240	0.770	S	1.53	d	1ltr	484-709	9.190(6)	S	2.70	a		
cologne	150ml	204-636	1.280	S	2.55	d	500ml	484-691	11.570(12)	S	1.70	a		
skin preparations	250ml	205-765	1.790	S	3.58	d	100ml	281-439	12.770(18)	S	1.25	a		
hand & body lotion	75ml	202-937	0.770	S	1.53	d	200ml	2814-39	13.280(12)	S	1.95	a		
aloe vera 186-056, wild poppy 503-656	150ml	1.160	S	1.33	d	d	50ml	330-381	14.200(18)	S	1.39	a		
green apple 186-437, wild poppy 503-664	250ml	1.660	S	3.32	d	d	100ml	296-681	21.450(18)	S	2.10	a		
green apple 186-494, wild poppy 503-672	250ml	1.660	S	3.32	d	d	200ml	484-667	21.790(12)	S	3.20	a		
neck cream	250ml	1.660	S	3.32	d	d	50ml	380-576	14.810(18)	S	1.45	a		
					d	d	100ml	380-592	19.910(18)	S	1.95	a		
					d	d	1ltr	484-659	33.020(6)	S	9.70	a		
					d	d	50ml	401-299	12.770(18)	S	1.25	a		
					d	d	200ml	401-307	19.680(12)	S	2.89	a		
					d	d	400ml	401-315	32.340(12)	S	4.75	a		
					d	d	No.1	202-952	12.770(18)	S	1.25	a		
					d	d	No.2	202-978	13.390(8)	S	2.95	a		
					d	d	No.3	203-059	11.230(4)	S	4.25	a		
					d	d	No.4	203-067	4.340	S	7.65	a		
					d	d	No.5	184-952	5.650	S	9.95	a		
					d	d	big pack	048-793	37.110(12)	S	5.45	a		
					d	d	small pack	010-983	18.780(18)	S	1.75	a		
					d	d	small pack	273-359	28.600(18)	S	2.80	a		





men's hair dressing aerosol	200ml	423-70	13.44(12)	S	1.76	a	MCT liquid	250ml	364-216	2.720	S	4.79	a
styling gel	300ml	422-188	8.22(6)	S	2.15	a	muscle growth						
styling spray	125ml	154-930	7.06(06)	S	1.85	a	anabolic pack 1	30days	362-244	29.500	S	51.99	a
COTY (Beauty International)	150ml	069-708	8.15(06)	S	2.13	a	bio chromium capsules	30	362-442	3.000	S	5.29	a
Tianda							branched chain amino acid tablets	60	363-358	4.360	S	7.69	a
moisturising foaming bath essences	300ml	350-819	10.14(06)	S	2.99	●	dibenzozide capsules						
CREDALAST (Credenhill)							5mg	60	362-640	8.500	S	14.99	a
body belts	CR512	372-714	7.900	S	13.92	r	ferric acid capsules	60	362-517	6.240	S	10.99	a
	CR513	372-722	10.000	S	17.60	a	maxi growth capsules	84	363-564	6.750	S	11.89	a
Class III	CR514	354-662	7.900	S	13.92	●	optimax						
one way stretch							drink mix	500g	362-095	5.530	Z	8.29	a
below knee		166-900	16.500	S	29.08	a	vitamins & minerals						
thigh length		453-795	26.400	S	46.53	a	chewable vitamin C tablets	72	363-754	3.110	S	5.49	a
one way stretch seamless							enertion multivitamins capsules	60	363-614	3.000	S	5.29	a
stout thread	anklet	045-047	6.420	S	11.31	a	mega B50						
Comfort	kneecap	044-925	6.180	S	11.06	a	vitamin B complex tablets	48	363-937	2.430	S	4.29	a
Class I							slow release potassium tablets	60	209-098	2.090	S	3.69	a
below knee	open toe	453-670	5.000	S	8.80	r	vegetarian	72	364-900	2.260	S	3.99	a
thigh length	open toe	453-738	5.500	S	9.70	r	zinc 50	120	356-154	1.980	S	3.49	a
Class II							weight gaining						
below knee	open toe	462-416	7.300	S	12.87	a	chewable tablets	100	208-777	3.000	S	5.29	a
thigh length	open toe	462-424	8.200	S	14.45	r	fast 5 day						
Class III							plan S		356-421	9.660	Z	14.49	a
below knee	open toe	462-465	8.300	S	14.63	a	formula R77						
thigh length	open toe	462-564	9.700	S	17.09	a	fast 7 day plan	1750g	208-652	8.990	Z	13.49	a
flat bed Class II							powder	750g	356-139	4.860	Z	7.29	a
anklets		453-746	9.680	S	17.06	a	weight loss & fat fighting						
kneecaps		453-761	9.680	S	17.06	a	10 day plan S		356-378	15.680	Z	25.99	a
suspender belt							anti-fat capsules	100	208-777	3.000	S	5.29	a
adjustable			3.500	S	6.16	a	appetite suppressant capsules	40	358-473	3.510	S	6.19	a
ex. small 573-562						i	bodyshaper drink mix	600g	357-178	4.860	Z	7.29	a
trusses							fibre stim drink mix	600g	358-028	4.860	Z	7.29	a
elastic							herbal water loss tablets	60	358-812	1.700	S	2.99	r
inguinal	double	179-036	23.600	S	41.60	a	hunger control wafers	100	358-580	4.360	S	7.69	a
scrotal	single	166-942	14.170	S	24.97	a	super fast weight loss plan						
	double	188-268	24.010	S	42.32	a	12 meals	336g	208-710	3.330	Z	4.99	a
	single	179-044	14.750	S	26.00	a	ultra fat burner tablets	60	358-440	5.950	S	10.49	a
CREDASPORT (Credenhill)							DEADSEA (R.D.C. (U.K.))						
athletes supports							natural soaps						
elbow	CS155		1.210	S	2.14	d	aloe vera	90g	432-484	0.900	S	1.79	d
small 532-476, medium 532-486, large 532-490						d	chamomile	90g	432-500	0.900	S	1.79	d
thigh piece	CS152		1.540	S	2.72	d	jojoba	90g	432-575	0.900	S	1.79	d
small 970-574, medium 970-582, large 970-632						d	nettle	90g	432-567	0.900	S	1.79	d
athletes supports							peppery	90g	432-526	0.900	S	1.79	d
standard	CS106	044-578	1.820	S	3.20	r	DENTIFIX (Carter Wallace)						
CUPANOL OVER 6 (Cupal)							denture repair unit		0714-26	2.960	S	4.99	a
oral suspension							DEO-KRISTALL (Health World)						
sugar free	200ml	111-633	23.220(12)	S	3.15 P	c			334-169	3.960	S	6.95	●
CUTICURA (Keyline Brands)							DIOCTYL (Medo)						
hand cream	125g	106-005	7.62(06)	S	1.99	c	100mg	30	342-519	0.830	S	1.46 P	d
DALIVIT (Paines & Byrne)							DISCOVER (Carter Wallace)						
(distributors Boehringer Ingelheim)							pregnancy testing kit	10 tests	492-322	19.000	S	...	r
capsules	30	042-051	1.410	S	...	P	DISTACLOL (Disu)						
DAVINA (Davina Sport & Fitness)							Effective October 04 capsules	21	134-510	10.830	S	...	POM c
Effective October 01 amino acids							250mg						
after-workout		353-664	5.380	S	9.49	●	DIUMIDE-K (ASTA Medica)						
Arginine & Ornithine							Effective October 01 tablets	blister pack 30	184-168	2.350	S	...	POM a
250mg	60	465-419	4.190	S	7.39	a	DIUREXAN (ASTA Medica)						
full spectrum							Effective October 01 tablets						
mega 2000 amino complex	60	359-315	3.510	S	6.29	a	20mg	140	206-722	19.730	S	...	POM a
tablets	30	359-323	5.950	Z	10.49	a	DOUBLE DRAGON (Man Shuen Hong)						
pre-workout	60	361-413	3.400	S	5.99	a	ginseng						
capsules	72	361-501	3.000	S	5.29	a	and panax whole root						
pump up muscle formula							1 root pack	30g	032-946	5.300	S	8.43	d
tablets	250ml	361-576	3.510	S	6.29	a	ginseng and panax whole roots						
total amino booster	500ml	361-626	5.950	S	10.49	a	24 to a tin	600g	032-565	12.000	S	180.00	●
liquid							DUOGASTRONE (Sterling Research)						
bodybuilding drinks & proteins							capsules	28	079-533	12.800	S	...	POM d
milk & egg	500g	371-070	3.990	Z	5.99	a	EAU DE PATOU (Jean Patou)						
drink mix							body lotion	200ml	310-169	6.650	S	12.50	a
pro bodybuilder	500g	370-650	6.330	Z	9.49	a	deodorant	125ml	310-201	6.120	S	11.50	a
drink mix							flacon	50ml	319-285	8.240	S	15.50	a
pro muscle builder	72	370-056	2.830	S	4.99	r	gel	100ml	352-740	13.300	S	25.00	a
tablets	450	354-167	4.250	S	7.49	●	soap	200ml	310-078	6.650	S	12.50	a
pro muscle builder drink	500g	369-918	4.640	Z	9.69	a	spray	100ml	310-227	3.460	S	6.50	a
super cuts								50ml	352-773	9.510	S	18.00	a
drink mix	600g	371-479	4.520	Z	6.79	a		100ml	352-799	14.360	S	27.00	a
bodybuilding mega packs							ENDOXANA (ASTA Medica)						
anti-oxidant							Effective October 01 tablets						
tablets	40	368-738	3.970	S	6.99	a	50mg	100	432-773	9.130	S	...	POM a
Astro 2000	72	365-080	3.570	S	6.29	a	EQUAGESIC (Wyeth)						
multinutrients tablets	30 days	365-395	6.540	S	10.99	a	Effective October 01 tablets	100	089-425	3.300	S	...	POMCDNA
Astro 5000	30 days	366-096	7.940	S	13.99	a	ERYMAX (Parke-Davis Research)						
gym mega pack	30 days	366-104	9.640	S	16.99	a	capsules	28	067-892	5.660	S	...	POM ●
gym mega pack							250mg						
cell building nutrients	90	368-589	2.720	S	4.79	a	ESBATAL (Wellcome)						
tablets	60	367-359	5.950	S	10.49	a	tablets	100	090-332	54.680	S	...	POM d
muscle blast workout							50mg						
capsules							Explosive range						
energy							bath & shower gel	200ml	305-029	10.400	S	19.50	●
biofuel isotonic drink	600g	364-281	3.570	S	6.29	a	bath soap	100g	302-273	6.100	S	11.50	●
mix							body lotion	200ml	302-937	11.450	S	21.50	●
dissolved liver													
tablets	72	364-901	2.550	S	4.49	a							
food energy releaser													
capsules	60	364-869	2.260	S	3.99	r							
get set drink	500g	209-726	3.000(6)	S	5.29	a							
liver concentrate													
capsules	60	365-072	2.550	S	4.49	a							



bodyserum	200ml	354-423	17.020	S	32.00	●
creme cleanser	200ml	353-755	13.300	S	25.00	●
moisturising lotion	200ml	353-912	11.700	S	22.00	●
serenissime	300ml	353-656	47.340	S	89.00	●
Jardins de Bagatelle						
soap	3 x 200g	256-677	21.010	S	39.50	r
HARPIC (Reckitt & Colman)						
dual action	500ml		6.700(12)	S	0.74	i
lemon 570-135						
lavatory fresher	300g		7.630(12)	S	0.90	i
fresh mint 570-556, lemon fresh 718-932, mountain pine 918-268, rose pot pourri 918-250						
refill			5.470(12)	S	0.65	i
lemon fresh 718-940, fresh mint 570-564, mountain pine 718-957, rose pot pourri 718-965						
HAWAIIAN TROPIC (Hawaiian Tropic)						
baby faces after sun	200ml	063-511	21.860(6)	S	5.95	a
lotion						
baby faces & tender places						
SPF4	200ml	203-018	28.490(6)	S	7.75	a
HEMO (Bebelac)						
instant nutrition booster						
chocolate	400g	123-687	12.000(12)	Z	...	d
HENARA (Beauty International)						
henna						
treatment wax	100g	208-132	8.920(12)	S	...	a
HISMANAL (Janssen Pharmaceutical)						
Effective October 07						
tablets	10	178-533	2.560	S	4.51 P	a
HYDROCHLOROTHIAZIDE (see Capozide Ls)						
HYGROTON (Geigy)						
tablets	100mg	100	125-963	8.090	S	...
100mg	500	125-971	39.530	S	...	POM
IL.HWA (Health World)						
panax 5000						
ginseng capsules						
concentrated	10	370-411	2.760	S	4.99	●
200mg						
pure panax	50 caps	194-621	6.530	S	11.99	c
ginseng root powder	25g	370-494	4.850	S	6.95	●
sliced honey roots	50g	371-278	7.170	S	12.95	●
INDERAL (ICI Pharms)						
tablets	60	226-308	4.320	S	7.61 POM	d
160mg						
INGRAM (Bristol-Myers)						
shaving cream	60ml		...	S	1.01	d
lather 977-405						
INSETTE (LEC Liverpool)						
hairspray	75g		4.800(12)	S	0.60	i
extra hold 575-498						
IODOSORB (Perstorp Pharma)						
ointment	2 x 20g	333-906	19.050	S	33.57 POM	●
JACOMO (Jean Patou)						
Jacomo de Jacomo						
after shave						
flacon	50ml	062-745	5.970	S	11.24	d
100ml	062-885	7.880	S	14.82	d	
natural vaporiser	100ml	063-073	8.830	S	16.60	d
body shampoo	200ml	064-055	4.890	S	9.20	d
eau de toilette						
flacon	50ml	062-265	6.650	S	12.52	d
100ml	062-336	9.910	S	18.65	d	
200ml	062-364	13.850	S	26.05	d	
natural vaporiser	50ml	062-430	7.200	S	13.54	d
original	100ml	062-570	10.730	S	20.18	d
200ml	062-604	14.670	S	27.59	d	
100g	063-966	2.830	S	5.36	d	
soap in a box						
Parfum Rare						
eau de toilette						
flacon	100ml	257-022	15.620	S	29.38	d
150ml	257-048	21.190	S	39.85	d	
50ml	256-990	11.960	S	22.48	d	
vapo	100ml	257-030	17.530	S	32.95	d
150ml	257-035	23.500	S	44.19	d	
15ml	256-941	26.900	S	50.58	d	
30ml	256-958	38.720	S	72.80	d	
7.5ml	256-867	16.850	S	31.67	d	
Silence						
body lotion	200ml	062-067	7.200	S	13.54	d
body refresher	200ml	247-254	9.780	S	18.39	d
body shampoo	200ml	061-994	6.650	S	12.52	d
deodorant vaporiser	90ml	336-345	5.300	S	9.96	d
eau de toilette						
flacon	50ml	061-358	8.420	S	15.84	d
100ml	061-366	11.960	S	22.48	d	
175ml	061-622	18.200	S	34.23	d	
50ml	061-457	9.780	S	18.39	d	
natural vaporizer	100ml	061-598	12.900	S	24.27	d
175ml	247-197	19.430	S	36.53	d	
parfum						
flacon	7ml	060-509	12.220	S	22.99	d
15ml	060-814	19.430	S	36.53	d	
30ml	060-934	28.330	S	53.64	d	
7ml	061-002	13.040	S	24.52	d	
15ml	061-283	19.430	S	36.53	d	
150g	062-091	1.900	S	17.11	d	
100g	061-937	2.850	S	5.36	d	
JAGUAR (Maurice Douck)						
for men						
after shave						
flacon	75ml	459-719	9.510	S	17.88	a
125ml	459-891	12.910	S	24.27	a	
75ml	353-268	10.870	S	20.44	●	
spray	150ml	338-632	6.390	S	12.01	●
deodorant spray	75ml	372-920	6.390	S	12.01	a
deodorant stick						
eau de toilette						
flacon	75ml	459-586	11.410	S	21.45	a
125ml	459-594	16.850	S	31.68	a	

spray	75ml	459-602	11.960	S	22.48	a
125ml	459-610	17.660	S	33.20	a	
foaming shaving gel	125ml	338-699	6.660	S	12.52	a
hair shampoo	200ml	338-707	7.040	S	13.24	a
shower gel	200g	459-941	7.040	S	13.24	a
soap	150g	459-925	5.160	S	9.70	a
JAMIESON (Jamieson, C.E.)						
vitamins & nutritional supplements						
beta-carotene	60	061-655	3.340	S	5.90	d
25,000iu						
calcium/magnesium/vitamin	60	063-388	3.060	S	5.40	d
D2	100	062-539	2.260	S	3.98	d
children's chewables						
kamo-jay	90	062-869	3.400	S	5.99	d
500mg						
primanol	30	063-644	2.890	S	5.09	d
500mg						
vita-vim	90	061-606	3.830	S	6.75	d
vitamin B complex 100						
timed release	60	061-986	4.740	S	8.35	d
vitamin B6						
timed release	60	063-412	2.890	S	5.09	d
vitamin C						
timed release						
500mg	100	061-762	3.400	S	5.99	d
vitamin E with selenium						
400iu						
500mg	60	063-248	3.570	S	6.29	d
JEAN-LOUIS SCHERRER (Maurice Douck)						
eau de parfum						
natural spray	25ml	279-349	13.860	S	26.06	a
50ml	279-323	20.920	S	39.33	r	
eau de toilette						
flacon	50ml	279-091	14.940	S	28.09	r
natural spray	50ml	279-038	16.300	S	30.64	r
100ml	279-812	23.910	S	44.95	r	
parfum						
flacon	15ml	278-945	33.700	S	63.36	a
30ml	278-986	51.360	S	96.56	a	
5ml	279-018	23.370	S	43.94	r	
refill	279-034	13.850	S	26.04	r	
perfumed body cream	200ml	279-905	17.660	S	33.20	r
perfumed soap						
279-372	4.350	S	8.18	a		
SCHERRER 2						
deodorant atomiser	100ml	338-897	14.940	S	28.09	r
eau de parfum						
flacon	50ml	279-612	20.920	S	39.33	r
flacon prestige	25ml	279-588	47.830	S	89.92	a
vaporisateur	50ml	279-620	23.370	S	43.94	a
eau de toilette						
flacon	100ml	279-653	23.370	S	43.94	a
vaporisateur	100ml	279-619	26.360	S	49.56	a
perfumed bath & shower						
gel	200ml	338-806	11.410	S	21.45	r
perfumed soap	100g	338-772	4.890	S	9.19	r
JOY (Jean Patou)						
eau de Joy						
atomiseur	60ml	336-578	26.060	S	49.00	r
refill	60ml	084-665	15.950	S	30.00	r
flacon de luxe	30ml	336-529	19.150	S	36.00	a
60ml	256-321	30.050	S	56.50	a	
vaporisateur	45ml	336-586	26.860	S	50.50	a
eau de toilette						
flacon	30ml	248-638	13.560	S	25.30	a
60ml	248-666	21.540	S	40.30	a	
vaporisateur	45ml	248-674	18.880	S	35.50	a
90ml	248-716	29.790	S	56.00	a	
Joy de Bain						
body lotion	200ml	384-503	15.960	S	30.00	a
dusting powder	200g	336-511	20.740	S	39.00	a
200ml	384-479	13.300	S	25.00	a	
100g	084-681	6.120	S	11.50	a	
parfum						
crystal bacarrat	30ml	084-673	309.040	S	581.00	a
flacon de luxe	7ml	336-602	39.360	S	740.00	a
15ml	336-610	67.020	S	126.00	a	
30ml	336-628	105.050	S	197.50	a	
32ml	332-638	168.620	S	317.00	a	
83ml	336-644	230.320	S	433.00	a	
6ml	336-594	32.980	S	62.00	a	
vapo de luxe	7.5ml	336-651	52.130	S	98.00	a
refills	2 x 7.5ml	309-898	47.340	S	89.00	a
vaporisateur	7.5ml	309-880	40.160	S	75.50	a
KEFLEX (Lilly)						
Pulvules	20	143-784	2.550	S	...	POM
500mg	20	335-620	4.980	S	...	POM
tablets						
500mg	20	143-842	4.980	S	...	POM
capsules						
250mg	28	025-767	3.570	S	...	POM
500mg	28	024-893	6.970	S	...	POM
tablets						
500mg	28	006-981	6.970	S	...	POM
KETOVITE (Paines & Byrne)						
(distributors Boehringer Ingelheim)						
liquid	100ml	147-272	1.780	S	...	P
KEYSTONE (Keystone Camera)						
(distributors Sirius International)						
cameras						
Regency						
easy shot						
easy shot 2						
DX	294-512	...	S	27.54	d	
autofocus	294-520	30.110	S	61.25	d	
XR106	092-221	...	S	15.28	d	
XR108	307-082	8.590	S	15.28	d	
XR308	133-959	10.020	S	22.43	d	
carry case 110	163-204	1.600	S	...	d	
easy shot						
camera						
2	093-245	...	S	45.93	d	





bath & shower gel	463-786	8.480	S	15.33	d	orange	50ml	339-606	1.410	S	2.49	r		
for men						massage oil								
after shave lotion	50ml	352-906	8.480	S	15.95	●	white grape	125ml	334-086	1.690	S	2.99	r	
	100ml	352-930	13.000	S	24.50	●	moisturising							
complex vital	50ml	463-752	8.760	S	16.50	a	bath cream	125ml		1.410	S	2.49	●	
deodorant spray	150ml	463-794	6.220	S	11.70	a	royal jelly 366-880						●	
eau de toilette	50ml	097-501	9.300	S	17.50	a	bath oil	125ml		1.860	S	3.29	●	
	125ml	354-935	13.830	S	26.00	a	evening primrose oil 366-369						●	
spray	25ml	352-880	6.220	S	11.70	●	moisturising cleansing bar	100g	-	0.730	S	1.29	●	
	75ml	476-945	9.600	S	18.10	a	evening primrose oil 361-972						●	
	125ml	463-737	15.420	S	29.00	a	shampoo	250ml		1.190	S	1.99	a	
for women							grapfruit & aloe vera 573-451, henna & kukui nut 573-444						d	
body lotion							sweated 565-903						d	
perfumed	200ml	463-497	11.300	S	21.30	a	vitamin E frequent wash 573-469						d	
eau de toilette	50ml	463-489	12.240	S	23.40	a	shampoo	250ml		1.360	S	2.29	●	
spray	50ml	463-471	13.280	S	25.00	a	nettle & mint anti-dandruff 573-477,						●	
eau de toilette spray	25ml	351-213	7.900	S	14.90	●	sweated & mineral conditioning 573-485						i	
perfume	15ml	285-734	31.100	S	58.50	a	henna gloss	250ml	328-446	1.190	S	1.99	r	
	30ml	285-759	48.590	S	91.40	a	shower gel	250ml	332-965	1.130	S	1.99	r	
	7.5ml	285-700	18.650	S	35.10	a	soap on a rope	200g		1.130	S	1.99	●	
spray 7.5ml		285-783	18.930	S	35.60	a	peach oil 362-400						i	
MITOXANA (ASTA Medica)							teddy shaped soap	125g		0.730	S	1.29	●	
Effective October 01							honey & royal jelly 362-368						i	
vials							vegetable glycerine soap	100g		3.480(6)	S	1.01	d	
1g		147-652	11.760	S	... POM	a	aloe vera 565-986						d	
2g		169-534	21.650	S	... POM	a	milk & oatmeal conditioning 573-428						i	
500mg		147-645	6.740	S	... POM	a	jojoba 566-000, peach 565-978						d	
MON CLASSIQUE (Andraw Enterprises)							orchid oil 573-402, passion fruit 573-410,						i	
deodorant spray	150ml	195-792	3.700	S	6.95	●	sweated & mineral 573-436						d	
eau de toilette	25ml	195-784	6.650	S	12.50	●	vitamin E 565-960						i	
vaporisateur	25ml	239-244	47.850	S	90.00	c	combination/normal						d	
Quintessence							facial care							
coffret cristal flacon	25ml	239-244	47.850	S	90.00	c	cleansing lotion							
MONTAGNE JEUNESSE (Addis)							evening primrose oil	125ml	573-345	1.690	S	2.99	●	
anti-wrinkle cream	50ml		9.320(4)	S	4.08	d	day cream						●	
aloe vera 566-216, melon 566-224							evening primrose oil	50ml	363-481	1.980	S	3.49	●	
astirgent lotion	60ml	335-433	4.560(4)	S	1.99	d	night cream						●	
apricot	125ml	335-166	6.880(4)	S	3.01	d	evening primrose oil	50ml	364-091	2.550	S	4.49	●	
	150g		5.220(6)	S	1.52	d	skin toner						●	
bath crystals							evening primrose oil	125ml	363-366	1.580	S	2.79	●	
orange 737-908, raspberry 738-112							dry skin							
body oil							facial care							
black grape	60ml	469-497	4.640(4)	S	2.03	d	cleansing lotion							
cleansing milk	60ml		4.560(4)	S	1.99	d	royal jelly	125ml	573-360	1.690	S	2.99	●	
avocado 566-273, cucumber 566-281							day cream						●	
	125ml		6.880(4)	S	3.01	d	royal jelly	50ml	329-428	1.980	S	3.49	●	
avocado 566-257, cucumber 566-265							night cream						●	
eye make-up remover	60ml	335-398	3.000(4)	S	1.32	d	royal jelly	50ml	363-309	2.550	S	4.49	●	
face lotion	125ml	335-935	4.640(4)	S	2.03	d	oily skin							
comfrey herbal 469-288							facial care							
face mask							cleansing lotion							
wheatgerm & comfrey	50ml	566-026	6.880(4)	S	3.01	d	cucumber	125ml	362-863	1.690	S	2.99	●	
hair gel	50ml	330-026	4.080(4)	S	1.79	d	light day cream						●	
chamomile	50ml	330-026	4.080(4)	S	1.79	d	cucumber	50ml	364-208	1.690	S	2.99	●	
hand lotion	125ml		6.880(4)	S	3.01	d	night cream						●	
apricot + almond 566-067, cocoa butter 566-075,							cucumber	50ml	364-224	2.260	S	3.99	●	
coconut oil + rose 566-059							skin toner						●	
massage oil							cucumber	50ml	566-307	1.580	S	2.79	c	
white grape	60ml	334-052	4.640(4)	S	2.03	d	sensitive skin							
moisturising cream	50ml	338-376	5.800(4)	S	2.54	d	facial care							
cucumber	50ml	338-376	5.800(4)	S	2.54	d	cleansing lotion							
purest vegetable	100g	234-021	3.480(6)	S	1.01	d	vitamin E	125ml	363-085	1.980	S	3.49	●	
cleansingbar	50ml	334-021	4.560(4)	S	1.99	d	day cream						●	
skin toner	60ml						vitamin E	50ml	365-239	2.260	S	3.99	●	
cucumber 565-952, witch hazel 565-945							night cream						●	
	125ml		1.580	S	2.79	d	vitamin E	50ml	337-956	2.830	S	4.99	a	
witch hazel 566-299							purest plant wash	125ml	365-734	1.130	S	1.99	●	
soap	100g		3.480(6)	S	1.01	d	toning gel						●	
blue orchid 566-240, honey + beeswax 566-232							vitamin E	125ml	365-155	1.980	S	3.49	●	
soap	100g		6.960(12)	S	1.01	d	MUM (Bristol-Myers)						d	
green apple 738-203, lime 738-328, magnolia 738-906,							solid	50ml	...	S	1.83			
passion fruit 738-914, vanilla 738-922							soir 842-773						d	
aromatherapy							NAFARELIN (see Synarel)							
bath oil	125ml		1.980	S	3.49	●	NAIR (Carter Wallace)							
jasmine 366-260							deplatory							
bath crystals	250g		1.130	S	1.99	i	with baby oil base							
orange blossom 573-527, wild raspberry 573-535							lotion		sachet 25g	002-980	4.850(24)	S	0.63	r
bath milk powder	150g	332-411	1.410	S	2.49	a	NATURAL BALANCE (Bristol-Myers)							
bath oil	125ml		1.690	S	2.99	r	conditioner	250ml	...	S	0.87	d		
green citrus 566-125, melon 566-109							ex. body 565-762, ex. care 565-754, mild 565-747, regular 565-739						d	
body conditioning							250ml	...	S	0.80	d			
shampoo	250ml		1.300	S	2.92	●	ex. body 565-721, ex. care 565-713, mild 565-705, regular 565-697						d	
lotus blossom 366-146							NEUTRADOL (M S George)							
body moisturiser	250ml	333-062	1.300	S	2.29	a	carpet deodorizer	350g	102-566	8.330(12)	S	...	●	
body lotion	250ml		1.130	S	1.99	r	NEW VENOSAN (Credenhill)							
apricot 738-179							compression hosiery							
ylang ylang 573-519							Class I							
body oil	125ml	469-213	1.410	S	2.49	a	below knee	full foot	187-286	5.000	S	8.80	r	
black grape							Class II							
anti-cellulite	125ml	469-471	1.860(4)	S	3.29	a	below knee	open toe	187-427	7.300	S	12.87	a	
body scrub	250ml		1.690	S	2.99	●	thigh length	open toe	187-435	8.200	S	14.45	r	
sweated & mineral 366-161							Class III							
cleansing bar	25g	234-013	0.280	S	0.49	i	below knee	open toe	187-468	8.300	S	14.63	a	
	100g		0.560	S	0.99	r	thigh length	open toe	187-476	9.700	S	17.10	a	
vitamin E 362-301							NINO CERRUTI (Maurice Douek)							
conditioner	250ml		1.190	S	1.99	r	pour femme							
chamomile & jojoba 565-937							bath & shower gel	200ml	275-107	6.790	S	12.77	c	
jojoba 565-929							body cream	200ml	275-156	13.590	S	25.55	a	
vitamin E 573-493							body milk	150ml	275-214	8.700	S	16.36	a	
eyebright eye gel	50ml	336-016	1.670	S	2.95	d	eau de parfum							
face mask	50ml	566-018	1.980	S	2.49	a	flacon prestige	30ml	472-191	35.050	S	65.89	r	
facial scrub	50ml	336-560	1.690	S	2.99	r	vaporisateur	50ml	472-225	20.650	S	38.82	r	
foam bath	125ml	330-506	1.300	S	2.29	a	eau de toilette							
hand cream	50ml		1.410	S	2.49	r	flacon	50ml	472-241	14.400	S	27.07	r	
aloe vera 339-531							vaporisateur	30ml	472-233	10.330	S	19.42	a	
intensive volumising							100ml	472-266	22.830	S	42.92	a		
conditioner	250ml		1.480	S	2.49	●	100g	274-969	4.620	S	8.69	a		
shea nut butter 573-501							soap pour homme							
lip balm							after shave							
							flacon	75ml	395-244	7.610	S	14.31	a	
								125ml	395-251	10.700	S	20.12	r	





double sided pads	50	020-057	13.79(8)	S	2.65	●	double action triplehead	HS702	046-185	34.200	S	...	d
PARAPHON (Wellcome)							Shaver						
tablets	100	318-873	56.85(12)	S	...	PCDI	Ladyshave						
PARDALE (Martindale Pharmaceuticals)							battery	HP2604	408-203	9.310	S	...	a
Effective October 01								HP2705	053-124	13.200	S	...	a
tablets	100	2104-38	4.610	S	...	PCDI	a	HP2721	053-090	15.540	S	...	r
PARFUMS BALMAIN (Jean Patou)								HP2723	052-969	20.210	S	...	a
Joie Madame								HP2745	052-886	28.780	S	...	a
cau de toilette													
vaporiser	30ml	227-496	8.150	S	15.32	●	deluxe						
	100ml	227-512	17.930	S	33.71	●	rechargeable	HP2708	053-512	15.540	S	...	a
cau de toilette flacon							deluxe	HP2743	053-256	28.780	S	...	a
parfum flacon	14ml	227-363	24.460	S	45.98	●	rechargeable						
Miss Balmain							Philishave						
cau de toilette							battery	HS105	237-107	10.870	S	...	a
vaporiser	100ml	340-307	17.930	S	33.71	●		HS135	109-108	12.420	S	...	a
cau de toilette flacon	30ml	339-986	8.150	S	15.32	●		HS163	109-074	13.980	S	...	a
	60ml	339-887	12.500	S	23.50	●	double action electronic	HS715	127-332	35.790	S	...	r
parfum flacon	14ml	339-564	24.460	S	45.98	●		HS765	127-225	44.350	S	...	r
PATH & DRIVE (May & Baker Garden Care)													
Effective October 01													
weedkiller													
sachets	4	251-595	17.900(10)	S	3.16	a	double action	HS805	127-340	28.780	S	...	r
PATOU POUR HOMME (Jean Patou)							rechargeable	HS875	052-496	56.820	S	...	a
after shave								HS925	052-500	64.610	S	...	r
flacon de luxe	120ml	072-090	11.440	S	21.50	a		HS980	127-035	77.840	S	...	r
soap	180g	072-108	4.520	S	8.50	a	double action	HS825	127-399	38.900	S	...	r
vaporisateur	90ml	071-787	11.440	S	21.50	a	rechargeable	HS550	472-464	28.000	S	...	a
cau de toilette							double action triple	HS345	235-547	28.000	S	...	a
flacon de luxe	60ml	071-993	11.440	S	21.50	a	head	HS450	237-289	26.440	S	...	a
	120ml	072-074	17.020	S	32.00	a	tracer						
vaporisateur	90ml	072-082	16.490	S	31.00	a	triplehead	HS255	335-513	20.210	S	...	r
PBI (Pan Britannica)							Tracer	HS355	335-539	30.340	S	...	r
trichophos							rechargeable						
soil pest killer	No.1	036-095	20.350(18)	S	2.00	d	trimmer						
	No.2	378-836	18.780(6)	S	5.52	d	beard & moustache	HS075	301-531	19.440	S	...	r
calomel dust	no.1	281-022	15.650(18)	S	1.53	d	battery	HS050	301-556	11.640	S	...	r
	no.2	294-942	28.170(12)	S	4.14	d							
gardening books							PIKPLAK (HWC Supplies)						
'Jotter' range							(distributors Farillon)						
house plant 934-232, rose 934-240, vegetable 934-257							Effective October 01						
growmore plant food	7lb	380-550	10.760(8)	S	2.37	d	toothpicks		322-065	7.850(20)	S	0.69	a
	14lb	380-568	9.580(4)	S	4.22	d	PIRITON (Allen & Hanburys)						
	21lb	484-634	6.300(2)	S	5.53	d	Spandets						
gardening books							12mg	100	260-315	2.640	S	...	P d
'expert' range							POLAROID (Polaroid)						
'The Armchair Book of The Garden'							accessories						
PEARL DROPS (Carter Wallace)							for image cameras						
smokers 1+1	50ml	214-338	13.180(12)	S	1.66	a	tripod		240-044	...	S	20.49	d
tooth polish	25ml	363-978	7.980(12)	S	1.02	a	high definition films						
	50ml	363-986	13.180(12)	S	1.66	a	ISO 100	135-12	418-731	1.480	S	2.04	r
PEALDOUCE (Peaudouce)								135-36	419-176	2.600	S	3.95	a
Ultra T							industrial films	type 87	222-109	4.950	S	6.89	a
disposable nappies							instant films						
ex.large	52	...		Z	11.99	d	twin	667	344-902	10.020	S	...	i
boy 974-741, girl 974-758								669	367-086	14.740	S	...	●
PERCUTOL (Cus)								669S	097366	14.740	S	...	i
ointment 2%	30g	442-087	6.140	S	...	P	POLLON-EZE (Janssen Pharmaceuticals)						
PHARMALIFE (Lagap Pharms)							Effective October 01						
tea tree oil concentrated	125ml	195-727	3.300	S	5.99	●	tablets						
liquid	125ml	195-669	3.300	S	5.99	●	10mg	7	141-259	1.790	S	3.15 P	a
tea tree oil lotion							PROTEIN FORTE (Fresenius)						
PHILLIPS (Phillips Home Appliances)							liquid diet						
Haircare/Personal Care							carton	200ml	0.950	Z	...	●	
Jet Set							chocolate 575-308, strawberry 575-316, vanilla 1534-30						i
hot brush	HP4413	349-589	10.340	S	...	d	PROVIDE (Fresenius)						
Jet Set (gas powered)							liquid diet						
combi - curling	HP4414	349-803	12.720	S	...	d	carton	250ml	1.500	Z	...	●	
tong/brush	HP4412	349-480	9.510	S	...	d	tropical fruit 153-106						i
curling tong							PROZAC (Dista)						
Body Care							capsules						
body massager							30	482-438	32.050	S	...	POM	e
rechargeable	HP5221	002-301	28.000	S	...	a							
facial sauna	HP5220	002-642	15.970	S	...	a	RADIAN-B (Fisons Consumer Health)						
foot bath massager	HP5222	002-477	31.120	S	...	a	liniment						
Haircare/Personal Care							50ml	232-256	7.440(12)	S	1.01	GSL	d
Finisse							100ml	232-264	12.400(12)	S	1.69	GSL	d
hotbrush	HP4445	455-378	5.060	S	...	a	200ml	232-272	16.150(12)	S	2.20	GSL	d
slim curling tongs	HP4446	020-388	5.840	S	...	a	REVITALISE (Body Mode)						
Geometrics							revitalising facial mist						
electric styler	051771	20.210	S	...	a		REVIVON (Revlon)						
hairdryer							Effective January 02COSMETICS						
Breeze							Custom Eyes						
1200w	HP4346	281-501	12.070	S	...	a	refill						
Jet Set							bluestone, cocoa, deepglow khaki, portwine, reawater, sandbar, stone,	0126	288-738	...	S	3.95	a
butane cartridges							lipstick						i
disposable	HP4411	350-835	2.720	S	...	a	Living						
butane refill	HP4415	350-892	1.940	S	...	a	brilliant burgundy, moonlit wine, night shimmer pink, moisture	2509	419-382	4.270	S	7.75	i
Power 1500W	HP4321	421-008	9.310	S	...	r	softsilver red,	0716	304-857	...	S	6.50	i
Voyager 1200W	HP4335	408-419	10.520	S	...	a	nail enamel						
Health & Fitness							first	5790	255377	2.620	S	4.75	i
blood pressure meters							brilliant burgundy, moonlit wine,						
digital	HP5330	150-987	38.900	S	...	r	new complexion						
electrical digital thermometer							blush	2106	471-953	5.790	S	10.50	i
centigrade	HP5316/C	344-317	5.840	S	...	a	moonlit shimmer,						
farenheit	HP5315/F	344-309	5.840	S	...	a	SKINCARE						
health lamps							Evivese cream						
Infraphil							30ml	339-614	...	S	19.95	●	
spare lamps	IRI 50	153-247	5.930	S	...	a	50ml	339-580	...	S	29.95	●	
health lamps							TOILETRIES						
Infraphil							nail care						
inhaler	HP3612	217-232	13.200	S	...	r	moisturiser for hands						
Shavers	HP5210	237-610	24.100	S	...	r	stain remover	100ml	339-515	...	S	7.25	●
Ladyshave							RINA KETTY (Fine Fragrances & Cosmetics)						
battery	HP2602	119-586	10.340	S	...	d	(distributors Norgine)						
main	HP2611	397-679	12.720	S	...	d	Solution 28						
rechargeable	HP2651	344-325	23.860	S	...	d	deep cleansing facial						
Philishave							wash						
double action							intensive facial spray	333-856	1.680	S	2.95	●	
rechargeable	HS905	052-662	63.650	S	...	d	ROBINS (McLeod Distribution & Mrking)	333-823	2.810	S	4.95	●	
							fruit flavour lollipops	324-558	4.020(60)	S	0.09	d	
							traditional barley sugar						
							sticks	422-485	9.130(50)	S	0.26	d	
							ROC (RoC)						



Effective October 01	200g	232-65	25.990(20)	S	2.29	a	Freudent 5 sticks	317-941	S	0.16
granules	600g	232-777	25.620(10)	S	4.51	a	soft bubble gum Hubba Bubba princeple 803-874	...	S	0.11
TROPEX (Tropex International)										
air freshener	300ml		6.160(12)	S	0.79	d				
jasmine 584-524, lavender 584-516, rose 584-508	500ml		8.030(12)	S	1.01	d				
jasmine 584-490, lavender 584-482, rose 584-474						d				
insecticide aerosol	300g	191-676	7.500(12)	S	1.10	d				
TULIS (Relford Medical)										
shock-absorbing heel pads	pr	311-977	3.010	S	4.70	d				
ULTRA GLOW (Ultra Glow)										
caring complex										
translucent powder			5.100	S	8.95	●				
lento 570-085, prested 570-093						i				
UNICHEM (Unichem)										
Effective October 01										
nappy liners	100	406-017	6.600(12)	Z	0.85	r				
toilet tissue										
twirl rolls	164-673	9.190(18)	S	0.72	a					
URIFLEX-C (Galen)										
Effective October 01										
bladder irrigation	100ml	410-340	1.750	S	... P	a				
URIFLEX-G (Galen)										
Effective October 01										
URIFLEX-R (Galen)										
Effective October 01										
URIFLEX-S (Galen)										
Effective October 01										
bladder wash	100ml	410-365	1.650	S	... P	a				
URONITEXAN (ASTA Medica)										
Effective October 01										
ampoules										
1000mg/10ml	15	439-489	44.320	S	... POM	a				
400mg/4ml	15	409-383	20.440	S	... POM	a				
VAN GILS (Andmaw Enterprises)										
after shave										
vaporisateur	50ml	195-800	8.400	S	15.75	●				
deodorant spray	50ml	195-826	3.800	S	7.15	●				
eau de toilette										
vaporisateur	50ml	195-818	8.900	S	16.75	●				
VEIL (Blake, Thomas)										
cleansing cream	50g	340-489	1.420	S	2.50	r				
	100g	353-987	2.350	S	4.50	a				
	19g		3.410	S	6.00	a				
cover cream						i				
mauve 575-142	44g		4.820	S	8.50	a				
						i				
mauve 575-274	70g		6.530	S	11.50	a				
						i				
mauve 575-282										
finishing powder	35g	029-223	3.410	S	6.00	a				
toning lotion	125ml	126-060	1.700	S	3.00	r				
	250ml	029-363	2.840	S	5.00	r				
VENOSAN 2000 (Credenhill)										
graduated compression hosiery										
below knee	A-D		17.500	S	30.85	a				
2002 short: small 572-305						i				
boutique maternity										
support tights		359-448	7.600	S	13.39	●				
boutique support tights		359-430	6.900	S	12.16	●				
butter stocking aid		359-554	15.000	S	26.44	●				
half thigh	A-F	447485	22.200	S	39.13	a				
lymphoedema sleeves										
with mitten	Z-G	332-007	15.200	S	26.80	a				
without mitten	B-G	331-983	13.400	S	23.62	a				
maternity tights	A-TM	331-231	36.850	S	65.00	a				
support socks	A-D	332455	6.600	S	11.60	a				
thigh	A-G	447-227	25.700	S	45.90	a				
thigh with waist										
attachment	A-GG		16.900	S	29.80	a				
2002 right short: small 572-313, medium 572-321, large 572-339,						i				
2002 right long: small 572-347, medium 572-354, large 572-362,						i				
2003 right short: small 572-370, medium 572-388, large 572-396,						i				
2003 right long: small 572-404, medium 572-412, large 572-465						i				
'tights	A-T		33.800	S	59.57	a				
2002 short: small 572-493, medium 572-776, large 572-784,						i				
2002 long: small 572-917, medium 573-121, large 573-212,						i				
2003 short: small 573-220, medium 573-238, large 573-246,						i				
2003 long: small 573-253, medium 573-261, large 573-279						i				
VICKS (Procter & Gamble/H & B Care)										
Vapostrup										
chesty cough	120ml	187-542	18.550(12)	S	2.49	GSL	●			
& nasal congestion	120ml	187-740	18.550(12)	S	2.49	P	●			
dry cough	120ml	186-411	18.550(12)	S	2.49	P	●			
& nasal congestion	120ml	188-516	18.550(12)	S	2.49	P	●			
VITALIS (Bristol-Myers)										
	100ml	490-805	...	S	1.89	d				
VOLANTE (Melford Distribution & Mrlking)										
pure fruit juice	200ml		6.780(27)	S	0.37	d				
apple 951-251, orange 951-244, pineapple 951-269, tropical 951-277						d				
WASHY WHALE (Body Mode)										
(distributors Montague Lloyd)										
bubble bath	350ml	421-313	4.460(6)	S	1.52	d				
mild shampoo	350ml	013-805	4.660(6)	S	1.62	d				
talc	150g	013-847	5.050(6)	S	1.73	d				
WEED OUT (May & Baker Garden Care)										
Effective October 01										
4 sachets	402-131	19.950(10)	S	3.51	a					
WIDE AWAKE (Body Mode)										
facial spray	421-289	...	S	2.03	d					
WILKINSON (Fiskars)										
scissors										
craft	477-653	4.230	S	7.45	r					
household	7in	477-661	4.810	S	8.47	c				
WISDOM (Addis)										
tooth brushes										
The Snowman	475-020	16.200(24)	S	1.28	a					
WRIGLEY'S (Wrigley)										
chewing gum										



# Amendments to list of Manufacturers and Distributors

<b>Aromatherapy Products Ltd</b> (Code 9025) The Knoll Business Centre Old Shoreham Road Hove East Sussex BN3 7GS Tel: 0273 412139 Fax: 0273 420426	c	<b>Franco Surgical Ltd</b> (Code 9221) PO Box 2 High Wycombe Buckinghamshire HP14 4LJ Tel: 024024 2504	d	<b>Nobel Consumer Goods Ltd</b> (Code 3701) 22/23 Westmead Swindon Wiltshire SN5 7SZ Tel: 0793 513600 Fax: 0793 513577	c
<b>Astrix Medical</b> (Code 782) Astrix House 148 Lewes Road Brighton East Sussex BN2 3LG Tel: 0273 608319	c	<b>Hollister Ltd</b> (Code 3624) Bectory Court 42 Broad Street Wokingham Berkshire RG11 1AB Tel: 0734 775545 Orders Tel: 0800 521392 Fax: 0734 775881	c	<b>Relford Medical Ltd</b> (Code 1250) PO Box 177 Miltonchum Surrey CR4 2ZA Tel: 081-640 6788 Fax: 084-646 3882	d
<b>Bay &amp; Vissing (UK) Ltd</b> (Code 675) 79 Station Road West Wickham Kent BR4 0PX Tel: 081-777 9977 Fax: 081-776 1829	i	<b>Jamieson, C.F., U.K.</b> (Code 3355) Greyhound House 23-24 George Street Richmond Surrey TW9 1JY Tel: 081-943 2237	d	<b>Sirius International</b> (Code 2635) 59c Milton Park Abingdon Oxfordshire OX14 49X Tel: 0235 861299 Fax: 0235 861296	c
<b>Bebelac (U.K.) Co Ltd</b> (Code 3144) 229 Kensington Church Street London W8 7LX Tel: 071-727 8493 Fax: 071-792 1106	d	<b>Keystone Camera (Europe) Ltd</b> (Code 412) 17 Blacklands Way Abingdon Business Park Abingdon Oxfordshire OX14 1DY Tel: 0235 550011 Fax: 0235 550015	d	<b>Spearhead Ltd</b> (Code 3452) 258 Vauxhall Bridge Road London SW1V 1BS Tel: 071-828 3443	d
<b>Body Health U.K. Limited</b> (Code 3465) 38 Claremont Road London N6 5BY Tel: 081-348 4564 Fax: 081-341 2232	i	<b>Leaf (UK) Ltd</b> (Code 1190) Middle Way Chinnor Oxfordshire OX9 4TY Tel: 0844 53201 Fax: 0844 53946	d	<b>San Distributors</b> (Code 2450) Trelawne Mill PO Box 6 Looe Cornwall PL13 2NB Tel: 05036 2972 Fax: 05036 2739	i
<b>Body Mode</b> (Code 4390) Unit 10 Coker Stream Road Alton Hampshire GU342QA Tel: 0420 80262 Fax: 0420 541103	d	<b>Manbi Healthcare</b> (Code 3540) Miller Road Sudbury Suffolk CO10 6XG Tel: 0787 72251 Fax: 0787 880072	i	<b>Textastic Ltd</b> (Code 3025) Unit 3 28 Charter Street Leicester Leicestershire LE1 3UD Tel: 0533 626682 Fax: 0533 516419	c
<b>Catesby Marketing Assoc</b> (Code 8330) Manor Farm House Puttenham Nr. Tring Hertfordshire HP23 4PR Tel: 0296 630185	d	<b>Manly Co, The</b> (Code 1247) Hazelwood The Chase Kingswood Surrey KT20 6HY Tel: 0737 832477	d	<b>Tropex International Ltd</b> (Code 6982) Unit 4 Godington Way Ashford Kent TW23 1JB Tel: 0233 645855 Fax: 0233 642012	d
<b>Child Care Products</b> (Code 5325) Premier House 22 Deansgate Manchester M3 1PH Tel: 061 831 7116 Fax: 061 831 7115	d	<b>Melford Distribution &amp; Marketing Ltd</b> (Code 5875) Chancery Court Business Centre Lincoln Road High Wycombe Buckinghamshire HP12 3RE Tel: 0494 473335 Fax: 0494 472987	d	<b>Vitabiotics Ltd</b> (Code 569) Vitabiotics House 3 Bashley Road London NW10 6SU Tel: 081-963 0999 Fax: 081-963 1880	c
<b>Dalys (Babywear) Limited</b> (Code 3478) Lynnat House Little Peter Street Manchester M15 4PS Tel: 061-228 1311 Fax: 061-228 4301	i	<b>Natural By Nature Oils Ltd</b> (Code 3220) Aromatherapy Centre 27 Vivian Avenue Hendon Central London NW4 3UX Tel: 081-202 5718 Fax: 081-202 1439	i	<b>Woodall Bales Ltd</b> (Code 4884) 7 Cranmore Way Manor Royal Crawley West Sussex RH10 2QT Tel: 0293 521212 Fax: 0293 553675	d
<b>Davis &amp; Geck (Division Of Cyanamid U.K. Ltd)</b> (Code 3396) Cyanamid House Farnham Road Gosport Hampshire PO13 0AS Tel: 0329 224000 Fax: 0329 220213	i	<b>Natural Sponges Ltd</b> (Code 1215) Unit C2 Priors Court Priors Haw Road Corby Northamptonshire NN17 1YG Tel: 0536 402474 Fax: 0536 402514	i	<b>Young Nutrition Ltd</b> (Code 2460) Forum House Brighton Road R. Shill Surrey RH1 6YS Tel: 0737 773741	i
<b>Fototronic (UK) Ltd</b> (Code 2420) 6 White Road Ferndown Industrial Estate Wimborne Dorset BH21 7RU Tel: 0202 877311 Fax: 0202 894994	i				

Tixylix



# What happens when the family grows?



*Important product news from* **INTERCARE**

  
A SANDOZ COMPANY

Tixylix

**You increase child**

Children with coughs and colds have special needs. That's why we're launching a whole new Tixylix range just for them.

The new Tixylix range is formulated specifically for 1 to 10 year olds, so you can recommend the right treatment for any time - day and night. Nobody has children's coughs and colds better covered.

### **...and your own.**

- A £3/4 million advertising spend in national press, women's magazines and Mother & Baby press will ensure that the new Tixylix range benefits from the same growth as original Tixylix.
- Full range of window and counter merchandising support for your pharmacy.
- Counter-prescribing information for each product to assist recommendation.
- Cough liquids supplied with measuring cup for dosage compliance.
- Full information and bonus offers from your local Intercare Representative, or phone 0734 790345.

#### **TIXYLIX**

*Soothes children's coughs to sleep.*

Original Tixylix continues to be pharmacists' most frequently recommended medicine for soothing children's night-time coughs.

Specifically made for children, Tixylix contains a cough suppressant (pholcodine)

## **Tixylix**

**Soothes  
children's  
coughs to  
sleep**



**FOR 1 TO 10 YEAR OLDS**

*Specially formulated for children*



# benefits.

and an antihistamine (promethazine) to help relieve dry, tickly coughs and aid restful sleep.

For 1 to 10 year olds.

NEW

## TIXYLIX DAYTIME

*Soothes coughs without drowsiness.*

When children have irritating, dry coughs but are well enough to go to school or playgroup, you can now recommend Tixylix Daytime.

Tixylix Daytime contains the non-sedating cough suppressant pholcodine to control the cough for a full 6 hours without any drowsiness. This makes it the ideal choice for daytime use.

For 1 to 10 year olds.

NEW

## TIXYLIX COUGH & COLD

*Relieves colds and soothes coughs.*

Tixylix Cough & Cold has been specially formulated to soothe children's dry tickly coughs and relieve the worst symptoms of a cold – runny noses and congestion.

It contains a cough suppressant (pholcodine), a decongestant (pseudoephedrine) and an antihistamine (chlorpheniramine) to soothe dry coughs, help clear congestion and relieve a runny nose.

For 1 to 10 year olds.

NEW

## TIXYLIX DECONGESTANT INHALANT

*Relieves blocked noses.*

Tixylix Decongestant Inhalant contains natural aromatic ingredients to relieve blocked noses.

Whether the child has a cold, catarrh, flu or hayfever, the contents of one capsule release soothing vapours including camphor, menthol and eucalyptus oil. This relieves congestion, clears blocked noses and so helps the child to sleep. For babies sprinkle onto a handkerchief near the bed but out of reach, for older children onto bedlinen or nightwear.

For babies and children.

## THE Tixylix RANGE

*children's coughs and colds.*

## Tixylix

*Daytime*

Soothes children's coughs at school and play

*Does not cause drowsiness*



FOR 1 TO 10 YEAR OLDS

## Tixylix

*Cough & Cold*

Relieves cold symptoms  
Soothes coughs



FOR 1 TO 10 YEAR OLDS

10 capsules

## Tixylix

*Decongestant Inhalant*

Clears children's blocked noses.



# The new Tixylix range. The facts.

## Original

**Presentation:** Tixylix is a blackcurrant flavoured cough linctus developed specifically for children. Each bottle contains 100ml linctus, and is supplied with a measuring cup. **Composition:** Each 5ml linctus contains: Promethazine hydrochloride B.P. 1.5mg, Pholcodine B.P. 1.5mg. Contains the equivalent of ethanol B.P. 3.8% v/v, sucrose, preservatives E211, E221 and E223. **Uses:** Tixylix provides symptomatic relief of coughs and colds in children. It is particularly beneficial for night coughs. **Recommended Dosage:** Using the measuring cup provided, the following doses are given 2 to 3 times a day. 1-2 years 2.5ml. 3-5 years 5ml. 6-10 years 5 to 10ml.

**Contra-indications, Warnings on the Pack:** Do not exceed the stated dose. May cause drowsiness. If affected do not drive or operate machinery. Avoid alcoholic drink. If symptoms persist, consult your doctor. If your child is taking other medicines, consult your Doctor or Pharmacist. Keep out of the reach of children.

**Pharmaceuticals Precautions:** Tixylix should be protected from light and stored at a temperature below 25°C. **Legal Category:** Pharmacy Only Medicine. **Product Licence Number:** PL 0255/0026.

**Supplier:** Intercare Products Ltd., Wokingham, Berks. RG11 2QZ.

## Tixylix

Soothes children's coughs to sleep



FOR 1 TO 10 YEAR OLDS

\*New look pack available from January 1992.

## Daytime

**Presentation:** 100ml bottles of a cough linctus with a clear, colourless liquid and a taste of lemon, lime and menthol. **Composition:** Each 5ml contains: Pholcodine Ph. Eur. 4mg. Other excipients include the equivalent of ethanol B.P. 0.6% v/v, sucrose, preservatives E216 and E218. **Uses:** A cough suppressant to soothe children's coughs at school and play without causing drowsiness. **Recommended Dosage:** Using the measuring cup provided, the following doses are given 6 hourly, as required. 1-2 years 2.5ml. 3-5 years 5ml. 6-10 years 5 to 10ml. **Contra-indications, Warnings on the Pack:** Do not exceed the stated dose. If symptoms persist,

consult your doctor. If your child is taking other medicines, consult your Doctor or Pharmacist. Keep out of the reach of children.

**Pharmaceuticals Precautions:** Store below 25°C. **Legal Category:** Pharmacy Only Medicine. **Product Licence Number:** PL 0101/0109.

**Supplier:** Intercare Products Ltd., Wokingham, Berks. RG11 2QZ.

## Tixylix

Daytime

Soothes children's coughs at school and play

Does not cause drowsiness



FOR 1 TO 10 YEAR OLDS

## Cough & Cold

**Presentation:** 100ml bottles of a cough linctus with a clear, colourless liquid and a taste of lemon, lime and menthol. **Composition:** Each 5ml contains: Pseudoephedrine hydrochloride B.P. 20mg, Chlorpheniramine maleate B.P. 2mg, Pholcodine Ph. Eur. 5mg. Other excipients include the equivalent of ethanol B.P. 0.6% v/v, sucrose, sodium saccharin preservatives E216 and E218. **Uses:** A cough suppressant and decongestant to relieve cold symptoms and soothe coughs. **Recommended Dosage:** Using the measuring cup provided, the following doses are given 6 hourly, as required. Do not exceed 3 doses in 24 hours. 1-2 years 2.5ml. 3-5 years 5ml. 6-10 years 5 to 10ml. **Contra-indications,**

**Warnings on the Pack:** Do not exceed the stated dose. May cause drowsiness. If affected do not drive or operate machinery. Avoid alcoholic drink. If symptoms persist, consult your doctor. If your child is taking other medicines, consult your Doctor or Pharmacist. Keep out of the reach of children.

**Pharmaceuticals Precautions:** Store below 25°C. **Legal Category:** Pharmacy Only Medicine. **Product Licence Number:** PL 0101/0104. **Supplier:** Intercare Products Ltd., Wokingham, Berks. RG11 2QZ.

## Tixylix

Cough & Cold

Relieves cold symptoms  
Soothes children's coughs



FOR 1 TO 10 YEAR OLDS

## Decongestant Inhalant

**Presentation:** Gelatin capsules filled with clear liquid, in packs of 10 capsules. **Composition:** Each capsule contains: Camphor B.P. 60mg, Menthol B.P. 25mg, Turpentine Oil B.P. 50mg, Eucalyptus Oil B.P. 20mg. **Uses:** Tixylix Decongestant Inhalant uses natural aromatic vapours to relieve congestion and clear blocked noses. Whether a child has a cold, catarrh, flu or hay fever, Tixylix Decongestant Inhalant will ease their breathing and so let them sleep more easily. **Recommended Dosage:** For babies: Snip the top off the capsule and sprinkle onto a handkerchief. Tie or place well out of the reach of the baby. Older children: At night sprinkle contents onto bedlinen, pillow or nightwear. The contents of one capsule may also be tipped into a pint of hot water. Ensure bowl of water is out of reach of child and allow the child to inhale the vapours. Do not leave the child alone with the bowl. **Contra-indications, Warnings on the Pack:** Not to be taken internally. Avoid direct contact with the eyes and nostrils. Avoid contact with the skin. If symptoms persist consult a doctor.

Keep out of the reach of children. **Pharmaceuticals Precautions:** Store below 25°C in a dry place. **Legal Category:** General Sales List. **Product Licence Number:** PL 0338/0067. **Supplier:** Intercare Products Ltd., Wokingham, Berks. RG11 2QZ.

10 capsules

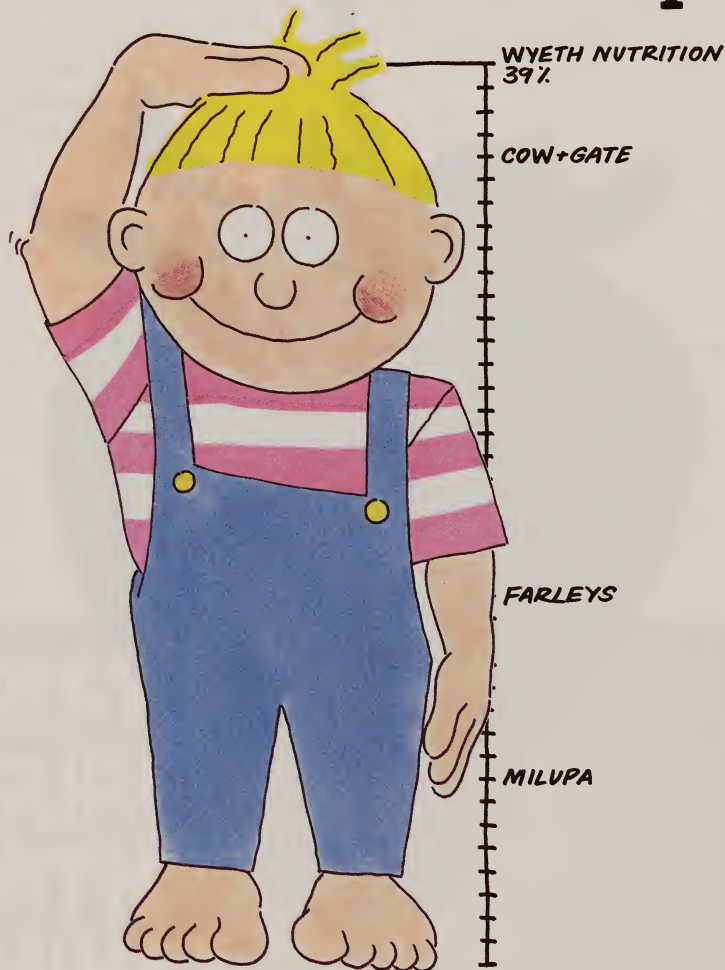
Clears children's blocked noses

## Tixylix

Decongestant Inhalant



# No-one else measures up!



Who's the biggest baby milk in the pharmacy sector? Wyeth Nutrition of course, with 39%<sup>1</sup> of all sales!

It's not surprising when you think of the quality and reputation of our range. And a wider choice than any other manufacturer.

There's SMA GOLD\* and SMA WHITE\*, trusted through generations, and still as popular as ever. And for convenience there's SMA Ready-to-Feed in go-anywhere, feed-anywhere cartons.

Specially designed for older babies there's PROGRESS\*, our follow-up milk. PROGRESS dominates this new and growing sector of the market.

And WYSOY\*, our milk free formula accounts for two out of every three soy formula prescriptions.

With more mothers buying baby milk in pharmacies than anywhere else, the message for your business is clear.

Wyeth Nutrition equals healthy growth.



#### IMPORTANT NOTICE

Breastmilk is best for babies. Infant formula is intended to replace breastmilk when mothers do not breastfeed. Good maternal nutrition is important for preparation and maintenance of breast feeding. Introducing partial bottle feeding could negatively affect breast feeding and reversing a decision not to breastfeed is difficult. Professional advice should be followed on infant feeding. Infant formula should be prepared and used as directed. Unnecessary or improper use of infant formula may present a health hazard. Social and financial implications should be considered when selecting a method of infant feeding.

Progress is a balanced blend of milk solids, vitamins and minerals for babies 6 months and older. Used in conjunction with solid feeding, it provides the nourishment essential to a baby's healthy and sustained growth. Progress is not intended to replace breast feeding.

Breastmilk is best for babies. Wysoy milk free formula is intended to meet the nutritional needs of infants and children who are allergic to cow's milk protein or intolerant to lactose or sucrose. Professional advice should be followed. Soy baby milks are not recommended for premature babies or those with kidney problems. Medical guidance should be sought.



Complan.



Three hot alternatives to a cold strawberry.



Summer's over. But with major advertising support, Complan's chocolate, mushroom and chicken flavours will be hot this winter.



continued from p608

mycoplasma and legionella were present the choice of amoxycillin as first line therapy for pneumonia was inappropriate — it might well be necessary, to add in a macrolide to deal with such atypical pathogens,

he says. Changes in resistance patterns have heralded a renewed interest in the macrolides. In addition to erythromycin, which has its limitations, physicians now have a choice of Abbott's Klaricid or Richborough's Zithromax.

## Education about eczema needed, NES survey reveals

Eczema sufferers may be underestimating themselves because the message about the danger of steroid creams has been learned too well, says a leading dermatologist.

Speaking at the start of National Eczema Week, as the National Eczema Society launched a survey into how the disease affects everyday life, Dr Andrew Finlay of the University of Wales said: "We know strong steroids used for long periods can damage the skin, but mild steroids can be very effective in damping down the symptoms of eczema, and they are remarkably safe. Strong steroid creams should only be used for short periods to get eczema under control before switching to milder steroids."

Dr Finlay said there was some evidence adults were not using steroids properly on their children. "They are denying their children the best treatment," he said.

Some 3,500 NES members responded to the survey, and their answers revealed misconceptions

about the disease among sufferers and the public.

For example, 38 per cent of adults who responded said they were expecting a treatment cure — "not a realistic expectation," Dr Finlay said, adding that this probably explained why 30 per cent said their treatment expectations were not met at all.

Among the findings on the effect of eczema, 64 per cent of adults said it affected their social life, a third their sex life and 22 per cent personal relationships.

Four out of five said eczema affected their home life, particularly housework and DIY. Over half said it affected their work life, restricting career choice, and over 20 per cent said the need to take time off during flare-ups was a problem.

The NES is currently updating its pharmacist information booklet. The new version will be available shortly. National Eczema Society, 4 Tavistock Place, London WC1H 9RA. Tel: 071-388 4097.

## BDA 'LOW Task Force' tackles hypo anxiety

Pharmacists are among the health professionals to be targeted by the British Diabetic Association who have announced further measures to address the anxieties of people suffering from loss of hypoglycaemia warning signs.

A "LOW (Loss of Warnings) Task Force" has been set up to immediately initiate an action plan to tackle the problem and to try to clarify whether human insulin contributes to it.

The responsibilities of the task force will include the setting up of a "Hypoglycaemia Helpline"; a new patient information leaflet and guidelines to all healthcare professionals. It will also consider the need for possible future studies

into hypoglycaemia unawareness. Up to £100,000 is available.

Over recent years, with the aim of preventing diabetic complications, there has been a trend towards improving diabetes control. This can cause a reduction in hypoglycaemia awareness. There is also clear evidence that long duration of diabetes and certain drugs such as beta blockers and excess of alcohol can affect hypo awareness too.

The BDA says the allegation that human insulin is causing diabetes sufferers to lose symptoms of hypo is "not proven" and has been blown out of proportion. It is angry that patients fears are being exploited "by certain groups".

## Janssen on haircare quest

Janssen are undertaking a nationwide survey to establish current trends and views regarding hair care, and the treatment of dandruff in particular.

The survey, conducted in five regional centres, will seek to establish attitudes regarding the efficacy of treatments, and also if the causes of dandruff and other related skin complaints are widely known.

Most people treat dandruff only

with proprietary remedies, says Sarah Marshall, Janssen product manager. However, their POM shampoo Nizoral is effective for seborrhoeic dermatitis and dandruff, she says.

Through the survey's results, Janssen intend to generate a greater awareness of the aetiology of dandruff and to advise that the sufferers seek medical advice in serious cases.

# REST ASSURED WITH SOMINEX



Everyone can rest assured with SOMINEX. Clinically proven effectiveness<sup>1</sup> and strong sales growth has ensured SOMINEX is the number one Pharmacy recommended remedy for occasional sleeplessness.<sup>2</sup>

A new awareness campaign running now in the consumer press will encourage even more customers to seek your advice.

Recommend a Pharmacy Only brand. Recommend SOMINEX. And rest assured.

**PRESCRIBING INFORMATION:** **Presentation:** Blister pack of 8 tablets, each containing 20 mg Promethazine hydrochloride Ph Eur. **Indications:** temporary sleeplessness. **Dosage and Administration:** Adults: one tablet at bedtime or up to one hour after going to bed. Children 0-16 years: not recommended. **Contra-indications, Warnings etc.:** There are no specific contra-indications but use in pregnancy should be avoided. **Precautions:** The product is a sedative for bedtime use only. Patient should not drive or operate machinery. Alcohol and other CNS depressant drugs should be avoided. **Side-effects:** A few patients may be particularly sensitive to the effects of Sominex: early morning drowsiness may be experienced, as may dry mouth, blurred vision, difficulty with lachrymation and constipation.

1. Adam K. Oswald I, B J Clin Pharmacol 1986; 22: 715-17. 2. Independent Market Research. Product licence number 0073/0211 (P). For further information write to SmithKline Beecham Health Care UK, 38 Sharnford, Middlesbrough, Cleveland, TS6 8BD.

## TAKES CARE OF OCCASIONAL SLEEPLESSNESS



# Counterpoints

## Wellcome add Calpol for adults

Wellcome have launched Calpol Extra in a tablet format for adults, (12 £1.14; 24 £2.04).

The Pharmacy analgesic is indicated for headaches, colds and flu, toothache, and period and rheumatic pain. Each pink tablet contains 500mg paracetamol, 5mg codeine phosphate, and 10mg caffeine.

A Press advertising campaign starts this month featuring the "Extra, extra, read all about it!" theme. Research has revealed that 73 per cent of those interviewed said they would be likely to buy Calpol Extra, say Wellcome.

It will be supported in the pharmacy by POS material including showcards, shelf edgers and giant packs. A quiz for pharmacists and pharmacy assistants will commence this month. **Wellcome. Tel: 0270 583151.**

## Extra profit from Anadin

Whitehall Laboratories are offering pharmacists extra profit on the Anadin range.

With Anadin Extra two packets are offered free in outers of 12 x 24, giving a profit of £1.84, and 24 x 24, giving a profit of £3.16. Anadin Regular and Anadin Paracetamol will also contain two extra packs in 12s and 24s.

The company is offering special discounts and shopping vouchers to AAH customers when they order from the Anadin and Tramil ranges. To qualify for £3 of Marks & Spencer vouchers, pharmacists need to order four cases from the ranges, including one of Anadin Extra 96s; to claim £10 of vouchers they must order ten cases. In addition to vouchers, customers are promised a POR of 32 per cent on each product. **Whitehall Laboratories. Tel: 071-636 8080.**



## Unichem are giving away nappies!

Unichem are running two promotions over the next three months to support their disposable nappy lines.

Consumers will be offered a teddy bear, valued at about £9, in return for collecting six tokens from packs and sending them in.

Running at the same time is a sampling exercise to introduce new users to the Unichem Ultra disposable. When pharmacists order Unichem nappies they will be supplied

with a box of samples free. Window posters are available to promote the fact that every time a mother buys a branded nappy she will be given a free Unichem sample.

Unichem deputy marketing director Tony Foreman says he is confident about the quality of his product in comparison to the leading brand. "The promotion gives pharmacists an opportunity to fight back against the heavy price cutting on branded lines elsewhere in the High Street," he says. **Unichem plc. Tel: 081-391 2323.**

## Survive a child's cold with LRC

LRC Products Ltd have produced a consumer leaflet for Winter entitled "Surviving your child's cold".

The leaflet advises on the need for rest, correct diet and drinking plenty of fluids as well as providing information on prevention and when to seek medical advice.

Details of the Wright's vaporizer, which is now available in an electric format, are also included. Copies are available from **LRC Products Ltd. Tel: 081-527 2377.**

## The tin man is back on screen

Seven Seas are investing £2.5 million in a new national television campaign to support their Pure Cod Liver Oil which breaks on October 14 and runs until mid-March 1992.

The advertisements will feature the tin man and a newly created tin woman.

The brand is also being supported by radio and Press advertising. **Seven Seas Healthcare. Tel: 0482 75234.**

## Healthcrafts support One-a-day on TV

Healthcrafts are launching a television campaign to support their One-a-day range.

The £1 million campaign will be shown initially on TVS and Central regions, with a national roll-out planned for early next year.

There are three 20 second advertisements, featuring a series of sunrises and using popular musical classic. The strapline is: "Healthcrafts. Just one a day, every day". **Booker Nutritional Products. Tel: 0932 336366.**

## Aquafresh back on air

The new animated Aquafresh television commercial, first aired during the Spring, is back on our screens again, nationally, from mid-October to mid-November. The commercial features

the Aquafresh family of dad, mum and young son getting a real "lift" as they clean their teeth. The "not just a pretty paste" claim is highlighted. **Smithline Beecham Personal Care UK. Tel: 081-560 5151.**

## Sudafed focuses on newspapers and POS



National newspaper advertising and in-pharmacy activity including new point of sale material are the key elements in Wellcome's Winter campaign for Sudafed.

In a move to widen Sudafed's user-base the newspaper campaign represents a change from the company's traditional below-the-line activity and advertising in women's magazines.

The advertisements will run weekly from October through to February 1992 in all major national dailies. The campaign aims to communicate the benefits of

fast acting and effective relief from coughs and colds, say Wellcome.

New point-of-sale material has been designed to reinforce the newspaper campaign, with showcards and counter and window display material using the same visual image.

Sudafed will also be included in a special post-Christmas mailing to 4,000 pharmacists featuring display material under the Wellcome Consumer banner and a competition. Actified and Calpol will also be included in this activity. **Wellcome Foundation Ltd. Tel: 0270 583151.**





## THE PERFECT END TO AN IRRITATING WEEK

When a customer suffers from contact dermatitis or reactions to insect bites, you can't recommend a quicker relief than Hc45.

In fact, speed of action and efficacy are the main reasons why 90% of customers are perfectly happy using it for irritated and inflamed skin conditions. And that's why you and your colleagues recommend Hc45 twice as often as any other hydrocortisone brand!

Also, when used properly under your direction, 1% hydrocortisone is quite safe. And as we've found out, customers

do follow your directions faithfully!

Proper use, as you know, includes two applications a day for 7 days or less. Between those applications, Cream E45 can be used for even greater relief. This is yet another example of how different members of the E45 family complement one another.

So do continue to recommend Hc45—accompanied, when needed, by Cream E45. Your customers will thank you afterwards.

Ref. 1. Martin Hamblin Research.  
The Purchasing of OTC Hydrocortisone, January 1990.



As gentle as it's effective



# Adexolin reborn in Minadex style

Seven Seas are repackaging Adexolin vitamin drops, which recently became prescribable on FP10, in packs which echo Minadex graphics and feature the Mighty Minadex character.

The company is seeking to give the two brands a corporate identity, although Adexolin retains its lilac, pink and blue livery, "to emphasise the brand's 'baby' application".

The Minadex range was repackaged last year and has seen a 50 per cent increase in sales over the previous year, says the company. With the new Adexolin pack it now has a fully integrated range of supplements for all children from small babies to young adults.

There are two new pack sizes of Adexolin available — 25ml (£1.99) and 50ml (£3.53). Each bottle has a measuring pipette marked with two dosage levels. The dose can either be added to a little boiled water or given straight from the pipette.

Babies fed on breast milk and non-fortified milk



should be given the higher dosage level. This is also recommended for infants from weaning up to the age of five. Babies fed with vitamin D fortified milk should be fed with the lower dosage level.

The product remains a

blackcurrant-flavoured sugar-free formulation of vitamins A, C and D — the three vitamins recommended for infant supplementation in the 1991 COMA report. **Seven Seas Health Care Ltd.** Tel: 0482 75234.

## Wilkinson Sword add manicure sets

Wilkinson Sword have launched six manicure gift sets. All implements are made from steel with a nickel coating to protect against rusting.

The sets comprise two of four pieces (£17.95 and £22.95), one with six pieces

(£19.50), a set of seven instruments (£22.95) and a pedicure set (£28.50). All products come with a lifetime guarantee. A selection of merchandising units are available. **Wilkinson Sword. Tel: 0494 533300.**

## Volcanique eruption

Volcanique is the name of Christian Dior's new Autumn/Winter collection of colour cosmetics.

It comprises two contrasting palettes — one of earthy shades and one of cool blues and greys. There are two five colour eyeshadow compacts (£24.50), Venetian and Florentine two eyeshadow duos (£15), Vine and Nutmeg and Rosebush and Plum; three mascara parait (£9.75); a coral pink blusher (£17.50); five lipsticks (£9.75) and matching nail enamels (£8.50) in terracotta, russet, orange, brown and red. **Parfums Christian Dior. Tel: 073 515021.**

## Actibrush success

Colgate Palmolive are claiming market leadership for their pre-brush mouthrinse Actibrush, eight weeks after its UK launch.

Sales figures from AGB reveal that Actibrush has a 26 per cent share of the mouthrinse market and has increased market value by 36 per cent compared to last year, say CP. The company predicts the market will be worth £67 million by the end of the year.

Colgate Actibrush is currently being supported by an £8m promotional spend including a £5.2m national television campaign and door to door sampling. **Colgate-Palmolive Ltd.** Tel: 0483 302222.

## A1 launch Ezydose medicine aids

A1 Pharmaceuticals have added a range of medicine-taking aids to their list. Ezydose products are designed to improve compliance or make the taking of medicine easier.

The range includes oral syringes, pill crusher, tablet cutter, glyceryl trinitrate case on a necklace, medicine spoon and handle measure, seven-day pill reminder, fever reader and Mediset medicine organiser. Stand deals are available.

The company has also launched a series of "protect your life" cards — credit card sized warnings to alert medical staff of potential treatment problems if the patient is unconscious. The cards, retailing at £1.20, include warnings of penicillin allergy, asthma, glaucoma, tetanus, allergy, thyroid, high blood pressure and contact lenses. Details can be added to the reverse. Orders can now be taken on Freephone 0800 252049. **A1 Pharmaceuticals. Tel: 081-659 9496.**

## Sensiq gift solutions

Sensiq have created four matching shades of lipstick and nail colour with Christmas gifts in mind.

Called Perfect Partners, the products are packed together in a specially designed carton. Shades include Rose Blush, Antique Rose, Madeira Wine and Fruit Punch. The packs retail at £5.25.

Also new is the Sensiq Selection, two packs comprising five beauty products in toning shades. Each pack contains lipstick, nail colour, eye definer, mascara and an eyeshadow duo. **Sensiq Cosmetics.** Tel: 071-409 1413.

## Dead Sea Magik bar from Opal

Opal Products have added a cleansing bar to their Dead Sea Magik skincare range.

The 100g mineral-rich bar (£1.99) is said to cleanse and condition the skin, and is especially suitable for sensitive skin. It contains a mix of Dead Sea minerals. **Opal Products. Tel: 081-861 6181.**



## Swift and sure TV campaign for Nurofen

A new £2m television campaign for Nurofen breaks this week with three 30 second commercials for headache, back pain and period pain shown in rotation, with one appearing almost every day at peak viewing times. The period pain commercial is the first ever to be shown on television, say Crookes Healthcare.

The six-week campaign features striking images of the body in pain and

subsequent relief to complement advertising currently running in the women's Press.

Backache, shown above, features kitchen utensils, while the headache commercial shows a head made of cogs, wheels and chains, and period pain is demonstrated by a boxing glove pounding against a metal torso.

Each image gradually transforms into a soothing picture, while the

soundtrack, featuring the words "swift and sure" changes from muffled to clear.

To increase impact in-store, new showcards are available, featuring the visual from the women's Press advertisement for headache with the slogan: "Splitting, nagging, pounding, blinding, if you can describe it we can relieve it." **Crookes Healthcare. Tel: 0602 507431.**



## ROBINSON COTTON WOOL, NOW GIVING YOUR CUSTOMERS THE OPPORTUNITY OF A LIFETIME

**ROBINSON HAVE DONE IT AGAIN!** They're giving your customers what they want – the very best choice of cotton wool products.



### RAINBOW

Fashionable pastel shades for today's modern lifestyle; equally at home on the dressing table or in the bathroom.



### NURSERY

Economical giant packs, perfect for mothers, with striking new graphics are easily identified on shelf.



### COSMETIC

The superior quality of the Extra Soft pure cotton wool range is reflected in the sophisticated packaging.



### FAMILY CARE

Introducing a new concept in cotton wool, the Cotton Harvest design gives the Robinson best selling range of Soft & Pure White Cotton Wool a fresh new look.

## A PLACE IN THE SUN FOR YOU AND YOUR CUSTOMERS

Your customers will receive a holiday **CASH-BACK OFFER**, up to the value of £250, when they collect four packs of any Robinson cotton wool product – and a chance to win two weeks membership at the **ROYAL PARK GOLF & COUNTRY CLUB** in fabulous **TENERIFE**, which includes the ownership of a luxury apartment for life on the **GOLF DEL SUR** resort by entering our free draw.

You too could be jetting off to **TENERIFE** or **MALTA** – simply display the promotional leaflets and window posters and we will enter your name into our **FREE** draw to win one of 100 weeks in the sun.

**ROBINSON**  
HEALTHCARE

HIPPER HOUSE  
CHESTERFIELD S40 1YF  
UNITED KINGDOM



**Calpol® Extra Tablets Product Information**

**Presentation:** Each pink tablet contains 500mg Paracetamol BP, 5mg Codeine Phosphate BP and 10mg Caffeine BP.

**Uses:** For the relief of pain and feverishness, associated with headaches, colds and influenza, toothache, period pains and rheumatic pains.

**Dosage and administration**

**Adults and children over 12 years:** 2 tablets up to four times daily. Not more than 4 doses should be

administered in any 24-hour period; do not repeat dose more frequently than 4-hourly.

**Contra-indications, warnings, etc**

**Contra-indications:** Hypersensitivity to any of the constituents.

**Precautions:** Use with caution in the presence of renal or hepatic dysfunction. No data are available on the use of Calpol Extra tablets in pregnancy and lactation.

**Side and adverse effects:** Side-effects with Calpol

Extra are rare in therapeutic doses. Paracetamol has been widely used and reports of adverse reactions are rare, and are generally associated with overdosage. Codeine may sometimes cause constipation on chronic usage.

R.S.P. £1.14 for Pack of 12 Tablets, £2.04 for Pack of 24 Tablets.

**Legal Category:** CD (Sch 5), P.

**Further Information:** Available on request.



\*TRADE MARK

Wellcome

# Extra, Extra, read all about it.



For years parents have trusted Calpol to give fast relief from aches, pains and fevers.

Now Wellcome offer that same effective pain relief for adults, with new Calpol Extra.

Each tablet contains paracetamol and codeine, both highly efficient analgesics which work quickly to soothe

away pain associated with headaches, colds, influenza, toothaches, period pains and rheumatic pains.

So, the next time you're asked for fast, effective pain relief recommend new Calpol Extra for adults.

After all, you've been trusting Calpol for years.

## Calpol Extra for Adults for fast, effective pain relief.



## Spa water as a natural iron supplement

A Welsh spa water containing high levels of bivalent iron in solution is now available in sachet form as an iron supplement.

The water in Spatone Plus comes from the Trefriw Wells Spa in the Snowdonia National Park. It has passed all criteria for licensing for iron deficiency anaemia in Germany, after undergoing stringent tests, says Tony Rowland of Trefriw Wells Spa Ltd.

In Germany the curative water market, distinct from the table water market, accounts for consumption of between 1,125 and 1,575 million litres a year.

The water has a low pH which allows the iron (3.16mg per 10ml) to stay in solution rather than a suspension. It is said to be particularly suitable for people who cannot tolerate pharmaceutically prepared iron or those who react to other ingredients in tablet or solution formulations.

Currently, clinical trials are underway at the Spa into the waters' benefits in rheumatism and various skin complaints.

The water comes in 10ml dose sachets packed in boxes of 84 which, given an average usage of three sachets daily, provides a month's supply. The sachets do not need to be stored in a refrigerator and are convenient to pack or carry around, says Mr Rowland. Spatone Plus is being

distributed to pharmacies and major wholesalers by Nelsons at an introductory retail price of £4.99 for one month's supply. This gives retailers a 45.8 per cent profit on return, says Mr Rowland. **Distributors — A Nelson & Co Ltd. Tel: 081-946 8527.**

## Pinewood relaunch Junior Panaleve

Pinewood Laboratories have relaunched Junior Panaleve as a cherry-flavoured suspension, available in two sizes (100ml £1.61; 150ml £2.15). Each 5ml spoonful contains 120mg paracetamol.

The company has also introduced Panaleve 6 Plus, an orange-flavoured suspension containing 250mg paracetamol in 5ml (100ml £1.89; 150ml £2.48). This is aimed at children over six years and also at adults who find themselves with an upset stomach after taking certain medications,

says the company. Junior Panaleve and Panaleve 6 Plus are indicated for the treatment of mild to moderate pain and fever associated with teething, headache, colds, flu and post-immunisation pyrexia. A 2.5ml dose of Junior Panaleve is suitable for babies who develop fever following vaccination at two months. Both formulations are sugar free.

Pinewood acquired the brand from Leo Laboratories last year. **Pinewood Laboratories. Tel: 010 353 52 36253.**

## Super 25 lozenge

A1 Pharmaceuticals have launched Super 25 anti-smoking lozenges to complement their cigarette filters of the same name. The lozenges, containing purified tobacco extract, are packed in 30s (£1.99) and come in red, white and blue packs featuring a "no smoking" logo. **A1 Pharmaceuticals. Tel: 081-659 9496.**

## Virotherm POS

AAH Pharmaceuticals are offering customers free Virotherm point of sale material, including a leaflet dispenser, showcard and information leaflets on the product. **AAH Pharmaceuticals. Tel: 0928 717070.**

## Simpsons lollies

Chupa Chups have obtained the licensing rights to use the Simpsons cartoon characters to promote the brand. **Food Brokers. Tel: 0705 219900.**

## Virotherm

The Indigo Group are no longer the distributors for the Virotherm steam inhalation unit. The distribution has been taken back by Virotherm Laboratories Ltd. **Tel: 0635 74488.**

## Stone Cross

Stone Cross Printing (C&D last week, p573) can be contacted at SCP Prepress, Hertford SG14 1BR. **Tel: 0992 587388.**

## Golden offer

Unichem are offering customers Gold Seal batteries at 20 per cent off the normal trade price and with free display trays. Silver Seal batteries are offered at a 15 per cent discount. **Unichem. 081-391 2323.**

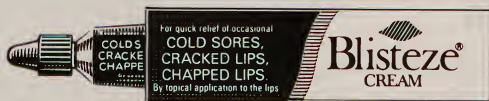
## Nappy discounts

Unichem are offering pharmacists 5 per cent off Castlere nappies until the end of the month. **Unichem. Tel: 081-391 2323.**



Inverness have introduced an ultra-lubricating shaving gel (£1.69), said to protect and condition the skin. It is a clear non-foaming gel containing aloe vera and allantoin. Packaged in a black tube it comes in two variants — regular and unscented for sensitive skin. **Inverness Ltd. Tel: 0628 776217**

BRAND LEADER • FOR COLD SORES, CRACKED AND CHAPPED LIPS • HIGH PROFIT MARGINS  
NEW ADVERTISING CAMPAIGN THROUGHOUT WINTER IN NATIONAL PRESS AND TEENAGE MAGAZINES



# BLISS FOR TROUBLED LIPS





## Merrell invite to 'pay and display'

"You display, we pay" is the message from Merrell Dow this Winter as part of the company's support for Merocaine, Merocets, Merothol and Syndol.

The "Grand pay and display" competition is based on the ordering and display of selected point of sale items, each worth a specified sum of money. Eight cash prizes of up to £500 will be drawn, one each week from October 14 to December 8. In addition, the company is offering a bonus deal to pharmacists who take early delivery of

stock and bulk orders.

Merrell Dow are also running a competition for assistants using a question and answer format. Some 200 black pyramid clocks are offered as prizes. The company is currently finalising plans for a lozenge sampling campaign.

Point of sale material will be available across the Merrell range with the lozenge material emphasising the different types of sore throats treated by each product and using a spoon motif to illustrate the proposition of a real

medicine in a lozenge.

The analgesic Syndol is currently on TV in four regions supporting the company's aim of leadership in the tension headache niche of the market.

The antihistamine range of Triludan and Triludan Forte is also being promoted with a campaign to stimulate awareness of Winter allergies and hence year round usage. Consumer information leaflets on the subject are available.

**Merrell Dow Pharmaceuticals Ltd. Tel: 081-848 3456.**



## Femigraine gets Press campaign

Nicholas Laboratories have launched an advertising campaign for their analgesic product Femigraine.

The £250,000 campaign will run from now until May next year and appear in women's magazines including *New Woman*, *Marie Claire*, *Cosmopolitan*, *Me*, *Good Housekeeping*, *Prima* and *Woman's*

*Journal*.

The advertisement depicts lightning flashes, representing the severe pain and distorted vision experienced in migraine.

Nicholas are offering free display units to independent pharmacies for Femigraine via their sales force. **Nicholas Laboratories. Tel: 0707 328128.**

## Activair Europe launch medical batteries

Activair have introduced a range of alkaline batteries for both medical and communications applications. The batteries meet ISO approval, are guaranteed against leakage and have a four year shelf life.

There are six IEC sizes: LR20 (1.5v, 18,000mAh capacity); LR14 (1.5v, 7750mAh); LR6 (1.5v, 2700mAh); 6LR61 (9v, 550mAh); LR03 (1.5v, 1175mAh); and LR1 (1.5v, 825mAh).

They are available in packs of 50 or 100, subdivided into packs of ten. **Activair Europe. Tel: 0978 661984.**

## Search for children

Stafford-Miller have introduced two new children's toothbrushes under the Search from Sensodyne banner.

The Search 2 Teddy is a new toothbrush for babies and infants aged between six months and two years. It has been introduced as a replacement for the original Search 2 brush.

The new brush has a small head, extra soft filaments and a broad handle for comfortable grip — especially suitable for supervised brushing, says the company. The packaging has been redesigned to prominently feature a Teddy logo.

The Search "Happy kids" toothbrush has been

launched with the aim of raising at least £8,000 for the National Society for the Prevention of Cruelty to Children, who will receive the royalties from the sale of the brushes.

The brush is a Search 3 head with a long, slim neck and soft filaments, say Stafford-Miller. It is available in four characters.

To support the launch a public relations programme has been arranged which includes local newspaper competitions to win a trip to London with a visit to the zoo. Another campaign will help encourage the recycling of toothbrushes.

Trade display material is available. **Stafford-Miller Ltd. Tel: 0707 331001.**



## On TV Next Week

GTV Grampian B Border BSB British Sky Broadcasting C Central CTV Channel Islands LWT London Weekend	C4 Channel 4 U Ulster G Granada A Anglia TSW South West TV Thames Television TT Tyne Tees	TV-am Breakfast Television STV Scotland (central) Y Yorkshire HTV Wales & West TVS South TT Tyne Tees
Celsiuss:	All areas except C4 & TV-am	
Colgate, Actibrush:	All areas	
Colgate, Great Regular Flavour:	All areas	
Farley's Timers:	All areas	
Hedex Extra:	TV-am	
Libra Bodyform:	All areas except CTV, LWT TTV & C4	
Listerine/Coolmint:	GTV, STV, G	
Minadex:	TV-am	
Nurofen and Nurofen Soluble:	All areas	
Olvarit:	All areas	
Panadol:	All areas	
Radian B Mineral Bath	G	
Rennie:	STV, TTV, TVS, Y, A, G	
Seven Seas Berries	TTV	
Seven Seas Pure Cod Liver Oil	All areas	
Syndol:	STV, G, C, TTV	
Timotei shampoo:	All areas except CTV, Y, TVS & C4	
Wrigley's gum:	A, TSW, LWT, TTV	



**Lyclear Creme Rinse Prescribing Information**

**Presentation** Each 50ml bottle of Lyclear contains 1% w/w permethrin plus 20% w/w isopropanol in a creme-rinse base. **Uses** For the treatment of head louse (*Pediculus humanus capitis*) infections. **Dosage and Administration** *Adults and children over 2 years* Shampoo hair as normal, rinse and towel dry. Shake the bottle thoroughly and apply enough Lyclear to saturate the hair and scalp. Leave on the hair for 10 minutes, then rinse thoroughly with water and dry in the usual way. **Contra-indications, warnings, etc.** *Contra-indications:* Hypersensitivity to permethrins, other synthetic pyrethroids, pyrethrins or chrysanthemums. **Precautions:** For external use only. Wear gloves for multiple applications. Only use in children under 2 years under medical supervision. Use in pregnancy only if potential benefit outweighs the possibility of unknown risks. **Side- and adverse effects:** Adverse reactions are infrequent, mild and transitory, and are usually also symptoms of head louse infection. **Basic NHS Cost:** £1.72. **Legal Category [P]** PL3/0252. Further information available on request. **The Wellcome Foundation Ltd**, Crewe, Cheshire CW1 1UB. Lyclear is a Trade mark.



**Wellcome**

# LYCLEAR

Permethrin

## A single 10-minute treatment for head lice.



\*99% overall cure rate after one week.

Eradicating head lice hasn't always been easy or pleasant. But now Wellcome can offer you Lyclear Cream Rinse.

Based on the tried-and-tested permethrin compound, Lyclear is highly effective as a single application creme rinse, and used as easily as a normal hair conditioner.

In fact, just one ten minute Lyclear treatment is sufficient to kill lice and eggs, with the comparative effectiveness of either a 2 or 12 hour malathion application. What's more, Lyclear's strong residual capacity can protect against reinfection for as long as 6 weeks after use.



Although highly effective, Lyclear has a pleasant smell, is unlikely to cause eye irritation, has low potential for toxicity or allergic reactions, and is biodegradable.

With its recognised cosmetic advantages together with its proven clinical potency, Lyclear is an ideal head lice treatment for every member of the family.

Lyclear is a head lice treatment you can confidently recommend to be quick, effective, and pleasant to use.

## LYCLEAR

C r e m e   R i n s e

**Kills head lice in just one 10-minute application.**

## High powered sport supplement

Chancellor Group are launching Minamino Sport, a nutritional supplement containing 17 amino acids, five vitamins and three minerals.

It is based on the 35-year-old formulation of Minamino Original, with the addition of L-carnitine, an amino acid widely used by bodybuilders.

Minamino Sport is available in a 500ml bottle (£9.40). Display material as well as information on the

product and promotional prices are available from the marketing manager Andrea Porter.

The launch is being supported with advertisements in sports magazines, plus posters, leaflets, direct mail campaigns and promotions in gymnasiums and sports clubs, starting this month and running throughout the next year. **Chancellor Group Ltd. Tel: 0978 661351.**

## 'Buy one get one free' from Search

Stafford-Miller are running a "buy one, get one free" offer on their Search sensitive and angled toothbrushes.

The promotion begins now and will continue while stocks last, says the company. Special counter display units highlighting the offer are available to pharmacists. **Stafford-Miller. Tel: 0707 331001.**

## Sharper instant pics from Polaroid

Polaroid have developed a new film for use in instant cameras which, they claim, gives a result comparable to a photograph taken with a non-instant camera.

Designed for use in Polaroid Image cameras, the new film is said to give a brighter photograph with more intense colour.

The new Polaroid image

film, bearing the slogan "New! Richer colours", will retail at £9.99 for a single pack of ten shots or £18.99 for a twin pack. **Polaroid Ltd. Tel: 0727 59191.**

## Plenty of gifts for Christmas

Plenty of Scents have unveiled their Christmas collection.

New is the Relax gift set (£9.99), an aromatherapy starter kit comprising three essential oils, a carrier oil and mixing bottle. The Shell gift set (£4.99) comprises a shell dish containing face cloth, soap, shower gel and five bath pearls.

Also new is the City Sun travel bag (£4.99) which contains 50ml bottles of bath cream, body milk, shower gel and bath salts in a selection of fragrances.

**Plenty of Scents. Tel: 0905 57477.**

## Duracell Tester gets support

Duracell are supporting their new battery tester range with a £2.5 million national television campaign running throughout the Christmas period.

In addition the company is running a series of roadshows in 48 shopping malls throughout the country to promote the product. The shows will give consumers the chance to try out the tester for themselves and there is also the chance to win an Olympus camera and camcorder. **Duracell Ltd. Tel: 0293 517527.**

## Plenty of cosmetics for teenagers

Plenty of Scents have launched a range of cosmetics and a bath and body collection for teenagers.

City Colours comprises eight eyeshadows, two blushers and two lip glosses with applicator brushes in a kit.

City Sun comprises bath foams, shower gel sachets, soaps and sponges. The bath products come in 14 fragrances. **Plenty of Scents. Tel: 0905 57477.**



P3023

*20 Sachets or 40 tabs*

# Dioralyte®

Glucose BP Sodium  
Potassium Chloride BP Disodium

Chloride BP  
Hydrogen Citrate BP\*

## TO REPLACE FLUID & ELECTROLYTE LOSS

\*Sachets only. Tablets contain Anhydrous Glucose BP Sodium Chloride BP Potassium Chloride BP Sodium Bicarbonate BP and Citric Acid Anhydrous BP. Full prescribing information is available from Rorer Pharmaceuticals Ltd, St Leonards House, St Leonards Road, Eastbourne, East Sussex BN21 3YG

# BORN AGAIN



## The origin of the species becomes your natural selection

You'll soon discover we've put new life in Isogel.

New packaging (available now) is only the start of its rebirth. The real commitment comes from full marketing support, promotional activity and a concerted advertising campaign.

Yet remarkably Isogel has had only one recent price rise, the first for over a decade – maintaining its outstanding value.

This is only the beginning. The start of a new lease of life. Because Isogel is evolving to ensure it's the natural selection.

**ISOGEL ABBREVIATED PRESCRIBING INFORMATION Indications:** Conditions requiring a high fibre regimen. **Presentation:** Isogel is a preparation of Ispaghula Husk B.P. **Dosage and Administration:** The required quantity of Isogel should be stirred into half a glass of water. Adults: Two teaspoonfuls once or twice daily, preferably at meal times. Children: One teaspoonful once or twice daily, preferably at meal times. **Contra indications, warnings etc.** Precautions: Isogel should be swallowed immediately after mixing. Elderly or debilitated patients should be supervised whilst taking Isogel. **Basic NHS Price:** 200g £1.51 RRP: 200g £2.37 PL No: 0045/5028R.

Full prescribing information is available by post from distributor: Charwell Pharmaceuticals Ltd., Charwell House, Wilsom Road, Alton, Hants. GU34 2TJ.





**Pharmacists are reminded** that the dispensing of EUSAPRIM in response to a prescription for SEPTRIN is a breach of the code of ethics of the Pharmaceutical Society which specifically states in paragraph 1.4(ii) that the drug dispensed must be precisely that which has been prescribed, except when substitution is made with the permission of the prescribing doctor, or in an emergency. The application of this rule, even to products imported under a PL(PI) was upheld by the European Court.

In addition, such conduct may amount to an infringement of trade mark rights.

In particular, it is an infringement of Wellcome's rights in the registered trade mark SEPTRIN to apply the mark SEPTRIN to tablets being sold or dispensed when such tablets were originally marketed under the name EUSAPRIM.

Over the last few years Wellcome has had cause to initiate proceedings against a number of pharmacists, importers and wholesalers who were engaging in this practice, and who have all settled with Wellcome by giving undertakings not to repeat such conduct, and by paying agreed sums towards costs and damages.

Wellcome will continue to take actions to protect its intellectual property rights.

Septin and Eusaprim are Trade Marks of The Wellcome Foundation Ltd



**Wellcome**

The Wellcome Foundation Limited,  
Unicorn House, 160 Euston Road,  
London WC1 2BP

## QUESTIONS & ANSWERS

**The same drug, two different forms, three different strengths, how many charges and fees? PSNC explains**

# Q

1. Assuming this is a Group Two (paid) prescription, how many charges should be collected from the patient?
2. How many professional fees would the pharmacist be paid?
3. The pharmacist has claimed broken bulk on a 100 pack of glyceryl trinitrate tablets. Would this claim be accepted by the Prescription Pricing Authority?

# A

1. Two prescription charges are payable by the patient despite three items being prescribed. There is one charge for both strengths of Transiderm Nitro Patches and one charge for G-TN tablets. (See Drug Tariff Part XVI Note H(i)(b)).
2. The pharmacist would be paid three fees, ie one fee for each item (See Drug Tariff Part XVI Note I(ii)).
3. The endorsement of broken bulk would be ignored as glyceryl trinitrate tablets are a special container and 100 tablets or multiples thereof are always paid. (See Drug Tariff Part II Clause 10B).  
PSNC has produced booklets on special containers and charges. Copies of both can be obtained by ringing the National Prescription Research Centre on 081-882 3888.

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**Contra-indications, warnings etc:** Do not exceed the recommended dosage. May cause drowsiness. If affected do not drive or operate

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**Legal Category: P** – This product is available for OTC, 'over the counter' purchase from Retail Pharmacists. Further information is available on request.

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# Pharmacyupdate

## Away with worms

**Janie Sheridan, MRPharmS, Boots teacher/practitioner at the School of Pharmacy, University of London, looks at worm infestations and their treatment**

Helminths are parasitic worms. They are multicellular organisms which vary in length from a few millimetres to several metres long. To complete their life cycle, the worms require one or more hosts to which they gain access either when the host ingests contaminated food or by entry through the skin, especially of the feet. Once inside the host they can reside in the intestines, lungs and blood.

Helminth infections occur all over the world. They are most prevalent in tropical or sub-tropical climates, although the most common worm infection in man — *Enterobius vermicularis* (the threadworm) — is found in temperate climates. It has been estimated that, at any one time, one quarter of the world's population has a helminth infection. Poor sanitation, lack of preventive medicine and favourable climatic conditions all play a part in the prevalence.

In this article, we will be looking mainly at the types of helminth infections commonly seen in community pharmacy in the UK. Patients asking for advice on worm infections who have not recently been abroad are almost definitely infected with threadworm.

For most people, the knowledge or suspicion that

they have worms causes them a certain amount of distress and embarrassment. Their reactions are not unlike those found in people with headlice. While poor sanitation, etc may be responsible for worm infections in tropical and sub-tropical climates, threadworm is found in all walks of life, in all sections of society. Much emphasis should be placed on dispelling the idea that the host (the patient) is dirty and the stigma attached to this notion.

### Anthelminthics

There are anthelmintic agents to treat all worm infections. Some drugs exert their effect by paralysing the worm so that they are unable to resist peristalsis of the intestines and are thus expelled from the gut. Other drugs interrupt enzyme activity or energy production, thereby killing the worm.

### Threadworm

Threadworm is also known as pinworm, enterobiasis and seatworm. It occurs in rural and urban settings, and is most commonly found in children. It has been estimated that 80 per cent of children are infected by threadworm at some time. The



Mature threadworms around the anus

worms inhabit the large intestine of their human host, and may be seen in the faeces although this may be difficult as they are so small. The adult female is around 10mm long and the adult male is 2-3mm long.

Unlike most other worms, the female does not lay eggs in the intestines, but travels down the intestines, emerges from the anus and deposits thousands of eggs in the perianal area. The eggs do not require any incubation period. Ingested eggs mature within one month as the life cycle begins again. The eggs are attached to the skin by a sticky, irritant substance which causes sometimes intense perianal itching which may be the first or only indication of infection as the condition may be asymptomatic.

The eggs may be transferred from the skin to bed linen, towels or the hands of the host. The eggs are transmitted from one host to another, or back to the original host (re-infection), by ingestion of food which has been contaminated with eggs from the host's hands, by chewing or sucking the fingers or by the sharing of towels and bed linen.

Although itching of the perianal area, which worsens at night, is the most common sign of infection, other symptoms may be present such as restlessness and insomnia. Worms may also be seen in the stools. It has been suggested that a piece of sticky tape placed over the anus and then removed will detach eggs which may then be seen with the naked eye.

The worm may also infect the genital organs and bladder, causing vaginitis and cystitis in

females. Because of the ease with which the eggs can be transferred from one individual to another, it is not uncommon to find that the whole family or household has worms. Adults especially may be asymptomatic.

Treatment and management of threadworm is based both on drug treatment and on clear and thorough explanations of the importance of certain hygiene measures aimed at preventing re-infection.

### Drug treatment

The main drugs used to treat threadworm are piperazine and mebendazole. All members of the household, and those in close contact with them need to be treated concurrently. Piperazine acts by paralysing the neuromuscular junctions in the worm. It is available either as two single sachets of powder (Pripsen), or as a 500g tablet or liquid preparation, 750mg/5ml (Antepar).

The dosage regime for Pripsen for adults is one sachet stirred into a small glass of milk and swallowed, and repeated after 14 days. For infants aged three months to one year, the dose is 5ml of powder and for children one to six years 10ml of powder, using the same schedule. For Antepar, the drug is given as a daily dose for one week, repeated after one week if necessary. The adult daily dose is 2g, children five to 12 1.5g and children two to four years 750mg.

Although the products are equally effective, compliance may be a problem in children using Antepar. Piperazine is contra-indicated in epilepsy,



Source of threadworm infection



renal failure and liver disease. It may sometimes cause nausea and vomiting. Excessive and repeated administration of piperazine is to be avoided due to possible neurotoxicity.

Mebendazole is the other drug commonly used to treat threadworm. It exerts its effect by blocking glucose uptake in the worm. Mebendazole has recently become available as an OTC preparation called Ovex. A single 100mg dose of mebendazole, for adults and children over two years, is effective. If re-infection occurs, another single dose may be administered after two to three weeks. Mebendazole is not suitable for children under two years old or for pregnant women.

Crotamiton cream may be suggested for the perianal itching, but only after the cause of the itching has been established, as treatment for the infection is also needed.

## Prevention of reinfection

Firstly, reassure the patient or patient's representative that the infection is no indication of poor diet or inadequate hygiene. Tact and diplomacy are often required. The following should be carefully explained to the client:

1. A brief explanation of the life cycle of the worm may help to consolidate the hygiene measures for prevention of re-infection.
2. Hands should be washed using soap and a nailbrush, before every meal and after each visit to the toilet.
3. Fingernails should be kept cut short as eggs can become trapped under them.
4. Each member of the household should have their own flannel and towel.
5. Try and prevent scratching of the perianal area. This is usually worse at night. Children may be

encouraged to wear cotton gloves to prevent scratching and thumb sucking.

6. Underwear should be changed daily, and pyjamas worn at night.

7. Bedlinen should be laundered.

Patients should be referred:

1. When the treatment is required for infants under three months.
2. Where treatment has been unsuccessful.
3. Where scratching has caused infection of the perianal area.
4. Where symptoms of vaginitis or cystitis are also present.
5. Where treatment OTC is contra-indicated.

Patients should be asked whether they have tried any form of treatment already and how long they have had the symptoms.

## Other helminths

Other worm infections which may be encountered in the pharmacy are roundworm, tapeworm, hookworm and whipworm. All of these will probably have been contracted by people who have been abroad to parts of the world where these infections are common. If any of these are suspected, the person should be referred to the doctor.

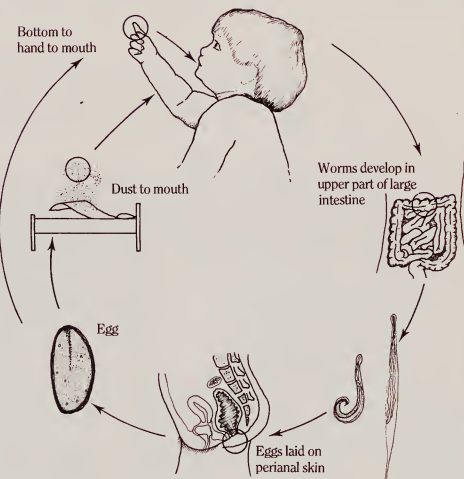
## Tapeworm

The infection is caused by eating contaminated, undercooked meat. Symptoms include loss of weight, abdominal pain, diarrhoea and weakness.

However, the client may be asymptomatic and only notice the infection when a segment of the worm is seen in the faeces.

## Roundworm

Various species of helminth can cause "roundworm" infections. They enter the host via skin or intestines from where they travel



The life cycle of the threadworm

to the lungs, are coughed up and then travel down to the intestines. Worms noticed in the sputum may raise the initial alarm. Symptoms include malaise, cough, chest pain, fever.

attach itself to the wall of the intestines. This may cause bleeding and the client may become anaemic. Other symptoms include diarrhoea, nausea and vomiting, fatigue.

## Hookworm

As the name suggests the worm has a hook which enables it to

## Whipworm

The client may be symptom free, or have abdominal pain, diarrhoea and blood in the faeces.

# Toxocariasis

Toxocariasis, also known as visceral larva migrans (VLM) and ocular larva migrans (OLM), is an infection of humans caused by the ingestion of soil contaminated with dog (and sometimes cat and other animal) faeces containing *Toxocara* eggs, or from soiled hands and contaminated food or water. It occurs mainly in children under the age of ten years, although the larvae can remain dormant in the body for several years. The human host is paratenic (a transport host in which further development does not occur).

Heavy contamination of parks, gardens and playgrounds with *Toxocara* eggs has been caused by the close association of humans with dogs. Puppies aged two weeks to six months and lactating bitches are mainly responsible for the eggs passed into the environment.

Migration of the hatched larvae in the human host occurs mainly during the first six months after infection. They migrate to the liver and lung and also to the

heart, eye, spleen and other organs.

Most infections are asymptomatic. Symptoms of VLM include anorexia, low grade fever and cough and wheezing. Symptoms of OLM are commonly unilateral ocular symptoms which are most likely to be spotted by the optician and include inflammation, uveitis, detached retina and visual disturbances. Infection can lead to blindness.

An association with dogs is almost always present. Patients suspected of having Toxocariasis should always be referred for treatment.

Prevention of the transmission of Toxocariasis can be aided by protecting children's play areas from contamination by dog faeces and washing hands after playing outdoors. Newborn puppies should be treated for *T. canis* at two weekly intervals for 10-12 weeks and adult dogs should be treated routinely once or twice a year.

AT LAST!

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# Points of law

## Computer safeguards

There have been a growing number of firms providing computer software which have had financial difficulties. If such a company goes bust then the client faces what can be a nightmare in the form of a redundant system and having to start again from scratch.

If a software package has been designed or specifically adapted for a client by a company which has subsequently gone bust then at best someone else will have to take on the software maintenance and helpline facility. At worst it may come to a debugging of the package.

So how can a business protect itself against this disaster? First any initial software development contract should provide for stage payments. This should ensure that the software house keeps up to the mark and completes its work promptly. If the company crashes during development, then if all the money has not been paid there is some left to start again.

Some simple rules should be observed before entering into what are always costly agreements with software houses. The first is to run a credit check. The second is to get good legal advice on all aspects of the contract. Do not simply rely on the printed form supplied by the software house. If you are dealing with more than one supplier get what is called a "prime contractor" agreement so that you have a specific person or company to blame if the system is never installed or doesn't work.

## Wrongful trading

Two company directors have recently been held to be liable for wrongful trading under the Insolvency Act 1985, section 214 and have been ordered to pay £417,000 to the company's creditors. The section of the Act provides that where a company has gone into liquidation and that for some time before the commencement of the winding up procedures, a director knew or ought to have concluded that there was no reasonable prospect that the company would avoid going into insolvent liquidation, he may be ordered to pay such contribution to the company's assets as the court thinks fit.



**"If a computer software company goes bust overnight then the client faces what can be a nightmare..."**

## Playing fair in redundancy matters

Unfortunately redundancy is a word which is becoming a common and hated one in businesses up and down the country. Employers have certain duties in respect of employees whom they are proposing to make redundant. Obviously sometimes immediate redundancies will be unavoidable but, as a general rule, they must try and avoid them by reducing overtime and trying to retrain staff or offering them other jobs provided this does not hinder operational efficiency.

If, however, redundancy is inevitable then you should take into account such matters as length of service, age, capability, past conduct, experience, work and attendance record and the views of the employees including volunteers for redundancy.

Moreover, if your employee has been continuously employed for two years then he is entitled to time off to seek new jobs, attend interviews and to arrange training for future employment. Although it is for the employee to ask for this time off you may think that it is something you can mention yourself.

Employees who are over 20, who work more than 16 hours a week and who have two years' continuous service are entitled to redundancy payments. For those who work less than 16

hours a week five years' continuous employment is required. Holiday sickness and maternity leave do not count as interruptions to continuous service. The maximum statutory redundancy payment to be made to an employee is £5,940, but this may differ because of contractual obligation known as severance pay. It is also possible you may wish to offer a goodwill payment.

## VAT and late returns

At long last there is a glimmer of hope for businessmen whose customers will not pay but who are still liable to pay VAT on the bills delivered. Until now it has been the practice of VAT tribunals to rule that a lack of funds has been no excuse for failing to make returns on time.

Now a businessman has succeeded in the High Court in establishing that in special circumstances it can be an excuse. The facts are such that it may almost be a one-off case because the supplier in question dealt almost exclusively with the local council. When they did not pay on time he could not either and the judge held that in these circumstances there was an excuse.

## Stolen cheques

A problem which arises all too frequently nowadays is that cheques are stolen and paid into a false account. Say a cheque drawn to Douglas James Ltd is stolen and endorsed to John Smith: is the collecting banker liable? The position is governed by the Cheques Act 1957 section 4. The bank is protected from liability when it receives payment for a customer, that is an account holder, who has no title or a defective title, provided it does so in good faith and is not negligent.

A collecting bank can lose the protection of the Cheques Act if it is negligent by doing, or not doing, any of a number of things such as opening an account without making proper inquiries or collecting payment of a cheque made out to the customer's employer. If there is a peculiar endorsement or in some other way the bank should be put on notice then it may lose its protection.

## Bankruptcy

A case has recently come before the courts about the right of the petitioning creditor to vote against an offer to pay off debts by instalments. The court had to decide whether the voting did amount to unreasonably refusing the offer to pay.

The Insolvency Act allows the court to dismiss a creditor's petition for bankruptcy of the debtor if it is satisfied that the debtor has made an offer to pay the debt and that the offer has unreasonably been refused.

However, in a recent case the court held that a voluntary arrangement offered by a debtor does not amount to an offer to each creditor. Rather, it is to the creditors as a group, so if the petitioning creditor votes against the scheme he is not deemed to be unreasonably refusing his consent.

## Pensions

Employers and employees alike will be interested to know of the creation of the Pensions Ombudsman who became operational on April 2. His purpose is that of an independent watch-dog for those with occupational or personal pensions. Basically his role will be to adjudicate between a member of a pension scheme and the managers in the event of a complaint of dispute.



# NEW FORMULA

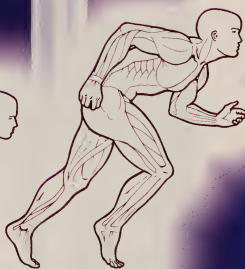
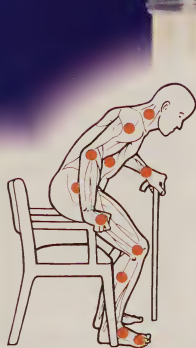
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# Extended role model

**Although two miles from the nearest surgery, Gill Hawkworth's Old Bank Chemist in Mirfield thrives on the enthusiasm of its proprietor, who provides an extended role service to customers who obviously appreciate it. C&D went to West Yorkshire to investigate**

Walk into the Old Bank Chemist in a neat little parade of shops in what feels like the back of beyond, and the chances are the proprietor will be talking, usually, one might add, to a customer.

Gill Hawkworth is one of the most enthusiastic pharmacists you are ever likely to meet. She is also living proof of the fact that if a pharmacist provides services people want, their customers will return again and again.

The Old Bank Chemist is not in a natural location for a pharmacy. The local health centre, with seven doctors, is two miles away; three more GPs are a couple of miles in the other direction.

In fact, Mrs Hawkworth's pharmacy opened from scratch, with just a single-handed GP practice over the road. "The Community Health Council wanted a pharmacist to open up here because they felt it might help the doctor, so I'm in the community where the community wants me," Mrs Hawkworth says. "Gradually over seven years I have picked up business. Now we're very busy."

Gill Hawkworth is not an average community pharmacist. Graduating with a first from Bradford in 1973, she followed her pre-registration year in hospital pharmacy with a move to retail, before having a family. When her children were small, she returned to work part-time, doing locums in independent pharmacy before the opportunity arose in Mirfield.

## Pine fittings

Old Bank Chemist is a neatly laid out, medium-sized pharmacy with a larger than average dispensary, fitted out in acres of pine. The design is Mrs Hawkworth's own. "I designed the shop with a big shop area to encourage people to come in. And as it's really women that do the shopping, it's designed from the woman's point of view — in pine instead of clinical shelves you see everywhere," she says.

With no natural prescription volume, Mrs Hawkworth says her business has grown by giving a good service. She offers blood pressure and cholesterol testing, diabetic screening — she is one of the Pharmaceutical Services

Negotiating Committee's triallists — she'll collect prescriptions and deliver medicines to the housebound, give talks and always drops what she is doing in the back of the shop to see a customer. It comes naturally, she says. Her services are all detailed in a privately produced practice leaflet.

"I give total care to the

community. For instance, I have always delivered prescriptions to the elderly and the housebound, but only to them — because the Government aren't paying us for the extended role, I can't afford a second pharmacist here all the time."

Mrs Hawkworth feels she knows why her pharmacy is successful. "Customers come here because they feel they can get some advice. Staff work as a team. Everyone has their own role to play, but the customer has the most important role. In fact, the pharmacists in Mirfield complement each other to give a total pharmaceutical service. People in this area are used to it now," she adds.

The extended role is here to stay as far as Gill Hawkworth is concerned — it's contributed to the pharmaceutical success of her business, a success that prompted the Department of Health's Working Party on the future role of community pharmacy to ask her to give oral evidence to them. "I literally explained how I built my business up," she says. "I wouldn't say my bank manager is very pleased with the way I do some things — but I have told him giving free advice brings patients in."

"It was a big chance to take but it was worth taking. I've done it. I've shown it works, that the service I provided is appreciated."

## Testing success

Cholesterol testing has been a great success. "This area is one of the world centres for heart disease," Mrs Hawkworth explains. "I first felt I could help the community by providing a blood pressure screening service. I charged 50p but the old people couldn't even afford that, so now I do it for nothing."

She follows the Royal Pharmaceutical Society's guidelines. Customers are invited into her inner sanctum — a little room with doors out into both the shop and the dispensary — which doubles as a counselling area and office. Here she discusses general health matters with the patient, performs tests according to established protocols and dispenses advice.

Uptake of cholesterol screening was very good to start with. "It has dropped off a bit now, but it's still here," Mrs Hawkworth said. "I was going to charge £7.50, but local GPs said it was too much, so I charge £5, and that includes blood pressure, pulse and weight."

"They come in, take their coats

off. We discuss their smoking, exercise, history of heart disease and diabetes in the family. It takes maybe half an hour, but I'm going out checking prescriptions all the time, so I'm not standing over them."

Gill Hawkworth says pharmacist screening gives added value in a less stressful environment. "Pharmacists are so much more approachable. I have been able to help a lot of people because I give them time."

Local GPs remain sceptical about a pharmacist's role in screening compared with their own programme. Mrs Hawkworth says the two are different. "What we are looking at is opportunistic screening. Patients come into the pharmacy and have it done," she says. Even then, she's uncovered some serious illnesses. "I've done BP measurements, rung up the surgery and taken patients round in my car," she recalls.

Mrs Hawkworth has found that once a service is established, people will travel to use it, but interest spreads to other pharmacists too. "We have had people sent here by other chemists in Huddersfield and Dewsbury. And because I do it, other chemists in the area have started to do blood pressure screening and I think one has started to do cholesterol. If you set a high standard others come with you," she says. "You've got to know your subject, but you learn as you go along."

Not everything is a success, though Mrs Hawkworth says if pharmacists don't test the demand, they will never find out what possibilities there are. Diabetic screening may be a case in point. When C&D visited her in August, some six weeks into the PSNC trial, tests performed in the Old Bank Chemist were still in single figures. "I think the price puts people off," says Gill Hawkworth.

## Public readiness

"The public are ready for an extended role for pharmacists if we do it properly. Old people perhaps would still like to go to the doctor's, but those at the younger end seem quite keen on it. I think it all depends on how each local pharmacist is seen. If they are held in high regard as a professional in their high street, these extra roles will very easily be accepted."

Every pharmacist should have the opportunity to offer the extended service, but not everybody will need to do it — one or two in each area would be enough, Mrs Hawkworth thinks.



Gill Hawkworth performs a cholesterol test on a customer (courtesy Huddersfield Daily Examiner)

One answer might be for pharmacists to sign a service contract specifying the services they will provide — such as counselling or diagnostic screening.

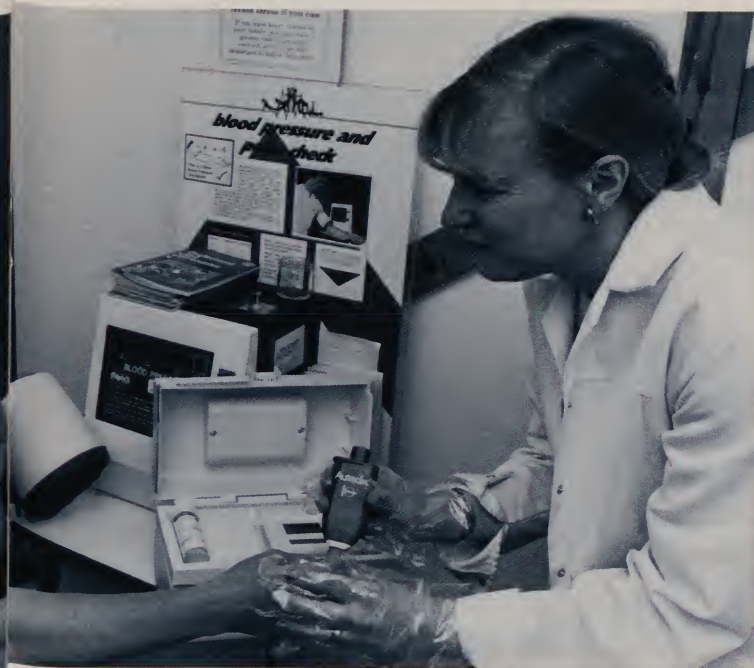
Despite running a busy shop, Mrs Hawkworth finds time to get involved in pharmaceutical activities outside shop hours. She chairs the Huddersfield Branch of the Royal Pharmaceutical Society, is a member of the Yorkshire Region Committee — she is also the public relations officer — and sits on Kirklees Local Pharmaceutical Committee. Continuing education is a particular interest — she is local co-ordinator for continuing education in Kirklees.

As preparation for this year's CE programme, Gill Hawkworth sent out questionnaires to the 200 or so pharmacists in Kirklees asking for suggestions for local courses.

Around 80 replied. "I'm very pleased with the uptake," Mrs Hawkworth says. "The response shows people are interested." The Kirklees Community Pharmacy Training Group courses get underway the week after next with a course on response to symptoms.

She herself is gearing up for the College of Pharmacy Practice exams, and it's no surprise to learn that much of the work for the College has involved quantifying her own extended role.

She will be submitting five workbooks outlining various activities within her pharmacy. The first looks at a cholesterol testing service, the second at a blood



pressure screening service provided by community pharmacy. "I now have 500 records — practically the equivalent of a single handed GP's practice," she says.

The third looks at prescription delivery and pharmacist delivery services (including domiciliary visiting). This service, which ranges from simple delivery of prescriptions to the housebound to providing extra counselling, is provided following a request from a district nurse or GP, or sometimes off Mrs Hawksworth's own bat.

The fourth workbook is a study of pharmacist/doctor interventions, while the fifth has statistics for a pharmacist telephone drug information service. "We found we had the equivalent workload of a small hospital DI centre," she says.

All this information is collated, as it happens, in little notebooks dotted around the dispensary. Mrs Hawksworth says her results go to show how much a community pharmacist actually does.

It's something she thinks more pharmacists ought to consider doing, no doubt professional bodies would be interested in the statistics, given the dearth of community pharmacy workload information currently available.

Gill Hawksworth is realist enough to know that she is not going to get paid overnight for all her effort yet is altruistic enough to believe the profession will benefit in the end. "My customers and the Family Health Services Authority get a good deal out of me," she says. "But sometimes it's the recognition and professional satisfaction that's important."

The outlook is dry

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# The pharmacy — first call for migraine sufferers

Community pharmacists are in the forefront of consultation over migraine, having to manage both "self-treaters" needing OTC medicines and "consultors" who will eventually wish to visit their GP. The results of this Glaxo research were presented to the 1991 Unichem Convention, held on the MV Regal Princess liner in the Caribbean



Terry Norman

Most pharmacists regard migraine as a seriously disabling condition and act as the link between patient and GP in interpreting scripts and giving first-line advice, pharmacist Terry Norman, head of distribution for Glaxo Pharmaceuticals, told the Convention. "The majority of pharmacists say that if there was an effective prescription medicine available they would refer patients to GPs more often," he said.

Migraine is now recognised as a disabling condition, not as an "upmarket headache", and comes in two distinct forms: migraine without aura, comprising 80 per cent of cases, and migraine with aura, formally known as "classical migraine". Migraine without aura can be diagnosed if at least five attacks of headache occur of four to 72 hours duration, with a pulsing on one side of the head, and either nausea, vomiting, dislike of light, or intolerance of

noise. Classical migraine is identified when at least two out of five migraine headaches are accompanied by visual disturbance or aura.

With migraine affecting around 8 per cent of the UK population (60 per cent of them female), and peaking in patients between 25 and 34 years of age, the condition is responsible for the loss of 4 million working days in the UK last year, with attacks occurring on average 13 times a year, and lasting for 18 hours.

Migraine "triggers" have been shown to include cheese, chocolate, red wine, sleep, hormones, exercise, heat, light, noise or emotion. Other causal theories identified vascular or neurological factors, or combinations of both in which serotonin (5HT) was thought to be of primary importance.

Indeed 5HT is arousing worldwide research interest with Glaxo alone expecting to invest £400m into it next year. 5HT is a neurotransmitter that acts on four main types of receptor. One of them is the 5HT<sub>1</sub> receptors located on specific blood vessels within cranial supply systems. Glaxo research had centred on a compound that could reverse the painful engorgement of the cranial blood vessels that occurs with migraine. Sumatriptan selectively mimics the action of 5HT on the sub-types of 5HT<sub>1</sub> receptors.

Sumatriptan is now marketed in the UK as Imigran, initially as a subcutaneous injection. Imigran is quick-acting, potent and highly selective. The injection eliminates or reduces headache in 77 per cent of sufferers within one hour.

Mr Norman said that for most migraine sufferers pharmacists were patients' first and only line of defence, with 70 per cent only presenting to pharmacists for professional advice. "Our research showed pharmacists' understanding of symptoms was very good with the majority (75 per cent) able to distinguish between headache and migraine. However, the 25 per cent incorrectly diagnosed were likely to be recommended a headache remedy. The high pharmacist-GP referral rate meant that the majority of patients consulting a GP had first visited a pharmacist.

"If these figures appear disturbing, we should recognise that if the recommendations for treatment by pharmacists of

OTC products is not highly successful, then prescribing by GPs fares little better." This, in turn, results in disappointed patients returning to the pharmacy for fresh advice. Two thirds of these are then referred back to the GP — the "migraine merry-go-round", said Mr Norman.

The limiting factor was ineffective remedies rather than dissatisfaction with the care and attention lavished by either GP or pharmacist. Migraine was a condition where the pharmacist could, as first contact, play a major role in the healthcare of the patient.

Questioned later, Mr Norman said the product licence for 100mg oral tablets was expected in six months or so.

There had been a delay because the CSM had raised a minor query about the variation in absorption levels in individuals.

The oral form could become the most desirable form in the UK but it was slower acting, taking four hours to act against one for the injection. He stressed that the single tablet dose would be taken as one treatment although up to three doses could be taken in 24 hours. It was not a question of one tablet for a mild migraine and a four tablet dose for a severe one.

Imigran was not for prophylactic use, Mr Norman said, and systemic side effects — flushing, drowsiness, and giddiness — appeared to be transient.

## Motivated management the key to success

The one factor that singles

Unichem out as a pharmaceutical wholesaler is a committed management team, chief executive Peter Dodd told the 270 delegates to Unichem's 1991 Convention, held on the MV Regal Princess in the Caribbean.

In his keynote address, Mr Dodd said that despite changing faces in the management team over the years, the same spirit and burning will to succeed had remained. "There is not now, and never will be, room in the team for anyone unable or unwilling to give total commitment," he said.

While the average length of service on the team was 15 years, the younger team members, of whom Tony Foreman was one, had been imbued with that same spirit to fit the mould. "In time they may well prove to be even better than we old stagers," said Mr Dodd. Delegates could rest easy, he said, because the team remained in shape. "The young tigers in the wings will keep them up to scratch, and in time replace them."

Mr Dodd revealed that Unichem had been in talks with Macarthy to negotiate an agreed bid, but the Grampian offer had meant a change of plan, leading to Unichem's own "hostile bid". Many of Unichem's other plans had in the meantime been put on ice, but the bid's referral to the OFT had meant they could be put in train once again. "They will



Peter Dodd

become apparent!" he said. Other proposals for 1992 included consumer advertising, own-label extensions, and making a start on introducing automated picking for the rest of the top-selling lines.

Management was the factor in the last 20 years of Unichem's 53-year history that had turned the company from a struggling quasi-regional wholesaler, to its position of pre-eminence today. It was the factor which, over the last 16 years, had seen a record of continual innovation and market leadership and would ensure the future of the company.

"We will continue to be just the best there is," claimed Mr Dodd.







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# Merchandising — the way to profit in pharmacy

Profit in pharmacy can only be achieved by application of a range of disciplines — the principles of merchandising — Paul Monk, national sales manager, Mars Confectionery told Conference. "They are simple enough to understand but take a good deal of commitment and training to implement successfully," he said.

Mr Monk split merchandising into six elements: range, stock holding and stock turn, display, ordering, customer service, and selling and promotion.

Range did not just mean lines sold but was the fundamental question of "What business are you in?". Retailers can either be specialists offering a limited number of product groups with a wide choice in each, or all-rounders offering a wide range of product groups with just a few lines in each. Location, local competition, customer preferences, and product group turnover and profitability, all influenced

range choice, Mr Monk said.

While product group sales are dynamic, so is the competition and constant research and review is necessary. "The important thing is to experiment with product groups and to make sure customers know about the experiments," said Mr Monk.

Having determined what product groups to stock the pharmacist has to decide whether to carry a wide choice of lines or just the fast turnover items. "As a general rule all items for sale should be on display at all times... You should start to ask serious questions about any line that carries more than 12 weeks stockholding," he said. Price labels, colour coded by month, were a quick check, Mr Monk said.

Display is the most important merchandising discipline, says Mr Monk. "A good display isn't necessarily one that is neat and tidy, although that is important. A great display is one that reflects the rate of sale of all

lines stocked."

Products should be allocated space commensurate with their importance to an individual business. Best sellers should get the best positions and the most space. Position should reflect absolute turnover and profit, and seasonality, and whether the products were "impulse" or "browsing" items, he said.

How much space to give an item was a function of its stockturn. To calculate this first work out the available linear footage, eg length of wall, gondola and counter (counting each product run), then divide that figure into total shop sales to get average turnover per linear foot. How much space to give to a product group is calculated by dividing that

group turnover by average turnover per foot. "This data linked to principles of positioning, should give a very good steer as to where product groups should go.

If a line warranted less than one facing, Mr Monk said a conscious decision needed to be made on whether to stock it. Products should be fairly well stocked and faced-up, eg pulled forward on shelf and with old stock in front.

The biggest crime a retailer could commit was to have a product off-sale. It created a poor impression. Stock and order systems were the way to remedy this.

Having concentrated on the science of selling, Mr Monk said it is critical to stimulate sales



The counter area of Kays Pharmacy, Slough shows tiered units maximising display space to allow impulse purchase, while keeping Pharmacy medicines behind glass, yet secure and easily accessible to staff

## PRESCRIBING INFORMATION

**Presentation:** White, scored tablets containing 10mg and 20mg lezamepam.

**Indications:** Short term treatment of insomnia (up to 4 weeks).

**Dosage:** Adults: 10-30mg half an hour before retiring. In all cases the lowest effective dose should be used. The dose may be increased to 40 or 60mg in patients who do not respond to the lower dose because of severe or persistent insomnia. Treatment should be withdrawn gradually. Elderly: Elderly patients or those suffering from cerebral vascular changes such as arteriosclerosis are likely to respond to smaller doses, possibly half the normal adult dose.

**Children:** Not recommended.

**Contra-indications:** Sensitivity to benzodiazepines, acute pulmonary insufficiency. Use during pregnancy and lactation only if compelling reasons.

**Precautions:** Concomitant administration with alcohol or CNS depressants may accentuate effects. Use with caution in chronic pulmonary, renal or hepatic disease. Prolonged or excessive use may lead to dependence and withdrawal symptoms on cessation of therapy. Patients should be cautioned against driving or operating machinery until it is established that they do not become drowsy or dizzy. Rarely amnesia, paradoxical aggressive reactions, depression and suicidal tendencies have been reported.

**Side-effects:** Drowsiness or dizziness on waking is rare. Morning headaches, transient rashes and gastro-intestinal disturbances have occasionally been reported.

**Legal Category:** POM, CD (Sch 4).

**Packs and Basic NHS Cost:** 10mg x 500 - £12.06;

20mg x 250 - £10.52.

**Product Licence Numbers:** 10mg - PL 0530/0255;

20mg PL 0530/0256.

Further information is available on request.

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pro-actively. Product knowledge is paramount, but so is adequate staff cover by civil and courteous staff. For pharmacies the point of difference with self-service supermarkets and drug stores is speaking to customers. "You should invest heavily in making this work to your advantage."

The final element is promotion which gives the manufacturer and retailer a chance to attack the competition and maintain share. Promotions could add extra profits or sales, add value and excitement, save money for the customer, or give a chance for the retailer to try new lines. "Be selective and concentrate on the best offers and brands", Mr Monk said.



Paul Billyeald

## Planova — the bespoke refit service

**Planova's sales director Paul Billyeald told delegates how they could get the most out of the Planova/Unichem shopfitting relationship to maximise profits.**

Both Unichem and Planova have national resources, complete after sales back-up, and are dedicated to giving a professional service. This enables pharmacists to achieve maximum profitability after a refit and to reduce "project pay-back periods to a minimum".

The Planova system brings together a versatile modular system and the group's 'bespoke manufacturing expertise for purpose-made units'. Individual needs are assessed and then a tailor-made solution produced for each pharmacy that included draft layouts, with samples of the finishes to be used. Suggestions for lighting, ceiling schemes, floorcoverings, shopfronts and exterior signs, and interior

graphics could make up the complete package, said Mr Billyeald.

"We are currently installing a computer-aided design system which will enable us to produce

even more accurate layouts, complete with shelving profiles discussed and agreed with Unichem, so as to offer a comprehensive space allocation plan."



A "clean-line" counter designed to create a double service point with display inset between, at a Unichem franchise in Poole. Here the Pharmacy items are displayed at eye level behind the counter with an acrylic vision panel through to the dispensary

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## Kwai<sup>\*</sup> clinical papers presented at International Scientific Symposium

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### COUNCIL OF EUROPE SEMINAR

## No boundaries on responsibility



Graeme Millar

A pharmacist's responsibilities for drugs and patients do not stop when they leave the shop but should include the analysis of side-effects, help with compliance, counselling and a domiciliary service. This was Graeme Millar's message to delegates at the Council of Europe's Strasbourg seminar on the role and training of community pharmacists.

The chairman of the Pharmaceutical General Council in Scotland said he had a concept where pharmacies were the healthcare centres in the High Street — where the public could get good, sensible advice and where pharmacists play a pivotal role with other healthcare team members. However, he warned that unless the profession took a central role in mapping out its future, governments were likely to do so instead.

Mr Millar threw down a challenge to those community pharmacists who believed the profession should be the nation's keepers of drugs. If pharmacists wanted to be the only people who should handle GSL drugs then they should be willing to extend their opening hours and respond to changing shopping habits, allowing the public to buy these drugs at convenient times, which could mean virtually 24 hour cover in most areas, he said. "It is unreasonable to argue that we are the nation's keeper of drugs and that no one else should handle them unless we are prepared to recognise the parallel responsibilities and obligations."

Mr Millar also suggested that there was no difference between over the counter medicines and prescription medicines in terms of the provision of information. In

many cases, he said, it was more important to advise fully on OTC medicines as the public often treated them with less respect than prescription medicines.

However, he made it clear he did not support the move of more medicines from POM to P status. "I cannot understand how this benefits the public or the profession. It may be convenient for the public but without adequate advice it could be dangerous." A more sensible option would be a pharmacist's formulary allowing them to dispense certain categories of drugs which the public would be unable to buy. "If it can be considered for other members of the healthcare team, namely nurses, then it is worth considering for community pharmacists."

Pharmacists are too highly qualified to waste their knowledge counting tablets, pouring mixtures and labelling bottles, Mr Millar said. "We should supervise and co-ordinate these activities and be an interface between the general medical practitioner, other members of the healthcare team and the patients themselves." However, he warned that pharmacists would not be fully accepted into the healthcare team until they removed themselves from a method of payment which was linked to the cost of drugs.

### Future role hopes

Mr Millar spoke of his hopes for the Government's working party into the future role of community pharmacy: "We hope to become involved, as prime players, in areas of domiciliary activity, patient compliance, an extension of patient medication records and advancing of standards in the services we provide to our elderly in residential and nursing homes," he said. He was in favour of continuing education which should not be mandatory, but attractive enough for pharmacists to want to participate.

It was also important for pharmacy to be involved in current health targets, Mr Millar continued, in particular with iatrogenic diseases. By using compliance aids, good advice, and being involved in the domiciliary environment, this cause of 15 per cent of hospital admissions could be cut resulting in savings for the health service.

It was a valid argument that extended roles took time but it should not be used an excuse, he warned. However, there was still a case for suggesting that more than one pharmacist was needed in large pharmacies where extra services were provided.

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to all registered pharmacists.  
(Issued 13th September, 1991).**

**MICTURIN TABLETS (Terodiline HCL) 12.5mg and 25mg and serious cardiac events – withdrawal from the market.**

We write to inform you as of today Micturin is temporarily withdrawn whilst further safety evaluation takes place.

We are advising doctors to identify all patients currently on Micturin immediately, with a view to termination of treatment with Micturin as soon as practicable.

In the replacement of Micturin with an anticholinergic alternative treatment, the long elimination half life of terodiline should be borne in mind and consequently the time needed to wash out the drug from the system. On average this will be 2-3 weeks but in some cases may be as long as 6 weeks. We recommend caution in this respect.

You will have received a letter from the Committee on Safety of Medicines dated 25th July 1991 advising of a connection between ingestion of terodiline and serious adverse cardiac reactions. The letter indicates that the adverse reactions reported through the yellow card scheme include ventricular tachycardia (mainly a rare variant called torsade de pointes), bradycardia and heart block. The letter also indicates that the risk of arrhythmias is associated with certain predisposing factors.

However, cases of adverse reactions have continued to be reported, including fatalities. Whilst the association of these reactions with Micturin is still being evaluated, the company considers that patients should not be exposed to a risk, the degree, level and aetiology of which is uncertain. It has therefore been decided, on a voluntary basis, temporarily to withdraw the drug worldwide.

Accordingly, you are asked to return all stock through your normal wholesale source of supply who will credit you appropriately. Please note that Micturin was formerly marketed as "Terolin": some of this product may still be on the shelf.

**Please note additionally that only original undispensed cartons will be reimbursed, including those which are part full. All returns by October 31st.**

Telephone enquiries in relation to return of goods should be directed to:- Milton Keynes (0908) 661101 Extensions 3879, 3888, 3889, 3890 or 3891.

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**Kabi Pharmacia**



## Issue taken with 'inspector'

Reading the item "Notified inspector visits 'ill-conceived'," in your September 28 issue, I find some of the comments reportedly made by Mr Gordon Appelbe offensive, particularly when he says that if pharmacists are not happy about the enforcement role, they should divest themselves of it. In the same context, if he doesn't like the Council's 1989 decision, he should do likewise. In the same way that he has an option, so do other members of the Council.

The pharmacy profession is supposed to consist of trustworthy professionals. If that is the case, why is he advocating a system which suggests that the pharmacists may be up to something and, by an announced visit, the inspector may "catch the pharmacist out"? Many of his ideas seem to suggest that we, as pharmacists, are not capable of running our own profession without supervision.

I would also say that if he is to make comments such as: "Posters stuck all over the window or hanging from ceilings make a pharmacy look like a bazaar", he should look at the economics within pharmacy which makes this type of advertising necessary. When most independents are in competition with the likes of

Boots and Lloyds, they have to match them. After all, Mr Appelbe should not forget that the pharmacist is not only in the profession to serve the public, but also to make a living out of it.

In an ideal world where money was no object, his suggestions would be welcome, but living in a real world, as many pharmacists do, they are not practicable. Professional status can be enhanced also by trust between the ruling body and us, the "humble pharmacist."

**A. Patel**  
Kenton, Harrow

## A four year degree — already in place in Scotland

It is seldom that Xrayser can be accused of failing to take in the whole picture but his reflections on the possibility of an English four-year pharmacy degree (C&D September 21) omitted consideration of the fact that Scottish students have coped admirably with a four year course for many years.

Traditionally, Scottish education has a generalist first year with the vocational content concentrated in years two to four but, with the increasing number of candidates presenting with Certificates of Sixth Year Studies,

there has lately been a tendency for vocational interests to be taken up in the first year. It is clear that, at present, Scottish students find little disincentive in their four years honours course as is seen by the lack of difference in demand for places between North and South.

England and Wales, on the other hand, have the shortest degree courses in Europe and may well come under EC pressure to bring the length of the pharmacy degree more into line with European practice. Whether this could be achieved by fast tracking is open to question. It will be recalled that part of the University of Aberdeen's response to a massive cash crisis some time ago was to consider this very option which, I believe, was rejected as impractical. Another option may be to adopt the semester system with a series of credits thereby allowing greater flexibility in course structure but with the Society still controlling the overall content of the degree.

Whatever the outcome, there will be two major problems to resolve. Firstly, persuading the Government that it is to the benefit of the public to fund the extra academic time and, secondly, to decide on the priorities to be shoe-horned into the curriculum.

**I.M. Caldwell**  
Glasgow

No. of days treatment N.B. Ensure dose is stated	NP
ICE CREAM	

Our pharmacist contributor suggests the PPA might be able to confirm which flavours are approved by the ACBS

No. of days treatment N.B. Ensure dose is stated	NP
Depro - Provera 150mg 22.4.24	

The sender of this script calculates the cost price at £93,508.08. Is this a record?

No. of days treatment N.B. Ensure dose is stated	NP
E 24 cream 17.07	

Here's a cream that's not quite grown up yet. Then again, the GP might simply have forgotten to add the diluent required

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# Society to look at cholesterol testing accreditation scheme

The Council of the Royal Pharmaceutical Society is to hold discussions with other national pharmaceutical bodies with a view to establishing an accreditation scheme for cholesterol testing.

At the October meeting of Council, the matter was considered by the community pharmacy subcommittee, which felt an accreditation scheme should be run by the Society, with participating pharmacies paying an annual fee. Pharmacies would be accredited on the understanding that a trained operator would be available when testing was carried out. Approved pharmacies would be given a certificate to show they had been accredited.

The Society is to start discussions with the Pharmaceutical Services Negotiating Committee, the Pharmaceutical General Council (Scotland), the Company Chemists Association and the College of Pharmacy Practice.

**Support staff NVQs** Council decided the Society should host a meeting with the aim of stimulating the development of national vocational qualifications (NVQs) for pharmacy support staff. The lead body responsible for developing the NVQ for hospital pharmacy technicians is the Care Sector Consortium, which has been inactive because of lack of funding. Although funding has now been reinstated, it is understood pharmacy support staff qualifications are on a reserve list of activities and will not be considered until after 1994.

**Standards assessment** The Society's inspectors are to carry out a survey of pharmacy standards during 1992. The results will provide a comparison with those of the last survey in 1988.

**Substitution case** The Council agreed to institute legal proceedings against a pharmacist who allegedly supplied generic cimetidine tablets against a prescription specifying



Tagamet and labelled the container "Tagamet". The proceedings would be taken under a section of the Medicines Act 1968 concerning labelling. Once the prosecution had been completed, other allegedly unauthorised substitutions would be referred to the Statutory Committee.

Following a complaint, one of the Society's inspectors, who interviewed the patient, reported that he had been shown a carton containing 60 Cox cimetidine tablets labelled "Tagamet 400mg two to be taken at night". The prescription, retrieved from the Prescription Pricing Authority, had been for 30 Tagamet 800mg, one at night, and was endorsed "OP".

**Objecting to promotions** The Council decided to object to three proposals from pharmaceutical companies for promotions associated with the sale of medicinal products. In each case, Council took the view that the involvement of pharmacies would be a breach of the Code of Ethics.

One of the proposals was for a prize draw to be promoted through leaflets giving information about a medicinal product. Another proposal was for a competition in which customers could win prizes by answering health-related questions. Although neither proposal used on-pack promotional material or required participants to provide proof of purchase, both still linked medicinal products with a competition. The third promotion

was an offer of a free health-related gift to purchasers of particular products.

Council remains convinced the best interest of the public and the profession are served by pharmacists declining to be associated with schemes designed to promote the sale of specific medicinal products through gifts, prizes, special offers or promised donations to charities. Such schemes would lead the public to regard medicines as ordinary articles of commerce rather than products which needed to be treated with special respect.

**Clinical waste disposal** Council approved the appointment of Mr Roger Odd (head of the Society's Practice Division) to represent the Society on a steering committee set up to review the disposal of clinical waste.

The Society's previous representative had been present at a meeting on August 30 when matters discussed included the difficulties experienced by community pharmacists in disposing of unwanted medicines, and the need for funding to facilitate their disposal. The definition of different types of waste and the requirement for itemisation of POMs being disposed of, had also been on the agenda.

**Diet aids** and the EC Council agreed the Society should support a draft European Community Directive on foods intended for weight control diets, after discussion of a copy sent by the Ministry of Agriculture, Fisheries and Food for comment. The Directive would seek to control the composition, description, claims, labelling and precautionary warnings on products intended to replace all or part of the diet or to provide a nutritional supplement to a restricted energy diet.

Council agreed to inform the Ministry that the Society was in general agreement with the draft. It will ask who would be the licensing

authority for the products.

**Accuracy in education materials** Council gave its support to a proposal for a national accreditation scheme to ensure high standards of accuracy and balance in health education materials concerning food and health, a proposal made in the policy statement "Health education resources concerning food and health", prepared by the National Forum for Coronary Heart Disease Prevention. Council is to suggest pharmacy should be involved with any accreditation scheme that might be considered in the future.

**Recognition in DoH booklet** The Practice Committee was delighted to note that a paragraph on pharmacists was to be included in a new version of a Department of Health booklet on health services for women. In a letter to the Society, Health Minister Mrs Virginia Bottomley said the booklet "Your health — a guide for women" is already being distributed by pharmacists throughout Britain and has been so successful additional copies were being printed.

**Postgraduate code of practice** Council agreed to set up a small working group to draw up a code of practice for providers of postgraduate diploma or masters' degree courses applicable to pharmacists. The Committee considered such a code would be of value to both course providers and purchasers.

**National Audit Office questionnaire** The Society had been given an opportunity to comment on the second draft of the questionnaire to be used by the National Audit Office in its "value-for-money" survey of community pharmacy services. Secretary and registrar John Ferguson said the questionnaire was lengthy, but easy to complete because many of the questions could be answered by ticking boxes. The Society is encouraging pharmacists who receive it to complete and return it.

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With stand costs ranging from £700 down to only £250 (for small companies only!), and hotels and boarding houses offering the broadest spread of overnight costs in the country, there's not a retailer or manufacturer who will find the weekend beyond his or her means.

The Blackpool Illuminations are said to rival the lights of Las Vegas — but they only run for seven weeks in every year. Combine the **Blackpool Health Show** with the lights, and you can not only combine business with pleasure, but ensure it's a tax deductible expense!

**REMEMBER** — Blackpool is where it's all happening on Sunday October 20th and Monday October 21st. Join the rest of the trade for a fun-filled weekend.

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## RETAILER REGISTRATION

If you want to pre-register to visit the Blackpool Health Show, just fill in the box below and mail to: **Blackpool Health Show**, Health Food Business, Premier House, Madeira Road, West Byfleet, Surrey KT14 6NF. This will save you having to queue to register on the day — we'll have your badge/s waiting for you.

Name/s: (BLOCK CAPITALS PLEASE)

1st \_\_\_\_\_ 2nd \_\_\_\_\_

Position held \_\_\_\_\_ Position held \_\_\_\_\_

3rd \_\_\_\_\_ 4th \_\_\_\_\_

Position held \_\_\_\_\_ Position held \_\_\_\_\_

Shop name and address: \_\_\_\_\_

Post Code \_\_\_\_\_

Type of shop (please tick)

Health Store ☐ Wholefood ☐ Chemist ☐ Other ☐ please state \_\_\_\_\_

Number of shops represented, please state: \_\_\_\_\_



# Businessnews

## Seton buy Steripod from Steripak

Seton Healthcare Group have acquired the Steripod range of sterile irrigation solutions from Steripak Ltd, the production arm of Waverley Pharmaceutical.

Under the terms of the agreement, Seton have all rights for the products in the UK, Republic of Ireland, Scandinavia and the Middle East. Steripod, launched last year, will continue to be manufactured by Steripak.

Commenting on the sale, Howard Rose, managing director at Steripak, said: "From our point of view, the move will free our resources to concentrate on the development of new products."

## Bad debts hit small businesses

One in five small businesses has been affected by bad debts of over £10,000 in the last year, according to the latest survey conducted by the Forum of Private Business.

The survey of 2,074 businesses revealed firms are being pursued more vigorously by the Inland Revenue and late payment of debts is increasingly common. Growing firms with a turnover exceeding £150,000 are the worst hit with 49 per cent experiencing a bad debt in the last year and 22 per cent reporting they found the attitude of tax collectors aggressive.

The collapse of a customer was the cause of a bad debt for 48 per cent of businesses questioned, with 20 per cent saying this had a serious

## Lloyds' Macarthy bid referred

Lloyds bid for Macarthy has been referred to the Monopolies and Mergers Commission. The move follows advice to the DTI from the Office of Fair Trading.

A statement issued by the DTI said: "The Secretary of State for Trade and Industry Peter Lilley has decided, in accordance with the advice of the Director General of Fair Trading, to refer the proposed acquisition by Lloyds Chemists plc of Macarthy plc to the Monopolies and Mergers Commission for investigation and report under the provisions of the Fair Trading Act 1973. The Commission is required to make its report by January 17.

"The Secretary of State

considers that the proposed merger raises competition issues in the market for the wholesale supply of ethical pharmaceutical products to retailers which deserve investigation by the Commission. The decision does not in any way pre-judge the question of whether or not the merger would be against the public interest. It is for the Commission to report on this after investigation."

The move leaves the Macarthy auction wide open one again, with Grampian, the only player with an unreferred bid, expected by market analysts to increase its offer.

Unichem, referred to the MMC earlier on, may also be back in contention.

## Medeva now traded on USA exchange

Medeva plc last week became the fourth British company to trade on the American Stock Exchange (Amex).

The company, whose 19,831,251 American Depository Shares (ADS's) were sponsored by the Bank of New York, has underlying ordinary shares trading on the London Stock Exchange. Each ADS represents ten ordinary shares.

The Amex is the second largest securities exchange in the US and is the largest American exchange with significant markets in both equities and derivative products.

## Alberto Culver open in Wales

Alberto Culver have opened an 11.5 acre production site in Swansea. The ceremony was performed by the Secretary of State for Wales, David Hunt.

The project, which relocates the company from Basingstoke, reflects a doubling of turnover in the past three years, say Alberto. The new

complex includes a factory, warehousing and ancillary offices.

The new factory is expected to produce around 1 million bottles and tubes a week, representing some 200,000kg of product.

A total of 280 new jobs will be created when the factory's staffing operation has been completed.

## Merieux open new complex

Merieux UK begin distributing more than 1.7 million doses of 1991 flu vaccine next week, providing the first test for their new purpose-built distribution complex adjacent to their Maidenhead headquarters.

The new facilities have trebled the size of Merieux's UK storage and distribution facilities, allowing the company to hold higher stock

levels of all vaccines in a safe, controlled environment to ensure continuity of supply.

During October Merieux UK will sell their 20,000,000th vaccine since being established as an independent subsidiary of French Group Pasteur Merieux in 1987.

## SB target dentists

Smithkline Beecham Personal Care and Pharmaceuticals divisions have joined forces to provide what they describe as "an innovative service" to over 3,000 dentists in the South East.

The move involves the formation of a dedicated dental sales force consisting of five salesmen and an area manager who will be responsible for detailing both ethical and oral hygiene products to dentists.

In addition, the group will take and service transfer orders and provide an information service for SB's consumer brands.

## Legal economies

City solicitors Fox Williams have published a booklet giving advice on how clients can improve on the value for money they spend on legal advice. "A particular approach to controlling legal fees" recommend agreeing on the scope of lawyers' involvement and agreeing a timetable. Fox Williams. Tel: 071-628 2000.

## Intelligent move!

Intelligent POS Ltd have moved from Preston to TD5 House, Lower Phillips Road, Whitebirk Industrial Estate, Blackburn BB1 5TH (tel: 0254 676921, fax: 0254 680478).

## Pfizer Award

Robin Leigh-Pemberton, the Lord Lieutenant of Kent, visited Pfizer at Sandwich recently to present the company's central research division with the Queen's Award for Technological Achievement. The award has been made for the development of the anti-fungal Diflucan.

## Holistic service

A contributor to *Chemist & Druggist's* business pages, Eric Jensen, is setting up a holistic business consultancy. Matters he can advise on include buying or selling a business, decision making and problem solving, and choosing a business partner. Mr Jensen says the average length of a consultation session would be three hours and would take place in Brighton. For details telephone: 0273 605293.

## Coffee stop

Boots have opened a coffee and juice bar in their Exeter High Street store. The company says it now has a total of 19 coffee shops in its larger stores.

Gradually and subtly restores grey hair to its natural youthful look.

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# Pharmaceutical firms climb export league

Members of the UK pharmaceutical industry continue to climb up the *Financial Times* export league table.

The most notable improvement in export performance within the top 100 from the sector came from Fisons, with exports up 77.9 per cent to £184.3m (year end December 1990), a move which took the company 32 places up the table, from 90th to 58th.

Elsewhere, pharmaceuticals and chemicals group ICI held on to second spot behind British

Aerospace despite a 5.9 per cent drop in exports, while Glaxo moved up one place to 13th, with exports up 5.7 per cent to £653m.

Sandwiched together in the new list are Wellcome at 27th, up from 31st, and Smithkline Beecham, 13 places better than in 1989 at 28th, with £336m and £316m-worth of exports respectively.

Included in the list for the first time are Rhône-Poulenc, 44th with £237m. Lower down are Amersham at 84, Roche Products at 92 and Cyanamid UK at 93.

simultaneously, says the company.

Brian Hammond, head of management services at Unichem, says: "While still recommending the Unipos EPOS system, and the John Richardson Computers system for PMRs, we recognise that many of our customers already own different equipment which can transmit orders. It is in response to this customer demand that we have undertaken this new policy."

Unichem says they are prepared to consider written requests from any reputable supplier of pharmacy software for authorisation to connect their system to the ordering service.

## Unichem adopts open software

Unichem are to open their ordering systems to a wider range of pharmacy software following the addition of safeguards to their own computer systems.

Expanding the list of approved suppliers also reflects the "substantial" development of the Prosper ordering service, plus an increase in the capacity to handle more customer transmissions

### COMING EVENTS

## NPA's NW Conference

The National Pharmaceutical Association's North West Conference on November 3 takes as its theme "Today's challenge for independent pharmacy".

The venue is the Lord Daresbury Hotel, Daresbury, near Warrington and speakers include Kim Harris (Manchester Polytechnic), the NPA's Mary Allen, Rosemary Walker (British Diabetic Association) and Dr Alison Blenkinsopp. Cost per delegate is £20 which includes lunch. Details from Ann Northey on 0727 832161.

## NW Thames' Drug Tariff courses

Pharmacists in the North West Thames Region can attend courses on "Dissecting the Drug Tariff" at Edgware Hospital on November 10 (10am-3pm). The speaker is Dr Gordon Geddes from the Pharmaceutical Services Negotiating Committee.

In addition, an evening lecture on "HIV in the community", also at

Edgware General Hospital, will be held on November 12, lead by Stuart Knight, drug co-ordinator for AIDS at Charing Cross Hospital. Details from Claire Anderson on 0865 742277 ext 27177.

### Monday, October 14

**Eastbourne Branch, RPSGB.** Postgraduate Medical Centre, Eastbourne General Hospital at 8pm. "The legal and ethical aspects of counterprescribing" by Dr I. Harris, Welsh School of Pharmacy.

**Southampton Branch, RPSGB.** Postgraduate Medical Centre, Southampton General Hospital, 7.30 for 8pm. "Alternative medicine" by Dr George Lewith, preceded by Hants LFC update.

### Tuesday, October 15

**Leicestershire Branch, RPSGB.** Postgraduate Medical Centre, Leicester Royal Infirmary, 7.30 for 8pm. PGI — "Eleven methods of contraception".

**North Metropolitan Branch, RPSGB.** School of Pharmacy, Brunswick Square, at 7.30 for 8pm. "Mental health and community care" by Heather Timbrell, principal pharmacist community services.

### Wednesday, October 16

**Edinburgh Branch, RPSGB.** 36, York Place, Edinburgh, at 7.45pm (cheese and wine). "Well men and women" by Dr Patricia Donald.

### IN THE CITY

The on-off election rumours have had an unsettling effect on the Stock Market in the past few days. At one stage, November was seen a strong candidate for the election, but after the Labour Party's strong showing in recent opinion polls most political pundits are now pencilling next May as the most likely date. A successful party conference for Neil Kinnock has unsettled equity markets as the City grapples with the possibility of Labour victory. Not surprisingly, the FTSE index slipped back below the psychologically important 2,600 mark earlier in the week.

Against this background, shares in pharmaceuticals stocks have drifted lower in the past few weeks. "The sector has basically been moving sideways against the market," one City trader said.

Trading in Glaxo shares has been volatile in the past few days thanks to controversy at a recent medical conference in Brussels. It is believed that a group of medical practitioners criticised the use of beta-agonists in the treatment of asthma, drugs used in Glaxo's products. But the debate cooled down after it emerged that the group had been sponsored by a rival company.

Later this month Glaxo is expected to announce a share split involving the issue of two new shares for each already held. The move is designed to improve the shares attractions for small investors following the strong surge in the stock throughout this year.

Wellcome shares have also been weak on rumours that the US based Food and Drug Administration is about to grant approval to a rival drug to Retrovir. The new drug, Vindex, is made by Bristol-Myers. In addition there is talk that the FDA may also make a statement concerning Boots Manoplax in the next two weeks. Moreover, an FDA meeting is due later this month concerning Imigran, Glaxo's new migraine drug.

As a result, much of the share trading in the sector is being dominated by speculation about FDA's forthcoming meeting.

Third quarter results from Smithkline Beecham are due on October 20. Analysts are looking for further evidence of the company's progress following the merger two years ago. Warburg Securities, the broker, is forecasting taxable profits of £247m for the quarter against £218m for the same time last year.

Meanwhile, Lloyd's Chemists seem to have been stalled in their takeover bid for Macarthy.

**Somerset Branch, RPSGB.** The Kings Arms Hotel, Stapleford Road, Taunton at 7.15pm. "Hypnotherapy" by Dr Vernon C. Sykes, consultant hypnotherapist, Leeds General Infirmary.

### Thursday, October 17

**Bedfordshire Branch, RPSGB.** Coach & Horses, Barton le Clay at 8pm. "The new Code of Ethics" by David Allen, Council member.

**Dundee Branch, RPSGB.** Lecture Theatre 2, Ninewells Hospital, Dundee at 7.45pm. "Pharmacy in 1992" by Collette McCreey, NPA.

**Hull Branch, RPSGB.** Postgraduate Centre, Hull Royal Infirmary, 7.45 for 8pm. "This history of pharmacy in Hull" by Roger Odd.

**South Staffordshire Branch, RPSGB.** Civic Hall, Lichfield, 7.30 for 8pm. "Pharmaceutical philosophy, problems and politics" by Professor Booth.

### Friday, October 18

**Bath Branch, RPSGB.** Meet outside the Theatre Royal, Bath at 8pm for a ghost walk around the city.

### Advance information

**Blackpool Health Show.** Exhibition of food supplements, herbal remedies, natural toiletries and health foods.

Norbreck Castle Hotel, Blackpool, October 20-21. Details from Jane Sharples at BPL Associates on 0483 414111.

**Institute of Pharmacy Management International.** Weekend meeting on

"Market research" at the Brundernell Hotel, Aldeburgh, Suffolk, October 25-27. Details from Dr Ian Jones on 0535 273528.

**Cosmetica Parafarma.** Professional exhibition devoted to hygiene, beauty, health and parapharmaceuticals, Palais des Congress, Paris, October 26-30. Details from Cofresa on 010 33 42891433.

**National Association of Women Pharmacists.** "A person in your own right" by Janet Kelly, Birmingham Medical Institute, Edgbaston, Birmingham, November 6. Details from Lady Perris, 21 Highfield Road, Moseley, Birmingham B13 9HL.

**National Association of Health Authorities and Trusts.** "Nursing homes and the Mental Health Act", at the Royal Institute of British Architects, London, November 7. Details from Barbara Connah on 021-414 1381.

**Society of Cosmetic Scientists.** "Packaging and biodegradability" an open lecture by Dr Gerry Griffin (Epron Industries Ltd), The Royal Society of Medicine, London, November 7. Details from Mrs Weston on 0582 26661.

**South West of England Pharmacy Practice Research Unit.** Research skills study day in Taunton October 30 and Bristol November 17. Details from Professor John Rees or Sue Johnson on 0225 826774.

**United Kingdom Clinical Pharmacy Association.** Critical Care Practice Interest Group, weekend symposium, Eynsham Hall, North Leigh, Oxford, November 9-10. Details from Pat Kennedy on 0533 552020.



# Classified

## APPOINTMENTS



**Northern Ireland  
Civil Service**

### PHARMACY INSPECTOR

(PHARMACEUTICAL OFFICER/  
PRINCIPAL PHARMACEUTICAL  
OFFICER)

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Closing date: 1st November 1991

Ref: SB 82/91

Telephone Ext: 2259

Applications are invited for the post of  
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Pharmaceutical Officer in the  
Pharmaceutical Advice and Services  
Discipline based at the Department of  
Health and Social Services Headquarters,  
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The Pharmacy Discipline is responsible, through the Chief Pharmaceutical Officer, for monitoring and advising on all aspects of community pharmacy in Northern Ireland. The successful candidate's duties will include enforcement and inspection arising from the operation in Northern Ireland of the Pharmacy (NI) Order 1976, the Medicines Act 1968, the Misuse of Drugs Act 1971 and the Poisons (NI) Order 1976. The postholder will also be required to assist in all other aspects of the pharmaceutical work of the Department under the direction of the Chief Pharmaceutical Officer.

Applicants must be, or be qualified to be, registered Pharmaceutical Chemists in Northern Ireland and have at least 5 years' professional experience preferably in more than one area of pharmacy. In addition, a knowledge of the legislation which provides statutory control of specific aspects of pharmacy is essential.

The successful candidate will be based at Dundonald House, Upper Newtownards Road, Belfast but as the duties will involve considerable travelling within Northern Ireland, as well as visits to Great Britain, possession of a full current driving licence is essential.

The appointment will be made at Pharmaceutical Officer or Principal Pharmaceutical Officer. Grading and starting salary will be related to relevant experience and qualifications.

#### SALARY SCALES:

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Principal Pharmaceutical Officer £23,329-£27,819. Further increments are payable, depending on performance, up to a maximum

of £26,523 (Pharmaceutical Officer) and £33,175 (Principal Pharmaceutical Officer).

The post offers secure pensionable employment with an annual leave allowance, on appointment, of 25 days in addition to statutory holidays. Assistance with relocation expenses may be available.

The Northern Ireland Civil Service Commissioners may decide to interview only those applicants who appear, from the information available, to be the most suitable.

Candidates will not be appointed after the age of 59 years.

An application form and further details of the post may be obtained by writing to, or telephoning (quoting the job reference), the Civil Service Commission, Rosepark House, Upper Newtownards Road, Belfast BT4 3NR (telephone Belfast (0232) 484567 ext 2259).

Potential candidates requiring further details about the post may telephone the Department of Health and Social Services at Belfast 650111 Ext 582.

**Completed application forms, supplemented by a detailed CV, must be returned to arrive not later than the closing date stated.**



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C&D wish to apologise to John Richardson Computers Ltd, for the inconvenience caused by the erroneous insertion of an advertisement in our issue of 5th October 1991.

Chemist & Druggist 12 OCTOBER 1991

## SHOPFITTINGS

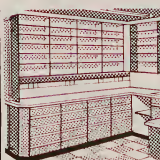


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# About people

## Edinburgh pharmacist co-opted onto Council

At its October 1 meeting the Society's Council co-opted Mrs Christine Glover, an Edinburgh community pharmacist, to fill the vacancy left by Mr Bernard Silverman's resignation.

Until the Council committees are reconstituted in January, Mrs Glover will serve on the Science, Organisation and Law Committees.

Mrs Glover is a member of Scottish Executive of the Royal Pharmaceutical Society and a specialist tutor in community pharmacy to the Post Qualification Education Board in Scotland. Her special interests include drug abuse, AIDS and homoeopathy and she was an instigator of the "Women in pharmacy" pack. She is a past president of the National Association of Women Pharmacists.



Christine Glover

## Tim Hanley resigns from Guild/MSF

Tim Hanley, administrative officer with the Manufacturing, Science, Finance union responsible for the Guild of Hospital Pharmacists, has resigned to pursue other career interests. He had worked with the Guild since its merger into what was then the Association of Scientific, Technical and Managerial Staff (ASTMS) in 1974.

At the Guild Council meeting last week, members paid tribute to Mr Hanley's dedication, expertise and knowledge of Guild matters, which would be sorely missed. Mr Hanley's departure will be marked at a suitable future occasion.

## My week as a locum...

Locum pharmacist Kate Sweeney described her typical working week to *The Independent* last week as she "battles with the demands of being a locum chemist." Her lighthearted diary certainly made enjoyable reading — particularly references to customers such as the "Give us a clue" variety — those who think they know a medicine's name...

## APPOINTMENTS

Pamela Walmsley has been appointed sales manager (North) for Escada, concentrating on development of the North of England, Scotland, Northern Ireland and Eire.

Pharmaceuticals International (UK) Ltd has announced that **Ian Crimp** has joined them as sales and marketing manager. He will be responsible for the development of sales of EEC imports.

L'Oréal's UK subsidiary Golden UK have announced the appointment of **Julia Fedou** as general manager of their UK consumer division L'Oréal Parfumerie. Mrs Fedou will be responsible for brands such as Plenitude, Studio Line, Elnett, Freestyle and Recital. She has been employed by the company for ten years and previous positions held include marketing manager of one of the French consumer divisions.

Cyanamid of Great Britain have announced the appointment of **Michael Wilson** as deputy managing director. Mr Wilson will be working closely with his predecessor, Jeff Asphitz who became managing director last year.

## Into his stride

Pharmacist Frank Forshaw completed the recent Liverpool marathon in just three hours 38 minutes — despite the fact that it was his first full marathon. "I finished 330th out of approximately 900 people" he told *C&D*.

Frank has always been interested in running, but says he gave up for a while to "drink beer." He now runs with the local Rainford Runners in around a race a month.

Customers of John Hughes Pharmacy in Liverpool follow Frank's progress with interest and are full of comments like "show us your legs!" Although Frank has not yet persuaded any customers to take up the sport, he has managed to persuade one of the local doctors, but he apparently "chickened out" of the Liverpool marathon!

Now Frank is after the dream run — in next year's London marathon!

examination needs explanatory photographs, do pictures of near naked women add anything to articles on anorexia nervosa, back pain, the bladder, bulimia and, believe it or not, cystitis? And that was just in the A-C section.

And have you ever heard of Bartholin's gland? It produces mucus to lubricate the vagina during sex — just the excuse for a nice cut out of the female reproductive system! Nice one, *Today*!

## Postscript

Readers of *Today* this week got the benefit of "an essential 152-page reference work on family health".

Now we think we know a bit about health in the *C&D* office, so we were surprised to find that *Today's* attempt to educate the public provided so many opportunities to feature ladies in various states of undress.

While a section on breast self-



Lynne Irish of Knights Chemist, Bromsgrove, has won the Merrell Dow prize for producing the highest standard of task sheets submitted in June in the National Pharmaceutical Association's Medicine Counter Assistants training course. NPA Board member David Thomas (left) presented Lynne with an NPA framed certificate, and she also received a £20 gift voucher from a Merrell Dow representative. Jane Abbott, pharmacist at Knights Chemist, is on the far right

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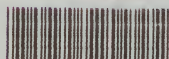
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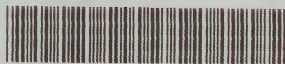


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